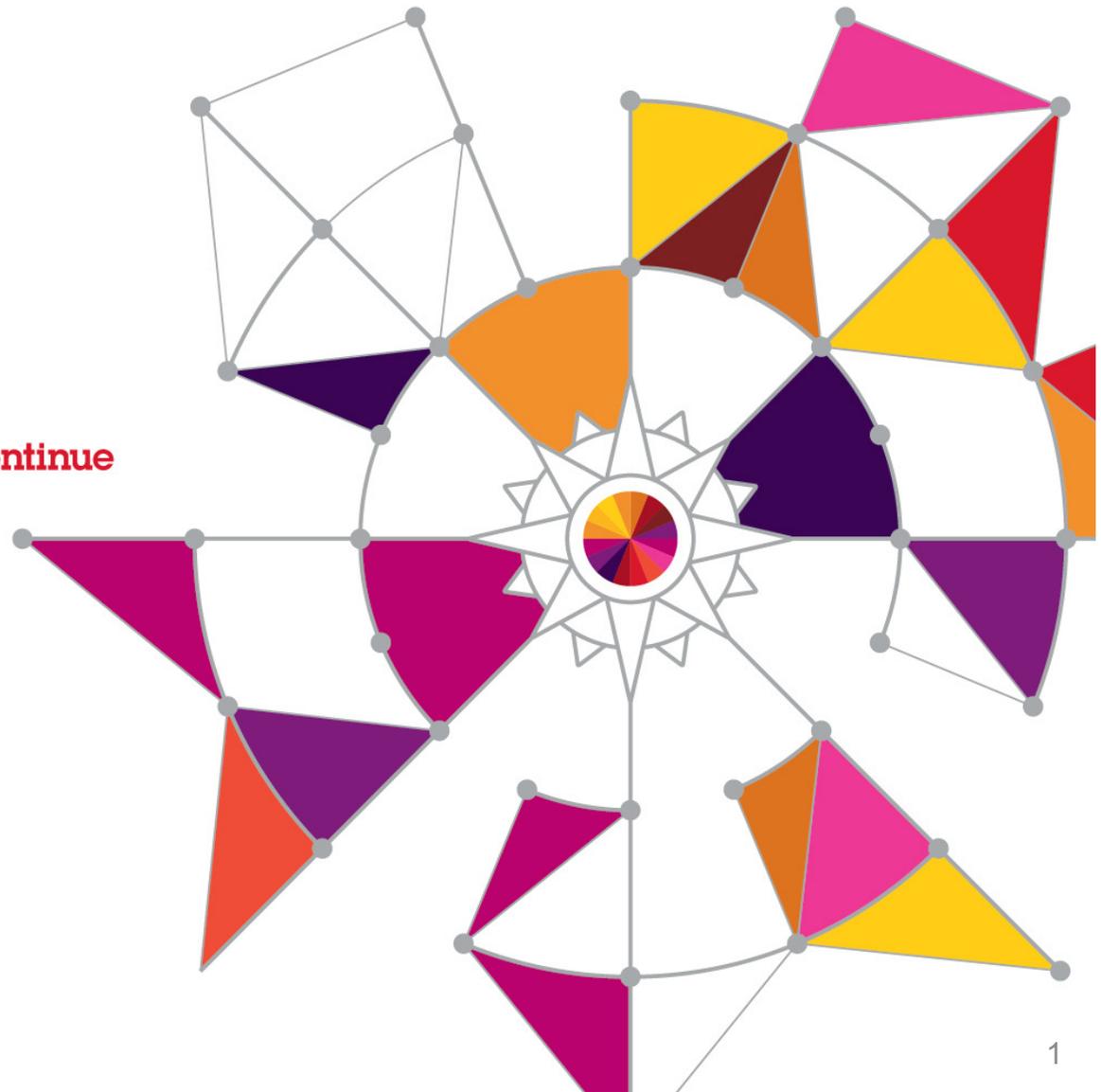


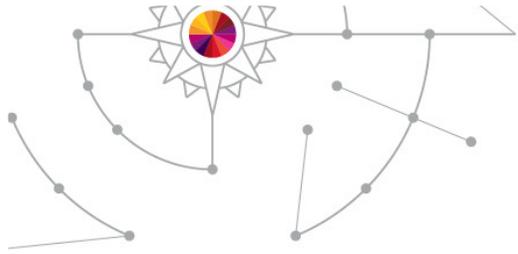
Université du Mainframe

Make the Extraordinary Possible

IBM Mainframe50

Jeudi 10 avril 2014 - L'innovation continue





Université du Mainframe
Make the Extraordinary Possible
IBM Mainframe50

Alex Gogh

Vice-President IBM Server Solutions,
Systems and Technology Group

