

Agenda

- Introduction à Cognos 8
- Introduction à TM1
- Exercice de modélisation avec TM1
- Questions et réponses



Information On Demand Strategy

Unlocking the Business Value of Information for Competitive Advantage

Customer & Product Profitability Financial Risk Insight Workforce Optimization Dynamic Supply Chain Multi-Channel Marketing

Business Optimization

Better Business Outcomes



COGNOS
AN IBM COMPANY

Plan, understand and optimize business performance

Establish and maintain an accurate, trusted view of information

Flexible Architecture for Leveraging Existing Investments

Manage data and content over its lifetime and as part of processes

Cognos.
software



Three Questions that Drive Performance

How are we doing?

Why?

*What should
we be doing?*

Three Questions that Drive Performance

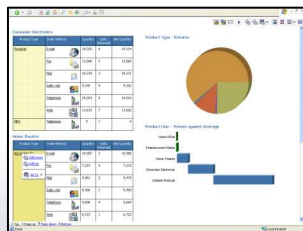




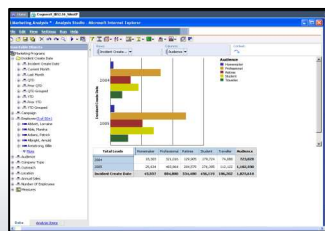
PRODUCT OVERVIEW

What is Cognos 8 Business Intelligence?

- All capabilities against any *combination* of data sources (OLAP or relational)
- Hides complexity from users and ensures complete view of information



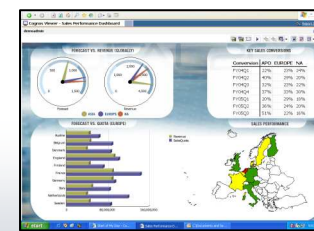
REPORTING



ANALYSIS



AD HOC QUERY



DASHBOARDS



SCORECARDS

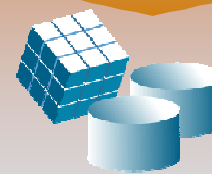
Transaction Systems

Warehouses (Relational & OLAP)

Flat, Legacy or Modern



Siebel, SAP R/3, PeopleSoft, JDE, Oracle eBusiness Suite...



TM1, SAP BW, Teradata, DB2, SQL Server, Oracle, Informix, Essbase, MSAS...



JDBC, Excel, CSV, XML, ADABAS*, IMS*, VSAM*, CICS*...

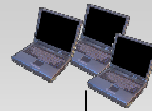
Software



PRESENTATION/WEB TIER:

Zero Footprint Browsers

Portal
Ad Hoc Query
Deep Comparative Analysis
Event Lifecycle Management
Reporting
Dashboarding and Scorecarding
All Administration



Microsoft Office Users

Window Client/Add-ins
Disconnected OLAP Client
Analysis Excel Client



ROUTER/FIREWALL (optional)

WEB SERVER(S):
Web Gateways, Web Services API
Industry Standard Portals
Cognos Application Firewall



APPLICATION TIER

FIREWALL/ROUTER/ENCRYPTION

Cognos BI Bus – SOAP, XML

WINDOWS
UNIX
LINUX*

COGNOS 8 DISPATCHER(S)



DATA TIER

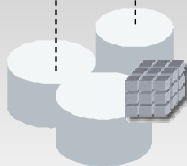
FIREWALL/ROUTER/ENCRYPTION

Cognos ETL, other in-place ETL

SQL

MDX

COMMON METADATA



OLAP

- Enterprise Planning Real-Time Plans
- PowerCubes: High Performance Dimensional Cache
- Industry Standard OLAP Providers: Microsoft, IBM, SAP

CONTENT & METRICS STORE
DB2, ORACLE, SQL Server, Sybase

SECURITY PROVIDERS
LDAP, Active Directory, NTLM, Netegrity, SAPBW, Cognos Namespace, Custom Providers

