

**i-spi Version 3.0**

i-spi Tools Export Window

Home Navigate Print Spread Sheet Settings Columns

**Create a new column**

Column Details | Column Calculations | Column Colours

Column is a...  Database Column  Calculated Column

Column is part of the...  Main Table  Comparison Table

Column Name:

Heading Line One:

Heading Line Two:   Returns Data

Description:

Display Mask:

Total Column Behaviour:  Summed  Calculated

Save and close Save and new Close without saving

**i-spi Version 3.0**


i-spi Tools Export Window

Home Navigate Print Spread Sheet Settings Columns

**Create a new column**

Column Details Column Calculations Column Colours

Hint: Use Parenthesis '(') ' to ensure the desired results are obtained from your formula.  
The table below contains previously defined columns which you can add to your formula using the button provided.



ColumnName	ColumnHeading1	ColumnHeading2
STOCKEXC_COMP_TOTAL	Stock	Exc
<b>STOCKEXC_TOTAL</b>	Stock	Exc
STOCKINC	Stock	Inc
STOCKINC_COMP	Stock	Inc
STOCKINC_COMP_TOTAL	Stock	Inc
STOCKINC_TOTAL	Stock	Inc
STOCKQTY	Stock	Qty

Add Selected Column to Formula

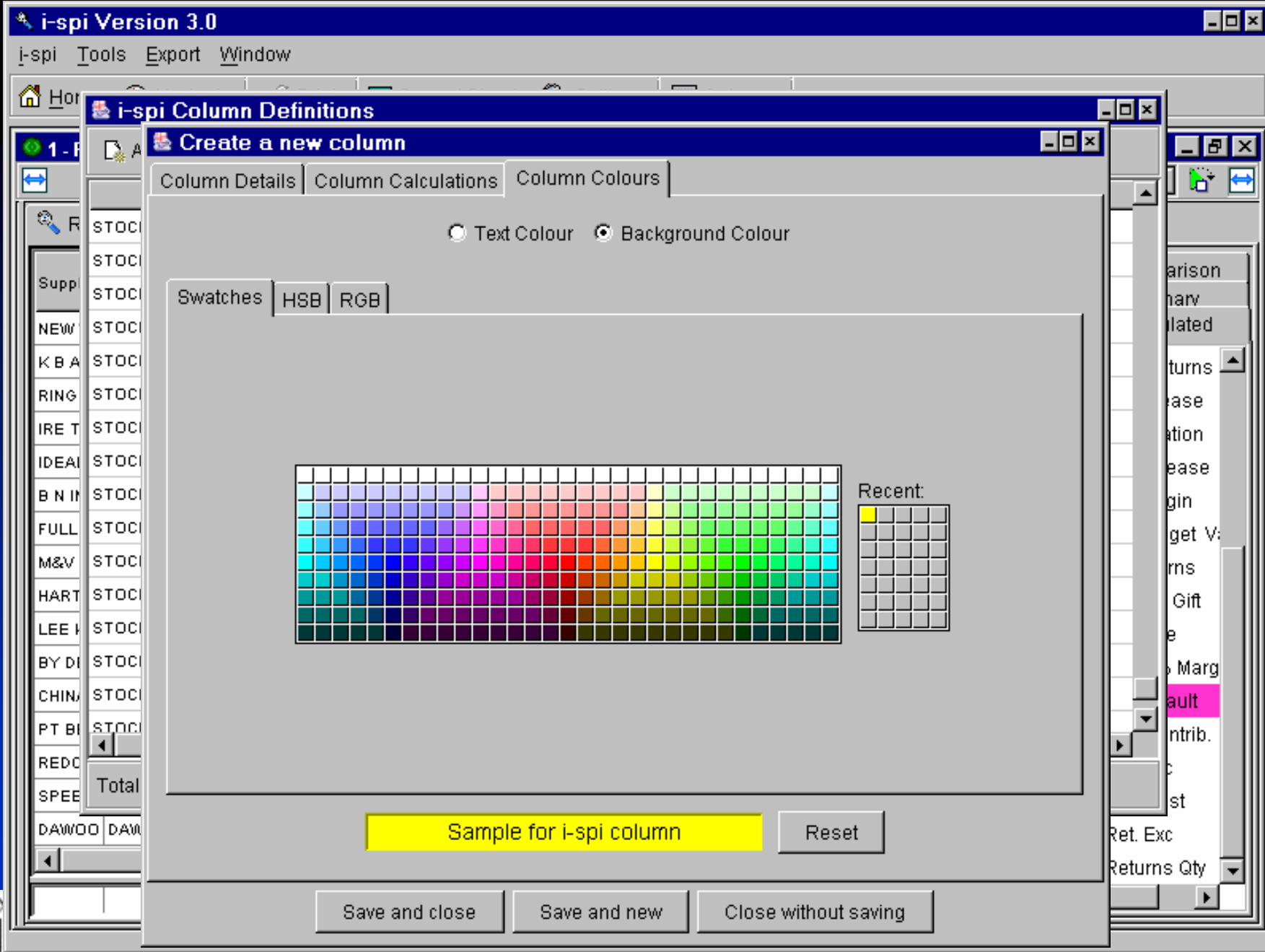
Formula: 'STOCKEXC' - 'STOCKWAC'

Total Formula: 'STOCKEXC\_TOTAL' | 'STOCKWAC\_TOTAL'

Example: ('SALES'/TOTALSALES)\*100

Save and close Save and new Close without saving

ITION



i-spi Column Definitions

Supplier	Description	Column Name	Display Mask	Formula	
NEW WO	NEW WO	ATTAINPROFIT	###,###,##0	'STOCKEXC' - 'STOCKWAC'	ATTA
K B ASIA	K B ASIA	ATTAINPROFIT_TOTAL	###,###,##0	'STOCKEXC_TOTAL' - 'STOCKWAC_TOTAL'	ATTA
RING SH	RING SHI	AVERAGESALES	###,###,##0	'AVERAGESALES'	AVEF
IRE TRA	IRE TRAD	AVERAGESALES_COMP	###,###,##0	'AVERAGESALES_COMP'	AVEF
IDEAL U	IDEAL UN	AVERAGESALES_COMP_T	###,###,##0	'AVERAGESALES_COMP'	AVEF
B N INTE	B N INTE	AVERAGESALES_TOTAL	###,###,##0	'AVERAGESALES'	AVEF
FULL WI	FULL WIN	IMPRETCST	###,###,##0	'IMPRETCST'	IMPR
M&V INT	M&V INTE	IMPRETCST_COMP	###,###,##0	'IMPRETCST_COMP'	IMPR
HARTON	HARTON	IMPRETCST_COMP_TOTA	###,###,##0	'IMPRETCST_COMP'	IMPR
LEE KON	LEE KON	IMPRETCST_TOTAL	###,###,##0	'IMPRETCST'	IMPR
BY DESI	BY DESIG	IMPRETEXC	###,###,##0	'IMPRETEXC'	IMPR
CHINAKE	CHINAKE	IMPRETEXC_COMP	###,###,##0	'IMPRETEXC_COMP'	IMPR
PT BETH	PT BETH	IMPRETEXC_COMP_TOTA	###,###,##0	'IMPRETEXC_COMP'	IMPR
REDCOT	REDCOTE	IMPRETEXC_TOTAL	###,###,##0	'IMPRETEXC'	IMPR
SPEED S	SPEED S	IMPRETINC	###,###,##0	'IMPRETINC'	IMPR
DAWOO	DAWOO	IMPRETINC_COMP	###,###,##0	'IMPRETINC_COMP'	IMPR

Total Number of Columns: 324



# I-SPI for iSeries

- Used throughout the Enterprise
- Buying/Merchandising
- Product Development
- Distribution/Stock Control
- Marketing
- Operations
- Finance



# I-SPI for iSeries

- Further Focused Analysis
  - ◆ Returns
  - ◆ Lost Sales
  - ◆ Customer/Guest Complaints
  - ◆ Defects



