

DISCRETIONARY CAPITAL EXPENDITURE



PLAN-TO-PERFORM
BLUEPRINT

A WEB-BASED PROCESS FOR MANAGING
DISCRETIONARY CAPITAL SPENDING
DECISIONS

A COGNOS INNOVATION CENTER
ENTERPRISE PLANNING APPLICATION BRIEF

EXECUTIVE SUMMARY

This Cognos *Discretionary Capital Expenditure Planning Blueprint* application brief illustrates a Web-based process for managing discretionary capital expenditure planning. Its implementation offers companies forward-looking visibility into discretionary capital spending decisions at both divisional and corporate levels. This *Blueprint* and the processes described here are generic for cost centers in any US industry, but can be configured to support complexity and business requirements in industries across many countries.



OVERVIEW

Capital spending is often one of the largest expense lines in a company's profit and loss statement. At the corporate level, maximum effort is required to adequately manage and control discretionary capital spending. The *Discretionary Capital Expenditure Blueprint* facilitates planning for capital spending, while adhering to established corporate guidelines. In the *Blueprint*, spending limits are established by Asset Class. For example, cost center managers may have a spending limit of \$7500 for items like furniture and fixtures, but for computer equipment or software, the limit increases to \$10,000. Though in this *Blueprint* thresholds are the same for all users, they could be modified so that different users have different limits.

By making a few simple choices, spending is controlled and depreciation is calculated within corporate guidelines.

BLUEPRINT OBJECTIVES

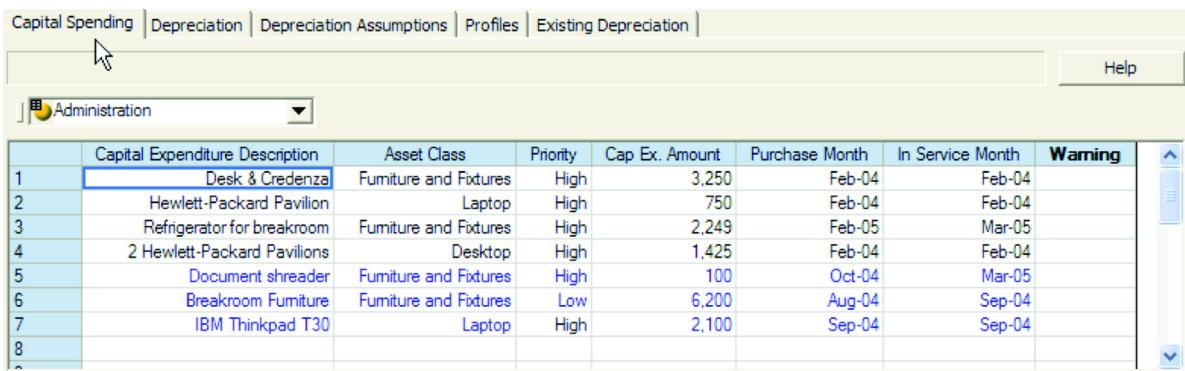
The *Discretionary Capital Expenditure Blueprint* meets a number of planning objectives:

- Manages discretionary capital spending at the cost-center level
- Allows consolidated views of spending across multiple cost centers
- Calculates depreciation for capital spending items within corporate guidelines

KEY BENEFITS OF THE COGNOS PLANNING SOLUTION

- Flexible *Blueprint* development using Cognos Analyst to support any capital spending *Blueprint*
- Web based deployment of models for data collection and consolidation
- Real-time workflow
- Real-time consolidation
- Real-time browser-based calculation yields immediate results
- Scalable architecture with proven deployments to thousands of line managers
- Linking functionality enables collaboration between all areas of the corporation
- Form-based planning with selection boxes drives application logic and calculations

