

Beacon Training is a registered ICT company affiliated to Oracle Corporation, Microsoft and Cisco offers the best Training, Consulting and Support services for our clients using technologies developed by our partners.

Beacon Training also specializes in the management of software licenses, setup, maintenance and support of databases (Oracle and Microsoft SQL Server) of varying sizes, numbers and complexity. Our certified Cisco Network Engineers are also available to help setup, fine tune and/or overhaul any network settings to optimized performance. We also specialize in I.T. Certification Training Boot Camps for I.T. Professionals who after several years in the field and now ready to take the certification exam(s).

Our aim is to ensure that your I.T. infrastructure and capacity to run IT programme in addition to your normal courses is achieve. Once our centre is able to achieve that, we then pull out of the partnership allow to you the full control of running these IT courses.

Please find attach our business profile for your perusal.

We hope to hear from you at your earliest convenience to start this relationship aimed at maximizing and adding to you vision of building organization that works to develop the institutional framework, organizational capabilities and skills required to realize their organizations social and economic development

OUR BUSINESS PROFILE.

1. Introduction

Beacon Training is a specialized Information Technology Solution Provider, providing Consulting services in Information and Communication Technology Solutions in Systems design and Integration, Systems High availability, Disaster Recovery Strategies and IT Certification training in Ghana. We have our main offices strategically located in Accra, with major partners in the West African sub region and around the world

1.1. Our Mission

Delivering high-value and cost-effective solutions in IT System High Availability Consulting and Certification Training with the speed that our customers need in order to concentrate on their core business and promote shareholder value.

1.2. Our Vision

Become the ultimate Information Technology Consulting and Training firm; specializing in the training of IT Professionals and providing matchless IT consulting services to our customers and stakeholders.

2. The Beacon Training Effect

2.1. Technical Competences

Our ability to deliver under strict timelines is in a large part due to the skill-sets and attitude of staff that have professional qualifications such as Oracle Certified Professionals (OCP), Oracle Certified Associates (OCA), Microsoft Certified IT Professionals, Microsoft certified Systems Engineers (MCSE), Microsoft certified Systems Administrators (MCSA), Microsoft certified Database Administrators (MCDBA), CISCO Certified Professionals in addition to degrees and Master's degrees in Computer Science, Statistics and Project Management. In addition to providing top class training to our valued clients, Beacon Training's team of consultants has also been trained to provide solutions in the following areas:

- IT System High Availability Setup and Maintenance
- Disaster Recovery Setup and Maintenance
- Project Management Consulting
- Oracle E-business Suite Consulting, Setup, upgrades and Maintenance
- Relational Databases setup, upgrades and maintenance
- IT Data protection and security
- Operating Systems Setup, Support and Maintenance
- IT System Purchasing and setup guidance including software license management

2.2. Our Approach as Consultants and Trainers

We know that successful companies achieve lifetime value focusing their human resources on their core business and customers. Our goal is to offer objective advice and best products and services to our clients—when they want them, where they want them, and how they want them.

Beacon Training's' services are based on practical experience and are designed to offer achievable and cost effective results. Our consultants who are Management and IT professionals have a combined experience in excess of 12-years designing and implementing IT business systems in many sectors of the economy. This gives us the edge to offer quality training to our clients.

“We have our clients need as our concern, and therefore do not accept assignments unless we believe that the value created by our services will be far greater than the cost to our clients.”

2.3. Our Collaboration as Consultants

Our team is made up of seasoned and dedicated professionals from diverse backgrounds, bringing a vast knowledge base required to drive us and our clients to heights beyond expectations. This enables us to provide our clients with project teams that simulate the experience, quality and diversity that makes up the overall BEACON TRAINING team.

Beacon Training maintains a semi flexible work culture. Our approach to consulting is team-based. Teams that begin with our clients may include our industry and subject matter experts, along with leaders in business strategy, creative design, experience modeling, and technology.

“The BEACON TRAINING culture is about collaboration; we believe that shared ideas, shared efforts, shared responsibilities and shared risks will deliver outstanding value.”

Our collaborative style is aimed at strengthening internal capacity by working “side by side” with our clients’ in-house team which is critical to the success of all projects.