LISTED BY: LOCATION

Time Comparison  
Time Primary

Week	Year
34	2,002

Levels Source  
Locations

Code	Description
22	C2 Central
52	M2 Midlands
92	W2 West

Returns Summary i-spi Charts i-spi Pivots

Depot	Description	Sales Quantity	Sale Value Inc VAT	Imperfect Ret Qty.	Imperfect Ret Inc	% Imperfect Returns	Perfect Returns Qty	Perfect Returns Inc	% Perfect Returns	% Total Returns
51	Huddersfield	41,967	299,002	15	228	0.07	1,120	12,469	4.16	4.23
53	Preston	11,131	81,771	10	91	0.11	296	3,209	3.88	3.99
54	Leeds	16,622	123,842	71	758	0.61	417	4,739	3.84	4.45
100	Liverpool	31,337	217,189	22	259	0.12	1,028	10,434	4.79	4.91
101	Cleveland	20,124	141,835	27	318	0.22	561	6,296	4.42	4.64
		121,181	863,638	145	1,654	0.19	3,422	37,148	4.29	4.48



LISTED BY: LOCATION

Time Comparison  
Time Primary

Week	Year
34	2,002

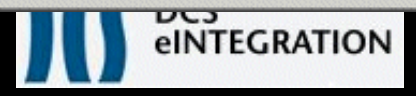
Levels Source  
Locations

Code	Description
22	C2 Central
52	M2 Midlands
92	W2 West

Imperfect Returns i-spi Charts i-spi Pivots

Depot	Description	Sale Value Inc VAT	Fabric Fault Inc.	% Fabric Fault	Manuf. Fault Inc	% Maunf Fault	Failure Inc	% Failure	Damaged Inc	% Damag...	NVM Inc	% NVM	Does Not Work Inc
51	Huddersfield	299,002	89	0.03	70	0.03	9	0.00	60	0.02	0	0.00	
53	Preston	81,771	60	0.08	0	0.00	31	0.04	0	0.00	0	0.00	
54	Leeds	123,842	36	0.03	0	0.00	21	0.02	0	0.00	701	0.67	
100	Liverpool	217,189	20	0.01	10	0.01	229	0.12	0	0.00	0	0.00	
101	Cleveland	141,835	318	0.26	0	0.00	0	0.00	0	0.00	0	0.00	

		863,638	522	0.07	80	0.01	290	0.04	60	0.01	701	0.09	
--	--	---------	-----	------	----	------	-----	------	----	------	-----	------	--





LISTED BY: LOCATION

Perfect Returns i-spi Charts i-spi Pivots

Time Comparison  
Time Primary

Week	Year
34	2,002

Source  
Levels  
**Locations**

Code	Descripti...
22	C2 Central
52	M2 Midlands
92	W2 West

Depot	Description	Sale Value Inc VAT	Unwanted Gift Inc.	% Unwa... Gift	Wrong Size Inc.	% Wrong Size	Unsuitable Inc	% Unsuitable	Exchange Inc	% Exchange	Perfect Returns Inc	% Pe Retur
51	Huddersfield	299,002	2,305	0.89	1,676	0.22	1,970	0.26	6,519	2.51	12,469	
53	Preston	81,771	1,776	2.49	1,091	0.15	342	0.05	0	0.00	3,209	
54	Leeds	123,842	556	0.53	1,938	0.26	1,618	0.22	628	0.60	4,739	
100	Liverpool	217,189	1,352	0.71	6,853	0.92	840	0.11	1,389	0.73	10,434	
101	Cleveland	141,835	4,944	4.01	1,352	0.18	0	0.00	0	0.00	6,296	
		863,638	10,933	1.46	12,910	1.72	4,770	0.64	8,536	1.14	37,148	





Description	Sales Quantity	Sale Value Inc VAT	Imperfect Ret Qty.	Imperfect Ret Inc	% Imperfect Returns	Perfect Returns Qty	Perfect Returns Inc	% Perfect Returns	% Total Returns
BLARNEY	123	1,822	0	0	0.00	4	64	3.51	3.51
BROWNW...	29	348	0	0	0.00	0	0	0.00	0.00
CHANCE I...	198	1,97			0.00	9	90	4.56	4.56
DARK HOR...	22	308			0.00	1	14	4.55	4.55
FLAMINGO	2,191	19,2			0.30	55	596	3.09	3.39
HIP N COOL	813	10,2			0.15	17	191	1.87	2.32

- Pie selected column
- Bargraph selected column(s)
- Linegraph selected column(s)

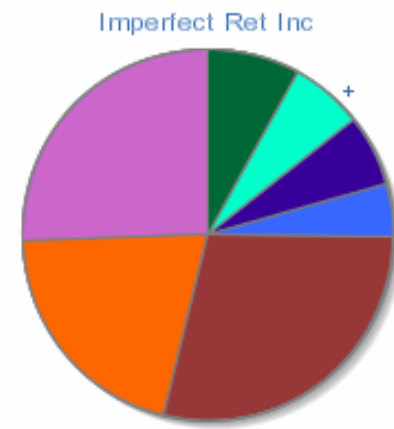
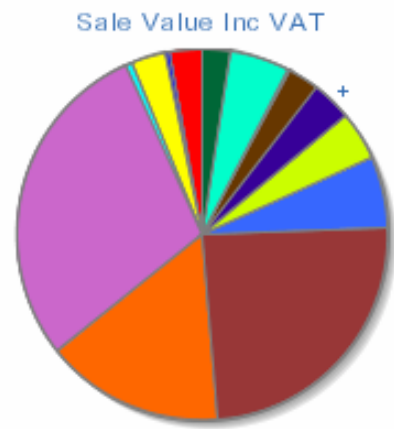


Sale Value Inc VAT



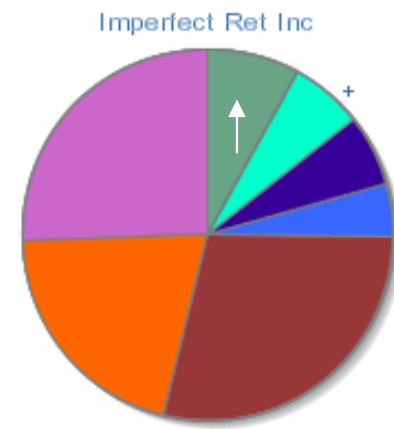
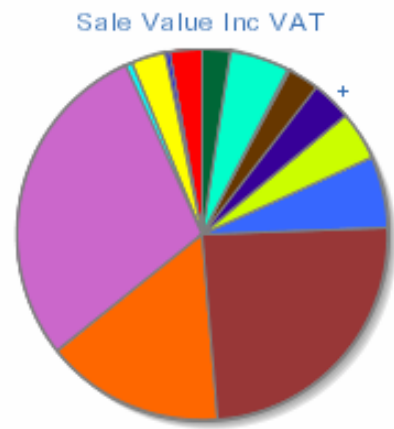
Description	Sales Quantity	Sale Value Inc VAT	Imperfect Ret Qty.	Imperfect Ret Inc	% Imperfect Returns	Perfect Returns Qty	Perfect Returns Inc	% Perfect Returns	% Total Returns
BLARNEY	123	1,822	0	0	0.00	4	64	3.51	3.51
BROWNW...	29	348	0	0	0.00	0	0	0.00	0.00
CHANCE I...	198	1,974	0	0	0.00	9	90	4.56	4.56
DARK HOR...	22	308	0	0	0.00	1	14	4.55	4.55
FLAMINGO	2,191	19,262	6	57	0.30	55	596	3.09	3.39
HIP N COOL	813	10,226	4	46	0.45	17	191	1.87	2.32