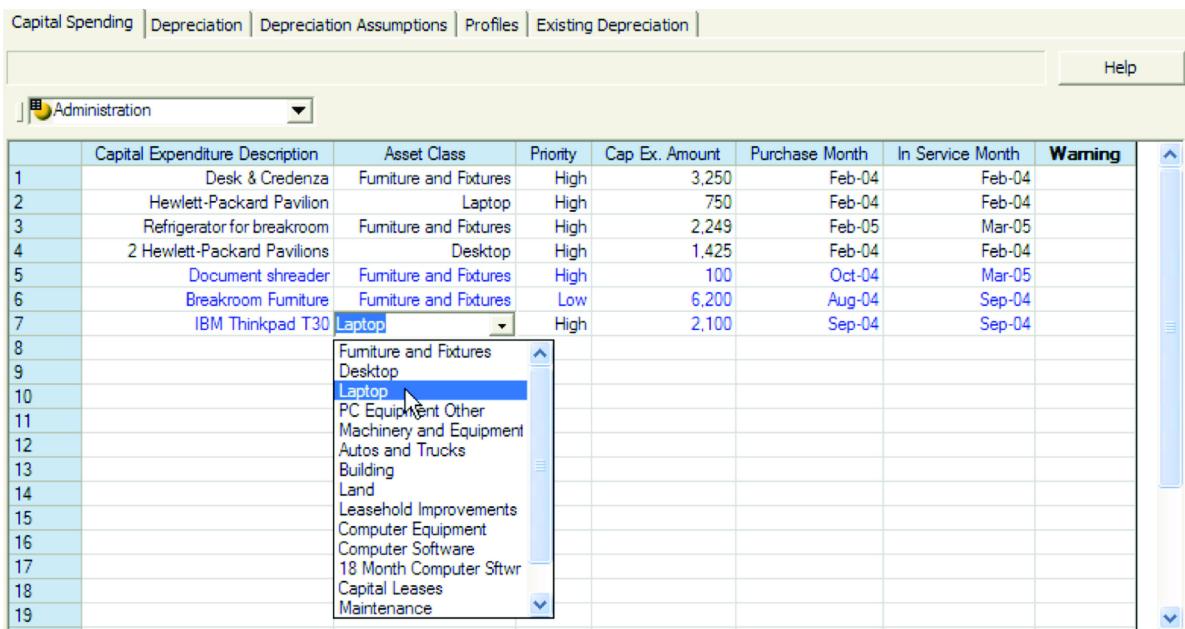
CAPITAL SPENDING



The screenshot shows a software interface titled "Capital Spending". The top navigation bar includes tabs for "Capital Spending", "Depreciation", "Depreciation Assumptions", "Profiles", and "Existing Depreciation". A "Help" button is in the top right. Below the tabs is a dropdown menu labeled "Administration". The main area is a table with columns: "Capital Expenditure Description", "Asset Class", "Priority", "Cap Ex. Amount", "Purchase Month", "In Service Month", and "Warning". The table contains 8 rows of data. Row 1 has "Desk & Credenza" in the description and "Furniture and Fixtures" in the asset class. Row 7 has "IBM Thinkpad T30" in the description and "Laptop" in the asset class.

	Capital Expenditure Description	Asset Class	Priority	Cap Ex. Amount	Purchase Month	In Service Month	Warning
1	Desk & Credenza	Furniture and Fixtures	High	3,250	Feb-04	Feb-04	
2	Hewlett-Packard Pavilion	Laptop	High	750	Feb-04	Feb-04	
3	Refrigerator for breakroom	Furniture and Fixtures	High	2,249	Feb-05	Mar-05	
4	2 Hewlett-Packard Pavilions	Desktop	High	1,425	Feb-04	Feb-04	
5	Document shredder	Furniture and Fixtures	High	100	Oct-04	Mar-05	
6	Breakroom Furniture	Furniture and Fixtures	Low	6,200	Aug-04	Sep-04	
7	IBM Thinkpad T30	Laptop	High	2,100	Sep-04	Sep-04	
8							

