

#### **Drive Better Performance**





# Thank You to our Guest Speakers



- Krishnan Swaminathan, Director, Risk Advisory Services, Information Technology, KPMG Qatar
- David Axson, Founder and President, The Sonax Group
- Christoph Papenfuss, Business Unit Executive, IBM Cognos Innovation Center





# IBM Cognos Solutions Performance Management Excellence

- Acquired by IBM in Jan 08
- Global coverage
  - 23,000 customers in 135 countries
  - Strong channel network 3,000 partners
- Exclusive focus on BI and Performance Management pioneered over 17 years ago





#### FINANCE FORUM 2009



#### Information On Demand

Unlocking the Business Value of Information for Competitive Advantage

**Profitability** 

Workforce Financial Dynamic Customer & Product Risk Insight Optimization Supply Chain Multi-Channel Marketing **Business Optimization** 

Retter Rusiness Outcomes



## .Cognos. software

Optimize business performance



Information Integration, Warehousing, & Management

Content-driven

Flexible Architecture for Leveraging Existing Investments



Information Sources

**Content Management** 

Establish, Govern, and Deliver Trusted Information

> Optimize content-based *Operational &* Compliance Processes

Manage data over its lifetime

**Information Management** 

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### Agenda

9:00 am	REGISTRATION
9:30 am	Welcome Derek Morrison, Regional General Manager MENA, Business Intelligence and Performance Management, IBM Software Group
9:40 am	Driving Performance Management Christoph Papenfuss, Business Unit Executive, IBM Cognos Innovation Center
10:25 am	Developing a Dynamic, Risk-Based Performance Management Process David Axson, Founder and President, The Sonax Group
11:10 am	BREAK
11:30 am	Business Performance Management - Leading Practices Krishnan Swaminathan, Director, Risk Advisory Services, Information Technology, KPMG Qatar
12:00 am	Entry points to Performance Management & The Al-Khafji Joint Operations Story  Derek Morrison, Regional General Manager MENA, Business Intelligence and Performance Management,  IBM Software Group
12:30 pm	Wrap Up / Q&A Derek Morrison, Regional General Manager MENA, Business Intelligence and Performance Management, IBM Software Group
12:45 pm	LUNCH : LAGOON RESTAURANT – LOWER LEVEL

Information Management