Description	Sales Quantity	Sale Value Inc VAT	Imperfect Ret Qty.	Imperfect Ret Inc	% Imperfect Returns	Perfect Returns Qty	Perfect Returns Inc	% Perfect Returns	% Total Returns
BLARNEY	123	1,822	0	0	0.00	4	64	3.51	3.51
BROWNW...	29	348	0	0	0.00	0	0	0.00	0.00
CHANCE I...	198	1,974	0	0	0.00	9	90	4.56	4.56
DARK HOR...	22	308	0	0	0.00	1	14	4.55	4.55
FLAMINGO	2,191	19,262	6	57	0.30	55	596	3.09	3.39
HIP N COOL	813	10,226	4	46	0.45	17	191	1.87	2.32

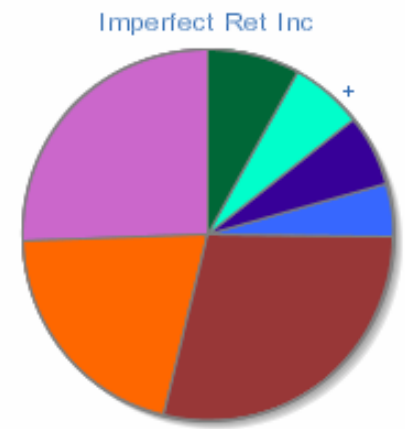
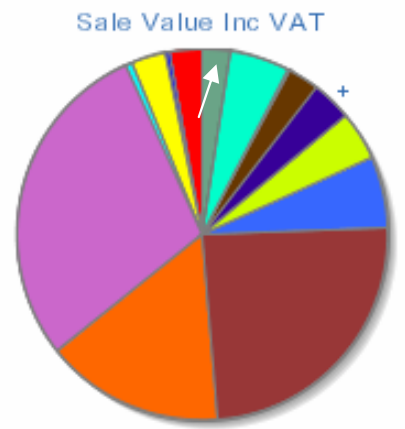




**RIPPLES 18.0 8%**

Description	Sales Quantity	Sale Value Inc VAT	Imperfect Ret Qty.	Imperfect Ret Inc	% Imperfect Returns	Perfect Returns Qty	Perfect Returns Inc	% Perfect Returns	% Total Returns
BLARNEY	123	1,822	0	0	0.00	4	64	3.51	3.51
BROWNW...	29	348	0	0	0.00	0	0	0.00	0.00
CHANCE I...	198	1,974	0	0	0.00	9	90	4.56	4.56
DARK HOR...	22	308	0	0	0.00	1	14	4.55	4.55
FLAMINGO	2,191	19,262	6	57	0.30	55	596	3.09	3.39
HIP N COOL	813	10,226	4	46	0.45	17	191	1.87	2.32





**RIPPLES 1532.2 2%**

Description	Sales Quantity	Sale Value Inc VAT	Imperfect Ret Qty.	Imperfect Ret Inc	% Imperfect Returns	Perfect Returns Qty	Perfect Returns Inc	% Perfect Returns	% Total Returns
BLARNEY	123	1,822	0	0	0.00	4	64	3.51	3.51
BROWNW...	29	348	0	0	0.00	0	0	0.00	0.00
CHANCE I...	198	1,974	0	0	0.00	9	90	4.56	4.56
DARK HOR...	22	308	0	0	0.00	1	14	4.55	4.55
FLAMINGO	2,191	19,262	6	57	0.30	55	596	3.09	3.39
HIP N COOL	813	10,226	4	46	0.45	17	191	1.87	2.32



# I-SPI for iSeries

- External Data Analysis
  - ◆ Wages and Productivity



All Departments Department: BACON/FISH/DELI Year: 2002 Period: 7 Week: 29  Go

Week 29 Period 7 Year 2002

	Current Sales	Current Wages	Wages %	Budget Sales	Budget Wages	Budget %	Variance	Varia... %	Cost/man hr Budget	Cost/man hr Actual	Salesman hr Budget	Salesman hr Actual	Budget Hours
DUBLIN	321891	54174	16.83	486718	60873	12.51	-6699	-11.00	9.93	8.03	79.40	47.70	6130
THE QUAY	341068	84053	24.64	592617	84138	14.20	-85	-0.10	10.77	10.52	75.88	42.69	7810
GALWAY	424122	94705	22.33	675841	91731	13.57	2974	3.24	10.78	10.92	79.42	48.90	8510
LIMERICK	259414	71098	27.41	430039	73030	16.98	-1932	-2.65	10.99	10.98	64.72	40.07	6645
CARLOW	147600	59939	40.61	239431	46151	19.28	13788	29.87	10.17	10.35	52.77	25.49	4537
DROGHEDA	198229	31469	15.88	267220	32397	12.12	-928	-2.86	9.89	9.51	81.59	59.88	3275
TRALEE	54312	16166	29.76	167934	0	0.00	16166			8.96		30.11	0
ARKLOW	456025	131035	28.73	671795	117791	17.53	13244	11.24	11.60	11.33	66.13	39.44	10158
Branch Comp #2	164090	33114	20.18	202153	39077	19.33	-5963	-15.26	10.42	9.77	53.89	48.44	3751
Total:	2366751	3733748	157.76	3733748	545188	14.60	30564	5.61	94.44	90.37	635.39	0.00	50816

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All Departments Department: **BACON/FISH/DELI** Year: **2002** Period: **7** Week: **29** Go




Week 29 | Period 7 | Year 2002

	Current Sales	Current Wages		Budget %	Variance	Varia... %	Cost/man hr Budget	Cost/man hr Actual	Salesman hr Budget	Salesman hr Actual	Budget Hours		
DUBLIN	321891	54174		12.51	-6699	-11.00	9.93	8.03	79.40	47.70	6130		
THE QUAY	341068	84053		14.20	-85	-0.10	10.77	10.52	75.88	42.69	7810		
GALWAY	424122	94705		13.57	2974	3.24	10.78	10.92	79.42	48.90	8510		
LIMERICK	259414	71098		16.98	-1932	-2.65	10.99	10.98	64.72	40.07	6645		
CARLOW	147600	59939	40.61	239431	46151	19.28	13788	29.87	10.17	10.35	52.77	25.49	4537
DROGHEDA	198229	31469	15.88	267220	32397	12.12	-928	-2.86	9.89	9.51	81.59	59.88	3275
TRALEE	54312	16166	29.76	167934	0	0.00	16166			8.96		30.11	0
ARKLOW	456025	131035	28.73	671795	117791	17.53	13244	11.24	11.60	11.33	66.13	39.44	10158
Branch Comp #2	164090	33114	20.18	202153	39077	19.33	-5963	-15.26	10.42	9.77	53.89	48.44	3751
<b>Total:</b>	<b>2366751</b>	<b>3733748</b>	<b>157.76</b>	<b>3733748</b>	<b>545188</b>	<b>14.60</b>	<b>30564</b>	<b>5.61</b>	<b>94.44</b>	<b>90.37</b>	<b>635.39</b>	<b>0.00</b>	<b>50816</b>

- BACON/FISH/DELI
- BREAD
- CIGARETTES
- DAIRY
- FROZEN FOODS
- FRUIT & VEG
- GROCERY**
- INSTORE BAKERY

potterd connected to jdbc:as400://192.168.10.1





 All Departments Year: 2002 Period: 7 Week: 29  Go

Week 29 | Period 7 | Year 2002

	Current Sales	Current Wages	Wages %	Budget Sales	Budget Wages	Budget %	Variance	Varia... %	Cost/man hr Budget	Cost/man hr Actual	Salesman hr Budget	Salesman hr Actual	Budget Hours
DUBLIN	8476132	765922	9.04	8846158	840157	9.50	-74235	-8.84	10.70	9.54	112.68	105.56	78505
THE QUAY	7764780	713434	9.19	8318419	734895	8.83	-21461	-2.92	11.07	10.73	125.28	116.75	66398
GALWAY	7760754	683094	8.80	8217870	676393	8.23	6701	0.99	10.59	10.95	128.72	124.41	63845
LIMERICK	8759072	730549	8.34	8305166	696577	8.39	33972	4.88	10.75	10.87	128.22	130.34	64775
CARLOW	4572891	428927	9.38	4468371	415073	9.29	13854	3.34	10.71	10.91	115.31	116.27	38750
DROGHEDA	4098730	388121	9.47	4061351	378837	9.33	9284	2.45	10.81	10.53	115.89	111.18	35046
TRALEE	1759367	170888	9.71	3170489	0	0.00	170888			9.76		100.44	0
ARKLOW	8952709	811449	9.06	8896713	797447	8.96	14002	1.76	11.06	11.15	123.41	123.04	72088
Branch Comp #2	4387652	422476	9.63	4617703	450648	9.76	-28172	-6.25	10.87	10.87	111.37	112.89	41461
Total:	56532088	58902242	104.19	58902242	4990027	8.47	124833	2.50	97.37	95.31	1076.77	0.00	460868

