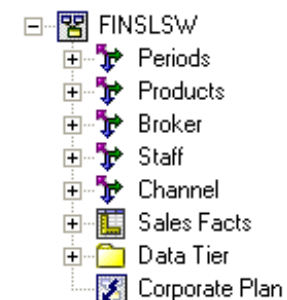


Zurich TechTalk Live Event

Note: This presentation will feature product demonstrations with fonts around this size >



Please sit where you can comfortably read the above text.

IBM Cognos 8 BI

Matthias Urbanski

Cognos.
software

Higher Performance Starts with Informed Decision Making

■ Performance

■ Decision Making

■ Information



Three Questions that Drive Performance



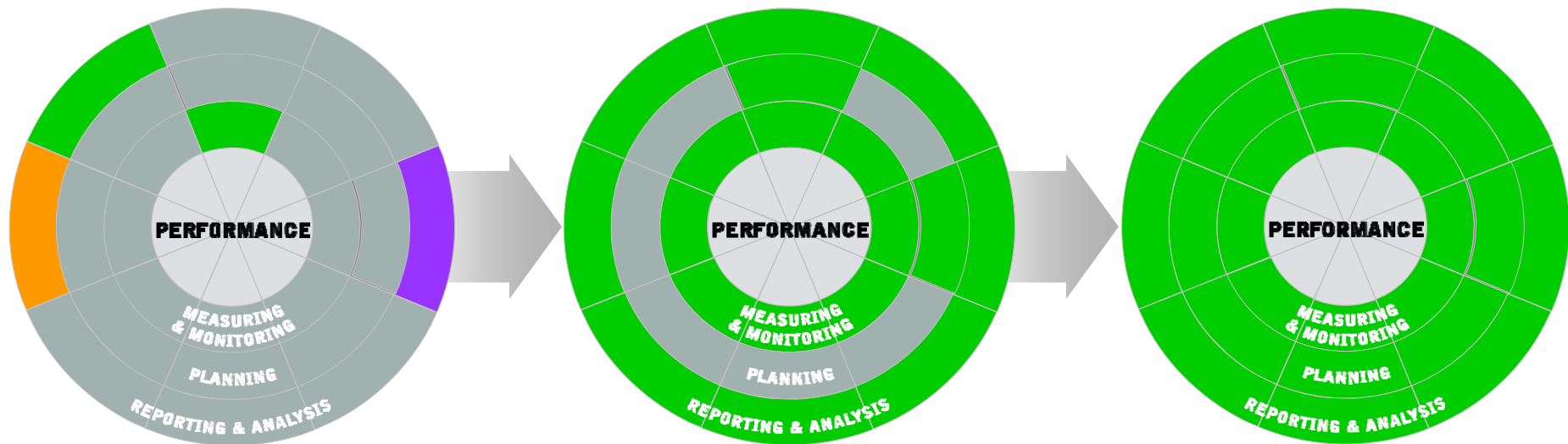
The Performance Management Journey

Customer Phases

Departmental BI Applications

*Enterprise BI Capabilities
Independent Planning*

*Coordinated
Decision Making*



Why Migrate? IBM Cognos 8 BI Platform Benefits

Customers want

IBM Cognos 8 provides

IT benefits

Business benefits

Reliable and scalable software

Proven Enterprise-Class Platform

Low cost to deploy, manage and maintain

- **Lower TCO**
- **Enable standardization**

Consistent, complete and accurate view of information

User-Centric Information Packaging

Ensure users access to right information for better decision-making

- **Drive user adoption**
- **Reduce time to decisions**

Modern open architecture

Purpose-built Web services SOA

Leverages existing standards and easily adapts to change

- **Improve IT responsiveness**
- **Ensure lifetime agility**

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IBM Cognos 8: The Industry's Leading Performance Management Solution

