BURROUGHS COMMERCIAL BUSINESS MANAGEMENT SYSTEM II

For effective management of current and future trends in your business

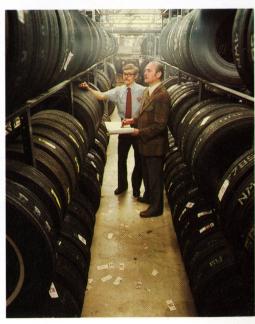














Burroughs Commercial BMS® II Program Products

Burroughs Commercial BMS II programs are designed for use with the Burroughs B 80 system. The B 80 is a very small, fully featured general purpose computer system designed to bring a full range of larger computer system features to the small system user.

The B 80 system combines a powerful, advanced micro-programmed processor with Burroughs exclusive Computer Management System (CMS). CMS is an integrated system of operating and application software that includes the Master Control Program (MCP), the Data Control System (DCS), high-level language compilers, interpreters, utility routines, Burroughs Data Base Bridging System, and Commercial BMS II programs.

Since CMS provides the capacity to grow within the B 80 series and beyond—without reprogramming—your Commercial BMS II programs are compatible with the future.

Your Benefits

Commercial BMS II programs—

- ·Are ready to use immediately.
- ·Are available at a fraction of the cost of developing your own programs.
- •Are modular for each accounting function, and may be installed in any desired sequence.
- •Provide up-to-date management reports for effective decision making.

Complete, current, accurate information available to those who need to know is the key to sound business management. It's a vital link to improving customer service, expanding market share, lowering expenditures and increasing profits.

The Commercial BMS II reporting system supplies a complete, up-to-date business profile. It provides for the recording and auditing of input data, the creation and maintenance of a complete and comprehensive record system, and the total reporting requirements needed for effective, profitable management.







Burroughs Commercial BMS II Reporting System for Effective Management of Current and Future Trends in Your Business

Invoicing and Sales Analysis

Gross Margin Analysis

Invoice Register

Sales Analysis by Salesman by Product Class Tax Reports

Accounts Receivable and Customer Reporting

Statements Balance Forward or Open Item

Age Analysis Report

Sales and Profit Analysis by Customer

Inventory Control

Inventory Status by Location

Inventory Value

Physical Count Work Report

Buyer's Guide

Ranked Item Sales Analysis by Profitability

Inventory Management

Buyer's Guide

Multiple Period History of Inventory Issues

Low Stock Report

Comparative Return on Investment by Item

Turnover by Item

Potential Excess Inventory by Item

Accounts Payable and Cash Planning

Purchase Journal

Cash Requirements

Periodic Liabilities Forecast

Cash Disbursements Journal

Check Register/Remittance Advice/Checks

Payroll and Labor Analysis

Check Register/Paychecks

Deduction Reporting

Payroll Journal

Cost Center Analysis

Government Reports

General Ledger and Financial Reporting

Income Statement

Balance Sheet Statement

Budget Reports

Multiple Period Comparison Report

Comparative Operating Period Reports



INQUIRY: NO. 987328-6 ACME TOOL COMPANY PROD. STOCK GROUP NUMBER UNITS ON DESCRIPTION AVERAGE VALUE AT REPLACEMENT UNIT COST AVERAGE COST LAST PURCHASE UNIT COST 18235 METAL CLEANING WAX 42 2948326 27-120XL TIP CLEANERS CUTTING TORCH 3.176 2,98 377 9.464,48 8-7-4832 10,34 THIN NOSE PLIERS BATTERY PLIERS 18.401 3,10 3.898,18 02.01.7-06.07.7-15.06.7-7783458 10,50 A-119267 987328-6 274 LAWN-MOWER 3 HP CHAIN-SAW 10" 3,40 1.271.60 2,19 04.03.7-16.01.7-21.12.7-27.10.7-30.05.7-06.08.7-18703247 C-387686 3,40 50 MELTING TORCH BUTANE FIBERGLASS HELMET 130,14 2,30 18 6.507,00 49,30 987329-6 2.216 130,50 HARDENED ROD CUTTER CUTTING TIP TT 4 6,17 5.756,61 55,00 182363 931 5.385 5,00 TANK ADAPTER 2" BENCH VISE 1,17 2983273 1.098,27 -3377-L 1887132 LONG NOSE PLIERS IGNITION PLIERS 713 1,20 2,13 06.08.7-0,40 0 1.518,69 134 2,10 6,50 0,00 02.09.7-07.11.7-08.07.7-01.06.7-1.315 14,17 871,00 6,60 7.561,25