IBM zEnterprise The Modern Mainframe

*Enabling business leadership
through technology exploitation*

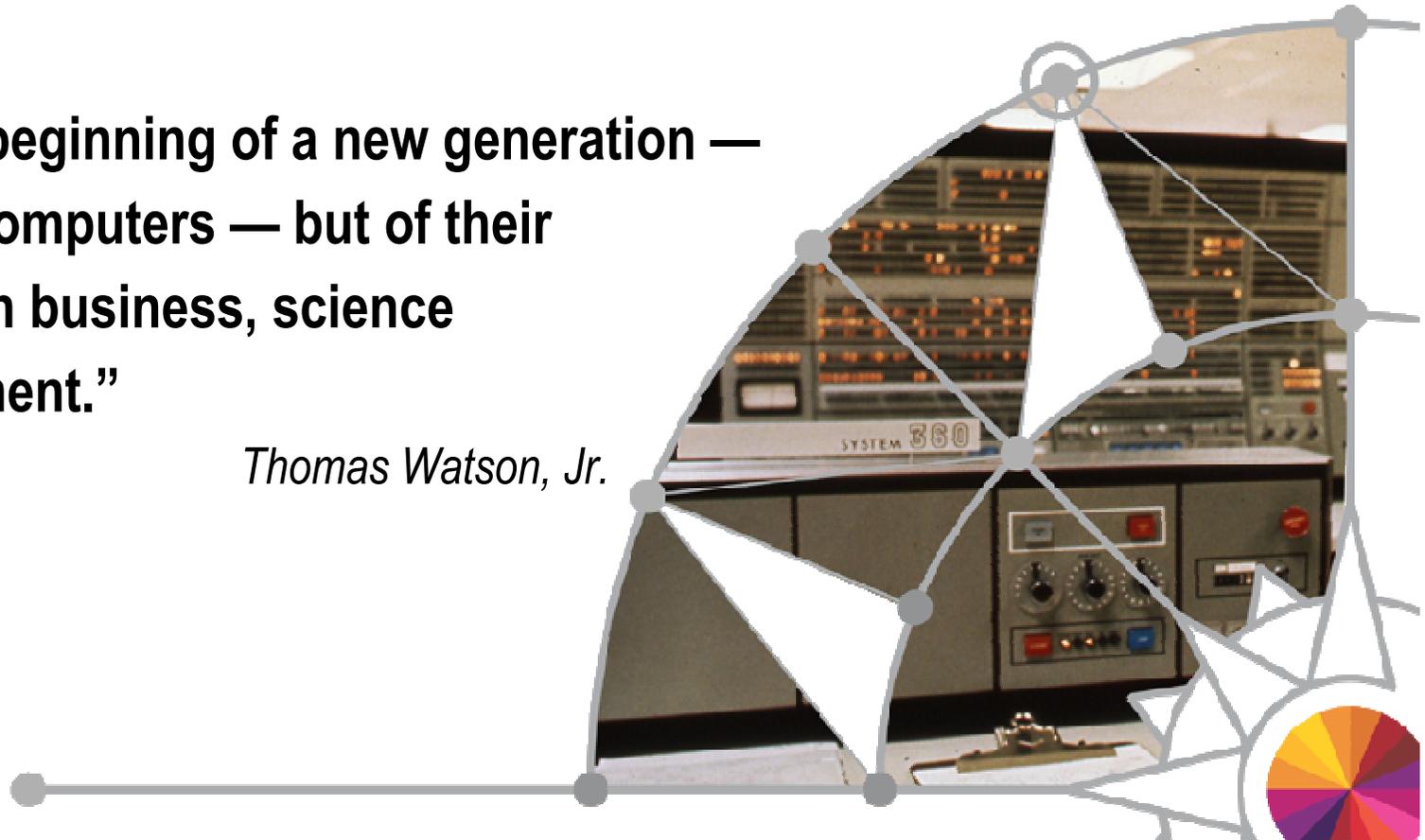
Alex Gogh
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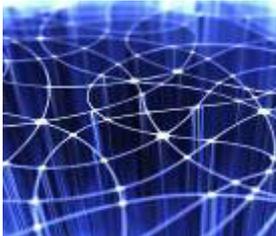
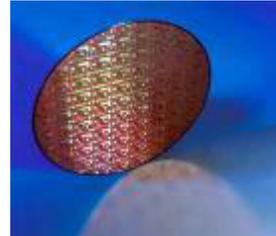
It all started with a **\$5 billion** dollar bet