AUDIT
RDBMS, UNIX Sys Logs, NT Event Log

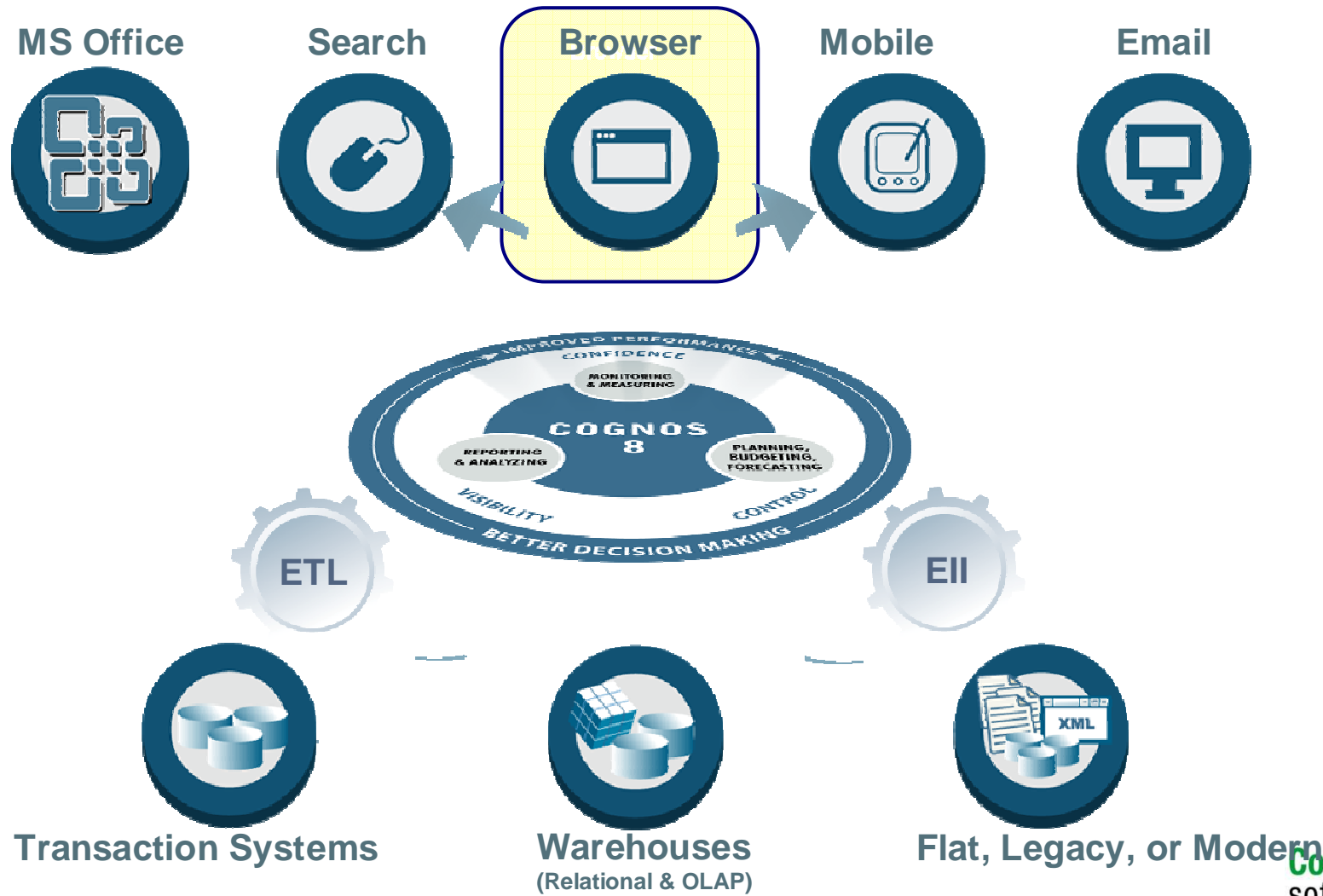
RELATIONAL

- IBM DB2 UDB, Oracle, Microsoft SQL Server, other...
- Dimensionally Aware Relational