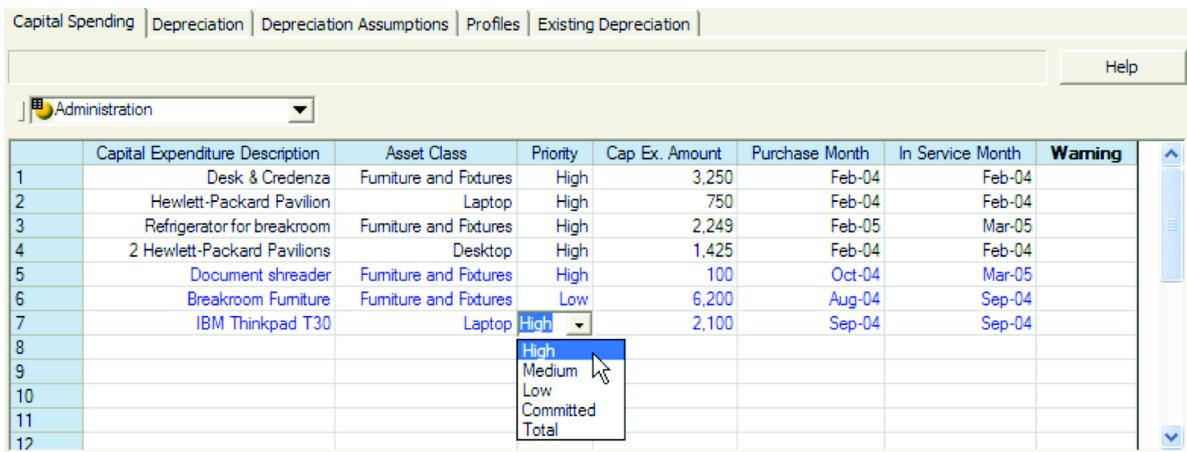
The first tab, *Capital Spending*, manages discretionary capital spending. The first column, “Capital Expenditure Description”, is used to describe actual expenditures. A drop-down list provides the “Asset Class” for this purchase.



This screenshot is similar to the one above, showing the "Capital Spending" screen. However, the dropdown menu under "Asset Class" for row 7 (IBM Thinkpad T30) is now open, displaying a list of options. The option "Laptop" is highlighted with a blue selection bar. Other visible options include "Furniture and Fixtures", "Desktop", "PC Equipment", "Other Machinery and Equipment", "Autos and Trucks", "Building", "Land", "Leasehold Improvements", "Computer Equipment", "Computer Software", "18 Month Computer Sftwr", "Capital Leases", and "Maintenance".

	Capital Expenditure Description	Asset Class	Priority	Cap Ex. Amount	Purchase Month	In Service Month	Warning
1	Desk & Credenza	Furniture and Fixtures	High	3,250	Feb-04	Feb-04	
2	Hewlett-Packard Pavilion	Laptop	High	750	Feb-04	Feb-04	
3	Refrigerator for breakroom	Furniture and Fixtures	High	2,249	Feb-05	Mar-05	
4	2 Hewlett-Packard Pavilions	Desktop	High	1,425	Feb-04	Feb-04	
5	Document shredder	Furniture and Fixtures	High	100	Oct-04	Mar-05	
6	Breakroom Furniture	Furniture and Fixtures	Low	6,200	Aug-04	Sep-04	
7	IBM Thinkpad T30	Laptop	High	2,100	Sep-04	Sep-04	
8							
9							
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17							
18							
19							

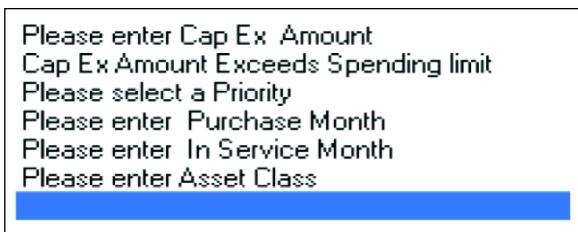
Next, a drop-down list defines “Priority Category” for this purchase. Subsequent columns are used for “Capital Expenditure Amount”, “Purchase Month”, and “In-Service Month”.