PERFORMANCE SOLUTIONS

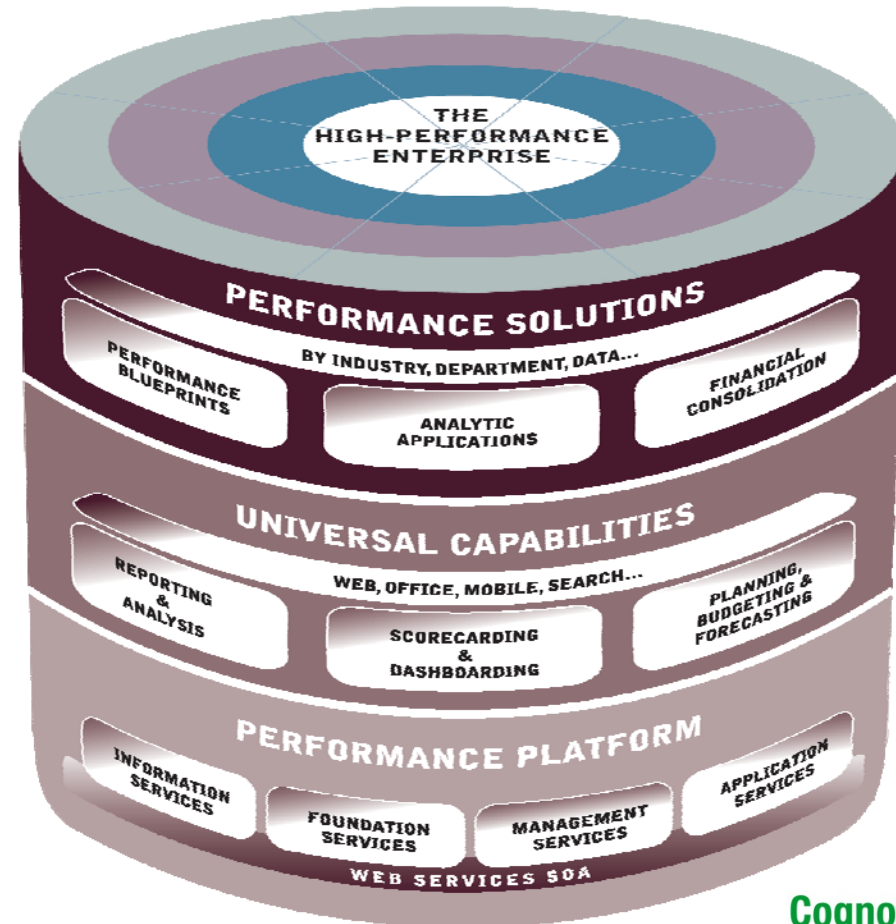
Solutions Based on Best Practices

UNIVERSAL CAPABILITIES

Complete, Consistent View Anytime, Anywhere

PERFORMANCE SYSTEM PLATFORM

Enterprise Class Platform



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software



What is IBM Cognos 8 BI PowerPlay?

- IBM Cognos 8 BI PowerPlay is a version of PowerPlay that
 - utilizes the IBM Cognos 8 platform
 - offers PowerPlay customers a smooth migration to IBM Cognos 8 BI
 - delivers the same familiar and well-loved user experience
 - takes advantage of the common administration, security, cube creation and management, improved drill-through, content store and portal of the IBM Cognos 8 platform

- IBM Cognos 8 BI PowerPlay
 - keeps your users happy with the same great experience
 - makes it easy to offer additional capabilities like enhanced reporting
 - uses your existing investments in PowerCubes to drive a lower TCO

What is IBM Cognos 8 BI PowerPlay?

- A service in the IBM Cognos 8 platform:
 - PowerPlay Enterprise Server
 - Web Exploration UI for PowerCubes
 - PowerPlay Windows
 - Client/server user experience with PowerCubes

- Takes advantage of key IBM Cognos 8 functionality:
 - IBM Cognos 8 BI Transformer – for PowerCube building
 - Drill Through improvements
 - Cube Management improvements

- Migration of PowerPlay content from:
 - PowerPlay Enterprise Server
 - PowerPlay Client Reports
 - Upfront
 - PowerPlay content published to Cognos ReportNet or Cognos 8

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Information Management



TechTalk Live Event

IBM Cognos Series 7 source

Cognos.
software

Information Management



TechTalk Live Event

Configuring IBM Cognos 8

Cognos.
software

PRESENTATION TIER:

Zero Footprint Browsers



Go!
Office



Go!
Mobile
(Blackberry, PocketPC, Symbian)

- Information 'bus': services plug into ubiquitous network (Internet)
- Open Web standards (HTTP, XML, SOAP, WSDL...)
- Leverage in-place application servers, technology & expertise

Go! Search Service



ROUTER (optional)

- Self-registering, self-starting services – add/configure as required
- Built-in intelligent load balancing
- Redundancy & failover protection

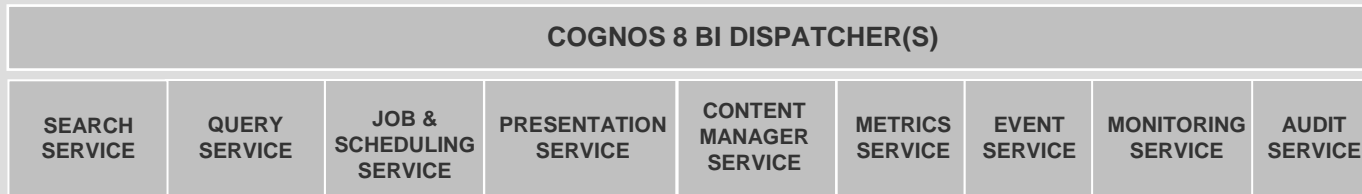
Window Client/Add-ins
Disconnected OLAP Client
Planning & Analysis Excel Clients



APPLICATION TIER

FIREWALL/ROUTER/ENCRYPTION

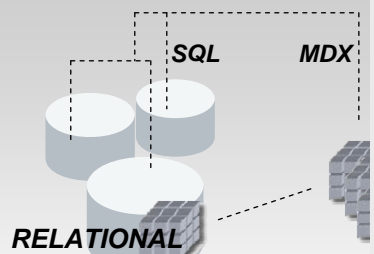
Cognos BI Bus – SOAP, XML



WINDOWS
UNIX
LINUX

- Platform independence – leverage in-place infrastructure
- Complete flexibility, adaptability
- Support for heterogeneous environments

DATA TIER



- IBM DB2 UDB, Oracle, Microsoft SQL Server, other...
- Dimensionally Aware Relational

MODERN

- XML, WSDL, LDAP, JDBC...

