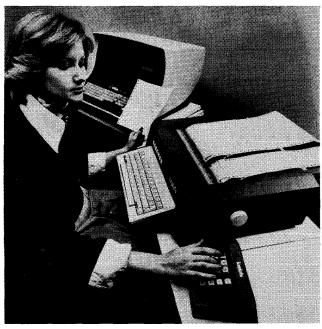


Commercially available remote computing services are expanding rapidly both in scope and size as a viable alternative to in-house computer systems. The types of services currently offered include interactive time-sharing for scientific and business computation, dedicated facilities for specific industry applications, and generalpurpose remote batch processing facilities. In most cases you can make use of these services by simply installing a teletypewriter or other data terminal in your office and communicating, via telephone lines, with one or more powerful computers that may be located locally or hundreds of miles away.

The firms offering remote computing services have been generally experiencing a long-term revenue boom in spite of-or perhaps as a result of-the recent poor economy. Some of the more than 100 companies currently in operation are experiencing annual growths in revenues as high as 50 percent, with no forseeable signs of diminishing. Moreover, the industry as a whole now appears to be well established in terms of stability and profitability.

The remote computing service companies owe their existence and rapid growth to a number of generally accepted tenets:

 Because of the inherent economics of computer production and operation, it's usually cheaper to use a



Keydata Corporation, which claims to be the nation's oldest commercial time-sharing service company, now provides business data processing services to more than 400 companies throughout the U.S. and Canada. More than 850 terminals are connected to Keydata's Foxboro, Massachusetts, computer center via a nationwide communications network. The terminals may be either hard-copy or CRT display units like the ones shown here.

This comprehensive report explains both interactive time-sharing and remote batch processing, discusses their advantages and disadvantages, summarizes the current services offered by 100 remote computing companies, suggests guidelines for selecting a suitable supplier, and reports on an extensive user survey conducted jointly with the Association of Time-Sharing Users, Inc.

small piece of a large computer system than a large piece (or all) of a small one.

- Computers should be easy to use and should maximize the efficiency of the people who use them.
- Thousands of prospective users want and need a convenient, economical source of computer power.
- Present equipment, software, and communications technology makes it practical to divide the resources of a large computer system among many simultaneous users at remote terminals.
- Individual requirements for computing resources tend to fluctuate considerably over a period of time.

Currently available remote computing services can be broadly classified as either interactive time-sharing or remote batch processing services. Many companies now provide both types of services, and the frequently blurred distinctions between them are likely to virtually disappear as multifunction remote batch terminals come into widespread use for a variety of applications, including local clustered time-sharing and data entry, as well as classical remote batch.

In general, an interactive time-sharing system can be defined as a computer system that enables multiple users to gain simultaneous access to its facilities and to interact with the system in a conversational mode. A remote batch processing system can be defined as a system that enables users at remote locations to enter data, initiate the batch-mode execution of programs, and receive the resulting output data. Ideally, either type of system should give each user the impression that all the computational, storage, input/output, and software resources he needs are continuously at his disposal, while keeping him unaware of the fact that he is actually competing with many other customers for the use of these resources.

How Remote Computing Evolved

The earliest remote computing systems were developed in the universities in the early 1960's, with Dartmouth and



➤ M.I.T. in the vanguard. These were interactive timesharing services designed for scientists and engineers who wanted to use the computer's vast computational power to solve problems. Problems confronting scientists and engineers typically have this in common: they tend to require comparatively little input and output, often involve no files of data, and generally demand large, complex calculations.

For these users, the least expensive and slowest computer terminals, such as teletypewriters, suited their purposes quite well.

Also, many of the scientists and engineers wanted to program the computers themselves. To meet this need, the time-sharing services provided easy-to-use conversational language capabilities. That is, the user entered his program commands a statement at a time, in one of the programming languages available to him on the system. The language was usually BASIC (Beginner's All-purpose Symbolic Instruction Code) or FORTRAN (FORmula TRANslation). As the program commands were keyed in, the computer checked them for proper syntax (rules of the language) and stored them. When the user indicated that the last statement had been entered, the computer rechecked the overall syntax and compiled the program by translating the commands into its own machine language. Once the program was compiled, the user could enter his data. Then the data would be processed as the program steps dictated, and the answer presented at the terminal.

That's interactive time-sharing in a nutshell. The user just uses a little of the computer's time to compute a solution for himself. Of course, there are many refinements. One of the foremost among these is the option for the user to store useful programs for reuse in a library. This type of interactive time-sharing is still in widespread use among scientists, engineers, statisticians, and business planners.

But just as the computer itself has evolved from its initial role as a gigantic calculator into an everyday business tool, so has time-sharing, becoming today's remote computing industry. Whereas the scientific user typically requires a great deal of computing power and very little input and output data involving almost no files, the business user tends to require the capability for a comparatively large volume of input, maintenance of organized files, formatted output, and just enough computational power to perform a relatively simple process upon the data.

