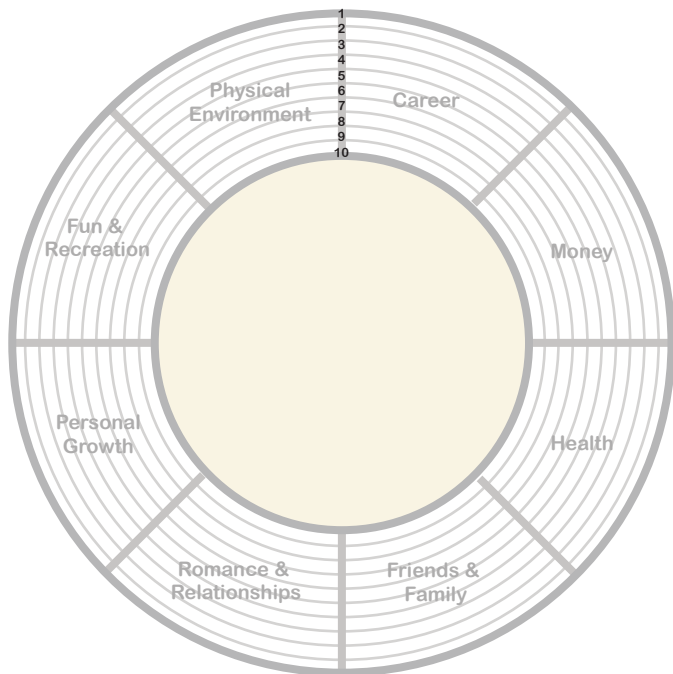


Successful businesses use the **success wheel**

Take a moment to fill out yours, the results may surprise you!



You don't need to be 100% better than your competition,
just 1% better in key areas.

Our Success Wheel system is a way of identifying areas of your business talents that require attention by following the instruction to rate your level of competence in the 7 key areas.

For your results, contact us...

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www.121businesscoach.com

How to fill in your business wheel...

Our Success Wheel is a way of identifying areas of your business talents that require attention. The centre represents 0, the outside the highest competency rating of 10.

1. Rate yourself 0 – 10 in each of the segments
2. Now connect your scores in a circular shape; or as close to a circular shape as you can get it.

Things to consider

Ideas and planning

- Have an idea?
- Costed the idea?

Controlling your money

- Have a business plan?
- Have a multi lingual accountant?

Building sales success

- Got the right people in the right place?
- Prospecting, building new opportunities?

Systems and controls

- Accounts systems
- Performance records

Customer service

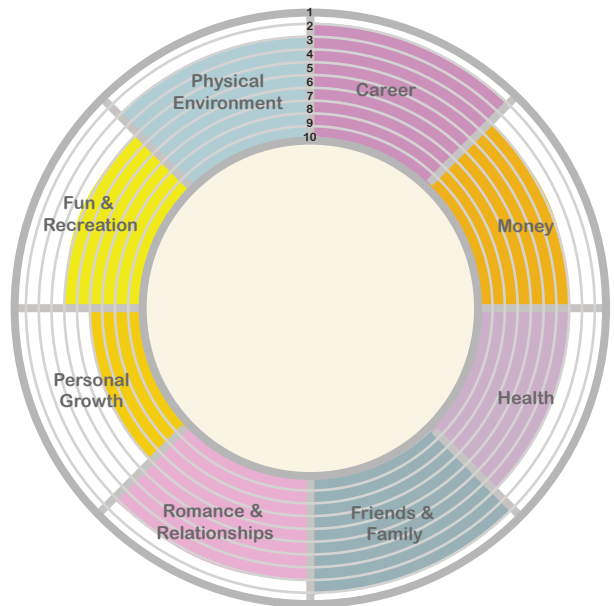
- Customer complaints book
- Handling procedures

Marketing

- Allocating a budget
- Who are your prospects and how will they find you?

Managing the future

- Review performance
- Identify annual tasks



If your business wheel is unbalanced, it will run neither far nor fast 121 business coach works with you to achieve the balance & move your business forward.

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