

Lotus Notes & Domino



A user profile card for Uffe Sørensen. It features a small portrait of a man with glasses and a mustache on the left. To the right of the portrait, there are icons for a calendar and a document, followed by the name "Uffe Sørensen" in a bold, green font. Below the name, the text reads "Lotus Messaging & Collaboration Director, CEEMEA", "45-2880-8877", and "LCTY presentation @ Istanbul". There is a close button (an 'X' in a square) in the top right corner and a right-pointing arrow in the bottom right corner.

  **Uffe Sørensen** 

Lotus Messaging & Collaboration Director,
CEEMEA
45-2880-8877
LCTY presentation @ Istanbul 

Basic facts and figures: IBM's Notes/Domino business

- Over 145 million cumulative licenses sold for Lotus Notes
- Over 12,000 new customer organizations since we shipped ND 8
- The number of active maintenance end-user seats for Lotus Notes/DWA clients has been increasing Y2Y -- **the active installed base is growing**
- Overall, the Notes/Domino business has grown year-to-year in the last 16 quarters, with the cumulative growth rate exceeding 25%
 - Our investment in Notes/Domino is reflective of this growth
- IBM have over *800 people* working on Notes/Domino products in our labs – a significant financial investment in R&D, with comparable investment in sales and marketing
- Lotus Notes and Domino are supported by over 10,000 IBM Business Partners worldwide, with thousands of integrated solutions built on the Notes and Domino platform

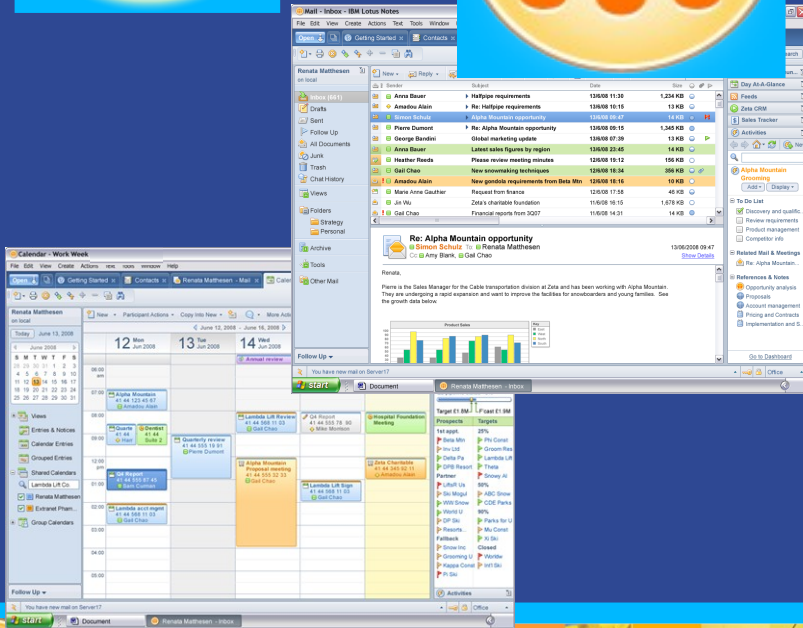


Lotus Notes and Domino 8.x Highlights

8



- Dramatic new user interface on Notes client – the integration & “mash-up” client
- Strong positive feedback on user experience resulting from outside-in design efforts
- Highest quality compared to its predecessors! PMRs largely “how to” ...
- Upgrades and installations exceeding the pace of ND 7.x
- Continued focus on client performance and user responsiveness
- Continued focus on improving Total Cost of Ownership with Domino continues !
- Strong release for server consolidation
- Windows Mobile 5, 6, 6.1 devices, Nokia Exx/Nxx, BlackBerry, iPhone



Delivered so far in 2008 ...

• **Notes/Domino 8.0.1**

- **Database / mail box compression**
 - Will be around 30% smaller than with previous versions
- Live text
- Widgets
- Domino Web Access Lite
- Integration with IBM Lotus Quickr
- Support for Citrix Presentation Server 4.5
- Support for FIPS 140-2 standards encryption for Lotus Notes e-mail
- Domino 64-bit native support option for Microsoft Windows 2003 and IBM AIX platforms

• **Notes/Domino 8.0.2**

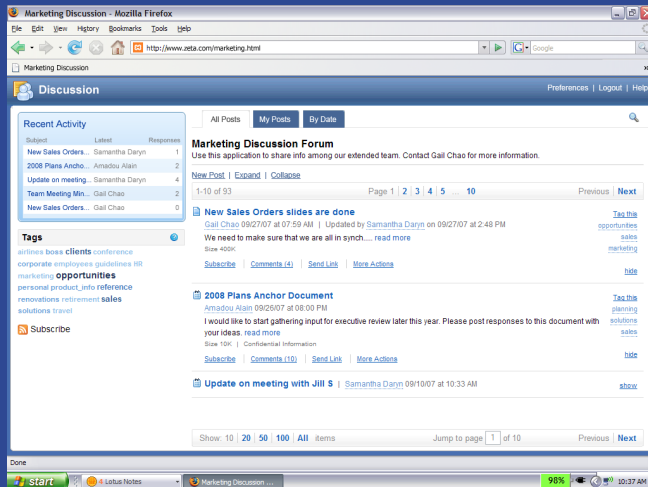
- Domino Web Access changes it's name (again) back to iNotes
 - (Thank you, Product Marketing...)
- iNotes Ultralite
 - Web-mail specifically designed for the Apple iPhone
- Performance enhancements
 - Change to Notes start-up sequence
 - Significant decreases in cold and warm start-up times
 - Uses less memory
- Viewers for Microsoft Office 2007



Delivered so far in 2009 ...