And just as the programming language is important to the scientific user, the program library is important to the business user. While the former may have wanted to keep a few useful computational routines in the library, the business user absolutely requires a library of processing programs that will ensure that the system is always prepared to operate on and process his current data in an appropriate and uniform fashion. Importantly, if the program library is adequate, the user need not know or

care about the programming language; he only has to know how to prepare the data and specify initiation of the desired process. Indeed, many remote computing vendors will create the programs for their users or install into the library "packaged" programs that the users require.

The business user's requirements for a terminal can also be quite different from those of scientific users. Business users tend to input batches of data which must be processed against files in order to produce results (such as a payroll), to generate reports, or to maintain the files through additions, deletions, or changes. Most business users of remote computing services today therefore employ remote batch processing terminals and methods, which usually lead to lower overall costs for processing a given volume of data than the interactive approach.

The Remote Computing Industry

The first commercial time-sharing services were established in 1965. Both the suppliers and the users of these early services had to overcome many problems, and progress was quite slow at first. But by 1968, time-sharing had become the hottest topic in the computer industry and the darling of Wall Street, and it seemed as if everybody was trying to get into the act.

Unfortunately, the economic crunch that began in 1969, coupled with the sadly misdirected technical and sales efforts of many of the young time-sharing firms, led to a severe shakeout. New customers were hard to find, and it became virtually impossible to raise capital to start a new remote computing company or nurture an existing one. Dozens of remote computing service firms merged with other companies, abandoned their remote computing efforts in favor of more promising activities, or closed their doors completely.

Even today, there are still companies leaving the business, one of the largest being Leasco Response, which recently sold its customer base to Tymshare. Meanwhile, a significant number of users have converted from remote computing services to in-house systems. The economics and performance of the newly emerging minicomputer systems have enabled many users to justify purchase of their own systems.

However, despite the inevitable business fluctuations, the industry has survived its infancy and must be regarded today as a healthy, fast-growing segment of the computer business. Remote computing is here to stay. It represents an effective solution to some or all of the information processing requirements of many companies, and new developments in equipment and software are steadily increasing the scope of its practical applications. Datapro's recent survey of remote computing users, which is summarized in the Users' Ratings tables, indicates a high degree of user satisfaction with the overall effectiveness of the current commerical remote computing networks.

Total revenues for commercial remote computing services, including both interactive time-sharing and remote batch processing, rose from just \$20 million in 1966 to an estimated \$1.2 billion in 1975, and the industry's revenues are currently growing at the rate of about 35 percent per year.

Until 1973, the leading supplier of remote computing services had long been General Electric Company, which entered the business in 1965 and has invested over \$150 million in developing an international network that serves the United States, Canada, and Western Europe. Two GE "super-centers" located in Cleveland and Maryland contain a total of more than 100 interconnected central processors and communications controllers. GE's "Mark III" service combines interactive time-sharing, remote batch processing, and network data management services that provide rapid access to centralized information files.

Control Data Corporation became the largest supplier of computing services in January 1973, when it acquired IBM's Service Bureau Corporation as part of the out-of-court settlement of its antitrust suit against IBM. With SBC's revenues added to those of its own Cybernet service, Control Data grossed more than \$100 million from computing services in 1974 and edged out GE for the industry leadership. It should be noted, however, that a significant portion of SBC's revenues are derived from conventional service bureau operations that do not involve communications links.

Other leading suppliers of remote computing services include Boeing Computer Services, Compu-Serv Network, Computer Sciences Corporation, Com-Share, Cyphernetics, McDonnell Douglas Automation Company, National CSS, On-Line Systems, Rapidata, Scientific Time Sharing Corporation, Tymshare, United Computing Systems, and University Computing Company. Each of these firms has made a multimillion-dollar investment in remote computing and offers a wide range of services over a broad geographical area. Not to be overlooked, however, are the dozens of smaller remote computing companies, which offer a wide choice of equipment, software, and services together with the possibility of more personalized attention to your specific needs.

User Benefits

Commercial remote computing services offer numerous attractive benefits to their users. Some of these benefits, indeed, are so compelling that many companies with large inhouse computer systems of their own are also heavy users of commercial remote computing networks. Here are some of the principal reasons for using remote computing services.

• Flexibility. Remote computing enables you to buy only as much computing power as you need and (except for fixed terminal costs and minimum service charges) to pay only for what you use. Thus, you can effectively "stretch" or "shrink" the size of your computer installation from day to day as your workload expands or decreases. You can use a remote computing service to handle the peak-period overloads on your in-house computer system. You can explore the possibilities of centralized data bases and management information systems at comparatively low costs and without any long-term commitments. What's more, you can deal simultaneously with two or more remote computing companies and take advantage of differences in their pricing structures, languages, and program libraries.