The screenshot shows a software application window titled "Administration". At the top, there are tabs: Capital Spending, Depreciation, Depreciation Assumptions, Profiles, and Existing Depreciation. On the right, there is a "Help" button. The main area contains a table with 12 rows of data. The columns are: Capital Expenditure Description, Asset Class, Priority, Cap Ex. Amount, Purchase Month, In Service Month, and Warning. Row 7 shows an entry for an "IBM Thinkpad T30" with a priority of "High". A dropdown menu is open over this cell, displaying options: High, Medium, Low, Committed, and Total. The "Medium" option is highlighted with a blue background and a cursor arrow pointing at it. The "Warning" column for this row is empty.

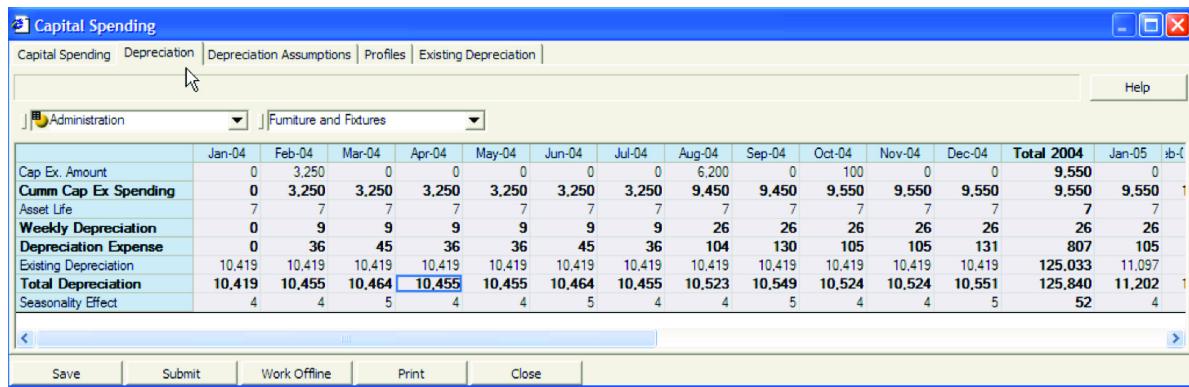
	Capital Expenditure Description	Asset Class	Priority	Cap Ex. Amount	Purchase Month	In Service Month	Warning
1	Desk & Credenza	Furniture and Fixtures	High	3,250	Feb-04	Feb-04	
2	Hewlett-Packard Pavilion	Laptop	High	750	Feb-04	Feb-04	
3	Refrigerator for breakroom	Furniture and Fixtures	High	2,249	Feb-05	Mar-05	
4	2 Hewlett-Packard Pavilions	Desktop	High	1,425	Feb-04	Feb-04	
5	Document shredder	Furniture and Fixtures	High	100	Oct-04	Mar-05	
6	Breakroom Furniture	Furniture and Fixtures	Low	6,200	Aug-04	Sep-04	
7	IBM Thinkpad T30	Laptop	High	2,100	Sep-04	Sep-04	
8			High				
9			Medium				
10			Low				
11			Committed				
12			Total				

The following warning prompts may appear when incomplete data or out-of-corporate-compliance data is entered. Warnings may be included in model design and may be customized.



DEPRECIATION

Based upon information entered, the *Blueprint* will produce a depreciation schedule in accordance with company-defined parameters.



The screenshot shows the Blueprint Capital Spending application window. The title bar reads "Capital Spending". The menu bar includes "Capital Spending", "Depreciation", "Depreciation Assumptions", "Profiles", and "Existing Depreciation". The main area has tabs for "Administration" and "Furniture and Fixtures". The "Depreciation" tab is active, displaying a grid of financial data. The grid columns represent months from Jan-04 to Jan-05, and rows include categories like Cap Ex. Amount, Cumm Cap Ex Spending, Asset Life, Weekly Depreciation, Depreciation Expense, Existing Depreciation, Total Depreciation, and Seasonality Effect. Some cells contain blue text, indicating changes or highlights. The bottom of the screen shows standard Windows-style buttons for Save, Submit, Work Offline, Print, and Close.

