WELCOME TO FALL DECUS

This document was printed on the LN03, the new tabletop laser printer from Digital.
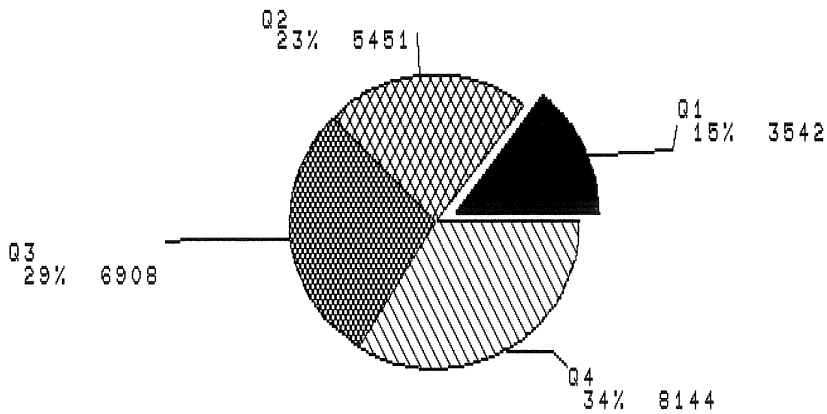
LN03 Facts & Figures

o Print Speed of 8 pages per minute.
   - Equal to 500 lines per minute or 333 cps for a 2500 character document.

o Paper Input Cassette holds 250 sheets.
   - Exit paper path automatically collates output in 250 sheet output tray. The LN03 handles 8.5 x 11 inch (or A4) cut sheet paper, 16-24 lbs. Transparencies can also be printed by loading plain paper copier acetate into the input cassette.

o Text Resolution of 300 x 300 dots per inch.
   - Simple business graphics at 150 dots per inch.

o Sixteen resident fonts, using two typefaces.
   - Fonts can be added by plugging in precoded ROM cartridges or by downline loading host fonts to RAM in the printer. With appropriate software, the user can downline load, manage and print up to 24 fonts per page. The LN03 fonts are designed by Compugraphics, one of the leading typeface generators in the industry.

o Standard RAM is 96 KB.
   - Additional RAM can be added by plugging in up to two 128 KB RAM cartridges, bringing the printer total to 352 KB. This added RAM can be used for downline loading fonts or printing more complex documents.

o LA100 and LQP02 Compatibility Modes.
   - The LN03 can be set up with any one of three device IDs, LA100, LQP02 or LN03. Because the LN03 has basic escape sequence compatibility with these printers, many existing applications can be run without changes.

o User Maintainable.
   - Toner is added every 3000 pages with the print belt being changed every 10,000 pages. The cost per page, calculated using the cost of these maintenance kits, is 3.2 cents per page. The LN03 is designed to print an average of 3500 pages per month.

o Single User or Shared Resource.
   - The LN03 has an RS232 serial interface (up to 19.2), allowing it to be connected to a wide variety of hosts.

o MLP is $4195.

The LN03 is the perfect printer for your office, combining the speed of a lineprinter, the flexibility of a dot matrix printer and the quality of a daisywheel - all in one quiet package!

Digital's LN03 nonimpact page printer brings one of today's most exciting print technologies – laser printing – to today's office. Packaged to fit on a tabletop and priced affordably for individuals or small groups of users, the LN03 laser printer delivers high quality, high speed printing at a low cost per page.

Sales of A-to-Z Systems
(by component)

Q2
23% 5451

Q1
15% 3542

Q3
29% 6908

Q4
34% 8144

Quarters

Features:
- 8 pages per minute
- 300 x 300 dots per inch text resolution
- simple business graphics at 150 dots per inch
- 250 sheet paper input and output (sequenced)
- 8.5 x 11 paper, 16-24 lbs
- portrait and landscape printing
- multiple fonts resident with additional fonts plugged in or downline loaded
- LA100 and LQP02 compatibility modes
- RS232 interface up to 19.2