- Ease of use. In general, remote computing terminals are straightforward in operation and easy to learn and use. Programming languages such as BASIC, together with conversational-mode compilers and debugging aids, have made programming quite simple and fun to learn. The comparative simplicity of the terminals and their ease of operation have made interactive time-sharing an accepted mode of operation for numerous engineers and accountants who previously resisted all efforts to get them directly involved with computers.
- Man/machine interaction. Interactive time-sharing permits direct, instantaneous communication between humans and computers at affordable prices. Users can test and debug their programs as they write them, with the computer checking, guiding, and reassuring them at each step in the process. A similar dialog process between man and computer can greatly facilitate the solution of many engineering and scientific problems, and can provide managers with exactly the information they need for informed decision-making. What's more, time-sharing users can spend hours of "headscratching" time at their terminals without holding up an expensive processor - although it should be noted that the terminal connect time usually costs from \$5 to \$15 an hour.
- Fast turn-around. Remote computing can greatly reduce the elapsed time between the submission of data to be processed and the delivery of the computed results. In the case of typical in-house batch computer systems, turn-around times usually range from several hours to several days. The remote computing user can simply sit down at his terminal, enter the data, initiate execution of the appropriate program, and get the results he needs, either at his terminal or on a suitable output device at the computer site, all with a minimum of delay.
- Choice of languages. Most remote computing suppliers offer a choice of several programming languages, making it quite feasible for each user within your organization to work with the language that best suits his problem and his background.
- Application programs. Most of the commercial remote computing companies are placing an ever-increasing emphasis upon the development of ready-made programs for specific applications. The availability of >

- suitable application programs can save you thousands of dollars in programming costs and get you "on the air" much sooner.
 - Networks and data bases. A number of companies now offer nationwide communications networks that permit users scattered around the country to access a centralized data base. These services can permit your company to enjoy most of the advantages of a widespread on-line communications network with centralized files at a fraction of the cost of setting up and operating your own. (It should be noted, however, that considerations of communications reliability, access control, file security, and flexibility of the available data manipulation and retrieval languages become particularly important in this type of application.)
 - Dedicated services. Dozens of companies are now offering remote computing systems dedicated to providing a specific type of service. These systems can be divided into two basic classes: those that provide specialized computational or data processing services, and those that provide access to a single central data base. Examples of the first class include dedicated systems for hospital accounting, automobile dealer accounting, text editing, and civil engineering computations. Probably the best-known services of the data base type are the stock quotation services, automated credit bureaus, and reservation systems.

Possible Drawbacks

Despite the many advantages, remote computing can be a distinctly mixed blessing. Here are some potential disadvantages to be aware of:

• Questionable reliability. This question should be uppermost in the minds of prospective remote computing users: Just how reliable is the service? Many early time-sharing networks earned notorious reputations for being down (out of service) more than they were up. Fortunately, a great deal of progress has been made since those days. Only four percent of the respondents to Datapro's latest survey of remote computing users rated the reliability of the services they were using as poor. Most system "crashes" that occur nowadays are of short duration and are quickly followed by effective recovery procedures that minimize their impact upon users' operations.

Users of the commercial remote computing services are being plagued by fewer problems arising within the facilities of the telephone companies that provide the vital communications links between the computers and their users. The telephone companies, after being severely criticized for their failure to provide the quality of service required for reliable data communications, have made many improvements.

- Overall, the reliability of the existing remote computing services is more than adequate for most applications of the computational variety. But companies contemplating the use of remote computing for business data processing, where important files must be stored and processed with minimal errors, should pay careful attention to the reliability aspect.
- Slow input/output. In some of the current remote computing networks, input and output speeds are still limited to the 10 to 15 characters-per-second rates of conventional typewriter-style terminals. These low speeds are more than adequate for many applications, but in other cases they impose a severe restriction on throughput. To overcome this limitation, many time-sharing services now support 30-cps interactive terminals, and some offer 120-cps interactive units and/or much faster remote batch terminals.
- Low computational efficiency. The complex software required to coordinate and control the operations of multi-user interactive time-sharing systems usually requires large amounts of central processor time and memory space. As a result, the computational efficiency of many of the current systems is very low. From the user's point of view, this poor efficiency may or may not be a matter of concern, depending upon the manner in which the central processor costs are allocated. Low computational efficiency is less likely to be a problem in remote batch processing systems because their control software requirements are less complex.
- Questionable data security. When multiple users share a
 computer system, challenging problems are encountered in safeguarding the confidentiality and integrity of
 each user's programs and data files. Most of the
 commercial remote computing services have paid a
 good deal of attention to this security problem,
 combining special access protection with passwords
 and a variety of other techniques. Prospective users of
 any remote computing system should make sure that
 the available security provisions will adequately protect
 their interests.
- System loading problems. In addition to down-time resulting from the reliability problems discussed above, a remote computing system may be unavailable when you need it because the system is "saturated." Saturation occurs when a remote computing system is being accessed by the maximum number of users it is capable of serving simultaneously. As the load on a system grows heavier, response times tend to increase, turnaround times get longer, and throughput drops. Finally, when saturation is reached, no more users can be served until someone completes his job and disconnects. Unfortunately, the heavy system loading conditions that are so frustrating for users often represent high-profit situations for the suppliers. Among the time-sharing users who responded to Datapro's recent survey, 4 percent judged the response time to be poor and 13 percent rated it only fair.