	Jan-04	Feb-04	Mar-04	Apr-04	May-04	Jun-04	Jul-04	Aug-04	Sep-04	Oct-04	Nov-04	Dec-04	Total 2004	Jan-05
Cap Ex. Amount	0	3,250	0	0	0	0	0	6,200	0	100	0	0	9,550	0
Cumm Cap Ex Spending	0	3,250	3,250	3,250	3,250	3,250	3,250	9,450	9,450	9,550	9,550	9,550	9,550	1
Asset Life	7	7	7	7	7	7	7	7	7	7	7	7	7	7
Weekly Depreciation	0	9	9	9	9	9	9	26	26	26	26	26	26	26
Depreciation Expense	0	36	45	36	36	45	36	104	130	105	105	131	807	105
Existing Depreciation	10,419	10,419	10,419	10,419	10,419	10,419	10,419	10,419	10,419	10,419	10,419	10,419	125,033	11,097
Total Depreciation	10,419	10,455	10,464	10,455	10,455	10,464	10,455	10,523	10,549	10,524	10,524	10,551	125,840	11,202
Seasonality Effect	4	4	5	4	4	5	4	4	5	4	4	5	52	4

The second Tab of the *Blueprint*, **Depreciation** is where depreciation is calculated.

Fields in gray are non-editable and have been linked from *Capital Spending*, *Profiles*, and *Existing Depreciation* tabs. There are no editable fields on the *Depreciation* tab. The *Existing Depreciation* tab in the *Blueprint* is for illustration only. Current depreciation information may be uploaded directly into the *Depreciation* tab.

As changes are made to the *Blueprint*, they are highlighted in BLUE, along with any cells affected by a given change. As changes to the *Capital Spending* tab are made, depreciation impacts are reflected automatically.

	Asset Life
Furniture and Fixtures	7
Desktop	3
Laptop	3
PC Equipment Other	3
Machinery and Equipment	5
Autos and Trucks	5
Building	40
Land	0
Leasehold Improvements	15
Computer Equipment	5
Computer Software	5
18 Month Computer Sftwr	2
Capital Leases	10
Maintenance	5
Advertising	0
Other	0

DEPRECIATION ASSUMPTIONS

The *Depreciation Assumptions* tab contains information furnished by the finance department and is used in calculating depreciation. It is used here for information purposes only, and may be displayed or hidden as the *Blueprint* administrator desires.

PROFILES

In the *Profiles* tab, you can view the profile used to determine monthly depreciation expense. Like the *Depreciation Assumptions* tab, it is used for information purposes only and may be displayed or hidden as the *Blueprint* administrator desires.

Weekly Profile	Jan-04	Feb-04	Mar-04	Apr-04	May-04	Jun-04	Jul-04	Aug-04	Sep-04	Oct-04	Nov-04	Dec-04	Total 2004	Jan-05	Feb-05	Mar-05	Apr-05
	4	4	5	4	4	5	4	4	5	4	4	5	52	4	4	5	

EXISTING DEPRECIATION

The fifth *Blueprint* tab, *Existing Depreciation*, is used to upload existing depreciation information. As noted above, this information could be uploaded directly into the *Depreciation* tab. The *Existing Depreciation* tab is included here for informational purposes. An administrator of the Cognos *Contributor* application could decide to hide this tab or any others not requiring user input. In this *Blueprint* the only tab requiring user input is *Capital Spending*.