- Peer-to-peer, loosely coupled services across ALL BI
- Single Query Engine
- Horizontal and vertical scalability
- High reliability
- Separation of presentation from data for optimal flexibility

PowerCubes: High Performance Dimensional Cache

- Industry Standard OLAP Providers: Microsoft, IBM, SAP



SECURITY PROVIDERS

LDAP, Active Directory, NTLM, Netegrity, SAPBW, Cognos Namespace, Custom Providers



CONTENT STORE

DB2, ORACLE, SQL Server, Sybase, Derby



AUDIT

RDBMS, UNIX Sys Logs, NT Event Log

Information Management



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Transfer IBM Cognos Series 7 content to IBM Cognos 8

Cognos.
software

Information Management



TechTalk Live Event

IBM Cognos 8 PowerPlay Studio User Interface and Capabilities

Cognos.
software

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Information Management



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IBM Cognos 8 Transformer

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IBM Cognos 8 Administration

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IBM Cognos 8 Framework Manager

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software

Information Management



TechTalk Live Event

IBM Cognos 8 Report Studio

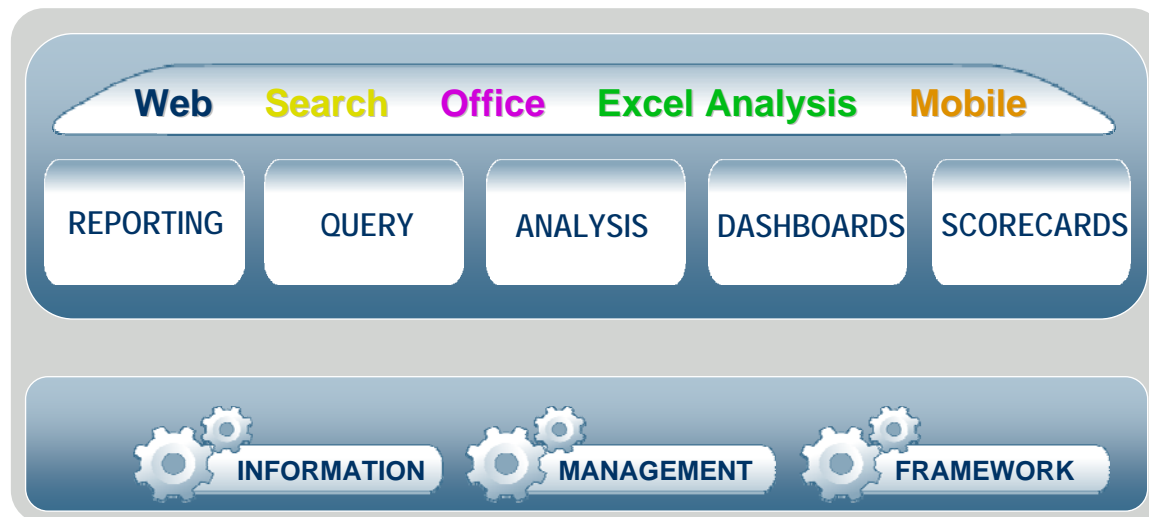
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software