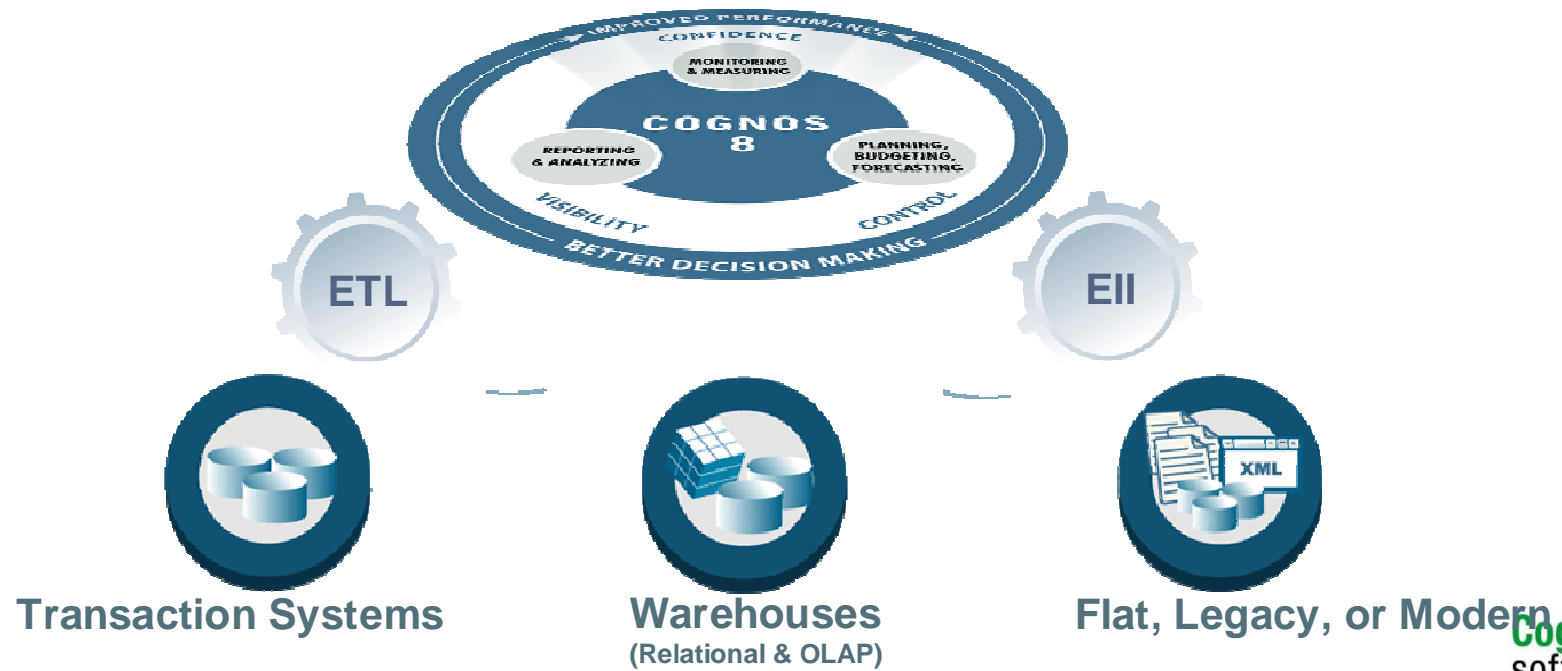
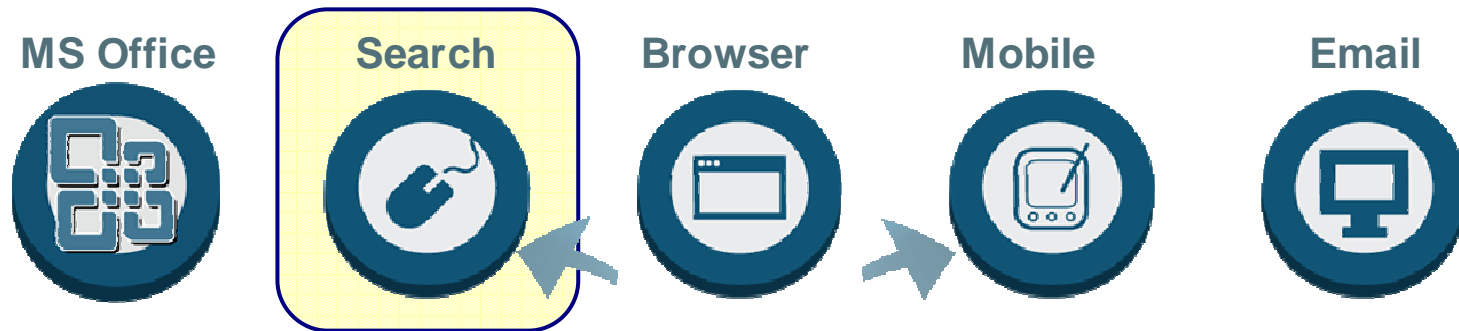
MODERN

- XML, WSDL, LDAP, JDBC...

Information Delivery



Information Delivery



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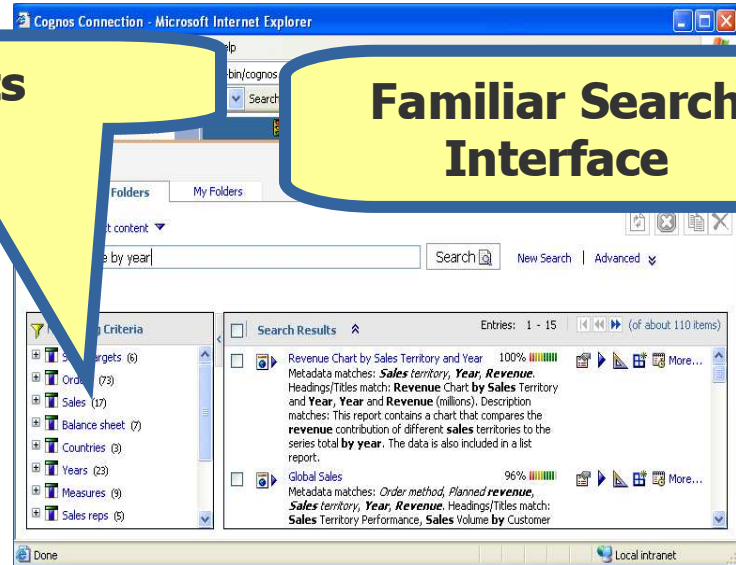
Cognos Go! Search