3. Project Management Competences

3.1. Beacon Training Project Management Methodology

Achieving an enterprise information management system that optimizes business performance requires proactive involvement throughout the life of the systems, not just during the implementation phase. At Beacon Training, we assist our clients in achieving the most value from their systems by applying a coordinated series of best practices throughout the life cycle of any project.

At Beacon Training, we understand that serving our clients begins at our very first meeting before even the client engages our services. By incorporating a systematic and focused approach during the sales cycle, we seek to clearly establish and define the project phases and task, critical deadlines and constraints, implementation budgets, client responsibilities, and project support needs. This allows us to significantly increase the quality, cost effectiveness and timeliness of the overall engagement.

Below are the various steps in our Project Management Methodology:

Our Project Management Methodology follows the simple generic Project Management processes of Project Initiation; Project Planning, Project Execution and Project Closure. Details of these processes are always discussed and are ultimately redesigned to meet each of our clients’ satisfaction and the complexity of each project.

4. Our Training Center and Programmes

4.1. Training

Inadequate training for users has rendered most institutions investing several thousands of dollars (US\$) in purchasing financial systems only to reap a failure. Training therefore becomes a key to the **SUCCESS** of any computerization project.

Research has shown that hardware purchases may improve productivity by between 5-10%, but the right type of training can increase productivity by at least 60% and can rise as high as 200%.

Beacon Training philosophy on training is to help our clients obtain maximum value from their investment. Our formal hands on training are therefore taught by **experienced and certified trainers, who have at least 5 years of consulting experience. We also provide an after training support for a period of six months to our students.**

The objective of our training methodology is to offer the training such that our students become super users that is capable of training other users. This is to ensure that any student that leaves our premises can perform his/her job very well by using the IT systems optimally. The training is therefore focused on the trainees’ individual needs. This also ensures that corporate entities are able to build internal capacity to handle almost all routine support issues with our Consultants intervening only when there are unusually critical issues that were not anticipated. **This methodology puts the ownerships of our solutions into the hands of the owner - THE CLIENT.**

4.2. Courses Offered at our Training Facility

Beacon Training offers executive classroom style training and classes are normally limited to a maximum of 10 persons, each with a PC to maximize the benefits of our “hands on” training. Our training facilities are equipped with ultra modern state of the art equipment, software packages and are fully air-conditioned.

Beacon Training offers a comprehensive training program and all our training programs are at our facilities but at a client’s request, we can organize the training program at the clients’ premise so that we may be able to relate the theoretical IT training to the work schedules of the participants.

This is also to ensure that the participants derive the maximum benefit out of our training program and be able to apply what they learn in the classroom to their work schedules immediately.

Consulting Services We Offer

Our Consulting Services include but are not limited to the following:

5. Oracle Database Credentials

Our Oracle Certified Professionals help in the preparation, setup, configuration and maintenance of **Oracle Databases 11g, 10g and 9i**. Our specialty includes performing upgrades, security patching and the implementation of new and enhanced features of the Oracle Software that requires no new or additional license fees.

Our consultants are also versatile in the setup, implementation and management of these advanced Oracle technologies such as:

- Oracle Software License Fee Management to help minimize your license costs. Oracle Sales will sell anything but we will help you purchase ONLY what you will need.
- Setup, configuration and maintenance of Oracle Databases
- Oracle Real Application Clusters (RAC) Database on UNIX, Windows and Linux platforms
- Oracle Data Guard for Disaster Recovery
- Oracle Database Backup and Recovery
- Oracle Database Performance Tuning
- Oracle Enterprise Manager GRID Control for the Management of Oracle databases, various Operating systems and other systems in a typical Data Center.
- Migration of Oracle Databases from UNIX or Windows to the Linux platform
- Upgrade of all versions of the Oracle Database to the latest version

We also have competencies in the **Oracle E-Business Suite: Oracle Applications Database Administration**. Thus we are able to Install, Patch, Maintain and Upgrade all versions of the Oracle E-Business Suite to the latest version of release 12.