Enabling more users: Access Modes to the Cognos 8 Platform



END USER

Go! Access Modes
& Zero Footprint
Capabilities



SERVICES

Purpose-Built Web
Services Architecture

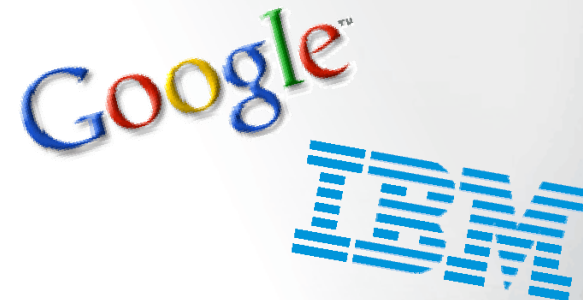
DATA

Open Data Access



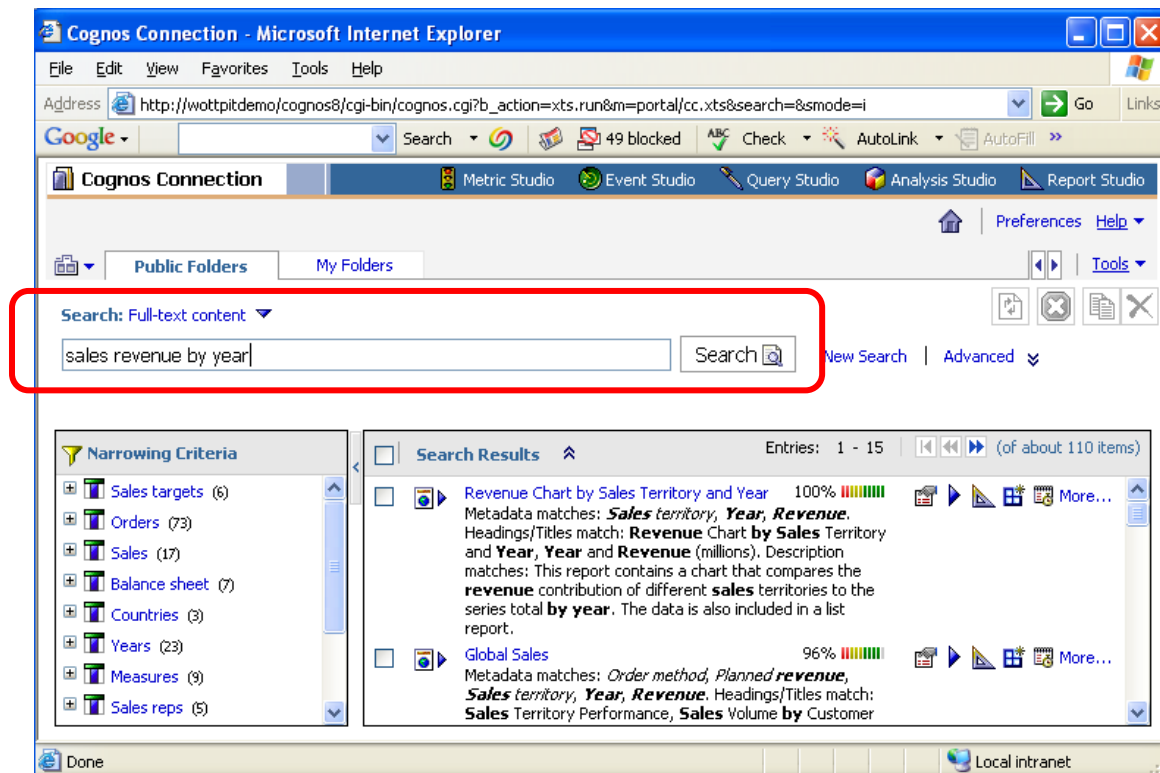
Search Challenges

- Enterprise search engines provide comprehensive and easy view to unstructured data, but on their own they *can't...*
 - Access structured BI information securely
 - Recreate aggregate and contextual value of BI reports, scorecards, analysis etc.
- Organisations want the *average* knowledge worker to be able to access the strategic value of BI
 - Broader adoption for better decision making
 - Huge value in existing BI content, but users have to know where to look



Cognos Go! Search Offers a Familiar Search Interface

- Standard search bar in Cognos 8 BI
- Searches full BI content (not just titles and descriptions)
- Standard tips and tricks to narrow criteria
- Fuzzy matching and word stemming improves results



Integration with Enterprise Search Engines

The screenshot displays a multi-monitor workstation. The primary monitor shows the 'Enterprise Search Search Application' in Microsoft Internet Explorer. The application interface includes a search bar with 'sales performance' entered, a 'Search' button, and a list of search results. The search results list includes items such as 'Low Level Nesting Zero Suppression Performance', 'Analytic Apps', 'PowerPrompts Tutorial', and 'Product Support End of Life'. The secondary monitor shows a Google search results page for the query 'sales americas 2005'. The search results include links to 'Sales Performance Dashboard', 'Sales & Operations Performance', 'Sales Performance Map', 'Performance Details by Sales Rep', 'Burst Sales Performance Report', and 'Performance Summary by Sales Territory'. The taskbar at the bottom shows the system clock as 12:49 PM and the 'Cool' logo.

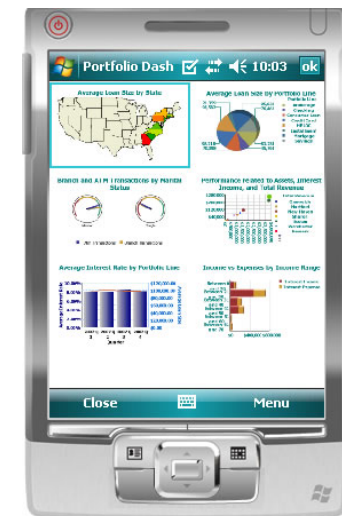
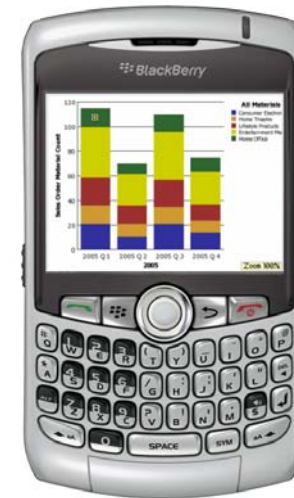
Office Integration with Go! Office



Cognos 8 Go! Mobile

Extends full value of Cognos 8 BI

- No additional authoring
- Purpose-built, multilingual rich client
 - optimized viewing and interactivity
- Theft & loss protection
- Disconnected use when offline



Information Management



Migration Assessment Services Offering

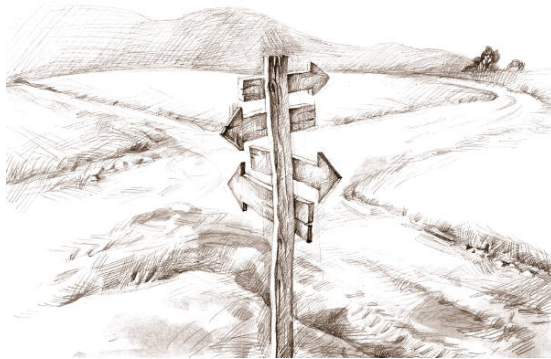
Cognos.
software

Goals of this presentation

After this presentation you should understand:

- What Options Exist
- That Migration is a Process - It's not just about migration tools
- The High-level Process Steps
- How to Learn More

Understanding Your Options



Option 1: Wait

- Stay with Series 7 for the near future

Option 2: Migrate applications to IBM Cognos 8

- All At Once

- Option 3: “Best of Both Worlds”

- Planned, staged migration, possibly with interoperability

One, two or all options may be applicable to you depending on your applications

Choice influenced by many factors

- Desire for IBM Cognos 8 benefits and how soon you want them
- Application Portfolio – Type, Age, Size, Number of Applications
- User Communities, Their Current and Future Needs
- Budget and other External Factors