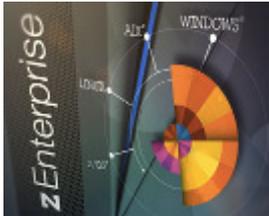
“This is the beginning of a new generation — not only of computers — but of their application in business, science and government.”

Thomas Watson, Jr.



>\$25 Billion investment ongoing evolution and transformation

IBM System/360™ 	PR/SM Virtualization 	CICS, DB2, & IMS 	Parallel Sysplex 	Bipolar to CMOS 	Capacity on Demand 
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Linux 	Java 	Hybrid with zBX 	IBM DB2 Analytics Accelerator 	IBM zEnterprise EC12 & zBC12
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Reshape industries, making the world work better



Up to 3 Billion passengers take flight a year;
with 2x that expected by 2030



23 Billion ATM transactions per year



46% Of US Smart Phone users have
Barcode scanning Apps

The mainframe impact is felt across industries

30 Billion business transactions per day



We all touch the mainframe almost every day...

*... ATM withdrawals, to insurance policies
... Paying utility bills to shopping*



VISA

**Redefining and securing global commerce at
the rate of 240 million transactions every day**

1.3 million

Secure CICS Transactions,
Every Second, Every Day.

In comparison, there are
68,542 Google searches
every second globally.



*One of the top 35 technologies that
shaped the industry.*

-- Computerworld

Technology is changing how we live, work and interact

63% of people

expect to be doing more shopping on their mobile devices over the next couple of years



40% of people

socialize more online than they do face-to-face



57% of companies

using cloud to drive competitive and cost advantages



300x growth

of digital content between 2005-2020

Infrastructure Matters because ...

Cloud



Improving the economics of IT through efficiency and delivering new products and services faster

Big Data & Analytics



Handling large volumes of data and driving real-time insights

Mobile & Social



Revolutionizing information sharing and collaboration across the enterprise

Security



Ensuring secure transactions and interactions

Innovative technology for the next generation of business leadership



The ultimate **Analytics** engine for instant insight.

The foundation for a **Mobile** and **Social** enterprise.

Superior service at lower cost through **Cloud**.

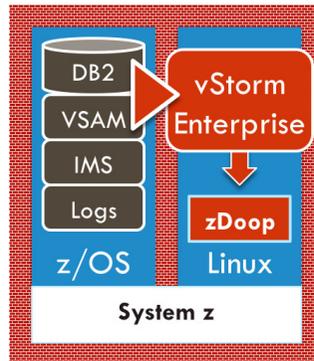
A robust and **Trusted** infrastructure.