Finding Related

| | | | Gross profit |
|-------------|--------------------------|--------------|---------------|
| 2004 | Camping Equipment | 2,701,779.42 | \$637,144.76 |
| | Golf Equipment | 7,902.40 | \$270,062.68 |
| | Mountaineering Equipment | 0.00 | \$0.00 |
| | Outdoor Protection | | \$74,610.16 |
| | Personal Accessories | 65.30 | \$199,479.12 |
| 2004 | | | 296.72 |
| 2005 | Camping Equipment | | 2,124.82 |
| | Golf Equipment | \$753,002.01 | \$501,612.96 |
| | Camping Equipment | \$476,409.86 | \$167,226.12 |
| | Outdoor Protection | \$57,051.20 | \$32,784.66 |

Fine Tune Results

Familiar Search Interface

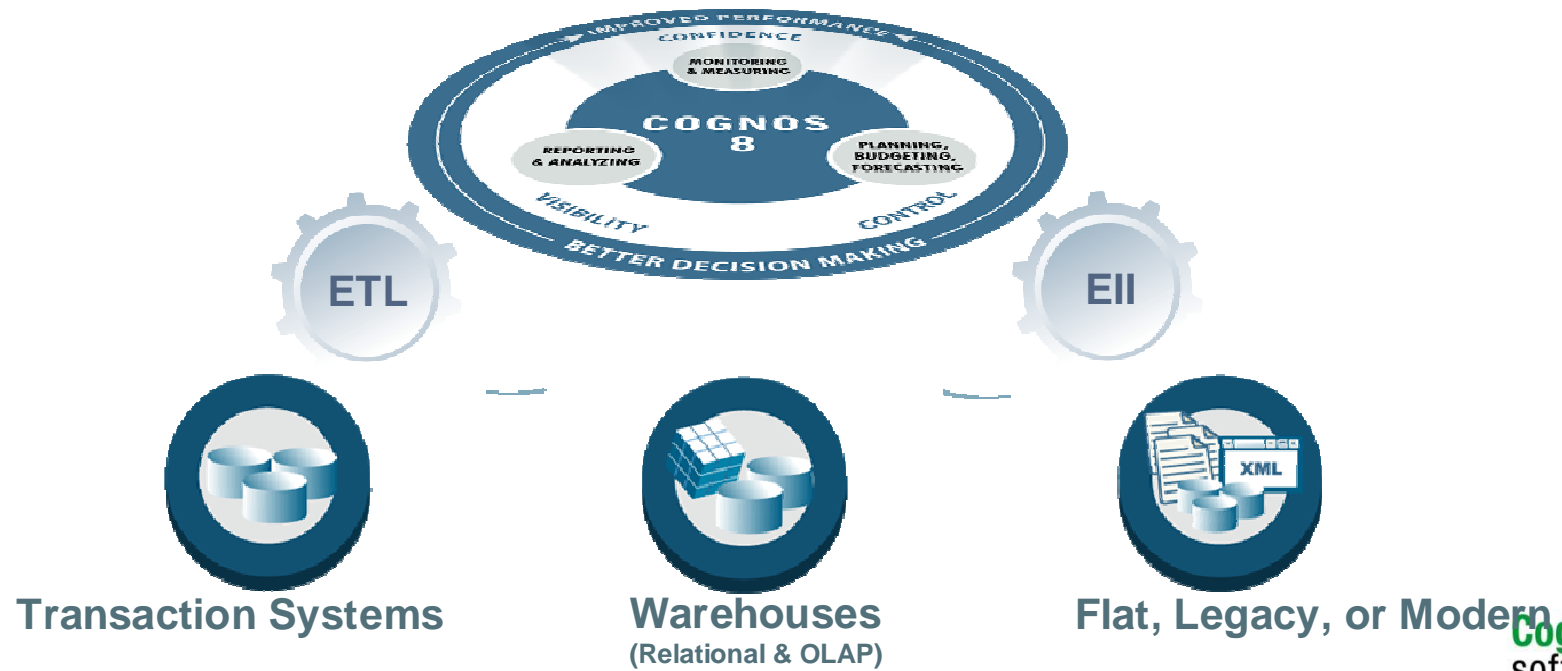
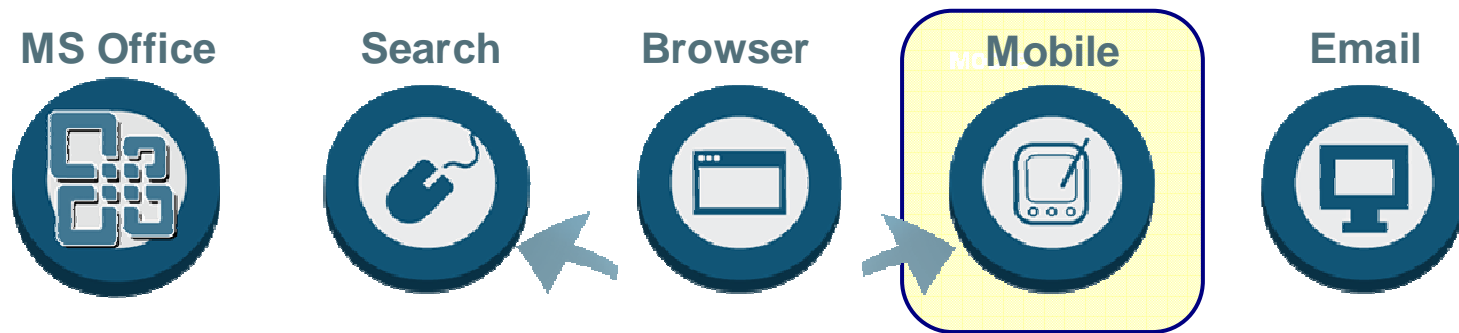