Evaluate your Existing Applications and Determine Migration Approach

- You have
 - Many applications with many data sources
 - Used in many sites / locations
 - Serving multiple communities of users, with different needs
- One size does not fit all
 - Just as all customers and their applications are different, each migration plan is similar but unique
 - Successful migration require the right approaches for your needs

Evaluate your Existing Applications – an Example

List NewsItem Security - Windows Internet Explorer

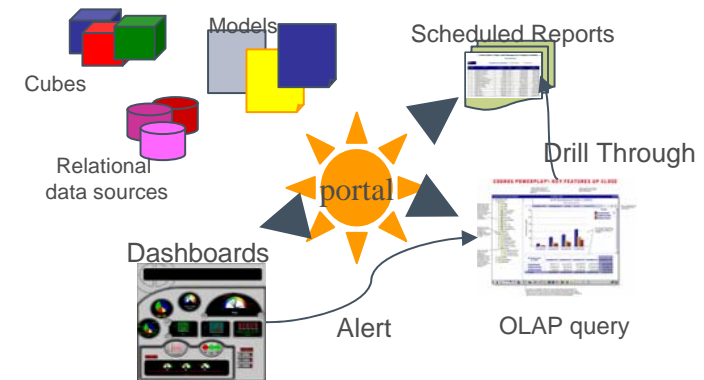
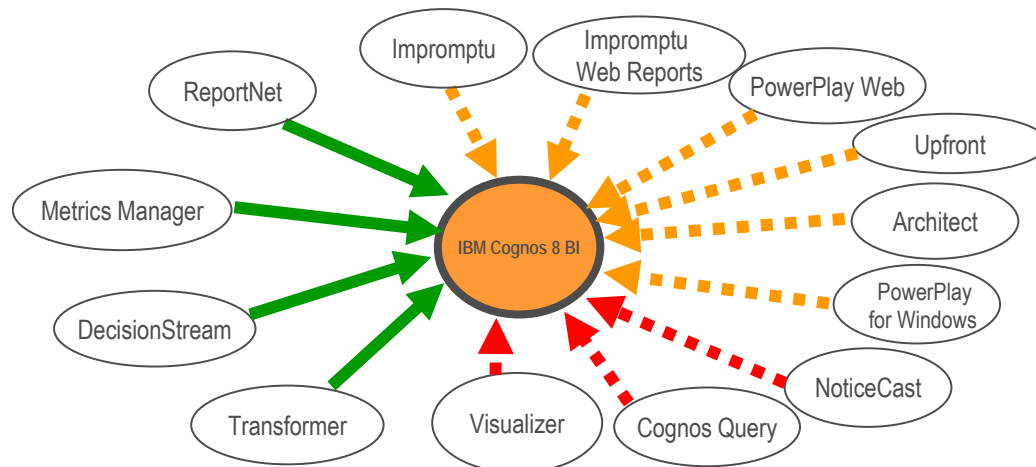
http://tp-urbanskm/cognos/cgi-bin/upfcgi.exe?xmlcmd=<GetPage><Template>security.utml</Template></GetPage>

Location	in NewsBox	NewsItem Id	NewsItem UpdateDate	NewsItem ReadDate	Read	Write	Owner	Execute
//NewsIndex/Guide to Documentation	NewsIndex	6729e7edf36911dc84638b03a3094af8	Sunday, March 16, 2008 14:58:14					
//NewsIndex/Administration/NewsItem gateway manager	Administration	672c4a47f36911dc84638b03a3094af8	Sunday, March 16, 2008 14:58:14					
//NewsIndex/Administration/User manager - add	Administration	672c4a48f36911dc84638b03a3094af8	Sunday, March 16, 2008 14:58:14					
//NewsIndex/Administration/User manager - personalize settings	Administration	672eaca1f36911dc84638b03a3094af8	Sunday, March 16, 2008 14:58:14					
//NewsIndex/Administration/User manager - remove	Administration	672eaca0f36911dc84638b03a3094af8	Sunday, March 16, 2008 14:58:14					
//NewsIndex/Personal NewsBoxes/Administrator-NewsBox/Suppress Zero	Administrator-NewsBox	9624ab87f37a11dca5d59be9aaa81047	Sunday, March 16, 2008 17:01:14	Sunday, March 16, 2008 17:01:14				

Done Local intranet 100%

Influencing Factors in choosing your approach

- Application Characteristics
- User Communities
- New Capabilities in IBM Cognos 8
- Variances between Series 7 and IBM Cognos 8
- Migration Tools



Technical Migration Approaches

LIFT & SHIFT

- Replicate reports in new environment “as is”
- Focus on moving batches of BI elements quickly
- Can use offshore approach for additional savings of time and money