- **Notes/Domino 8.5**
- Eclipse-based Designer
 - Fastest Web 2.0 dev tool
- Web Application Modernization
- Security simplification
- Roaming User support
- iCal subscriptions & Calendar overlays
- Social bookmarking for Notes docs
- Mac (Leopard) & Ubuntu client support
- Further reducing cost for mail storage
 - Improved attachment handling (DAOS)
- Domino Configuration Tuner
- Improve scalability and QoS
- Lotus Protector
- Alloy – ND / SAP integration



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The ND8.5 Discussion Template ...

The screenshot shows a web browser window displaying a Lotus Notes Discussion Forum. The browser title is "Marketing Discussion - Mozilla Firefox" and the address bar shows "http://www.zeta.com/marketing.html". The forum interface includes a navigation bar with "Discussion", "Preferences", "Logout", and "Help". A "Recent Activity" sidebar lists posts with columns for "Subject", "Latest", and "Responses". The main content area shows a list of posts under the heading "Marketing Discussion Forum". Callouts point to specific features: "Actions" points to the "New Post | Expand | Collapse" links; "Domino view" points to the pagination controls; and "Tag cloud" points to the "Tags" section on the left sidebar.

Actions

Domino view

Tag cloud

Marketing Discussion - Mozilla Firefox
http://www.zeta.com/marketing.html

Discussion Preferences | Logout | Help

Recent Activity

Subject	Latest	Responses
New Sales Orders...	Samantha Daryn	1
2008 Plans Ancho...	Amadou Alain	2
Update on meeting...	Samantha Daryn	4
Team Meeting Min...	Gail Chao	2
New Sales Orders...	Gail Chao	0

Tags

airlines boss **clients** conference
corporate employees guidelines HR
marketing **opportunities**
personal product_info reference
renovations retirement sales
solutions travel

Subscribe

All Posts | My Posts | By Date

Marketing Discussion Forum

Use this application to share info among our extended team. Contact Gail Chao for more information.

New Post | Expand | Collapse

1-10 of 93 Page 1 | 2 | 3 | 4 | 5 | ... | 10 Previous Next

New Sales Orders slides are done
Gail Chao 09/27/07 at 07:59 AM | Updated by Samantha Daryn on 09/27/07 at 2:48 PM
We need to make sure that we are all in synchrony..... read more
Size 400K
Subscribe | Comments (4) | Send Link | More Actions

2008 Plans Anchor Document
Amadou Alain 09/26/07 at 08:00 PM
I would like to start gathering input for executive review later this year. Please post responses to this document with your ideas. read more
Size 10K | Confidential Information
Subscribe | Comments (10) | Send Link | More Actions

Update on meeting with Jill S | Samantha Daryn 09/10/07 at 10:33 AM

Show: 10 | 20 | 50 | 100 | All items Jump to page 1 of 10 Previous Next



8.5 Application Development Themes ...

- Provide developers with a modern development tool IDE
 - ▶ Do for developers what Notes 8 did for End Users
 - Improve usability and productivity
 - Address various developer pain points from previous versions
 - ▶ Attract new developers to the platform
- The Web Has Never looked better
 - ▶ Allow developers to build attractive, modern web apps that leverage Web 2.0 technologies with less work
 - ▶ Provide means to incrementally update existing Domino Web applications
 - ▶

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Performance improvements accelerated rollouts...