6. Microsoft Operating Systems, Messaging and SQL Server Database Credentials

Microsoft Certified Professionals are at your disposal to access all your Microsoft Investments and recommend a cost effective approach in:

- Microsoft Software License Fee Management to help minimize your license costs. Sales persons will sell anything but we will help you purchase ONLY what you really need.
- Windows Server 2003 and 2008 Setup, maintenance and support for Enterprise Administration
- We also have certified Microsoft SQL Server 2005 and 2008 professionals who have setup, maintained, upgraded and supported a large number of SQL server installations in and around the West African Sub region.
- Our Enterprise Desktop Administrators are well versed in the deployment of all Microsoft desktop Operating Systems. We will point you in the right direction if a project is way above our capabilities.
- Our Windows Messaging experts will also assist you in the proper configuration of Microsoft Exchange Servers and all its dependent software or programs.

7. Cisco Credentials

Our Cisco Certified Professionals help in the preparation, setup, configuration and maintenance of Cisco devices. Our specialty includes performing IOS upgrades, security patching and the implementation of new and enhanced features of the Cisco devices. Other services we render are, but not limited to, the following:

- Troubleshooting hardware and booting problems of the Cisco devices
- Troubleshooting transponder line card problem.
- Reinstallation of Crushed Cisco router.
- Maintenance of the signaling link terminals

Certification Training Courses We Offer

Our training and Certification programs include but are not limited to the following:

1. Oracle certifications

- **OCA - Oracle Certified Associate**
 - 11g, 10g and 9i
- **OCP - Oracle Certified Professional**
 - Combination of OCA and OCP - 11g, 10g and 9i
 - ONLY OCP Curricular - 11g, 10g and 9i
- **Oracle Database New Features**
 - Oracle Database 11g: New Features for 10g Database Administrators
 - Oracle Database 11g: New Features for 9i Database Administrators
 - Oracle Database 10g: New Features for 9i Database Administrators
- **Other Advance Oracle Courses**
 - Oracle Database 11g: RAC for Administrators Release 2
 - Oracle Database 11g: Data Guard Administration Rel. 2
 - Oracle Database 11g: Backup and Recovery
 - Oracle Database 11g: Performance Tuning
 - Oracle Database 11g: Managing Oracle on Linux
 - Oracle Database 11g: Enterprise Manager 11g GRID Control
 - Oracle Database 10g: RAC for Administrators Release 2
 - Oracle Database 10g: Data Guard Administration Rel. 2
 - Oracle Database 10g: Backup and Recovery
 - Oracle Database 10g: Performance Tuning
 - Oracle Database 10g: Managing Oracle on Linux
 - Oracle Database 10g: Enterprise Manager 10g GRID Control
 - Oracle E-Business Suite: Oracle Applications Database Administrator

2. Microsoft Certifications

- **Windows Server 2003**
 - MCSE and MCSE: Security
 - MCSA and MCSA: Security
- **Windows Server 2008**
 - MCITP: Enterprise Administrator
 - MCITP: Server Administrator
- **Microsoft SQL Server 2005**
 - MCITP Database Administrator: SQL Server 2008
 - MCITP Database Administrator: SQL Server 2005
- **Windows Clients/Desktops**
 - MCTS: Windows Vista
 - MCTS: Windows 7
 - MCITP: Enterprise Desktop Administrator Windows 7
- **Microsoft Certification Upgrades**
 - Upgrade from MCSE 2003 to MCITP: Server Administrator
 - Upgrade from MCSE 2003 to MCITP: Enterprise Administrator
 - Upgrade from MCSA 2003 to MCITP: Server Administrator
 - Upgrade from MCSA 2003 to MCITP: Enterprise Administrator

3. Cisco Certifications

- CCNA, CCNA Wireless, CCNA Voice and CCNA Security
- CCNP and CCNP Wireless
- BGP+MPLS, IMPLEMENTING CISCO
- DESIGNING FOR CISCO INTERNETWORK SOLUTIONS
- CISCO QUALITY OF SERVICE,
- COMPOSITE

OUR TRAINING PROFESSIONALS AND TRAINERS

Senior Microsoft Certified Trainers (MCTs) and Consultants (MCPs)

Isaac Coleman	MCPS, MCT, MCNPS, MCITP, MCTS
Kwame Amanor	MCPS, MCT, MCSA, MCNPS, MCITP, MCTS
Iddrisu Musah	MCSE, MCPS, MCT, MCSA, MCSAS, MCSES, MCNPS, MCTS
Corneliues Tamakloe	MCPS, MCSA, MCNPS, MCITP, MCTS
Dennis Ofori	MCSE, MCPS, MCSA, MCNPS, MCTS
Joshua Osadagbony	MCPS, MCT, MCNPS