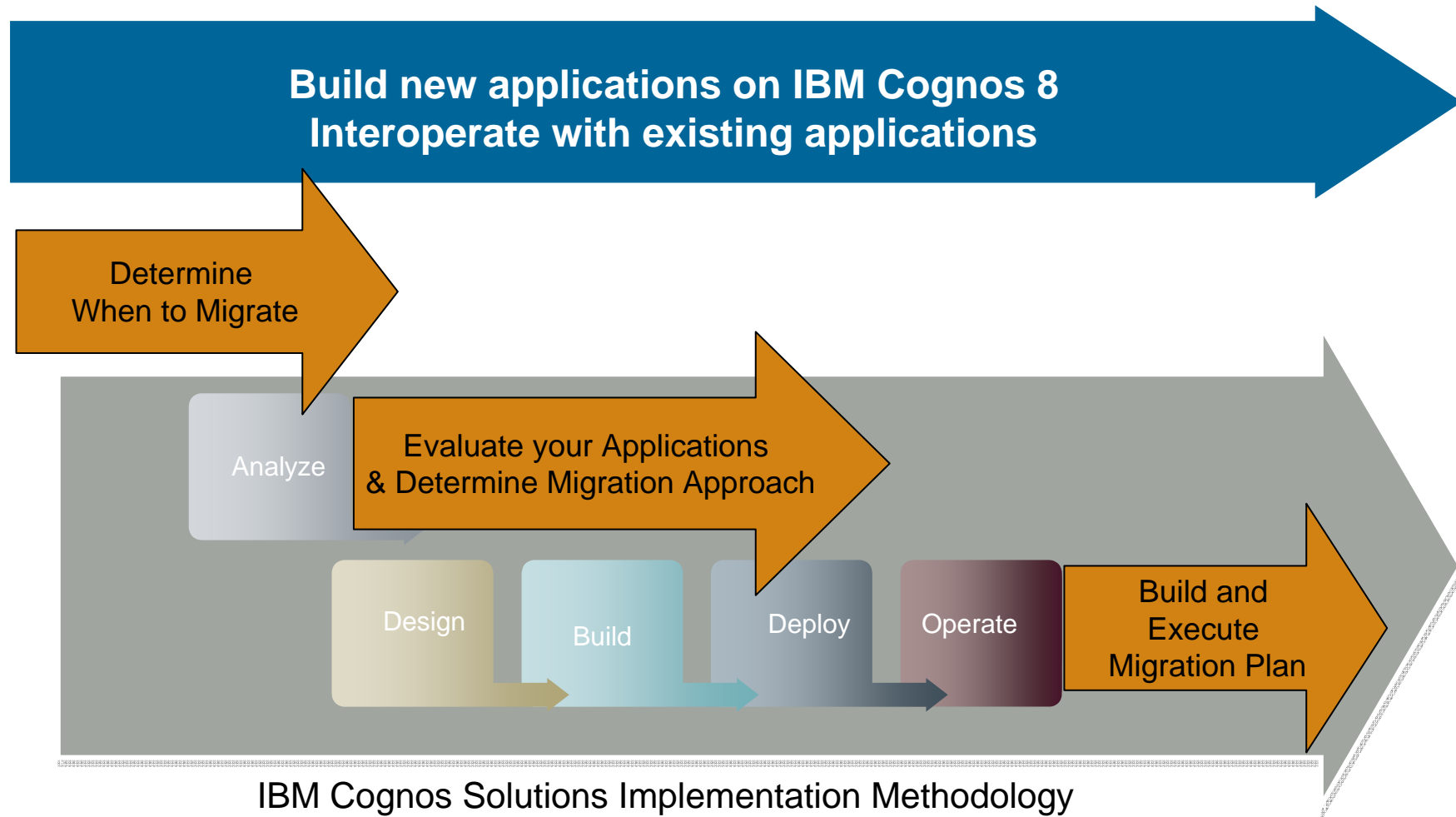
HYBRID

- **Customize a combination of both approaches as makes sense for your business needs**
- **Leverage efficiency gains (compress & optimize) while quickly moving (lift & shift) essential reports**

COMPRESS & OPTIMIZE

- Eliminate redundant or unnecessary reports
- Focus on new features & technology of IBM Cognos 8 to improve on existing applications
- Identify today (and tomorrow’s) business needs & ensure they are met

Migration Process Overview

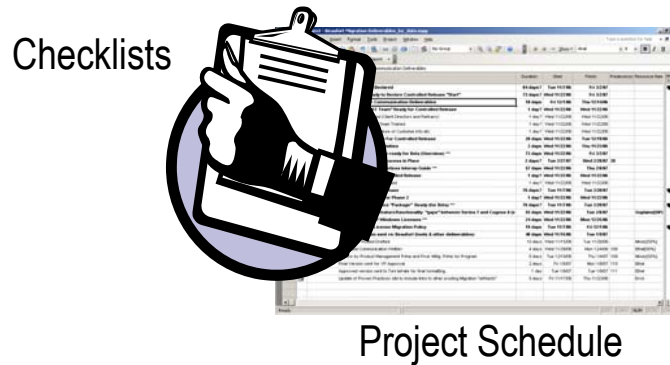


IBM Cognos Solutions Implementation Methodology
Migration Project Management

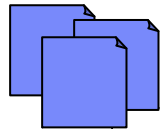


Build and Execute Migration Plan

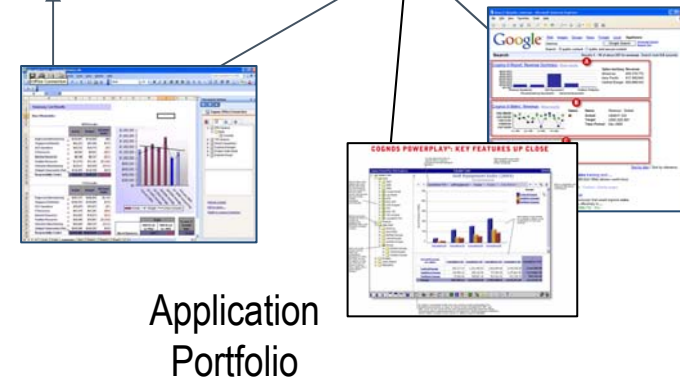
What Does Your Migration Plan Look Like?