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	Current Sales	Current Wages	Wages %	Budget Sales	Budget Wages	Budget %	Variance	Varia... %	Cost/man hr Budget	Cost/man hr Actual	Salesman hr Budget	Salesman hr Actual	Budget Hours
DUBLIN	8476132	765922	9.04	8846158	840157	9.50	-74235	-8.84	10.70	9.54	112.68	105.56	78505
THE QUAY	7764780	713434	9.19	8318419	734895	8.83	-21461	-2.92	11.07	10.73	125.28	116.75	66398
GALWAY	7760754	683094	8.80	8217870	676393	8.23	6701	0.99	10.59	10.95	128.72	124.41	63845
LIMERICK	8759072	730549	8.34	8305166	696577	8.39	33972	4.88	10.75	10.87	128.22	130.34	64775
CARLOW	4572891	428927	9.38	4468371	415073	9.29	13854	3.34	10.71	10.91	115.31	116.27	38750
DROGHEDA	4098730	388121	9.47	4061351	378837	9.33	9284	2.45	10.81	10.53	115.89	111.18	35046
TRALEE	1759367	170888	9.71	3170489	0	0.00	170888			9.76		100.44	0
ARKLOW	8952709	811449	9.06	8896713	797447	8.96	14002	1.76	11.06	11.15	123.41	123.04	72088
Branch Comp #2	4387652	422476	9.63	4617703	450648	9.76	-28172	-6.25	10.87	10.87	111.37	112.89	41461
Total:	56532088	58902242	104.19	58902242	4990027	8.47	124833	2.50	97.37	95.31	1076.77	0.00	460868

All Stores Year: 2002 Period: 7 Week: 29 Go

Week 29 | Period 7 | Year 2002

	Current Sales	Current Wages	Wages %	Budget Sales	Budget Wages	Budget %	Variance	Variance %	Cost/man hr Budget	Cost/man hr Actual	Sales/man hr Budget	Sales/man hr Actual	Budget Hours	Actual Hours
GROCERY	1616547	130523	8.07	1648109	132541	8.04	-2018	-1.52	10.55	10.73	131.22	132.85	12560	12168
MEAT	98696	10468	10.61	104623	11815	11.29	-1347	-11.40	12.21	12.16	108.08	114.65	968	861
FRUIT & VEG	174967	9176	5.24	176705	9267	5.24	-91	-0.98	11.15	11.30	212.64	215.42	831	812
BACON/FISH/DELI	77584	18453	23.78	126974	20016	15.76	-1563	-7.81	10.40	10.42	66.00	43.82	1924	1770
INSTORE BAKERY	35428	6078	17.15	34577	6306	18.24	-228	-3.62	9.96	11.84	54.62	69.01	633	513
Total:	2003222	2090988	104.38	2090988	179945	8.61	-5246	-2.92	54.27	56.45	572.56	0.00	16916	16125

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All Stores Branch: **ARKLOW** Year: **2002** Period: **7** Week: **29** Go

Week 29 | Period 7 | Year 2002

- DROGHEDA
- DUBLIN
- GALWAY
- HEAD-OFFICE
- LIMERICK
- SLIGO
- THE QUAY**
- TRALEE

	Current Sales	Current Wages			Budget Wages	Budget %	Variance	Variance %	Cost/man hr Budget	Cost/man hr Actual	Sales/man hr Budget	Sales/man hr Actual	Budget Hours	Actual Hours
GROCERY	1616547	130			132541	8.04	-2018	-1.52	10.55	10.73	131.22	132.85	12560	12168
MEAT	98696	10			11815	11.29	-1347	-11.40	12.21	12.16	108.08	114.65	968	861
FRUIT & VEG	174967	5			9267	5.24	-91	-0.98	11.15	11.30	212.64	215.42	831	812
BACON/FISH/DELI	77584	18			20016	15.76	-1563	-7.81	10.40	10.42	66.00	43.82	1924	1770
INSTORE BAKERY	35428	6078	17.15	34577	6306	18.24	-228	-3.62	9.96	11.84	54.62	69.01	633	513
<b>Total:</b>	<b>2003222</b>	<b>2090988</b>	<b>104.38</b>	<b>2090988</b>	<b>179945</b>	<b>8.61</b>	<b>-5246</b>	<b>-2.92</b>	<b>54.27</b>	<b>56.45</b>	<b>572.56</b>	<b>0.00</b>	<b>16916</b>	<b>16125</b>

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I14 = -0.32

	A	B	C	D	E	F	G	H	I
5	Branch:	THE QUAY							
6									
7	Department:	All Departments							
8									
9									
10		<i>Current Sales</i>	<i>Current Wages</i>	<i>Wages %</i>	<i>Budget Sales</i>	<i>Budget Wages</i>	<i>Budget %</i>	<i>Variance</i>	<i>Variance %</i>
11									
12	Week 29								
13	GROCERY	215842.7	17866.76	8.28	228553.03	19358	8.47	-1491.24	-7.7
14	MEAT	14603.9	1920.85	13.15	17332.66	1927	11.12	-6.15	-0.32
15	FRUIT & VE	20937.79	1333.67	6.37	21604.09	1135	5.25	198.67	17.5
16	BACON/FIS	10034.3	2246.26	22.39	20081.4	2967	14.77	-720.74	-24.29
17	INSTORE B,	5074.97	834.65	16.45	4351.57	639	14.68	195.65	30.62
18	Total:	266493.66	291922.75	109.54	291922.75	26026	8.92	-1823.81	-7.01
19									
20	Period 7								
21	GROCERY	659411.54	51799.92	7.86	689416.67	58074	8.42	-6274.08	-10.8
22	MEAT	43248.16	5624.32	13	52536.24	5781	11	-156.68	-2.71
23	FRUIT & VE	62353.35	2824.89	4.53	64001.04	3393	5.3	-568.11	-16.74
24	BACON/FIS	29345.63	8692.65	29.62	59995.75	8901	14.84	-208.35	-2.34
25	INSTORE B,	14802.35	2608.85	17.62	14667.8	1917	13.07	691.85	36.09
26	Total:	809161.03	880617.5	108.83	880617.5	78066	8.86	-6515.37	-8.35
27									
28	Year 2002								
29	GROCERY	6198022.4	526119.87	8.49	6478721.82	546090	8.43	-19970.13	-3.66
30	MEAT	413174.43	57825.8	14	430601.98	54640	12.69	3185.8	5.83
31	FRUIT & VE	670552.55	22287.25	3.32	672213.24	32018	4.76	-9730.75	-30.39
32	BACON/FIS	341068.18	84052.93	24.64	592616.54	84138	14.2	-85.07	-0.1
33	INSTORE B,	141003.74	22147.84	15.64	144205.48	18000	12.48	5120.84	35.54