Invoicing and Sales Analysis to Achieve Profit Goals and Improve Customer Service

Reports provide the necessary management tools to establish profitable pricing control and gross profit margin analysis on all items sold. The reports provide, on demand, gross profit margins by customer, by salesperson, by product. Finally, reports highlight the pricing margins, as well as where corrective action must be taken in order to achieve established profit goals.

The Invoicing Module prepares daily customer invoices, an invoice register, invoice totals, and an activity register. The increased accuracy through automation and the timeliness of these reports increase the responsiveness to each customer's needs.

In addition, the module creates a complete sales tax report and prepares all entries necessary to update the Accounts Receivable, Inventory and General Ledger modules.

Sales by Salesman by Product Class

Who are the productive salespersons with high gross margins? Who are the salespersons with low gross margins? Which salespersons are productive in all product classes?

Invoice Gross Margin Analysis

Is the current pricing and discount structure achieving gross-margin goals?

Additional Reports: Invoice Register Tax Reports

DATE 05 27 7--PERIOD SALESMAN NUMBER NAME PROD GROSS COST OF CLASS UNITS SALES SALES JERRY OLSEN 012 004 225 425 354 010 1726 3.452 2,382 011 930 4,650 3.162 SLSMAN TOTALS 14.351 9.861 013 JOHN SMITH 004 2,375 4 - 489 3.740 007 676 1.548 1.058 110 545 2,725 1 . 853 125 1.150 2.310 1-478 8,139 SLSMAN TOTALS 11,072 GRAND TOTALS 25,423 18,000



FENTON FENCE COMPANY
74895 CROSS TOWN DRIVE
NORFOLK, VIRGINIA
23610



FENTON FENCE COMPANY 74895 CROSS TOWN DRIVE NORFOLK, VIRGINIA 23610

TERMS			ORDER	NO.	CUSTOMER NO.		
21	10	DAYS	A123	65	1012340		
-		STOCK NO.			SHIPPED	1	
		OTOOK ITO:	1	WHOLE	PARTIAL		
1	2415	730	1	10			
1	2416	101	1	5	2/006		
1	2415	710	1	20			

OPG 99-0882 1092152

	ABC	COMPANY				PA	GE 1	
SALES	BY SALESM	AN BY PROD	DUCT CLASS					
DATE					YEAR TO	DATE		
	GROSS	% GROSS		GROSS	COST OF		GROSS	% GROSS
DISCOUNT	MARGIN	MARGIN	UNITS	SALES	SALES	DISCOUNT	MARGIN	MARGIN
9	62	14-90	1=080	2,040	1,700	43	297	14-87
70	1,000	29-57	8,457	16,915	11,672	343	4.900	29-57
140	1,348	29-89	4+371	21,855	14,861	658	6,336	29-89
337	4,153	29.63		71,185	48,922	1.659	20,604	29-63
91	658	14-96	12,350	23,343	19,452	473	2,418	11-06
31	449	29.60	3,448	7 . 895	5.446	158	2.291	29-61
55	817	30-60	2,507	12,535	8,524	253	3,758	30-60
46	786	34.72	5,520	11,088	7.094	221	3,773	34.72
223	2.710	24-98		54,861	40.516	1.105	13.240	24-63
560	6,863	27-60		126,046	89,438	2,764	33.844	27-45

