

# Optimize the business value of your SAP implementation

*Enhance the visibility and agility of SAP processes using BPM software from IBM*



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## Highlights

- Help improve process visibility and productivity with guided SAP workflow
  - Reduce SAP application customizations through enhanced process orchestration, integration and optimization
  - Help react to business events in near-real time by discovering and monitoring actual SAP processes
  - Help reduce SAP process cycle times with process automation capabilities
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SAP implementations involve huge costs and many hours of employee training. There are high expectations regarding the benefits of the implementations. According to Panorama Consulting, only 50 percent of enterprise resource-planning users realized more than 50 percent of the benefits expected from their ERP implementations.<sup>1</sup> When you use SAP applications for ERP or other targeted business functions, the key question you face is: how do I ensure that I am getting the most out of my SAP implementation?

Most SAP processes today are non-differentiating. To outpace competition, you must differentiate through process innovation. For process innovation, you require capabilities to discover and monitor actual SAP processes, identify which process changes are likely to positively impact business outcomes and then be able to change processes quickly. You must complement your SAP implementation with additional tools and techniques for differentiation.

## Combining IBM BPM with SAP implementations

The business process management (BPM) approach can help you unlock the potential business value of your SAP implementation, because the typical challenges you face with SAP implementations are less about technology and more about process. IBM® Business Process Manager software and IBM Business Monitor software are BPM tools that integrate seamlessly with your SAP implementation to help enable process innovation and optimized business value.



With IBM BPM software, you can exchange processes with the SAP Solution Manager, mine SAP Business Events to help discover actual processes and orchestrate SAP processes and services. You can quickly know the flow and status of key SAP processes and effect change at the pace your business demands. With the IBM solution you can help change SAP processes faster and quickly integrate new process workers into your business. You can help ensure that the processes that you designed are the processes that are being run. You can help enable faster response to business changes by automatically escalating problem process instances and by modifying queued and running processes as required by the business. By using the right mix of IBM BPM software capabilities, you can help apply the correct level of SAP process integration and automation and you can know which process changes are most likely to help improve business performance.

## The IBM expertise

A leading US-based toymaker with offices in North America and Hong Kong and approximately 100 vendors in the Far East was able to raise productivity by 250 percent and to reduce process cycle time from 12 days to one to two days after combining their SAP implementation with IBM BPM software.

IBM can combine industry-leading BPM products, SAP implementation-specific process improvement methods and the expertise of IBM service professionals to help enable positive results when you implement the SAP platform, upgrade to newer versions of SAP applications or when you conduct a process innovation project.

## For more information

To learn more about IBM business process management software, please contact your IBM representative or IBM Business Partner, or visit the following website: [ibm.com/bpm](http://ibm.com/bpm)

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Produced in the United States of America  
January 2013

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<sup>1</sup> 2012 ERP Report, Panorama Consulting Solutions, 2012



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