Productivity Report 103979289201

Ready NUM

Productivity Report - All Departments THE QUAY for 2002 week 29

	Current Sales	Current Wages	Wages %	Budget Sales	Budget Wages	Budget %	Varian...	Varian...	Cost\...	Cost\...	Sales\...	Sales\...	Budget Hours	Actual Hours
									Budget	Actual	Budget	Actual		
Week 29														
GROC...	215843	17867	8.28	228553	19358	8.47	-1491	-7.70	10.97	11.28	129.57	136.29	1764	158
MEAT	14604	1921	13.15	17333	1927	11.12	-6	-0.32	11.82	11.86	106.34	90.15	163	16
FRUIT ...	20938	1334	6.37	21604	1135	5.25	199	17.50	10.13	9.09	192.89	142.68	112	14
BACO...	10034	2246	22.39	20081	2967	14.77	-721	-24.29	10.52	9.31	71.21	41.59	282	24
INSTO...	5075	835	16.45	4352	639	14.68	196	30.62	10.14	11.76	69.07	71.48	63	7
Total:	266494	291923	109.54	291923	26026	8.92	-1824	-7.01	53.58	53.30	569.08	0.00	2384	220
Period 7														
GROC...	659412	51800	7.86	689417	58074	8.42	-6274	-10.80	10.97	10.82	130.28	137.69	5292	476
MEAT	43248	5624	13.00	52536	5781	11.00	-157	-2.71	11.82	11.58	107.44	89.03	489	48
FRUIT ...	62353	2825	4.53	64001	3393	5.30	-568	-16.74	10.10	10.28	190.48	226.95	336	27
BACO...	29346	8693	29.62	59996	8901	14.84	-208	-2.34	10.52	9.89	70.92	33.40	846	83
INSTO...	14802	2609	17.62	14668	1917	13.07	692	36.09	10.14	11.62	77.61	65.93	189	22
Total:	809161	880618	108.83	880618	78066	8.86	-6515	-8.35	53.55	54.19	576.73	0.00	7152	666
Year 2...														
GROC...	6198022	526120	8.49	6478722	546090	8.43	-19970	-3.66	11.09	10.70	131.58	126.03	49239	4917
MEAT	413174	57826	14.00	430602	54640	12.69	3186	5.83	12.13	11.89	95.56	84.99	4606	486
FRUIT ...	670553	22287	3.32	672213	32018	4.76	-9731	-30.39	10.34	8.89	217.12	267.45	3096	250



# I-SPI for iSeries

- External Data Analysis
  - ◆ Absenteeism





**Absenteeism Report**

File List

All Departments Department: BACON/FISH/DELI Year: 2002 Period: 7 Week: 30 Go

Week 30 | Period 7 | Year 2002

	Hours Worked	Unpaid Absent Hours	%	Paid Absent Hours	%	Total Absent Hours	%
DUBLIN	239	38	16.10	0	0.00	38	16.10
THE QUAY	264	36	13.62	0	0.00	36	13.62
GALWAY	286	0	0.00	0	0.00	0	0.00
LIMERICK	154	25	16.20	38	24.98	63	41.18
CARLOW	141	0	0.14	0	0.00	0	0.14
DROGHEDA	96	0	0.00	0	0.00	0	0.00
ARKLOW	400	19	4.82	16	4.00	35	8.81
Branch Comp #2	86	0	0.00	0	0.00	0	0.00
<b>Total:</b>	<b>1667</b>	<b>119</b>	<b>7.14</b>	<b>54</b>	<b>3.27</b>	<b>173</b>	<b>10.40</b>

potterd connected to jdbc:as400://192.168.10.1

**Absenteeism Report**

File List

All Departments Department: BACON/FISH/DELI Year: 2002 Period: 7 Week: 30 Go

Week 30 Period 7 Year 2002

	Hours Worked	Unpaid Absent Hours	%	Paid Absent Hours	%	Total Absent Hours	%
DUBLIN	1049	94	8.93	0	0.00	94	8.93
THE QUAY	1086	152	13.95	0	0.00	152	13.95
GALWAY	1215	20	1.69	0	0.00	20	1.69
LIMERICK	654	124	18.93	92	13.99	215	32.92
CARLOW	660	0	0.03	0	0.00	0	0.03
DROGHEDA	360	30	8.26	0	0.00	30	8.26
ARKLOW	1566	122	7.76	16	1.02	138	8.78
Branch Comp #2	301	0	0.00	0	0.00	0	0.00
<b>Total:</b>	<b>6891</b>	<b>541</b>	<b>7.85</b>	<b>108</b>	<b>1.56</b>	<b>649</b>	<b>9.41</b>

potterd connected to jdbc:as400://192.168.10.1

**Absenteeism Report**

File List

All Departments Department: BACON/FISH/DELI Year: 2002 Period: 7 Week: 30 Go

Week 30 | Period 7 | Year 2002

	Hours Worked	Unpaid Absent Hours	%	Paid Absent Hours	%	Total Absent Hours	%
DUBLIN	6519	170	2.61	0	0.00	170	2.61
THE QUAY	7604	1080	14.20	74	0.97	1153	15.17
GALWAY	8294	137	1.65	322	3.88	459	5.53
LIMERICK	6055	1071	17.70	327	5.41	1399	23.11
CARLOW	5407	52	0.97	74	1.37	126	2.34
DROGHEDA	2869	64	2.24	80	2.78	144	5.02
TRALEE	1655	664	40.14	0	0.00	664	40.14
ARKLOW	10991	750	6.83	65	0.59	815	7.41
Branch Comp #2	3208	99	3.09	0	0.00	99	3.09
<b>Total:</b>	<b>52602</b>	<b>4088</b>	<b>7.77</b>	<b>941</b>	<b>1.79</b>	<b>5029</b>	<b>9.56</b>