ABC Company 418 International Road Detroit, Michigan 48232

	SOLD BY		SH	P VIA	SHIP	PING	DATE	INVOICE DATE	INVOICE NO.	CUSTOME	R NO.	
٦,	JOHN SHITH		OUR	TRUCK 01 26		26 7- 01 27 7-		01 27 7-	25106	1012340		
	DESCRIPTION			PI	RICE		UNITS	DISCOUNT	NET	COST	% MARGIN	
	SCREWDRIVER PLIERS 6"	8**			•04 •36		EACH	3.10 6.50	17.30 123.42	13.15 101.76	23.99	
	SCREWDRIVER	6**			-88		EACH	3.76	33-84	23.70	29.96	
							TAX		174-56			
									181.54	138.61	20.59	



Inventory Control and Inventory Management which Improves Customer Service while Lowering Inventory Investment

The Inventory Control/Inventory Management modules track the vital information necessary to reduce capital investment while improving customer service. The reports display all the information needed to make complete, on-time deliveries to customers while accelerating business growth.

Reports—complete, current, accurate—indicate reorder schedules, buyer's guide, current inventory, activity, stock value, 13-month history, low stock, ranked sales analysis, potential excess in stock, turnover on current stock, and comparative return on investment. All the information is present to aid managing sales growth and profits. It's all available on demand.

Buyer's Guide

Do we have any dangerous stock conditions? How many have we issued? When did we last receive any? When did we deliver last? Which items do we have to reorder now? How much is on-hand? Do we have anything on order for the item?

Additional Reports: Inventory Status by Location Inventory Value Physical Count Work Report Ranked Item Sales Analysis by Profitability

Potential Excess Inventory by Item

Where are the possible excess holdings? What value do they represent? Are the possible excess holdings due to demand decrease? Wrong safety stock? Wrong standard order quantity? An unchecked standing order? Is the lead time realistic?

Additional Reports: Multiple Period History of Inventory Issues Low Stock Report Comparative Return on Investment by Item Turnover by Item

DATE 03 01 7-

С	PRO CAT STOCK NUMBER DESCRIPTION-REFERENCE	VNDR NO	STD ORD QTY RE-ORDER PT
A	004 12415710 SCREWORIVER 6**	2141678	250 500
C	004 12415730 SCRENDRIVER 8*	2141678	250 500
A	004 12415740 SCRENDRIVER 10**	2141678	250 500
8	004 12415750 SCREWDRIVER 12**	2141678	250 500

DATE 03 01 7-

			THIS
	PRD	STOCK NUMBER	CURRENT
CL	CAT	DESCRIPTION-REFERENCE	YEAR TO
A	004	12415710 SCREWDRIVER 6*	
		SCHEMBRIAEK O.	
A	004	12416101	
		PLIERS 6*	
В	004	12447401	

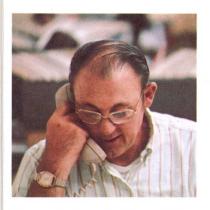
PLIERS 8"

004 12447601 PLIERS 10**

	ABC	COMPANY			PAGE 24		
	BUYER*	S GUIDE					
		N HAND UNI	T AVG CST T RPL CST	CURRENT IS: PER TO DT! YEAR TO DT!	E PER TO DTE	DATE LAST ISSUE RECEIPT	LEAD TIME DAYS
	755	755 100	1-185 1-193	70 1,20		02 25 7- 02 10 7-	015
**	383 500	983 500	1.3152 1.32	61: 1,25		02 13 7- 01 28 7-	015
••	450	450 200	1.47 1.5215	34° 61°		02 27 7- 02 20 7-	015
**	315	315 200	1.6554 1.6554	287 57		02 26 7- 02 26 7-	021
	ABC C	OHPANY			PAGE 27		
POTE	NTIAL EXCESS	STOCK DN O	3 01 7-				
- NET YEAR PER DATE	ISSUES LAST YEAR CURRENT PER YEAR TO DATE	QUANTITY I	SS ON HND PER	THEORETICAL MAX QTY OH STANDARD ORDER QTY	QUANTITY	VALUE RRENT PER	LEAD TIME DAYS
703 L=203	479 1,090	755	1.1	350 250	405 253	480 300	015
12 31	8 41	75	6.3 4.8	40 20	35 49	111 156	021
423 792	520 1•025	1,295	3.1 3.3	600 200	695 712	2 × 853 2 × 923	021
363 699	203 509	80 1	2.2	200 100	601 637	2,545 2,698	021
			TOT	AL PRODUCT	CATEGORY 004	5,989 6,077	

GRAND TOTALS

78,436 105,295



Accounts Receivable and Customer Reporting for More Profitable Control

Proper control of Accounts Receivable can determine whether a business is in the profit or loss column. Generated reports show the cash flow with late and slow paying customers identified. Proper business action can be taken to reduce bad debts.