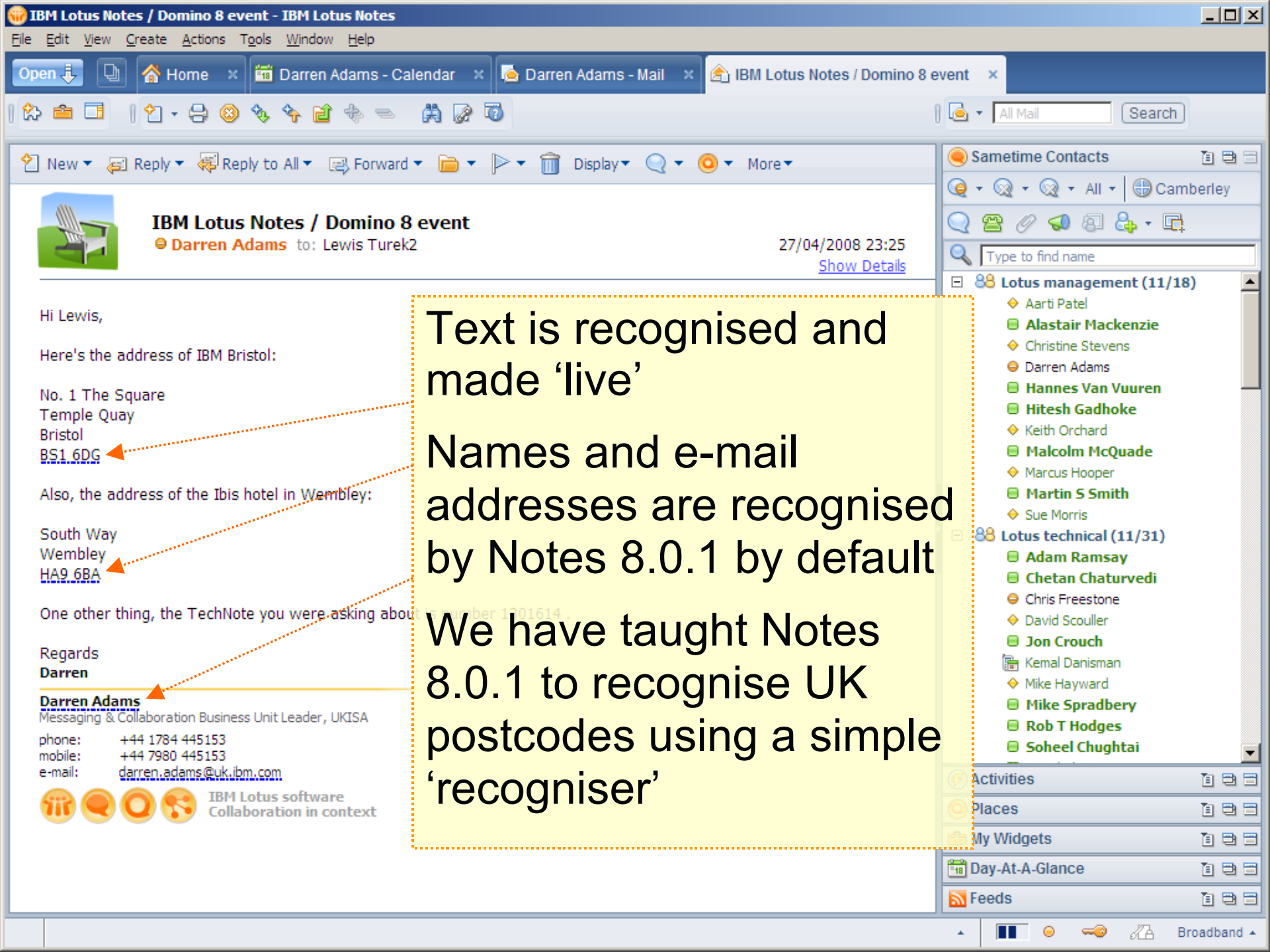
- Laser-focus on performance in Lotus Notes 8.0.2
- Primary focus on Microsoft® Windows®, but work also done on Linux®
- Areas of attack
 - ▶ Cold Startup time – **~50% improvement in 8.0.2 vs. 8.0.1**
 - ▶ Warm Startup time – **~75% improvement in 8.0.2 vs. 8.0.1**
 - ▶ General responsiveness – **~15% improvement in 8.0.2 vs. 8.0.1**
 - ▶ Memory/resource consumption – **~25% improvement in 8.0.2 vs. 8.0.1**
- With more improvements in 8.5
 - ▶ ~7% improvement in warm startup and overall responsiveness in 8.5 vs. 8.0.2
- Citrix 32 bit and 64 bit

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IBM Lotus Notes / Domino 8 event

Darren Adams to: Lewis Turek2

27/04/2008 23:25

[Show Details](#)

Hi Lewis,

Here's the address of IBM Bristol:

No. 1 The Square
Temple Quay
Bristol
[BS1 6DG](#)

Also, the address of the Ibis hotel in Wembley:

South Way
Wembley
[HA9 6BA](#)

One other thing, the TechNote you were asking about

Regards
Darren

Darren Adams

Messaging & Collaboration Business Unit Leader, UKISA

phone: +44 1784 445153

mobile: +44 7980 445153

e-mail: darren.adams@uk.ibm.com



IBM Lotus software
Collaboration in context

Text is recognised and made 'live'

Names and e-mail addresses are recognised by Notes 8.0.1 by default

We have taught Notes 8.0.1 to recognise UK postcodes using a simple 'recogniser'

Sametime Contacts

All Camberley

Type to find name

Lotus management (11/18)

- Aarti Patel
- Alastair Mackenzie
- Christine Stevens
- Darren Adams
- Hannes Van Vuuren
- Hitesh Gadhoke
- Keith Orchard
- Malcolm McQuade
- Marcus Hooper
- Martin S Smith
- Sue Morris

Lotus technical (11/31)

- Adam Ramsay
- Chetan Chaturvedi
- Chris Freestone
- David Scouller
- Jon Crouch
- Kemal Danisman
- Mike Hayward
- Mike Spradbery
- Rob T Hodges
- Soheel Chughtai