potterd connected to jdbc:as400://192.168.10.1


# I-SPI for iSeries

- External Data Analysis
  - ◆ Graphics





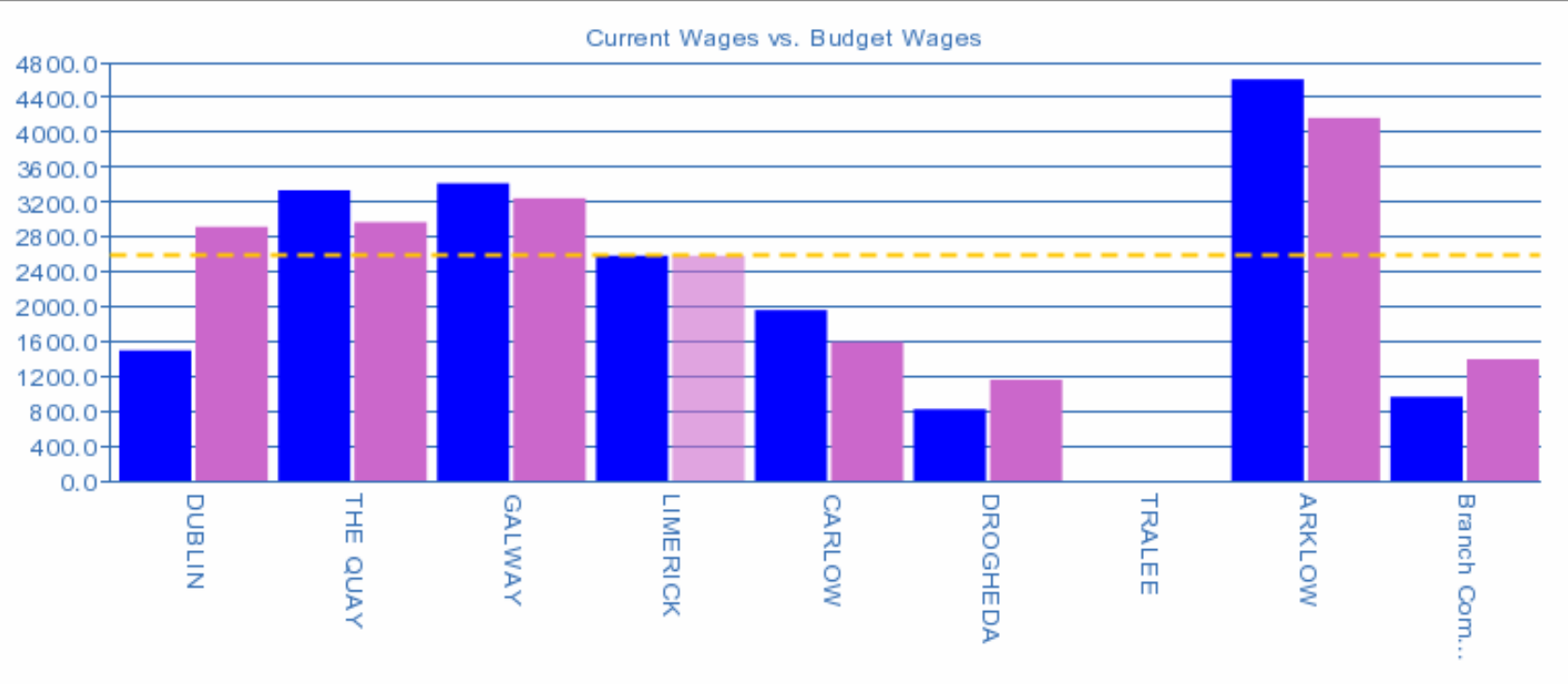

 All Departments Department: BACON/FISH/DELI Year: 2002 Period: 7 Week: 27  Go

Week 27  Year 2002

Description	Current Sales	Current Wages	Wages %	Budget Sales	Budget Wages	Budget %	Variance	Variance %	Cost/man hr Budget	Cost/man hr Actual	Sales/man hr Budget	Sales/man hr Actual	Bud Hou
DUBLIN	9867	1496	15.16	18082	2913	16.11	-1417	-48.64	9.37	4.80	58.14	31.63	
THE QUAY	10037	3334	33.21	19877	2967	14.93	367	12.35	10.52	10.11	70.49	30.44	
GALWAY	13458	3415	25.37	22652	3241	14.31	174	5.36	10.56	10.65	73.78	41.97	
LIMERICK	7948	2584	32.51	14004	2584	18.45	-0	-0.01	10.72	10.76	58.11	33.10	
CARLOW	4322	1960	45.36	8384	1593	19.00	367	23.06	10.02	10.43	52.73	22.99	
DROGHEDA	5992	822	13.73	8797	1158	13.16	-336	-28.98	9.65	8.64	73.31	62.92	
TRALEE	0	0		5641	0	0.00	0						
ARKLOW	15707	4609	29.35	23563	4166	17.68	443	10.64	11.35	11.08	64.20	37.75	
Branch Comp #2	5167	965	18.67	7160	1394	19.47	-429	-30.79	10.18	10.17	52.27	54.48	
Total:	72499	19185	26.46	128161	20016	15.62	-831	-4.15	92.02	85.28	576.34	0.00	

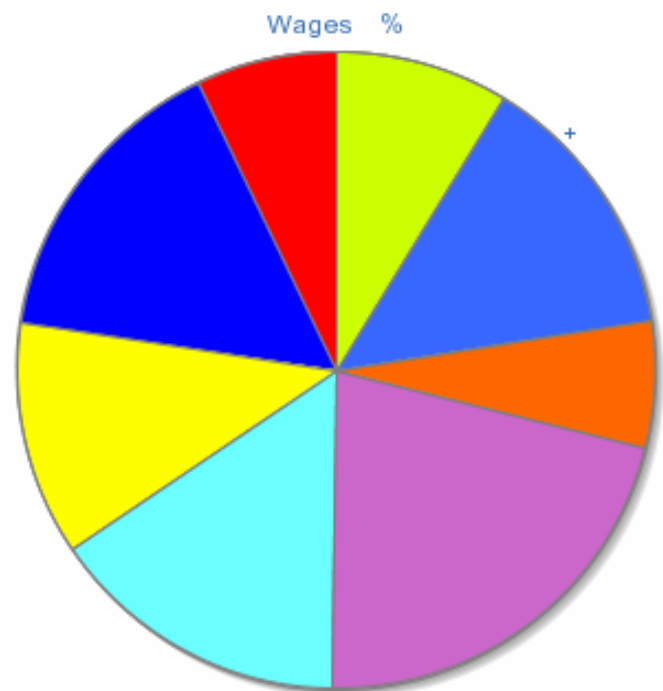
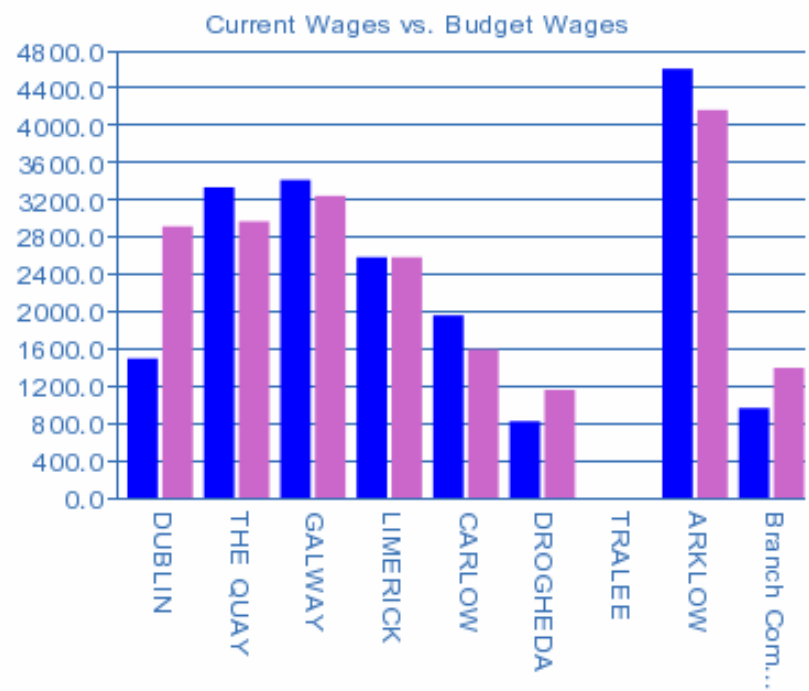
potterd connected to jdbc:as400://192.168.10.1

Key	Description	Current Sales	Current Wages	Wages %	Budget Sales	Budget Wages	Budget %	Variance	Variance %	Cost/Bur
BLIN										
E QUAY										
LWAY	DUBLIN	9867	1496	15.16	18082	2913	16.11	-1417	-48.64	9.37
ERICK	THE QUAY	10037	3334	33.21	19877	2967	14.93	367	12.35	10.52
RLOW	GALWAY	13458	3415	25.37	22652	3241	14.31	174	5.36	10.56
OGHEDA	LIMERICK	7948	2584	32.51	14004	2584	18.45	-0	-0.01	10.72
TRALEE	CARLOW	4322	1960	45.36	8384	1593	19.00	367	23.06	10.02
ARKLOW	DROGHEDA	5992	822	13.73	8797	1158	13.16	-336	-28.98	9.65
Branch Co...	TRALEE	0	0		5641	0	0.00	0		
	ARKLOW	15707	4609	29.35	23563	4166	17.68	443	10.64	11.35
	Branch Co...	5167	965	18.67	7160	1394	19.47	-429	-30.79	10.18