Customers and salespersons are analyzed in terms of gross sales and gross profit margins to help identify the most important accounts and contributions to profitability.

In addition, the Accounts Receivable module creates accurate customer statements, customer status reports, periodic activity reports, as well as preparing all entries necessary to update the General Ledger module.

Age Analysis Report

Who are the slow paying customers?
Which accounts are exceeding their credit limit?
How much have they bought this year?
When did they last pay?
How old are the unpaid balances?
How much of the total accounts receivable is past due?

Sales and Gross Margin Analysis

Who are the profitable accounts? Are there customers with high sales but insufficient gross margins?

Who are the productive and profitable salespeople? Are sales volumes (by salesperson) carrying the desired gross margins?

Additional Reports:

Statements Balance Forward or Open Item Data Entry Audit Journal

DATE 03 01 7-

ACCOUN	IT NAME	CREDIT	ACCOUNT
NUMBER		LIMIT	BALANCE
	TELEPHONE	SALI	S
		YT)
101234	O ABC SUPPLY	10000-00	5575-00
	612 111 1234	196	10-01
102801	O CLARK SUPPLY	1500-00	1359-55
	666 777 8899		
CALECH	14 47 10UN CHT1	·u	027/ /0
SALESM	IAN 13 JOHN SMIT	п	9234-40
	GRAND TOTAL		29443.23
	GRAND TOTAL		27443823

DATE 03 01 7-

ACCOUNT	NAME	SLS	ACCOUNT
NUMBER		MAN	BALANCE
1034020	EAGLE HARDN	012	331-55
1044010	FRANKLIN FAR	012	67.50
1139160	HIGHTY IND.	012	2,131.50
1166120	PARK SERV.	012	6-50-
TOTAL FO	OR JERRY OLSO	N	2,524.05
1012340	ABC SUPPLY	013	5+575-00
	AARON MFG		1,225,85
	ABBOT INDUST	013	98-50 416-10
	BAKER MACH-		
1028010			1.359.55
	CITRUS SUPP-		187-50
1022650	DELTA DIST.	013	148-10
1108160	JONES SERY.	013	2,030-00
1118660	ROME TOOL CO	013	321.10
1118720	TOLEDO TOOL	013	185-01
TOTAL FO	OR JOHN SMITH		11,546.71
	GRAND TOTAL		175,684.36

K -	ABC COMPANY			PAG	E 12		
AGE	ANALYSIS REPORT						
BALANCE	E PERIOD THO BALANCE TE LAST DATE PAYMENT SAI	BALANCE				FUTURE BALANCE	
	1,075-00 18 7- 02 15	5 7-				215.87	
12	15 7- 12 19	652.05	707.50				
5840-4	5 1,575.00	755.98	1103.57			215.87	
16978-7	7 6076.55	2271-41	4116-50			576-32	
	ABC COMPANY			PAG	E 8		
SALES AND	GROSS MARGIN AN	ALYSIS					
SALES	SALES	MARGIN		DATE LAST SALE			
257-10	427.50 122.50	48.77		02 23 7- 01 27 7-	18-97	21-98 23-18	
6,315.74	11-401-02	1-172-20	2,251.70	02 29 7-	18.56	19.75	
861.00	861-00	111-00	111-00	02 15 7-	12.89	12-89	
7,433.84	12,812-02	1.331.97	2,485.05		17.92	19-40	
5,100-00 44,215-87	19,610-01 8,418-21 200-00	867-20 669-06	1,217.21	02 15 7- 02 19 7- 01 04 7-	17.00 15.87		
314.26	774-86	62.44	173.24	02 12 7-	19-87	22.36	
3,726.73	6,255.10	787-46		02 17 7-	21-13	19.84	
615-18	1,722-50	140-01	412.40	02 13 7-	22.76	23.94	
74-19	425-10	12-40	137-60		16.72	22-01	
11.718.23	4.098.60	318-56		02 21 7-		17-44	
1.094.12	2,175.00	258.76		02 18 7-	23.65		
527.72	1,210.50	125-97	338-15	02 05 7-	23.87	27-93	
17.386.30	45+089-88	3,271.86	8,353.10		18-82	18-53	
265,895-14	556,479.50	49,567.88	98,875.22		18-64	17.77	