Full Content Search

Returns Relevant BI Information



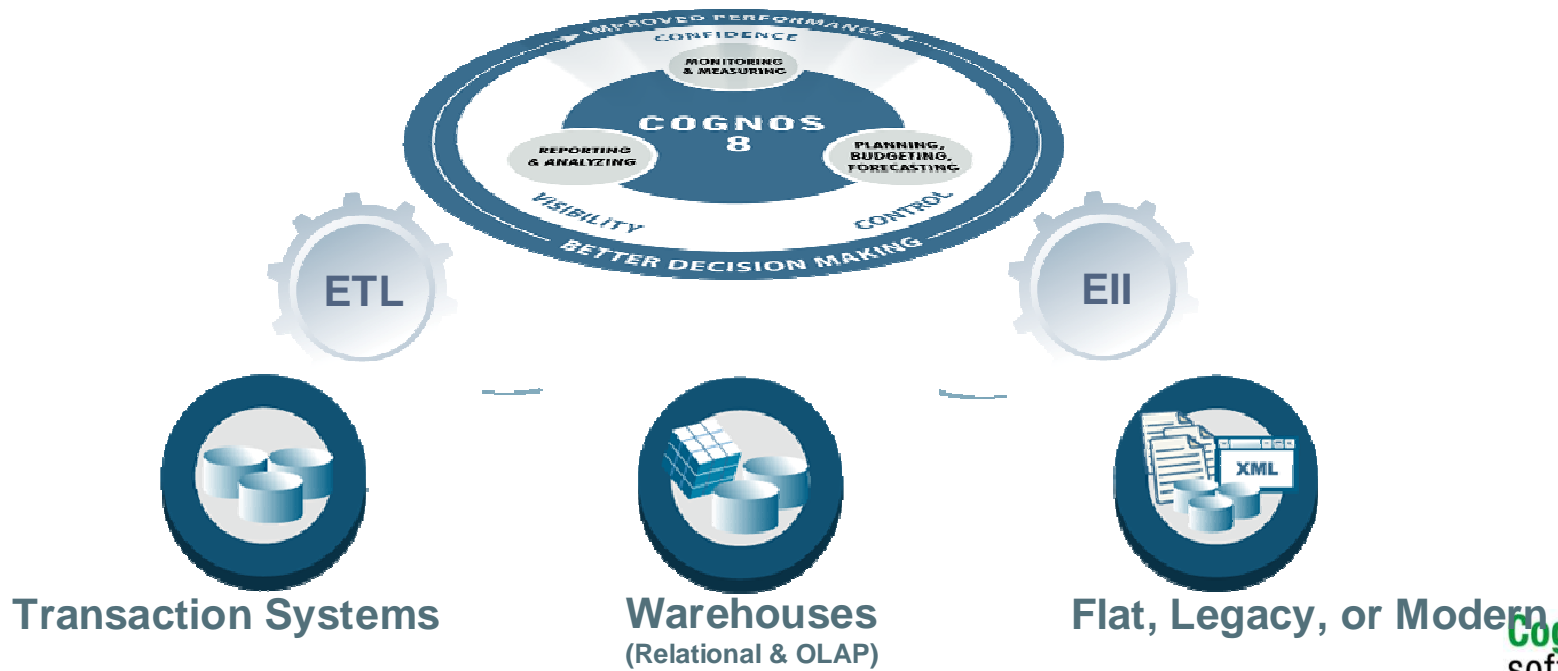
Information Delivery



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Information Delivery



