

INBOUND MARKETING SPECIALIST

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What We Do



Help your business get found by other businesses or consumers who are looking for the products or services you offer using your website as a hub.



ENGAGE

Convert your visitors to leads while delivering qualified prospects to your sales team. Nurture your leads for higher

customer conversions.



Measure key performance indicators (KPIs) and assess what's working and what's not. Refine and create plans for continuous improvement.



INCREASE TRAFFIC

 Create, optimize, and promote outstanding content that your prospects will love to find.

GENERATE LEADS

- Create and promote compelling offers.
- Capture, track, and score leads.

NURTURE LEADS

 Deliver timely information and targeted offers to move your leads in the right direction.

IMPROVE SALES

- · Align marketing and sales.
- Deliver lead intelligence to help your sales team close more deals.

CLOSED-LOOP ANALYTICS

• Measure everything from traffic to sales and demonstrate tangible results.

Solutions Toolbox









Inbound Marketing consistently delivers a cost per lead dramatically lower than outbound marketing!

What Is Inbound Marketing?

A set of marketing strategies and techniques focused on pulling relevant prospects and customers towards a business and its products. Inbound marketing is becoming widely accepted because it complements the way buyers make purchasing decisions today—they are using the Internet to learn about the products and services that best meet their needs.