Accounts Payable and Cash Planning to Increase Cash Effectiveness

The Accounts Payable module provides an efficient method of recording and selectively liquidating vendor liabilities. The module offers a choice of accounting plans: an accrual plan (build-up), a cash plan (direct pay), or a combination of both.

Accounts Payable Cash Requirements

How much is currently due? How much is due in the future? How much is owed in foreign currency? Are there any invoices overdue? How much discount is to be taken or lost? Should payment be—

- ·All due automatically?
- •Selectively by vendor or item?
- If so, which are best to pay?
- •Partially for some items?
- In familian account of
- •In foreign currency?
- ·Be made at all?

Accounts Payable Periodic Liabilities Forecast

How much is due for each payment? How much is due in the future? How much is owed in total? What is the net payables liability? Gross payables liability?

Additional Reports: Purchase Journal Cash Disbursements Journal Checks/Remittance Advice Check Register

DATE 03 20 7-

TRANS		PC	INVO	ICE	INV	OIO	E	INV	010	E
CTRL NO			NUMB	ER	DAT	E		DUE	D /	TE
2000036	0	***	RICHA	RDS	ON C	IVI	ISIO	N	•	** *
214			A5345	67	03	15	7-	03	25	7-
					TOT	AL	VEN	DOR		
***290068	0 * * *	***	URBAN	OF	FICE	SI	JPPL	IES	1	***
176			60139		02	18	7-	03	18	7-
400061	8	***	ROBER	TS	META	ILS				***
198			A0619	4	03	05	7-	03	15	7-
230			A0689	6	03	19	7-	03	29	7-
					TOT	TAL	VEN	DOR		
800061	8	***	KUROS	AKA	ELE	CTI	RONI	cs		***
217	1		30619	-1	03	10	7-	04	10	7-
217	2		30619	-2	03	10	7-	05	10	7-
217	3		30619	-3	03	10	7-	06	10	7 -

DATE 03 19 7-

TRANS CI	HECK TRN	INVOICE	0
CTRL NO	NO ST	NUMBER	03 10
400061	8 **	*ROBERTS MET	ALS
198	INVOIC	A06194	325.00
230	INVOIC	A06896	
	VENDO	R TOTALS	325.00
800061	8 **	*KUROSAKA EL	ECTRONICS
217	1 INVOIC	30619-1	

GRAND TOTALS

INVOIC 30619-2 INVOIC 30619-3 VENDOR TOTALS

217

3,750.00

							-	
	ABC CO	PANY				PAGE	3	
	CASH REQUI							
		DISCOUNT		NET AMOU				
	AMOUNT	ALLOWABLE			FUTU 03 31			
	500-00	10-00	49	0-00				
	500-00	10.00	49	0.00		-00		
	300.00	-00	30	0.00 *				
	325-00	6.50	* 30	25-00				
	400-00	8.00		2.00				
	725.00	8-00	71	17-00		-00		
	166-67	-00			166	67		
	166-67	.00				6.67		
	166-66	-00		-00		6.66 0.00		
	500-00	-00	* DISCOUNT TO BE LOST	≠ P		7.00		
		C COMPANY NTS PAYABLE				PA	GE 3	
PER	RIDDIC LIA	BILITIES FOREC	CAST					
03 20	07 71	04 11	04 22 05	03	05 14	05 25	06 05	06 16
03 20	03 31	04 11	04 22 03	03	0 2 4	0, 2,	• • • • • • • • • • • • • • • • • • • •	

400.00								
400-00		1						

	166.67		16	6.67				
			10	0.01			166.66	
	166-67						166.66	
	166.67		700.00		800.00		666.66	
2,800.00		1,300.00	81	6.67		375.00		425-00



Payroll and Labor Analysis to Provide Fast, Accurate Reporting

The Payroll module combines the computational power and speed of the computer with simplified operator control. It performs a complete accounting process, from Time Card to General Ledger, with one handling of the input data.