Activities

Places

My Widgets

Day-At-A-Glance

Feeds

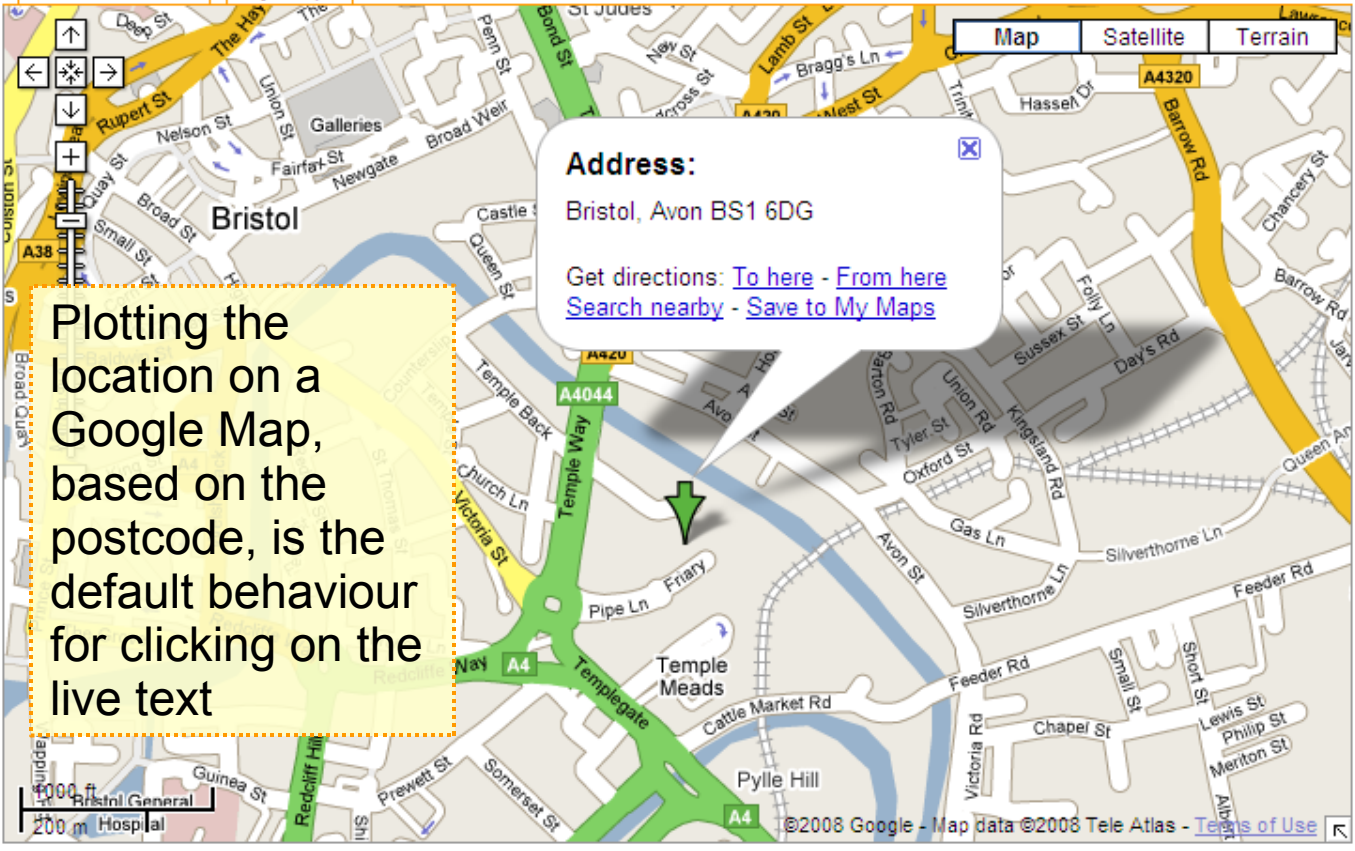


e.g., "buckingham palace road SW1" or "hotels in NE1"
BS1 6DG Search Maps

Search the map Find businesses Get directions

Search Results My Maps

Print Send Link to this page



Plotting the location on a Google Map, based on the postcode, is the default behaviour for clicking on the live text

Type to find name

Lotus management (11/18)

- Aarti Patel
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Activities

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IBM Lotus Notes / Domino 8 event

Darren Adams to: Lewis Turek2

27/04/2008 23:25

[Show Details](#)

Hi Lewis,

Here's the address of IBM Bristol:

No. 1 The Square
Temple Quay
Bristol
BS1 6PC

Also, t

South
Wemb
HA9 6

One o

Regar
Darre

Darre

phone: +44 1784 445153
mobile: +44 7980 445153
e-mail: darren.adams@uk.ibm.com



IBM Lotus software
Collaboration in context

- BT Openzone Hotspots
 - Pret a Manger
 - NCP Car Parks
 - Google Maps
 - BBC Weather
 - Build a Dashboard...
-
- Set Default Action for Postcode
 - Display Postcode Properties
 - Stop Recognizing Postcode
 - Recognize Live Text in this Document
 - Live Text Preferences...

Select the Actions...