Speed time to value and insight with new analytics offerings on the mainframe



Industry's first commercial Hadoop for Linux on System z

- Veristorm partnership
- Analyze System z data using Hadoop without ever leaving the box
- 2-2-2; 2 billion records in 2 hours using 2 IFLs



High Performance Flash Enclosure on IBM DS8870

- Up to **4x increase** in I/Os per second performance over SSD, **30x** over disk
- Accelerate System z database performance by **up to 3.2x**; Shrink batch times by **up to 10%**
- Faster FlashCopy replication with **up to 70% better response time** than disk



Enhanced File Transfer with DS8870 and IBM Sterling Connect:Direct

- Cut data transfer CPU cost by 50%
- Reduce transfer time by 30%

Build & Integrate enterprise & mobile applications to optimize the customer experience



IBM WebSphere Liberty z/OS Connect

Rapid and secure enablement of web, cloud and mobile access to z/OS assets

Simplified connection
Auditing and chargeback
Discover z/OS assets

Integrates with standard z/OS middleware:

CICS, IMS, WebSphere Application Server
Batch, UNIX applications

IBM CICS Transaction Server v5.2

Enhanced mobile protocol support and flexible application lifecycle management in a cloud environment



Mobile quality assurance

Capture tester and live-user experience for building great mobile apps



Continuous integration for System z

Compresses application delivery cycle from months to weeks or days



Drive innovation and productivity through social business on the strength of the Mainframe



71 percent

of CEOs rate their employees as their most important source of sustained economic value¹

Drive enterprise-wide collaboration

Design and implement social strategies

Empower every employee

400,000+

IBMers generating vast amounts of information

50 million

instant messages per day

75 percent

lower cost

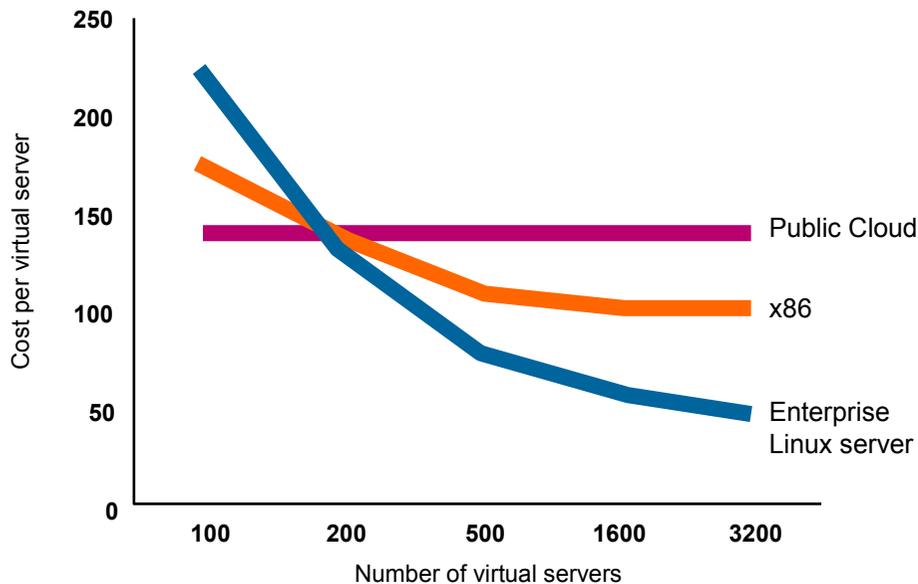
Scalable

to accommodate rapid growth and enable non-disruptive change

zEnterprise redefines efficiency & economics of IT – enabling new levels of business agility



Delivering superior service at lower cost than legacy x86 or Public Cloud vendors