**LIMERICK 2584.0**

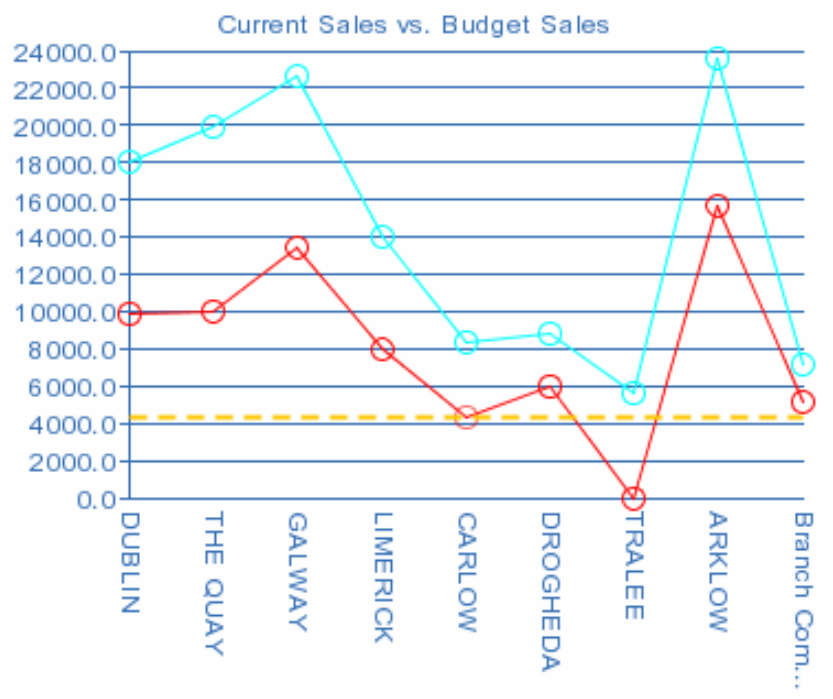
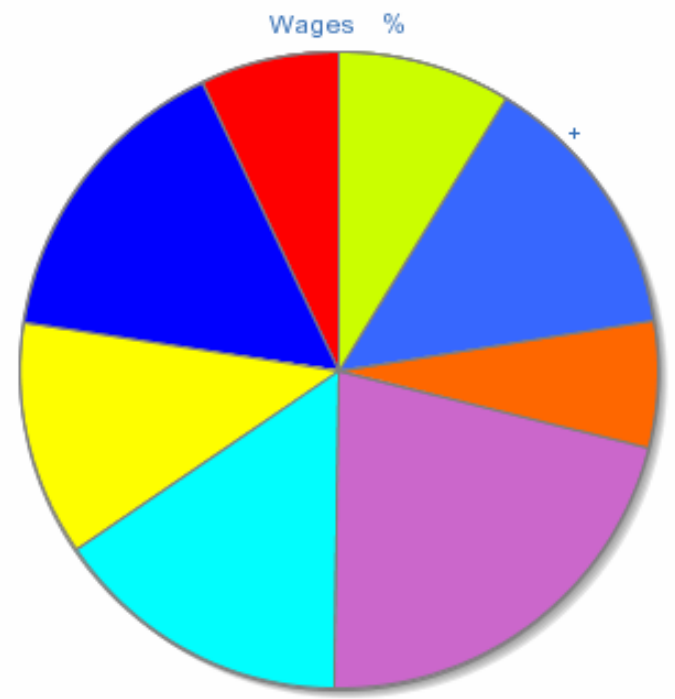
Key	Description	Current Sales	Current Wages	Wages %	Budget Sales	Budget Wages	Budget %	Variance	Variance %	Cost/Bur
BLIN	DUBLIN	9867	1496	15.16	18082	2913	16.11	-1417	-48.64	9.37
E QUAY	THE QUAY	10037	3334	33.21	19877	2967	14.93	367	12.35	10.52
LWAY	GALWAY	13458	3415	25.37	22652	3241	14.31	174	5.36	10.56
ERICK	LIMERICK	7948	2584	32.51	14004	2584	18.45	-0	-0.01	10.72
RLOW	CARLOW	4322	1960	45.36	8384	1593	19.00	367	23.06	10.02
OGHEDA	DROGHEDA	5992	822	13.73	8797	1158	13.16	-336	-28.98	9.65
ALEE	TRALEE	0	0		5641	0	0.00	0		
KLOW	ARKLOW	15707	4609	29.35	23563	4166	17.68	443	10.64	11.35
inch Comp #2	Branch Co...	5167	965	18.67	7160	1394	19.47	-429	-30.79	10.18



**LIMERICK 32.51 15%**

h hr	Budg Hours
1.63	3
0.44	2
1.97	3
3.10	2
2.99	
2.92	
7.75	3
4.48	
0.00	16

Key	Description	Current Sales	Current Wages	Wages %	Budget Sales	Budget Wages	Budget %	Variance	Variance %	Cost/Bur
BLIN										1.63
E QUAY										0.44
LWAY	DUBLIN	9867	1496	15.16	18082	2913	16.11	-1417	-48.64	9.37
ERICK	THE QUAY	10037	3334	33.21	19877	2967	14.93	367	12.35	10.52
RLOW	GALWAY	13458	3415	25.37	22652	3241	14.31	174	5.36	10.56
OGHEDA	LIMERICK	7948	2584	32.51	14004	2584	18.45	-0	-0.01	10.72
ALEE	CARLOW	4322	1960	45.36	8384	1593	19.00	367	23.06	10.02
KLOW	DROGHEDA	5992	822	13.73	8797	1158	13.16	-336	-28.98	9.65
inch Comp #2	TRALEE	0	0		5641	0	0.00	0		
tal:	ARKLOW	15707	4609	29.35	23563	4166	17.68	443	10.64	11.35
	Branch Co...	5167	965	18.67	7160	1394	19.47	-429	-30.79	10.18



**CARLOW 4321.99**



# I-SPI for iSeries

- External Data Analysis
  - ◆ Dynamic Comparisons



File List

All Departments 
 Department: BACON/FISH/DELI 
 Year: 2002 
 Period: 7 
 Week: 27
 Go

Week 27 | Period 7 | **Compare**

Description	Sales	Wages	Wages %	Budget Sales	Budget Wages	Budget %	Variance	Variance %	Cost/man hr Budget	Cost/man hr Actual	Sales/man hr Budget	Sales/man hr Actual
DUBLIN	9867	1496	15.16	18082	2913	16.11	-1417	48.64	9.37	4.80	58.14	31.6
THE QUAY	10037	3334	33.21	19877	2967	14.93	367	-12.35	10.52	10.11	70.49	30.4
GALWAY	13458	3415	25.37	22652	3241	14.31	174	-5.36	10.56	10.65	73.78	41.8
LIMERICK	7948	2584	32.51	14004	2584	18.45	-0	0.01	10.72	10.76	58.11	33.1
CARLOW	4322	1960	45.36	8384	1593	19.00	367	-23.06	10.02	10.43	52.73	22.8
DROGHEDA	5992	822	13.73	8797	1158	13.16	-336	28.98	9.65	8.64	73.31	62.8
TRALEE	0	0		5641	0	0.00	0					
ARKLOW	15707	4609	29.35	23563	4166	17.68	443	-10.64	11.35	11.08	64.20	37.7
Branch Comp #2	5167	965	18.67	7160	1394	19.47	-429	30.79	10.18	10.17	52.27	54.4
Total:	72499	19185	26.46	128161	20016	15.62	-831	-4.15	92.02	85.28	576.34	0.0

potterd connected to jdbc:as400://192.168.10.1

Productivity Report

File List

All Departments Department: **BACON/FISH/DELI** Year: **2002** Period: **7** Week: **27** Go