Checks may be produced for a variety of pay and deduction options with rate of pay/salary and standard deductions being retrieved automatically from the disk-stored data base. All earnings and tax calculations are automatic. Program flexibility allows the operator to override all automatic operations with manual listings to handle exceptions, which occur in every business.

Payroll Journal

What is the employee's cost center? Who worked overtime this pay period? What is an employee's total hours this pay period? Who has exceptions to this period's payroll? What deductions does each employee have? What is each employee's net pay?

Cost Center Analysis

Which cost centers have an excess of overtime this pay period? How many hours were charged to each cost center this pay period? What were the total earnings charged to each cost center

What were the total earnings charged to each cost center this pay period?

Additional Reports: Check Register and Paychecks Deduction Reporting Government Reports

	* .			
DA	TE 02	27 7-		
ERRORS WARNINGS EMPLOYEE N	NUI		COST	HOURS
	••		28314 28309	50-00 10-00
FRANK KINS	ΞY			60.00*
		1114 1114 1114 1114	28314	
MICHAEL RA	NDOLPH			
JOURNAL TOT	ALS		2	-040-00*
** EXCEPTI	ON INPU	T		
DA	TE 02	27 7-		
	COST			TAL JURS
	28308		40	0.00
	28309		275	5.50
	28310		84	00
	28311			
	28312			0.00
	28313			0.00
	28314		765	0.00

28315

TOTALS

132.00

1,820.50*

	COMPANY L JOURNAL					PAGE	010	
	PREM		EARN		DED			
ATE	FACTOR	EARNINGS	TYPE	DEDUCTIONS	TYPE		NET PAY LOC	YMENT
. 95		297-50	001					
5.95	•5	29-75	110	7-00	217			
		327-25*		70-90*			256-35	7
		290.00	101					
				37.70	200			
				1-89	201			
				16-97	202			
		290-00*		56.56*			233-44	7
		15,861.47*		4,546.64*		1	1.314.83*	

PAGE 011			ABC COMPANY COST CENTER ANA
TOTAL EARNINGS	PREMIUM EARNINGS	REGULAR EARNINGS	PREMIUM HOURS
210.00*		210.00	
1,776.75*	131-00	1,645.75	47.00
412.75*	94.75	318.00	20.00
4,380.00*		4,380.00	
420.00*		420.00	
2,631.06*	102.90	2,528.16	30.00
5,165.91*	247-12	4,918.79	114.50
865.00*	25.00	8,40 - 00	8.00
15+861-47*	600.77*	15,260.70*	219.50*



General Ledger and Financial Reporting to Monitor Progress and Profits

The General Ledger module provides comprehensive operating reports as a by-product of both automatic transfer of data from other accounting functions and a simplified recording of general journal entries. Additional capabilities are incorporated to permit instant availability of accurate and current general ledger account status.

Variable Budget Report

Are the goals on target?

- •On income?
- •On expenses?

What are the current trends?

Comparison Report

What are the major account fluctuations as compared to the previous year?

- •On income?
- ·On expenses?

What are the current trends?

Additional Reports: Income Statement Balance Sheet Statement Multiple Period Comparison Report Comparative Operating Period Reports DATE 12 01 7-