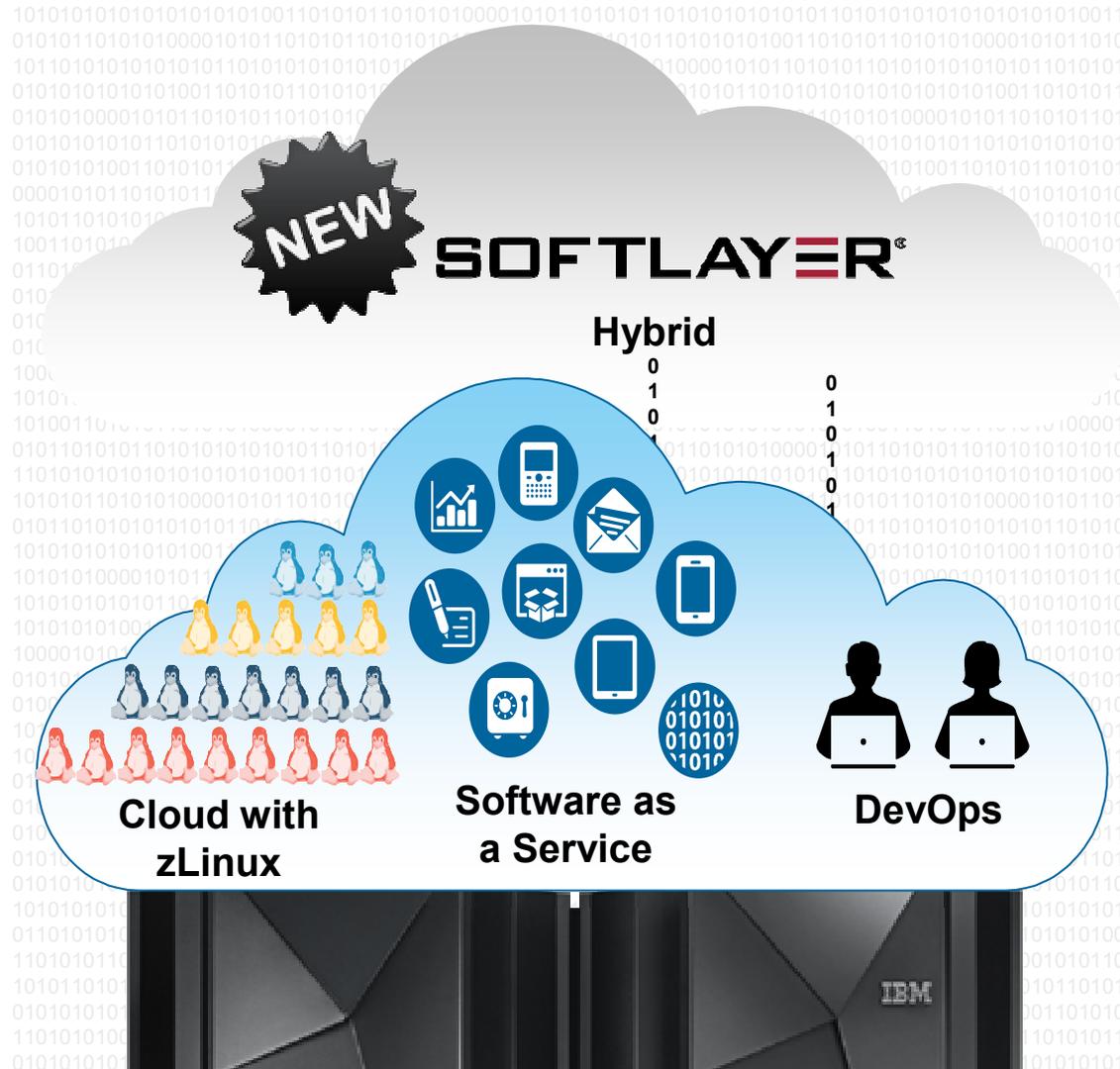
Saved **\$46 million** through consolidation

Cut datacenter costs by **70%**



zEnterprise wins CRN's **Tech Innovators Award for Cloud Solution**

Optimizing the integration of System z and SoftLayer for hybrid cloud



A robust hybrid infrastructure
for greater flexibility
and resource optimization

Enables remote workloads to benefit
from many System z strengths

Proven configurations
to deliver on SLAs, minimize network
latency and optimize secure connectivity

