

		Current State	Make Product	Buy in China	Buy Locally
OPERATIONAL	Units per Person	29.31	26.05	32.56	32.56
	On-Time Shipment	97.20%	98.00%	95.70%	96.00%
	First Time Thru	54%	63%	52%	60%
	Dock-to-Dock Days	8.9	8.5	16.28	10.21
	Average Cost	\$111.74	\$113.10	\$113.90	\$112.66
	AP days - AR days	8	8	8.8	8
CAPACITY	Productive	31%	35%	31%	31%
	Non-Productive	56%	62%	56%	41%
	Available Capacity	13%	3%	13%	28%
FINANCIAL	Revenue	\$1,611,456	\$1,821,456	\$1,821,456	\$1,821,456
	Material Costs	\$490,296	\$586,296	\$575,296	\$672,296
	Conversion Costs	\$497,933	\$527,036	\$545,933	\$502,254
	Inventory	\$221,163	\$234,433	\$448,961	\$316,484
	Value Stream Profit	\$623,227	\$708,124	\$700,227	\$646,906
	Value Stream ROS	38.67%	38.88%	38.44%	35.52%