VAR

ACCOUNT NUMBER

ANNUAL BUDGET

07 31000 00

SALES GROUP I

396,000.00

07 71000 00

SALARY EXPENSES

115,000.00

07 74000 00

GENERAL EXPENSES 75,000.00

TOTAL EXPENSES

DATE 12 01 7-

TITLE

SALES GROUP II SALES GROUP III

GROSS SALES REVENUE

ADJUSTMENTS TO GROSS SALES

NET SALES REVENUE

COST OF GOODS SOLD

GROSS MARGIN ON SALES

SALARY EXPENSES
GENERAL EXPENSES

TOTAL OPERATING EXPENSES

NET PROFIT OR LOSS

ABC COMPANY A B L E B U D G E	TREPORT	PAGE 1
YTD BALANCE PERIOD	BALANCE BDGT PCT YTD BUDGET	PERIOD BUDGET PERIOD DIFF PCT BDGT YTD DIFFERENCE PCT BDGT
381-070-00	27,200.25 5.00 362,973.60	19,800.00 7,400.25 137.38 18,096.40 104.99
104,500.00	9,500-00 8-33	9,579.50 79.50 99.17 909.00 99.16
₹2 , 550 . 00	10,800.00 12.00 63,750.00	9,000-00 8,800-00- 1,800-00- 113-80
177,050.00	20,300.00 9.78	18,579.50 7,891.00- 1,720.50- 109.26 104.66
ABC COMPA COMPARISON		PAGE 1
PERIOD BALANCE	PRIOR YEAR PERIOD BALANCE	PERIOD PCT DIFFERENCE DIF
27, 200.25 13, 637.25 24, 750.00	23,750.00 6,486.15 18,260.00	3,450.25 14.53 7,151.10 110.25 6,490.00 35.54
65,587.50	48,496-15	17,091.35 35.24
4,112.50-	1,500.00-	2,612.50 174.17
61.475.00	46,996.15	14,478.85 30.81
37,170.50	30,710.00	6,460.50 21.04
24,304.50	16,286.15	8,018.35 49.23
9,500.00 10,800.00	8,000.00 7,500.00	1,500.00 18.75 3,300.00 44.00
20, 300.00	15,500.00	4,800.00 30.97
4,004.50	786.15	3,218.35 409.33



Plus Burroughs Full Support to Achieve a Successful Commercial BMS II Installation

With a Burroughs computer system, you'll have more than just a sophisticated piece of electronic hardware. You'll have the full support of a worldwide company dedicated exclusively to equipment and systems for data processing.

Years of Experience and Proven Successful Operation

Burroughs has demonstrated its ability to justify your confidence and trust through many years of successful operation.

- ·Worldwide Operations
- •90 Years of Experience
- Recognition as one of the Industry Leaders
- ·Continual and Successful Growth

System Design

Our marketing representatives, in addition to being technically competent in our product lines, are fully-trained in systems design. Their ideas and experience can help you select the equipment and system that will assure you of getting the most results for the least investment.

Standard Forms

Standard forms and journals to support BMS operation are available from Burroughs Office Products Group/Business Forms Division. These standard forms further reduce the time and cost to implement a Burroughs system.

Programming

Our programming team's extensive library of proven applicational program products and Business Management Systems will put you fully operational faster, and at a lower, economical cost.

Service and Support

These highly-trained, professional field engineers will keep your computer operating at peak efficiency.

Education

Our customer education staff will train your personnel in every aspect of B 80 system operation and implementation and BMS application program installation and operation.



System Design

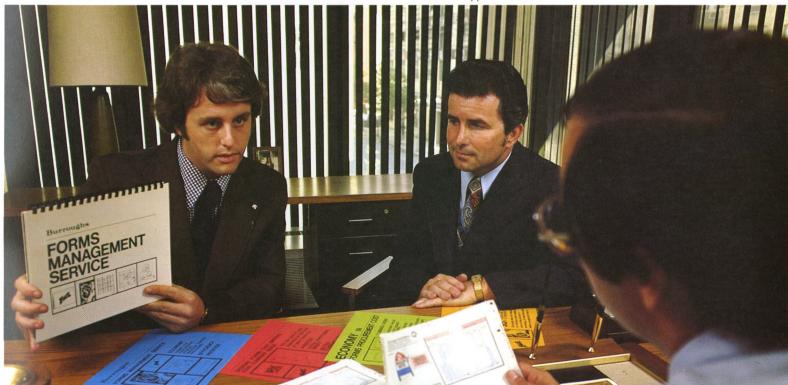


Programming





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Standard Forms



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