Ongoing investment in Linux & Cloud solutions on zEnterprise enables speed, flexibility & efficiency



IBM Enterprise Cloud System

Integrated solution for rapid deployment of secure & reliable public, private and hybrid cloud



PUBLIC



PRIVATE



HYBRID

Pay-as-you-grow Pricing

Flexible consumption-based pricing for the Enterprise Cloud System



IBM Linux & Cloud Centers of Competency



Accelerating Cloud & Open Source Adoption on zEnterprise

Local Experts, Global Reach

Solution Showcase & Briefings

Client, BP & ISV Education, Training, Testing and PoC

IBM Wave for z/VM

Manage virtual machines with drag-and-drop simplicity



IBM Enterprise Cloud System

yields the lowest cost

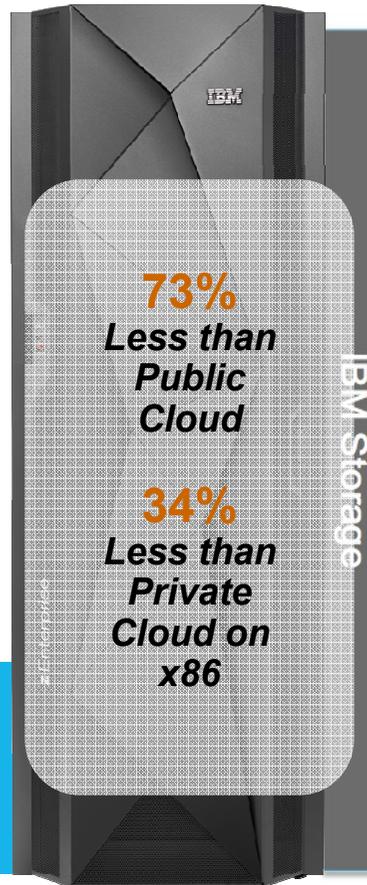


Standard Linux Environment

- Red Hat/SUSE
- 3000+ Applications

Fully Automated Cloud Management Suite

Hypervisor and Virtualization Management



73% Less than Public Cloud

34% Less than Private Cloud on x86

Utility Pricing and MSP Flexible Financing

Trusted, 24/7 IBM Support

Award Winning Hardware Design



- **Factory Integrated**
- **Delivered in 30-45 Days**
- **Production Ready in Hours**

- **Scale up to 540 VMs**
- **99.99% Availability**
- **Proven Security**

A trusted infrastructure is essential for a cloud, analytics, mobile & social-enabled business



zEnterprise delivers trust and confidence with unmatched security and reliability

Highest
assurance level of security
with Common Criteria certification
(EAL 5+)

Enterprise Key Management
across mainframe and distributed

Encryption
of data at rest, in flight, and in use

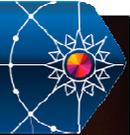
IBM Security zSecure SSE 

Prevent malicious computer attacks with enhanced security intelligence and compliance reporting, with up to **70% savings**

IT Analytics
to spot potential failures and capacity needs before they occur

99.999%
design point for application availability

Zero Second
recovery point objective across thousands of miles



Delivering mobile banking that promotes upward mobility for the 80% unbanked population of Africa

IBM Mainframe: the next generation

of people



of technology



of projects



ISVs are healthy and growing with
7,600+ ISV-partner applications



The Academic Initiative: Recruiting, teaching, and developing the future Generation Z talent pool.



1000+
Schools

180,000+
Students



70
Countries

25,000+
Jobs



Enabling Generation z: Massive Open On-line Courses (MOOCs)

Online courses will be open
to anyone, anywhere, anytime,
all 100% free.