Artifacts



Application	Module	Approach
HR	HR1	Lift & Shift
	HR2	Compress & Optimize
	HR3	Interoperate
Inventory	INV1	Hybrid
	INV2	Interoperate



Ensure Your Success

Full curriculum for IBM Cognos 8 BI version 8.3

For business & professional authors

Classroom training, eLearning, user adoption



Migration Service & Migration Rapid Assessment Service

Report Authoring & Migration Off-shoring Services

Migration Roadmap, part of the Cognos SIM

Customer Resource Center

Online resources for migration: Knowledge Base, Proven Practices, Supportlink articles, Documentation, SupportTalk (online community)



Summary

- IBM Cognos 8 has new capabilities that can change the way you approach the solution you offer to your business users
- Successful Migrations
 - Are planned projects – leveraging experience from IBM Cognos Global Services or Experienced Migration Partners. It's not just about tools
 - Involve learning about IBM Cognos 8 on a new application before migrating anything
 - Are influenced by many factors in your environment, including application characteristics, and your user community needs
 - IBM Cognos Solution Methodology is available to support your Migration project

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One Product, One Architecture

Foundation for Performance Management

Zero-footprint, Web UI for *all* web users - no client downloads

Access Modes with Single Authoring, & Security

WEB, OFFICE, MOBILE, S

REPORTING

QUERY

ANALYSIS

DASHBOARDS

SCORECARDS

Purpose-built, web services are rapid to deploy, scalable and fault tolerant



INFORMATION



MANAGEMENT



FRAMEWORK

Single query service and single metadata layer provide consistent results

Leverages existing assets; open security, open data access

UNICODE support enables on-the-fly multilingual support

Transaction Systems

Warehouses (Relational)



Flat, Legacy or Modern

IBM Cognos 8 BI PowerPlay : Benefits

- A single infrastructure
 - A lower cost to deploy, manage and maintain your BI environment
 - Single IBM Cognos 8 BI security environment
 - Single zero footprint administration environment
 - Load-balancing, failover, performance tuning & monitoring
 - Publish cubes as packages via Transformer or Framework Manager
 - PowerPlay Enterprise Server settings in Cognos 8 Content Store
 - Drill through integration and improvements with Cognos 8
 - No longer need to add drill through targets to Transformer

IBM Cognos 8 BI PowerPlay : Benefits

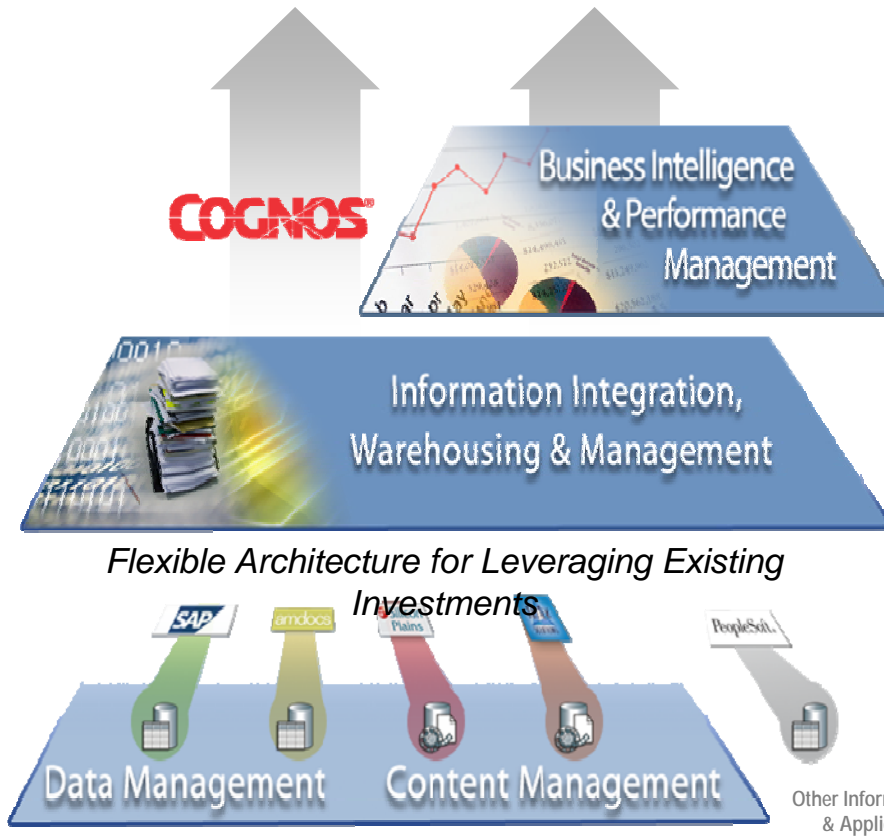
- More return on your cube investment
 - Enhanced reporting on cubes
 - Multi-cube reports and dashboards
 - Scheduled, burst reports from cubes
 - Alerts, metrics, Go! Office And more to come
- “Easy Migration”
 - Low migration costs: PowerPlay to PowerPlay
 - Low retraining costs: only requires Cognos Connection training
- Keeps your users happy with the same great experience

Information On Demand Unlocks the Value of Information to Optimize Business for Competitive Advantage