Week 27 | Period 7 | Year 2002

Description	Sales	Wages	Wages %	Budget Sales	Budget Wages	Budget %	Variance	Variance %	Costman hr Budget	Costman hr Actual	Salesman hr Budget	Salesman hr Actual
DUBLIN	9867	1496	15.16	18082	2913	16.11	-1417	48.64	9.37	4.80	58.14	37.14
THE QUAY	10037	3334	33.21	19877	2967	14.93	367	-12.35	10.52	10.11	70.49	30.49
GALWAY	13458	3415	25.37	22652	3241	14.31	174	-5.36	10.56	10.65	73.78	47.78
LIMERICK	7948	2584	32.51	14004	2584	18.45	-0	0.01	10.72	10.76	58.11	33.11
CARLOW	4322	1960	45.36	8384	1593	19.00	367	-23.06	10.02	10.43	52.73	22.73
DROGHEDA	5992	822	13.73	8797	1171	13.31	-1417	48.64	8.64	73.31	62.31	37.31
TRALEE	0	0		5641								
ARKLOW	15707	4609	29.35	23563	4609	19.56	367	-12.35	11.08	64.20	37.20	37.20
Branch Comp #2	5167	965	18.67	7160	1171	16.35	367	-12.35	10.17	52.27	54.27	54.27
<b>Total:</b>	<b>72499</b>	<b>19185</b>	<b>26.46</b>	<b>128161</b>	<b>20200</b>	<b>15.76</b>	<b>367</b>	<b>-12.35</b>	<b>85.28</b>	<b>576.34</b>	<b>0</b>	<b>0</b>

**Productivity Report Comparison**

Select parameters:

Year: **2002**

Period: **7**

Week: **28**

Select columns:

- Sales
- Wages
- Wages %
- Budget Sales**
- Budget Wages
- Budget %
- Variance
- Variance %

potterd connected to jdbc:as400://192.168.10.1



Productivity Report

File List

All Departments Department: BACON/FISH/DELI Year: 2002 Period: 7 Week: 27

Week 27 | Period 7 | Year 2002

Description	Sales	Sales <sup>2</sup>	% increase	Wages	Wages %	Budget Sales	Budget Sales <sup>2</sup>	% increase	Budget Wages	Budget %	Variance	Variance %	Co Bu
DUBLIN	9867	14274	-30.87	1496	15.16	18082	18184	-0.56	2913	16.11	-1417	48.64	
THE QUAY	10037	9274	8.23	3334	33.21	19877	20037	-0.80	2967	14.93	367	-12.35	
GALWAY	13458	13239	1.66	3415	25.37	22652	21835	3.74	3241	14.31	174	-5.36	
LIMERICK	7948	8737	-9.03	2584	32.51	14004	14225	-1.55	2584	18.45	-0	0.01	
CARLOW	4322	4681	-7.67	1960	45.36	8384	8481	-1.14	1593	19.00	367	-23.06	
DROGHEDA	5992	5964	0.46	822	13.73	8797	8926	-1.45	1158	13.16	-336	28.98	
TRALEE	0	0	0.46	0		5641							
ARKLOW	15707	15394	2.03	4609	29.35	23563							-10.64
Branch Comp #2	5167	5284	-2.22	965	18.67	7160							30.79
Total:	72499	76848	-5.66	19185	26.46	128161							-4.15

**Productivity Report Comparison**

Select parameters:

Year: 2002  
 Period: 7  
 Week: 28

Select columns:

- Sales
- Wages
- Wages %
- Budget Sales
- Budget Wages
- Budget %
- Variance
- Variance %

potterd connected to jdbc:as400://192.168.10.1

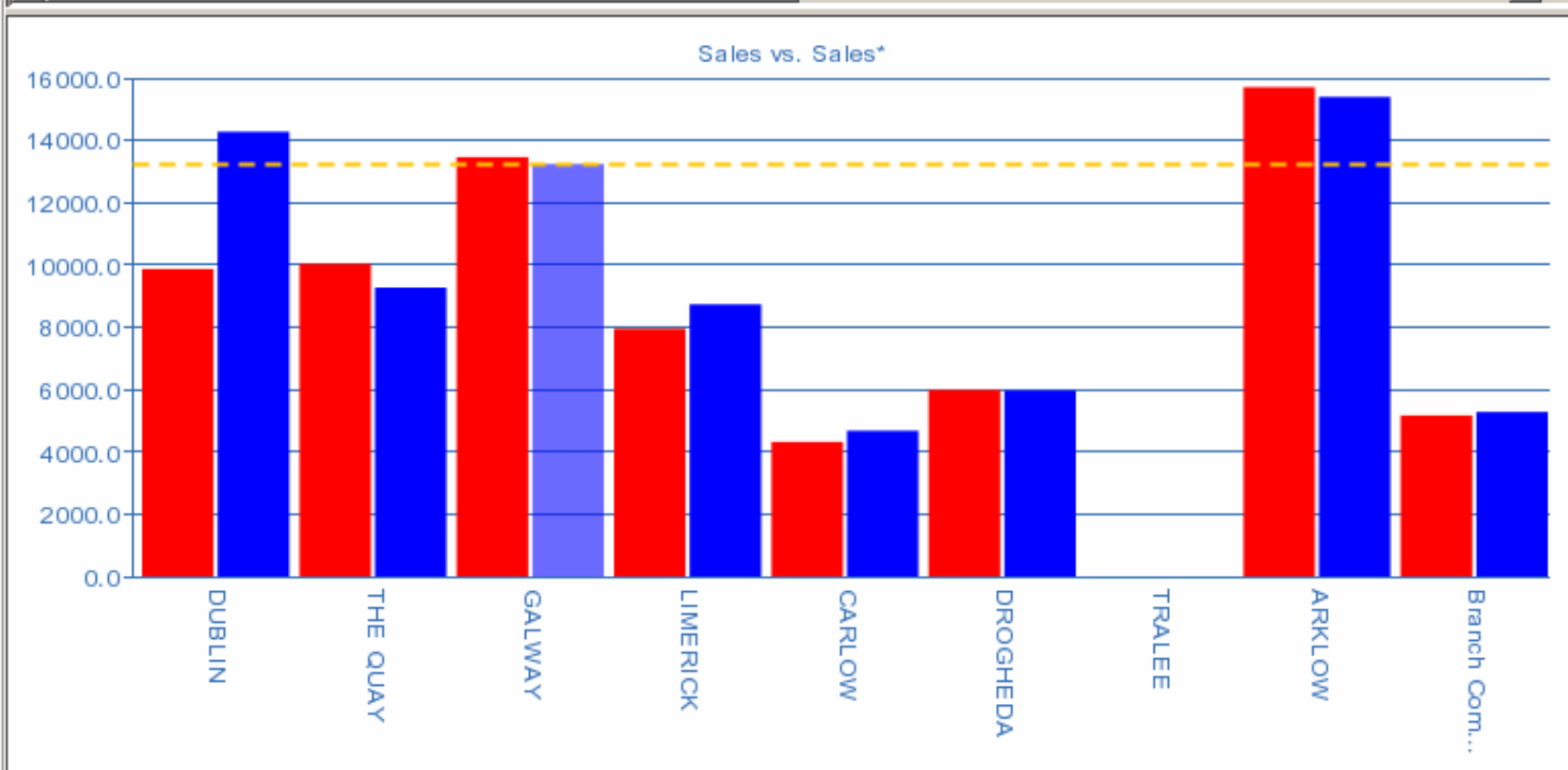
Productivity Report

File List

Productivity Report Charts

File

Key	Description	Sales	Sales*	% increase	Wages	Wages %	Budget Sales	Budget Sales*	% increase	Budg Wagi
DUBL	DUBLIN	9867	14274	-30.87	1496	15.16	18082	18184	-0.56	2913
THE Q	THE QUAY	10037	9274	8.23	3334	33.21	19877	20037	-0.80	2967
GALW	GALWAY	13458	13239	1.66	3415	25.37	22652	21835	3.74	3241
LIMEF	LIMERICK	7948	8737	-9.03	2584	32.51	14004	14225	-1.55	2584



**GALWAY 13238.73**

Variance %	
48.64	
-12.35	
-5.36	
0.01	
-23.06	
28.98	

cancel

Select All

Clear

Run

# I-SPI for iSeries

- Powerful Information Application
- Extremely Flexible
- Non-Intrusive
  - ◆ Build on what is already there
- Fast Implementation
- Native to iSeries
- Rapid Return on Investment



# I-SPI for iSeries

