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You need help with seo and backlinks? Take a look here http://www.warriortraffic.com

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Do you have a website that isn't making any sales and you can't figure out why? The answer may be simpler than you think.

Chances are, your website isn't getting much traffic. Traffic is the lifeblood of any profitable website and without it, you can't expect to make too much money.

Many people think it's extremely expensive to generate traffic. The truth is, there are many effective free methods that you can use to drive loads of targeted traffic to your blog or website.

In this article, I'll reveal 10 low-cost traffic methods that have worked best for me. They are:

### 1. Article Marketing

I can't stress the importance of writing lots of interesting articles. It doesn't stop there, however. Your articles should be keyword optimized, and contain fresh content. If you're article isn't something that you would enjoy reading, chances are others won't either.

#### 2. Press Releases

Many people shy away from press releases because they don't understand how to write them. They need to be written like a newspaper article, and in the third person. The problem that most have is that their press release comes off sounding like an advertisement. The best thing you can do to learn how to write a press release is to visit a press release website and read some that have already been written.

### 3. Search Engine Optimization

This is the best way to get organic traffic from search engine results. In order to get traffic from the search engines, you must optimize your content with the proper keywords that you want to rank well for. you also have to build backlinks to your content if you want it to rank high and get lots of exposure.

### 4. Free Classifieds

Some free classified sites receive an absolutely stunning amount of traffic. The good thing about these is that there are a lot of them. Some have a limit on the number of ads you can post, but many allow unlimited postings.

#### 5. Email

Email is a great way to get traffic to your site. All you have to do is send out an email to all of your friends telling them about your new blog, and ask them to forward it to all of their friends. You can get hundreds, maybe even thousands of new visitors this way.

## 6. Pay-Per-Click Advertising

Pay-per-click advertising is one of the best ways to get targeted traffic to your sites. No, it's not free, but because there is so much competition, you can find PPC networks that charge as low as \$.02 per click.

# 7. HubPages & Squidoo

These 2 websites can be a major source of targeted traffic because they have so many members. This results in lots of internal traffic that's looking for specific information. These sites also carry a lot of weight with the search engines, and can result in lots of organic traffic.

### 8. Paid Reviews

Paid reviews are absolutely wonderful. This is a great way to get your link on blogs with very high page rank and lots of traffic. You can get reviews done about your blog for as low as \$1 or \$2 in some cases. I ordered several paid reviews months ago that still bring dozens of visitors to my blog every day.

### 9. Yahoo Answers

Yahoo Answers is a fabulous source of traffic. There are many people in need of information, and if you have a post on your blog that you think will help them answer their question, you can leave them a link in your answer. You must make sure, however, that any link you leave will provide them with the answers they need. Don't just leave your link if it's not going to help.

### 10. Start a Petition

You can get a lot of traffic by starting a petition. There are several popular petition sites that allow you to put a link in your profile. This link will be seen by everyone who reads and signs your petition. If your petition is about something that is controversial and in the public eye at the moment, you'll receive hundreds of visitors.

These are just some of the ways that you can generate easy, cost-effective traffic.

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