Consolidation Drivers

Technical Consultancy

Technical Consultancy

Application Consultancy

Application Consultancy

IBM Systems and Services

Automated Operations System

Business Drivers

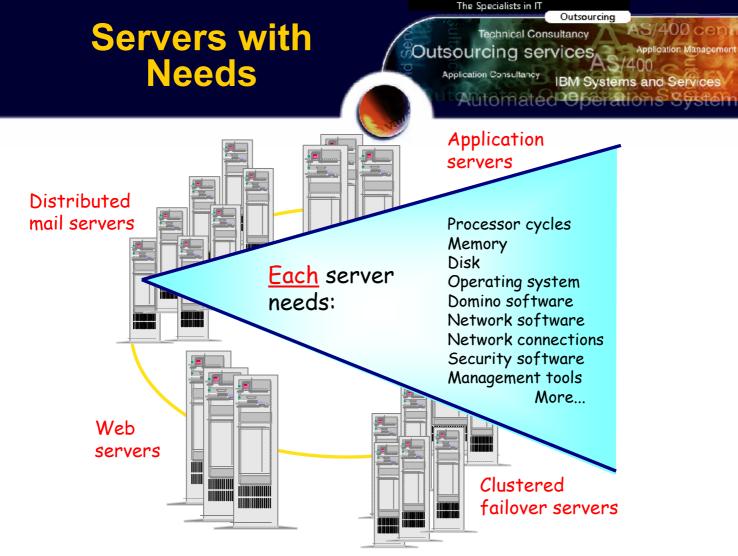
- Market Competitiveness
- **. Business Growth**
- New Business Opportunities
- Reduce Costs
- Best of Breed Solutions
- · ERS Enterprise Risk Strategy

Technical Drivers

- Continuous Operations
- Consistent Performance
- Enterprise Management
- Enterprise Security
- **.** Economies of Scale
- Network Technology
- Ability to Scale

I/T Architectural Intentions

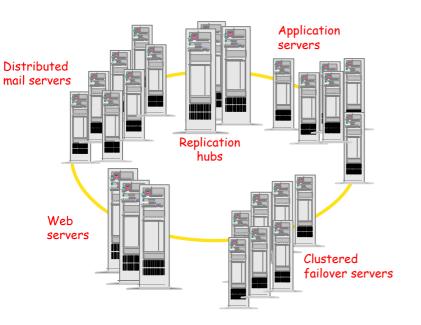
	1990	Today
No Shift	21%	23%
Decentralisation	51%	18%
Centralisation	28%	59%

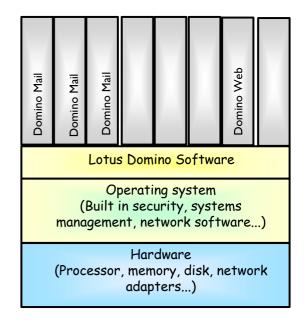


Time and money involved



- What time and effort is involved in software upgrades?
- How do you find and diagnose problems?
- Is "single point of failure" a greater risk?





TCO and ROI

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Server Consolidation Phased Approach

TCO Location **Physical Consolidation** Centralisation Many small servers to large server Same architecture or same application Relocate servers to fewer locations **Data Integration** Consolidation to common systems' managed storage **Application Integration** Different applications to one large server



Domino Consolidation



Replace Domino on many servers with iSeries Why?

- Better Service
- Lower Cost
- Serves thousands of people on one box
- Continuous availability becomes more feasible
- Integration and Functionality