Customer & Product Profitability Financial Risk Insight Workforce Optimization Dynamic Supply Chain Multi-Channel Marketing

Business Optimization

Better Business Outcomes



Leverage information to better understand and optimize business performance

Establish accurate, trusted information for a single version of the truth, managed over time

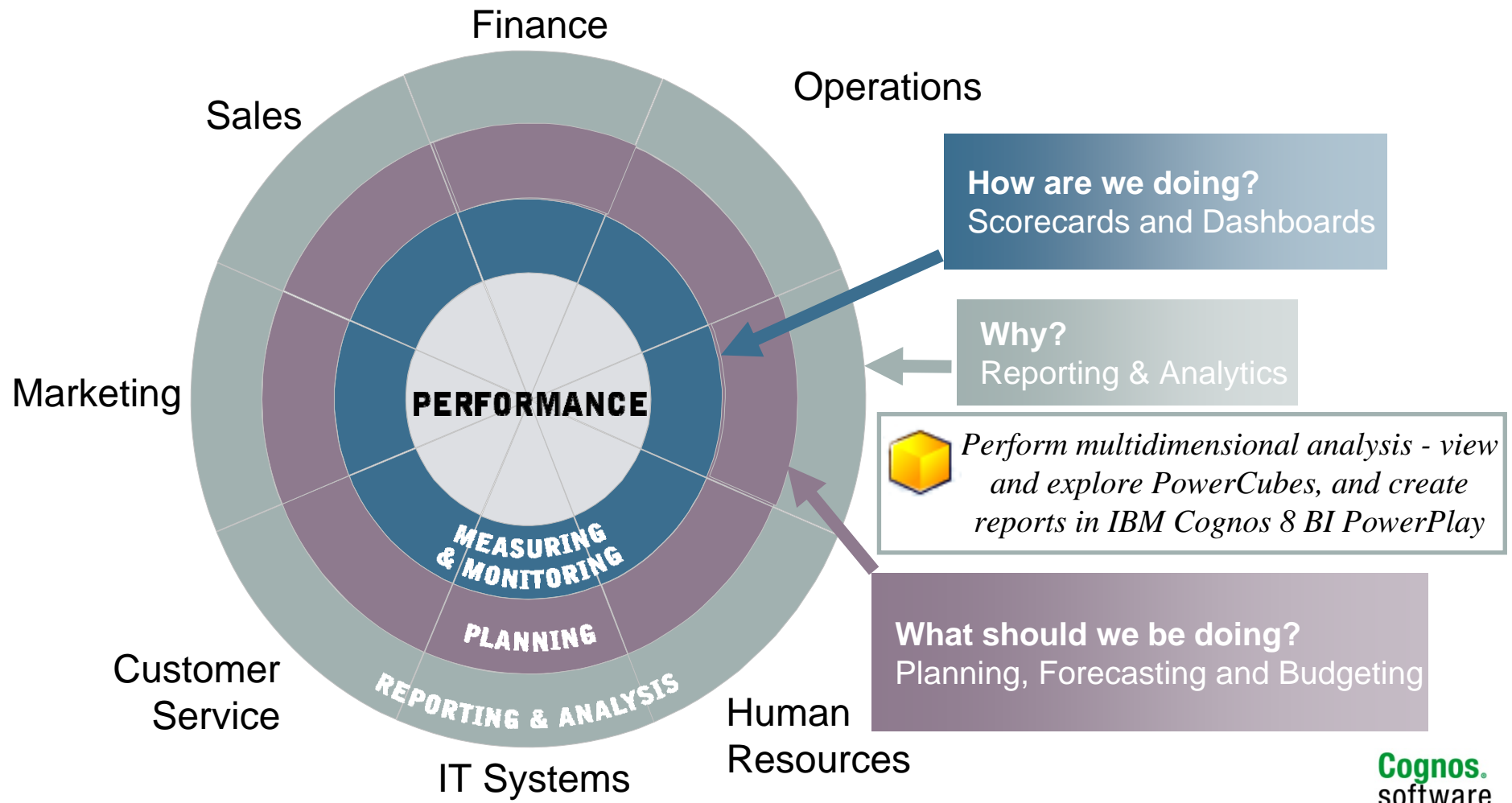
An efficient and solid foundation for managing data and content over its lifecycle

Cognos.
software

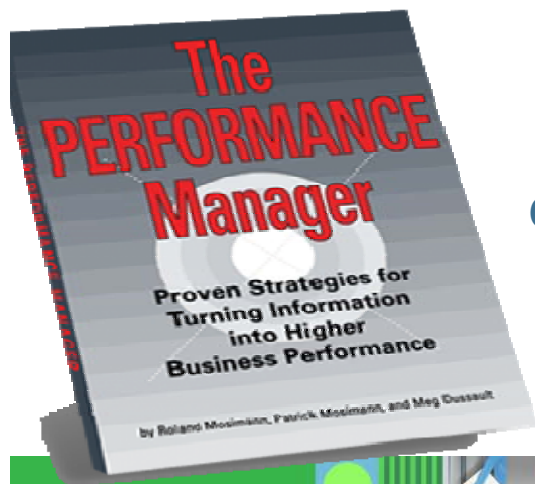


Business Intelligence & Performance Management

A complete platform to plan, understand and optimize performance



Performance Management Framework for Coordinated Decision Making



IBM Cognos 8 BI, TechTalk Live Event

Q&A



THANK
YOU

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