Capital Spending Depreciation Depreciation Assumptions Profiles Existing Depreciation															Help
Administration															
	Jan-04	Feb-04	Mar-04	Apr-04	May-04	Jun-04	Jul-04	Aug-04	Sep-04	Oct-04	Nov-04	Dec-04	Total	2004	
Total Corporate type Capital Expenditure	98,834	1,186.00													
Furniture and Fixtures	10,419	10,419	10,419	10,419	10,419	10,419	10,419	10,419	10,419	10,419	10,419	10,419	10,419	125.03	
Total PC Equipment	5,073	60.87													
Desktop	1,151	1,151	1,151	1,151	1,151	1,151	1,151	1,151	1,151	1,151	1,151	1,151	1,151	13.81	
Laptop	2,517	2,517	2,517	2,517	2,517	2,517	2,517	2,517	2,517	2,517	2,517	2,517	2,517	30.20	
PC Equipment Other	1,405	1,405	1,405	1,405	1,405	1,405	1,405	1,405	1,405	1,405	1,405	1,405	1,405	16.85	
Machinery and Equipment	13,507	13,507	13,507	13,507	13,507	13,507	13,507	13,507	13,507	13,507	13,507	13,507	13,507	162.07	
Autos and Trucks	20,463	20,463	20,463	20,463	20,463	20,463	20,463	20,463	20,463	20,463	20,463	20,463	20,463	245.55	
Building	20,369	20,369	20,369	20,369	20,369	20,369	20,369	20,369	20,369	20,369	20,369	20,369	20,369	244.42	
Land	12,334	12,334	12,334	12,334	12,334	12,334	12,334	12,334	12,334	12,334	12,334	12,334	12,334	148.00	
Leasehold Improvements	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	54.18	
Computer Equipment	2,960	2,960	2,960	2,960	2,960	2,960	2,960	2,960	2,960	2,960	2,960	2,960	2,960	35.52	
Computer Software	2,518	2,518	2,518	2,518	2,518	2,518	2,518	2,518	2,518	2,518	2,518	2,518	2,518	30.21	
18 Month Computer Sftwr	2,801	2,801	2,801	2,801	2,801	2,801	2,801	2,801	2,801	2,801	2,801	2,801	2,801	33.61	
Capital Leases	1,280	1,280	1,280	1,280	1,280	1,280	1,280	1,280	1,280	1,280	1,280	1,280	1,280	15.36	
Maintenance	2,594	2,594	2,594	2,594	2,594	2,594	2,594	2,594	2,594	2,594	2,594	2,594	2,594	31.12	
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	

By re-orientating the *Depreciation* tab, you can gain greater insight into spending plans.

Capital Spending Depreciation Depreciation Assumptions Profiles Existing Depreciation															Help
Administration															
	Jan-04	Feb-04	Mar-04	Apr-04	May-04	Jun-04	Jul-04	Aug-04	Sep-04	Oct-04	Nov-04	Dec-04	Total	2004	
Total Corporate type Capital Expenditure	98,834	98,948	98,925	98,925	98,948	98,925	98,994	99,101	99,049	99,049	99,102	99,102	1,187.72		
Furniture and Fixtures	10,419	10,455	10,464	10,455	10,455	10,464	10,455	10,523	10,549	10,524	10,524	10,551	10,551	125.84	
Total PC Equipment	5,073	5,129	5,143	5,129	5,143	5,143	5,129	5,129	5,210	5,182	5,182	5,210	5,210	61.78	
Desktop	1,151	1,187	1,197	1,187	1,187	1,197	1,187	1,187	1,197	1,187	1,187	1,197	1,197	14.24	
Laptop	2,517	2,536	2,541	2,536	2,536	2,541	2,536	2,536	2,605	2,590	2,590	2,609	2,609	30.68	
PC Equipment Other	1,405	1,405	1,405	1,405	1,405	1,405	1,405	1,405	1,405	1,405	1,405	1,405	1,405	16.85	
Machinery and Equipment	13,507	13,507	13,507	13,507	13,507	13,507	13,507	13,507	13,507	13,507	13,507	13,507	13,507	162.07	
Autos and Trucks	20,463	20,463	20,463	20,463	20,463	20,463	20,463	20,463	20,463	20,463	20,463	20,463	20,463	245.55	
Building	20,369	20,369	20,369	20,369	20,369	20,369	20,369	20,369	20,369	20,369	20,369	20,369	20,369	244.42	
Land	12,334	12,334	12,334	12,334	12,334	12,334	12,334	12,334	12,334	12,334	12,334	12,334	12,334	148.00	
Leasehold Improvements	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	54.18	
Computer Equipment	2,960	2,960	2,960	2,960	2,960	2,960	2,960	2,960	2,960	2,960	2,960	2,960	2,960	35.52	
Computer Software	2,518	2,518	2,518	2,518	2,518	2,518	2,518	2,518	2,518	2,518	2,518	2,518	2,518	30.21	
18 Month Computer Sftwr	2,801	2,801	2,801	2,801	2,801	2,801	2,801	2,801	2,801	2,801	2,801	2,801	2,801	33.61	
Capital Leases	1,280	1,280	1,280	1,280	1,280	1,280	1,280	1,280	1,280	1,280	1,280	1,280	1,280	15.36	
Maintenance	2,594	2,594	2,594	2,594	2,594	2,594	2,594	2,594	2,594	2,594	2,594	2,594	2,594	31.12	
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	