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software



DEMO



COGNOS

THE NEXT LEVEL OF PERFORMANCE™

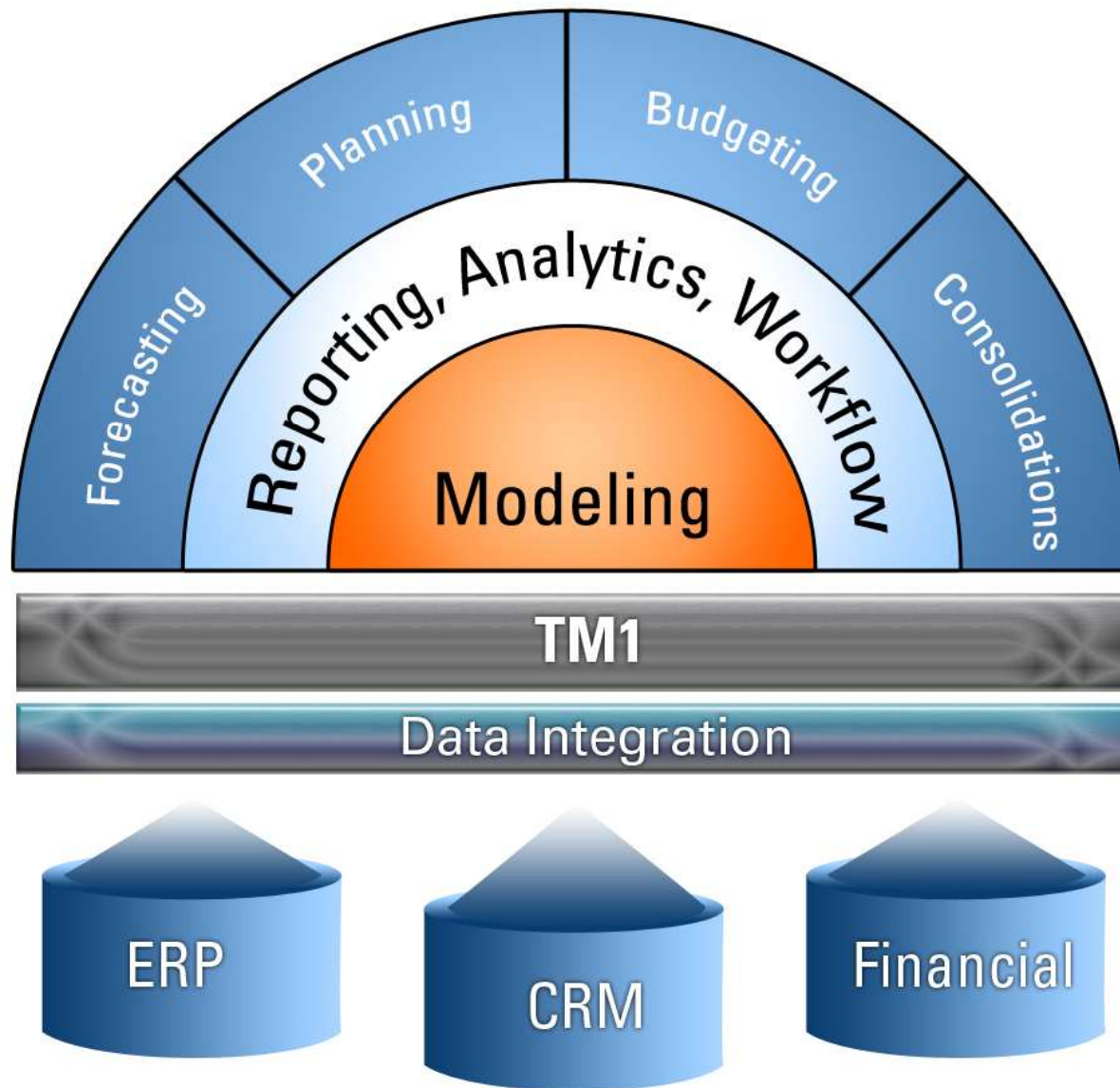


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TM1 Performance Management Platform