Select the Actions to use in building this Dashboard

- NCP Car Parks
- BT Openzone Hotspots
- Pret a Manger
- BBC Weather
- Google Maps

OK Cancel



Bristol, United Kingdom

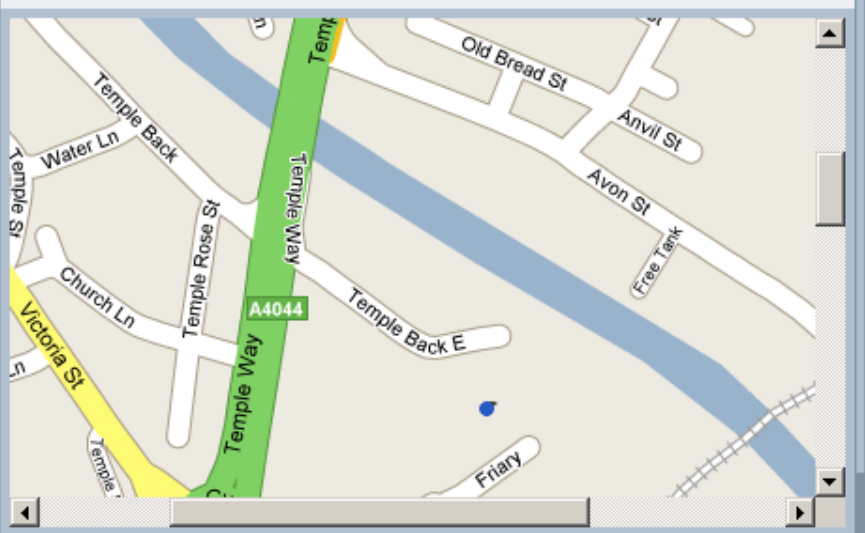
- 3 day forecast feed
- Latest observations feed

5 day forecast 24 hour forecast

Summary	Max day (Celsius)	Min night (Celsius)	Wind (mph)	Visibility	Pressure (mb)	Relative humidity
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Symbol key ? Please move your mouse over a symbol to view its description (Help!)

Wednesday Sunrise 05:44 (BST) Sunset 20:30 (BST)		13°C	8°C	9	moderate	988	7
Thursday Sunrise 05:42 (BST) Sunset 20:32 (BST)		12°C	6°C	8	good	1005	4
Friday Sunrise 05:40 (BST) Sunset 20:33 (BST)		15°C	9°C	6	good	1018	6
Saturday Sunrise 05:39 (BST) Sunset 20:35 (BST)		16°C	12°C	15	good	1019	6
Sunday Sunrise 05:37 (BST) Sunset 20:37 (BST)		18°C	13°C	9	very good	1018	6



Web Images Maps News Shopping Mail more

Saved Locations | Sign in | Help

Google Maps UK

e.g., "buckingham palace road SW1" or "hotels in NE1"

BS1 6DG

Search the map Find businesses Get

Search Results My Maps

Print Send Link to this page

Map Satellite Terrain

2000 ft

©2008 Google - Map data ©2008 Tele Atlas - Terms of Use



Future directions ...

8.5



Current plans after ND 8.5 ...

- Near term focus - 3 I's of an ecosystem
 - ▶ Infrastructure – enablers for deployment, foundation/stack
 - ▶ Integration – broaden ecosystem with partners and customers
 - ▶ Improvement – functional enablement
-

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Infrastructure: Current plans after Domino 8.5

- Directory Independence
- Services APIs
- DAOS expansion
- DCT expansion
- SPNEGO (SSO between IIS and Domino Web Server)
- Notes Client
 - ▶ File Server based roaming on Mac and Linux Notes Standard clients
-

All plans are subject to change !



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Infrastructure: Hosting Solutions Impact

- Domino Development - contributing to and harvesting from Lotus Live
- Drive development contributions to On-Premise
 - ▶ Best Practices
 - ▶ New feature development delivered in Domino



All plans are subject to change !