The “Asset Class” dimension above has been re-oriented as rows. “Total Depreciation” is selected from the “Depreciation” drop-down menu.

A manager of more than one department may wish to re-orientate this tab to view “Depreciation Expense” by asset class on an annual basis for all reporting departments, enabling easy comparison and evaluation.

Capital Spending Depreciation Depreciation Assumptions Profiles Existing Depreciation Help									
Total 2004		Depreciation Expense							
	Total Company	Administration	Finance	Operations	Sales	IT	Legal	HR	
Total Corporate type Capital Expenditure	49,130	1,718	13,036	14,394	8,478	8,247	1,650	1,608	
Furniture and Fixtures	2,340	807	803	730	0	0	0	0	
Total PC Equipment	13,508	912	231	3,269	6,785	1,649	662	0	
Desktop	8,616	438	0	2,000	5,516	0	662	0	
Laptop	3,190	473	231	837	0	1,649	0	0	
PC Equipment Other	1,702	0	0	433	1,269	0	0	0	
Machinery and Equipment	2,031	0	0	2,031	0	0	0	0	
Autos and Trucks	12,217	0	6,153	6,063	0	0	0	0	
Building	1,531	0	1,531	0	0	0	0	0	
Land	0	0	0	0	0	0	0	0	
Leasehold Improvements	2,661	0	2,661	0	0	0	0	0	
Computer Equipment	5,715	0	0	0	0	5,715	0	0	
Computer Software	5,170	0	0	0	1,692	882	988	1,608	
18 Month Computer Sftwr	0	0	0	0	0	0	0	0	
Capital Leases	0	0	0	0	0	0	0	0	
Maintenance	3,957	0	1,657	2,300	0	0	0	0	
Advertising	0	0	0	0	0	0	0	0	
Other	0	0	0	0	0	0	0	0	

Likewise, managers may be interested in seeing “Total Depreciation”.

Capital Spending Depreciation Depreciation Assumptions Profiles Existing Depreciation Help									
Total 2004		Total Depreciation							
	Total Company	Administration	Finance	Operations	Sales				
Total Corporate type Capital Expenditure	6,064,677	1,187,726	1,320,737	1,500,402	320,539				
Furniture and Fixtures	636,514	125,840	138,660	157,390	32,899				
Total PC Equipment	322,275	61,786	67,360	79,541	22,802				
Desktop	78,668	14,249	15,231	19,304	9,150				
Laptop	156,405	30,680	33,539	38,685	7,948				
PC Equipment Other	87,203	16,856	18,590	21,553	5,704				
Machinery and Equipment	824,107	162,078	178,708	205,107	42,646				
Autos and Trucks	1,257,697	245,555	276,906	313,731	64,610				
Building	1,241,273	244,425	271,031	306,252	64,313				
Land	750,717	148,009	163,196	185,448	38,944				
Leasehold Improvements	277,511	54,189	62,408	67,896	14,258				
Computer Equipment	185,883	35,523	39,162	44,508	9,347				

ABOUT THE COGNOS INNOVATION CENTER FOR PERFORMANCE MANAGEMENT

The Cognos Innovation Center is dedicated to transforming routine performance management practices into “next practices” that help cut costs, minimize risk, streamline processes, boost productivity, enable rapid response to opportunity, and increase management visibility.