Multidimensionality

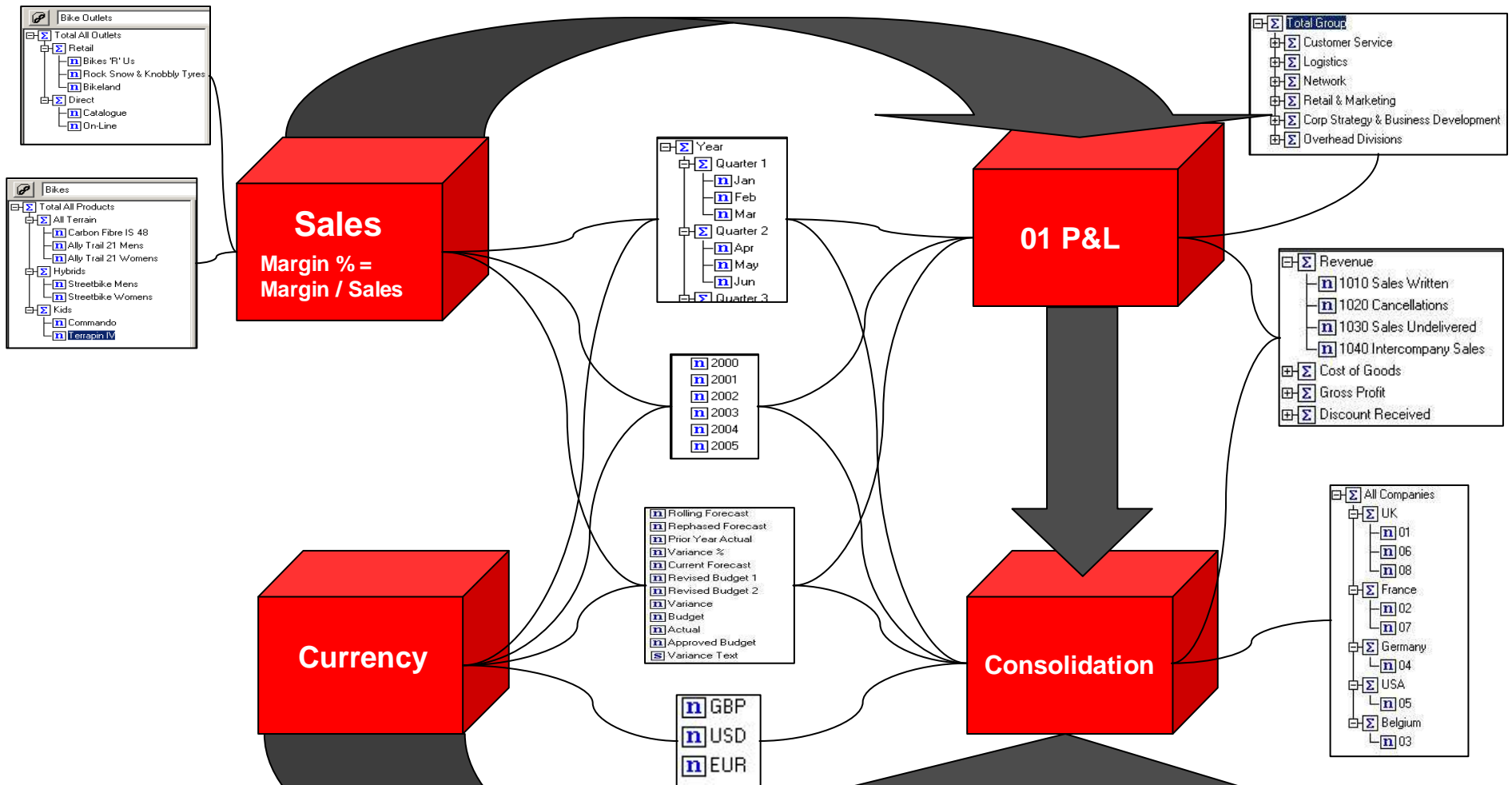
- 1) months
- 2) accounts
- 3) regions
- 4) products ✓
- 5) scenario ✓
- 6) years ✓
- 7) customers ✓
- 8) channels ✓



Powerplay vs TM1

- TM1 does not replace Powerplay
- Technology (File vs in memory)
- Write back
- Sparsity
- Management of dimensions
- Rules & Multi-Cube modeling

Multi-cube Modeling



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Dimensions

2:Data in Table 'Product'

| Product Code | Product Description | Product Category |
|--------------|----------------------|------------------|
| AT1 | Carbon Fibre IS 48 | All Terrain |
| AT2 | Ally Trail Mens 21 | All Terrain |
| AT3 | Ally Trail Womens 21 | All Terrain |
| H1 | Streetbike Mens | Hybrids |
| H2 | Streetbike Womens | Hybrids |
| C1 | Commando | Kids |
| C2 | Terrapin IV | Kids |
| * | | |



Bike Store

Scenario

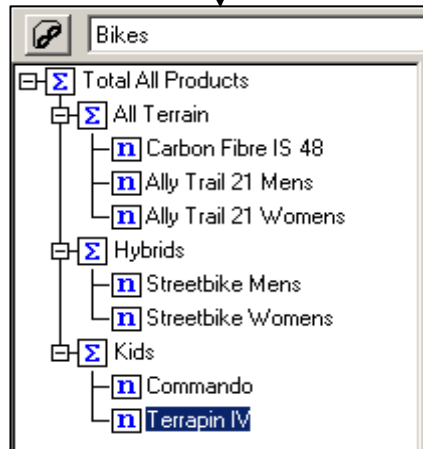
- Rolling Forecast
- Rephased Forecast
- Prior Year Actual
- Variance %
- Current Forecast
- Revised Budget 1
- Revised Budget 2
- Variance
- Budget
- Actual
- Approved Budget
- Variance Text

2:Data in Table 'Outlets'

| Outlet Code | Outlet Description | Outlet Type |
|-------------|--------------------|-------------|
| R1 | Bikes 'R' Us | Retail |
| R2 | Rock Snow and Knc | Retail |
| R3 | Bikeland | Retail |
| D1 | Catalogue | Direct |
| D2 | On-Line | Direct |
| * | | |