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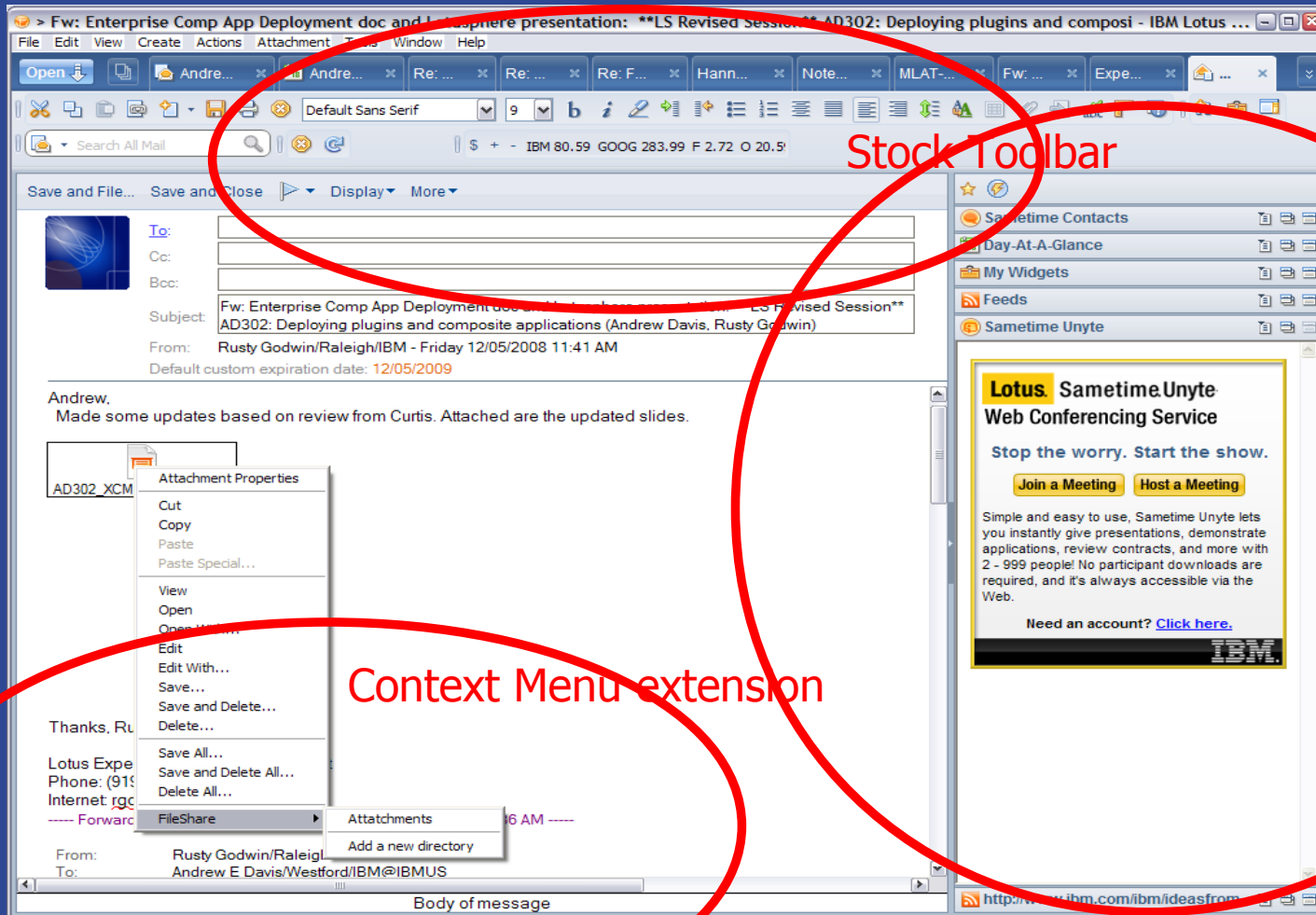


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What are we deploying with the Catalog?

- Eclipse Feature and Plug-ins – Global Add-On



Stock Toolbar

Sidebar Panel

Context Menu extension

All plans are subject to change !

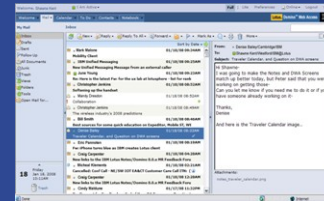
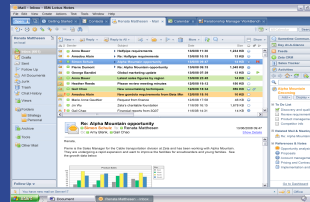


Extending email and collaboration to mobile workers

Email, contacts, agenda, presence, and instant messaging

- Lotus Notes Traveler updates
- Symbian
 - ▶ Nokia S60 Client updates (part of 8.5.1)
 - Device security management
 - Encrypted email support
 - HTML/Domino email support
 - ▶ Samsung Symbian support
- ActiveSync

All plans are subject to change !

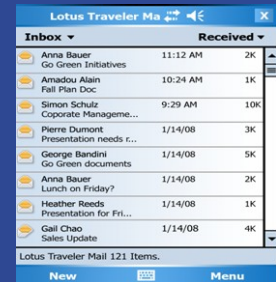


IBM Lotus iNotes (formerly DWA)