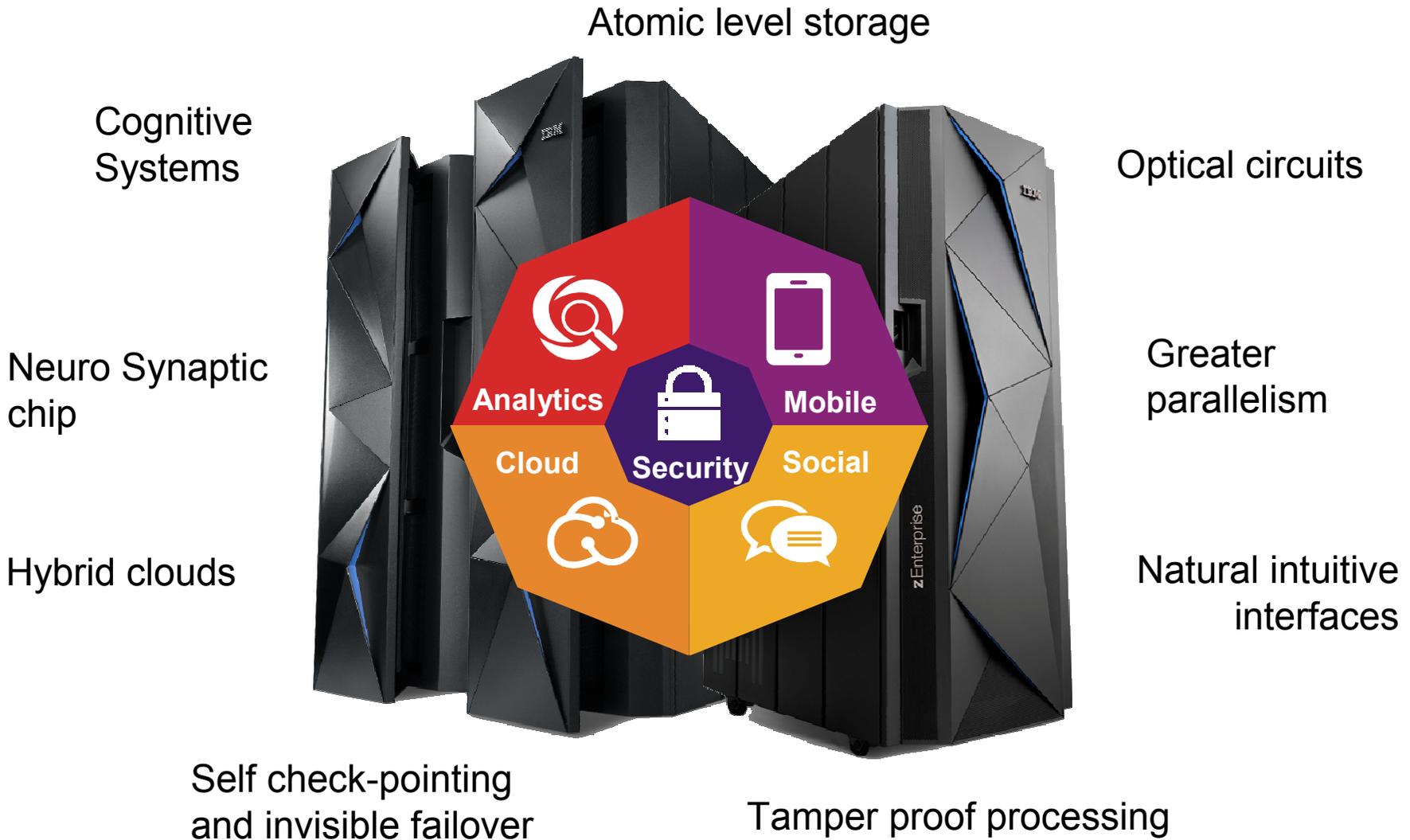


MARIST



SYRACUSE UNIVERSITY

The Future of Next Gen Mainframe Systems



Innovative technology for the next generation of business leadership

**"This is the beginning of a new generation—
not only of computers—but of their application
in business, science and government."**

Thomas Watson, Jr