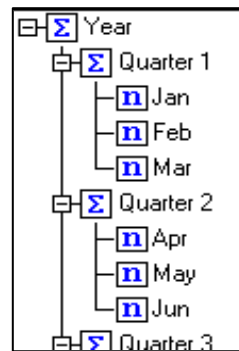
Build Product Dimension

Build Outlet Dimension

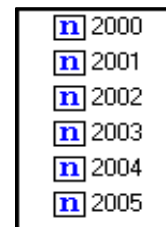


Product Dimension

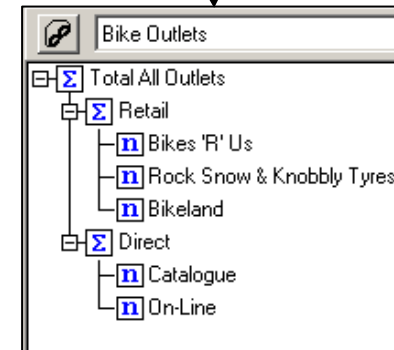
Manually Created Dimensions



Month

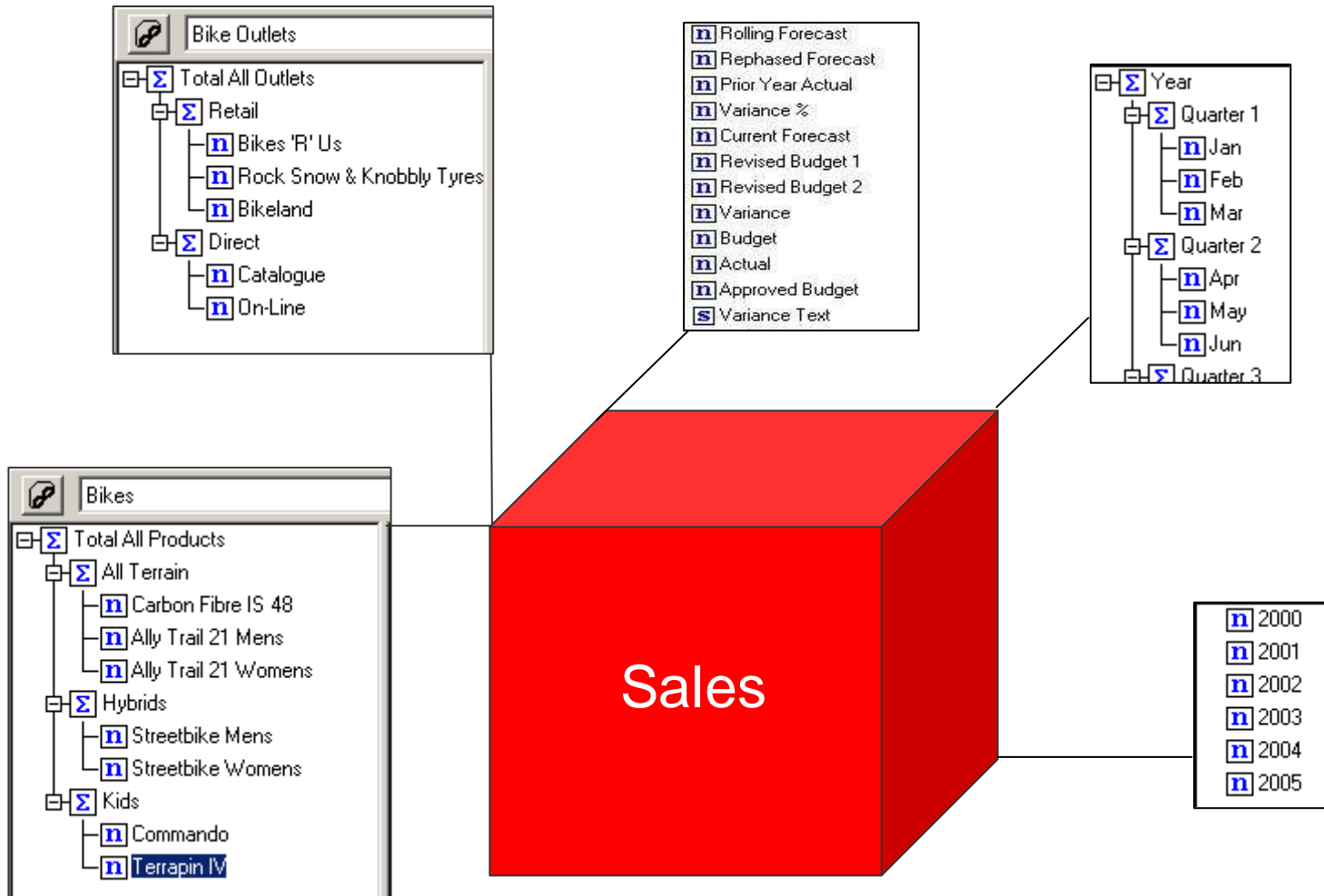


Year



Outlet Dimension

Dimensions & Cubes



DEMO



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