



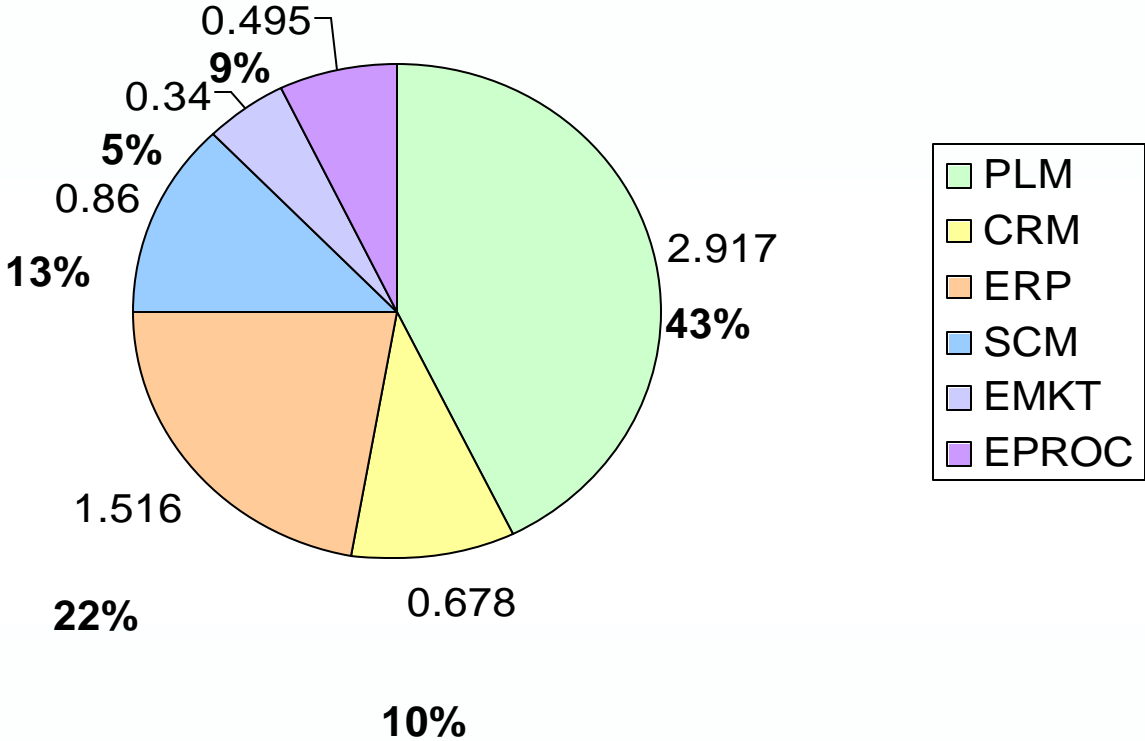
E&E V5R11 Sales Solutions

Yannick Wittner, Dassault Systemes
Jim Denzak , IBM



2003 Solution Opportunity

Total Opportunity: \$6.8B*



* Electronics industry



Sell value /Business Benefit to client