Web client

IBM Lotus Notes


Rich client



IBM Lotus Notes Traveler and IBM Lotus Sametime® Mobile

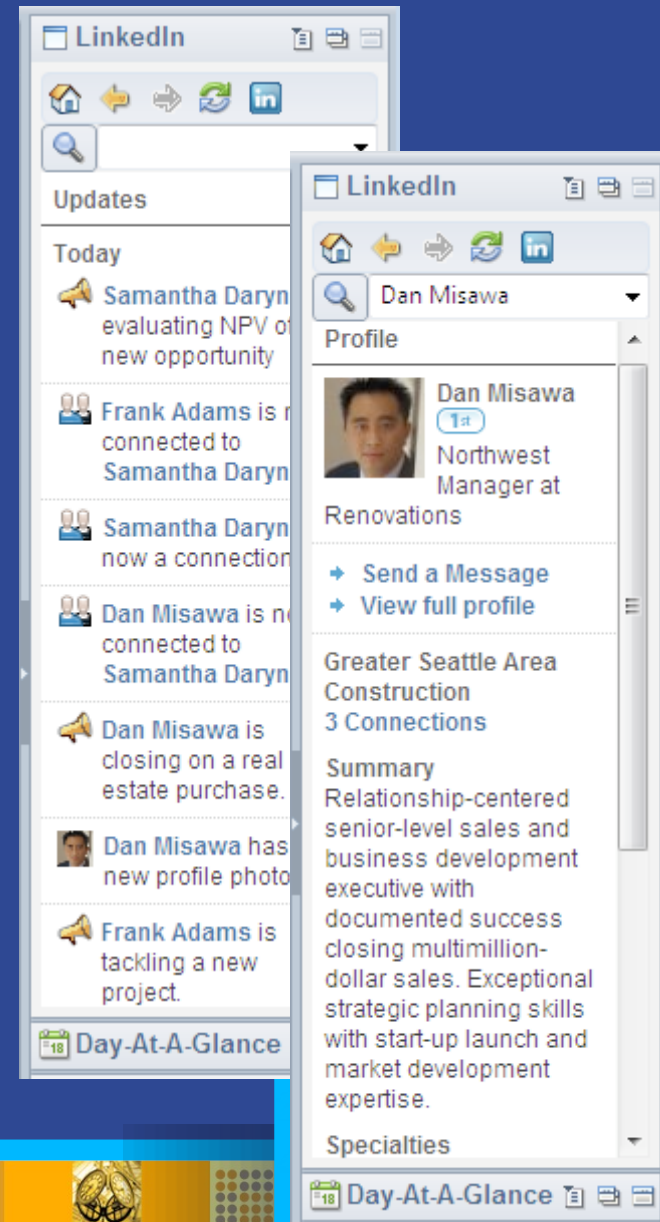
Mobile client



- LinkedIn brings the power of your professional network into your Inbox
 - ▶ Seamless integration and access to Network Updates, Profiles, People Search, and more
 - ▶ LiveText integration for context search 
 - ▶ Up to date information for your business contacts results in smarter collaboration
 - ▶ Will be available as a plug-in for Lotus Notes and a Component for building Composite Applications

- “Business productivity is now a function of how effectively you can find, connect and collaborate with people and information you can trust.”

All plans are subject to change !



Domino Designer

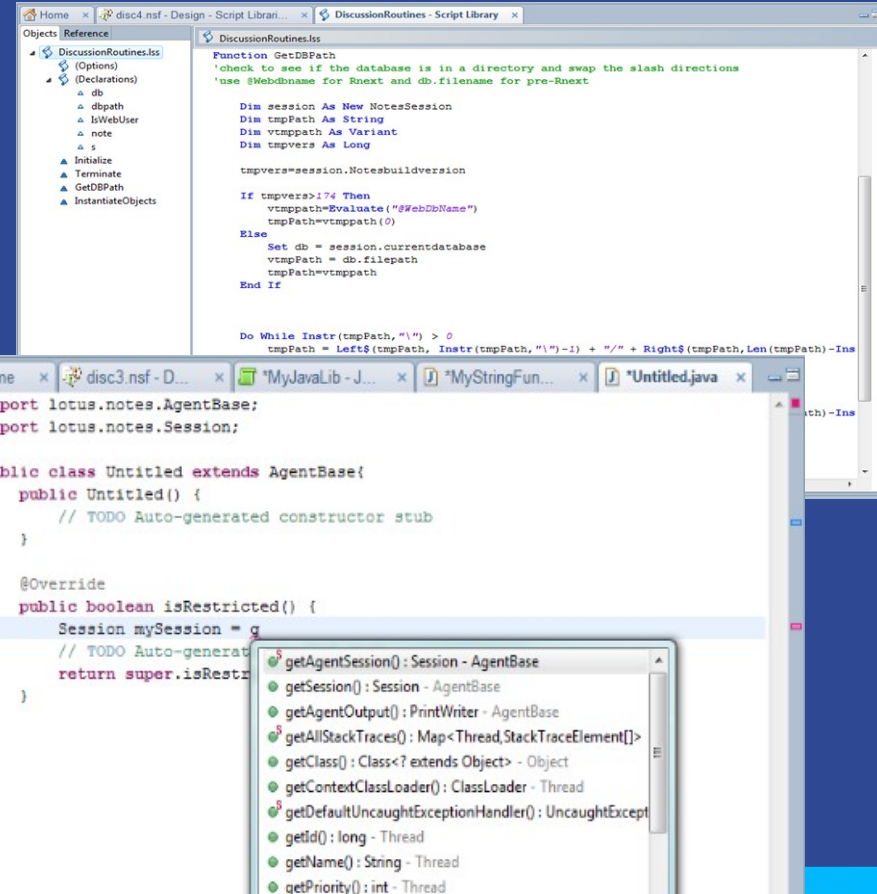
■ New Editors

- ▶ A new Eclipse-based LotusScript editor
- ▶ A new Eclipse Java editor

■ Xpages continues

- ▶ Performance improvements
- ▶ Designer Usability improvements
 - New XPages dialog
 - Working sets
 - Finishing touches – some little things...
- ▶ New out of the box XPages Controls to expand capability
 - Outline – Menu bar – Tool bar
 - Tag cloud
 - Popup Dialog, using the Dojo library
- ▶ Xpages Data Sources – XML, Rest,

All plans are subject to change!