Senior Oracle Trainers and Consultants (OCPs)

Isaac Coleman	OCP 8i ,10g,11g
Jason Quartey	OCA 10g and OCP Forms 6i
Kenneth Wulff	OCP 10g
Seth Martey	OCP 10g
Elvis Boateng	OCP 10g

Senior Cisco Certified Trainers (CCTs) and Consultants (CCPs)

Stephen Akande	<ul style="list-style-type: none"> ➤ CCNA, CCNA Wireless, CCNA Voice and CCNA Security ➤ CCNP and CCNP Wireless ➤ BGP+MPLS, IMPLEMENTING CISCO ➤ DESIGNING FOR CISCO INTERNETWORK SOLUTIONS ➤ CISCO QUALITY OF SERVICE, ➤ COMPOSITE
Joshua Osadagbony	<ul style="list-style-type: none"> ➤ CCNA,CCNP

References: Some of the clients that our professionals have consulted for in Ghana are:

Company	Assignment(s)
Social Security And National Insurance Trust (SSNIT)	<ul style="list-style-type: none"> ➤ Upgrade of Oracle HMRS/Payroll Applications ➤ Applications Of Oracle Database and E-business Suite patches ➤ Installation of Oracle database ➤ Training for Oracle Database Administration
Volta River Authority (VRA)	<ul style="list-style-type: none"> ➤ Upgrade of Oracle HMRS/Payroll Applications ➤ Applications Of Oracle Database and E-business Suite patches ➤ Installation and Setup of Redhat Linux OS ➤ Installation of Oracle database ➤ Training for Oracle Database Administration
Prudential Bank Limited	<ul style="list-style-type: none"> ➤ Installation of Oracle database ➤ Installation and Configuration of Oracle Application Server ➤ Migration of Flexcube Banking Applications ➤ Installation and Setup of Oracle Data Guard ➤ Applications Of Oracle database patches ➤ Setup and Training for Oracle Database Administration ➤ Setup and Training for Oracle Data Guard ➤ Setup and Training for Oracle Enterprise Manager GRID Control
Ghana Health Care	<ul style="list-style-type: none"> ➤ Rack mounting of Compaq Servers and Installation of Windows 2003 Operating System ➤ Setup of Arc Serve backup Software
Ghana Immigration Service	<ul style="list-style-type: none"> ➤ Design and Implementation of an HRMS/Payroll System ➤ Installation and Support for Oracle database
GTP	<ul style="list-style-type: none"> ➤ Provide Support For Sun Accounting Software ➤ Installation and Setup of Oracle Database ➤ Training for Oracle Database Administration
AGC	<ul style="list-style-type: none"> ➤ Designed and implemented a Bore Hole Section Drilling software for Ashanti Goldfields Limited
VRA-NED	<ul style="list-style-type: none"> ➤ Training for Oracle Database Administration ➤ Implementation of Tadbill Billing Software ➤ Installation of Oracle database
Ghana Water Company,	<ul style="list-style-type: none"> ➤ Training for Oracle Database Administration ➤ Implementation of Tadbill Billing Software ➤ Installation and support of Oracle database
Mfantshipim and Wesley Girls Senior High Schools	<ul style="list-style-type: none"> ➤ Implementation of Scholar School management System ➤ Installation and support of SQL Server database
Spacefon, MTN	<ul style="list-style-type: none"> ➤ Training for Oracle Database Administration ➤ Installation and support for Oracle database ➤ Applications Of Oracle Database patches
Vanguard Assurance Limited	<ul style="list-style-type: none"> ➤ Oracle 10g Database Installation, Configuration and Tuning Training for Oracle Database Administration
CIS Ghana	<ul style="list-style-type: none"> ➤ Oracle 11g Database Installation and Configurations
Star Life Assurance Company Limited	<ul style="list-style-type: none"> ➤ Oracle Database Tuning
Multi-Media Group Ghana	<ul style="list-style-type: none"> ➤ Training of I.T staff in MCITP, CCNA, CCNP and IT Project Management.