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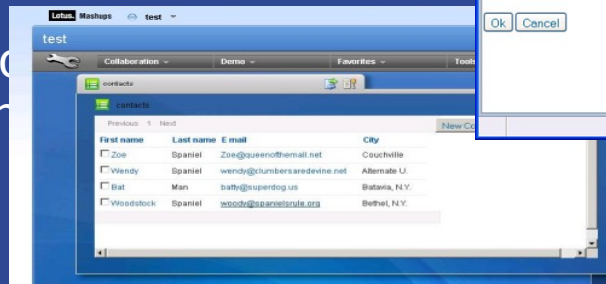
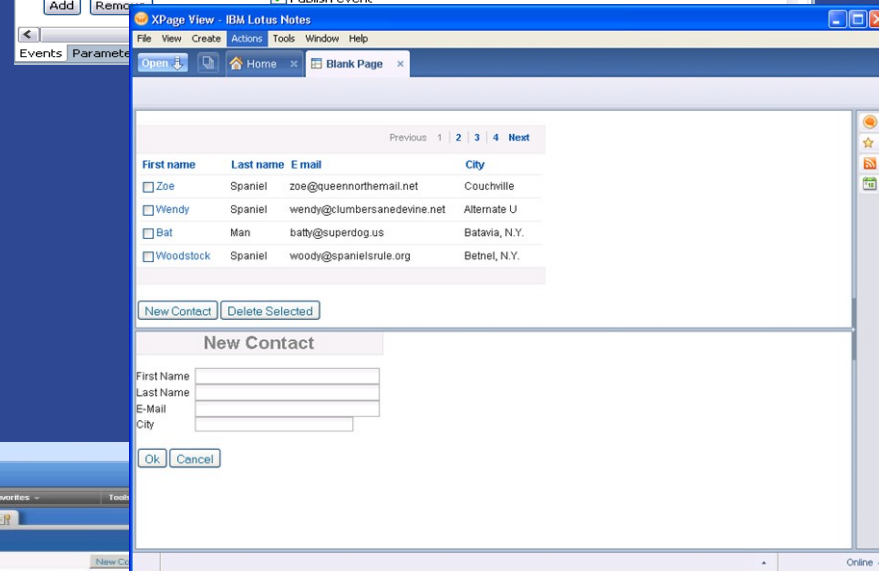
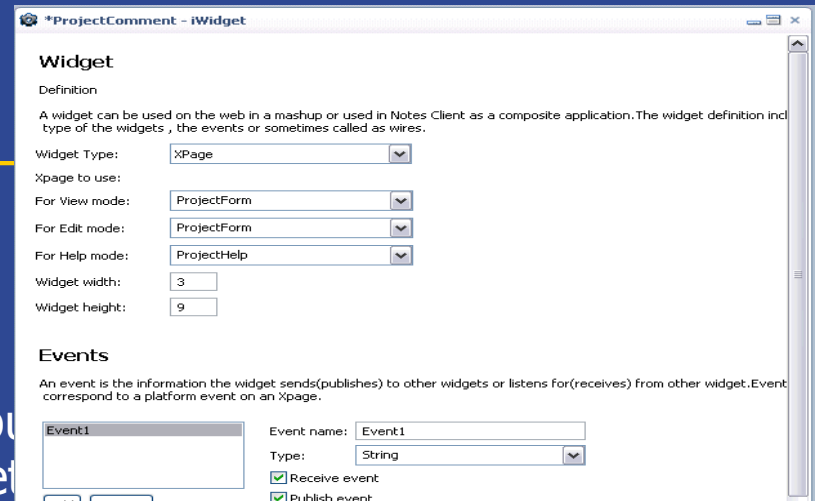


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Domino Web Applications

- Lotus Mashups -
 - ▶ With help of new Widget design element
 - ▶ Wraps an XPage and defines any input properties, output events, or widget parameters
- xPages on Rich Client
 - ▶ Run as regular design elements or within a composite application
 - Components share their definition/behavior with iWidgets
 - Deals with pro Eclipse even
- xPages on Mobile



All plans are subject to change !



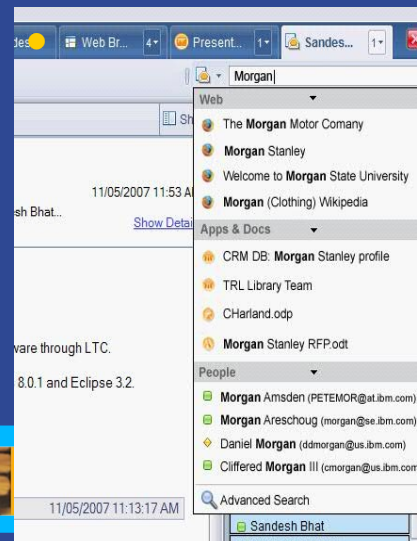
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Improvements: For the End User – “Notes 9”

- Improve Search -Total Recall; simplified way of finding things more easily
 - Group Calendar
 - Intelligent subscription of feeds within mail inbox
 - Archiving
 - Unification of user experience for local and server based archiving
 - Simplify deployment of server based archiving (4 days to 2.5 hours)
 - Work with others more seamlessly – Contacts and Mail Federation
 - Track work more efficiently – Unified Task Management
- Productivity enhancements for 2009 - Mail / PIM features
 - Accept/decline meetings from inbox preview
 - Drag e-mail to calendar to schedule meeting
 - Drag and drop rescheduling of meetings, to day-at-a-glance
 - Easier inclusion of vCard in e-mail signature
 - Right click to empty trash in navigator

All plans are subject to change !



Thank You !

8.5