Here's what goes on behind the scenes. This photo shows about half the magnetic tape units connected to the Univac 1108 computers in University Computing Company's Dallas operations center. UCC is a long-established supplier of remote batch processing services.

- High communications costs. Unless you choose a remote computing company that offers "free" or tixed-cost local access in your area, communications costs can easily represent the largest component of your remote computing bill. One of the problems is that it is usually necessary to use standard voice-grade telephone lines, with a practical data-carrying capacity of 4800 bits per second or more, to transmit teletypewriter data at 110 bits per second. Needless to say, the user pays for this inefficiency. Prospective remote computing users should carefully investigate the communications costs they will encounter and make every reasonable effort to minimize them.
 - High data storage costs. The costs associated with on-line storage of large data files at the remote computer center may rule out some applications that otherwise seem made to order for remote computing. Based on a typical monthly charge of \$0.50 per 1,000 characters stored, it would cost \$400 per month just to keep a file of 10,000 80-character records on-line. The cost of storing the programs to manipulate the file would further increase the user's monthly bill. (It should be noted, however, that many remote computing companies now offer on-line mass storage at prices well below the rate used in our example.)
 - Loss of control. When interactive time-sharing terminals are installed in a company, their ease of use and undeniable appeal often lead to their utilization for many problems that could more economically be handled by a desk calculator, a slide rule, an in-house computer, or a conventional service bureau. As a result, the bill for remote computing services is likely to escalate beyond management's wildest dreams. Therefore, it's important to establish and enforce proper control procedures. But controlling the access to and utilization of multiple terminals can be considerably more difficult and frustrating than administering a centralized computer facility. It can help a lot if the

- remote computing network requires each user to identify himself with a password and a department or project charge number.
- Man/machine communication barriers. A mundane but nonetheless important factor that militates against the dream of giving every manager and/or every engineer direct access to a central computer utility is the fact that most of these prospective users lack the typing skill that is now required for efficient man/machine communication. It is safe to predict that this problem will eventually be solved through the use of simplified keyboard layouts and through gradual development of the necessary keying skills. In addition, more direct input techniques, such as light pens and touchsensitive display tubes, will receive increased development emphasis and wider usage.

Scientific Applications

Scientific, engineering, educational, and other predominantly computational applications are the ones for which time-sharing computer systems were originally conceived and developed, and they still comprise the bulk of the workload for many of the commercial remote computing services. Users with problems of the computational type can take full advantage of most of the previously discussed advantages of remote computing: flexibility, ease of use, direct man/machine interaction, fast turn-around times, program libraries, etc.

Time-sharing computer systems, when properly utilized, can open up new dimensions in productivity, creativity, and job satisfaction for scientists, engineers, financial analysts, applied mathematicians, and many other professionals. Examples of specific applications have been documented in dozens of articles in the trade press during the past few years.

From the viewpoint of the remote computing suppliers, the only disappointing aspect of these computational-type >

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applications has been the gradual realization that the total potential market for them is far smaller than the market for business data processing services. And remote computing has really only begun to tap the latter market.

Business Applications

Just a few years ago, many observers of the EDP industry were predicting that the availability of remote computing services would quickly revolutionize the business world. One or more terminals in every business establishment, tied into a powerful central computer, would handle the company's bookkeeping, billing, payroll, inventory control, and many other vital functions — and do all this at an irresistibly low cost.

These predictions may yet come true, but it is now apparent that it's going to be a long, gradual process rather than a rapid revolution. The use of both interactive time-sharing and remote batch processing for business functions is growing steadily now, but the rate of acceptance has been well below the early predictions. The prognosticators apparently overlooked — or underestimated the impact of — four important factors.

First, a remote computer, like every other computer, must be programmed before it can solve anybody's problems. Few small business firms have employees capable of analyzing and programming their data processing requirements, and few have been willing to pay an outside firm thousands of dollars to write the programs they need. This means that suitable readymade application programs are a virtual necessity for any remote computing supplier vying for business data processing accounts - yet the suppliers were surprisingly slow to develop and offer such programs. There has, however, been significant recent progress in this area. As shown by the chart on the last two pages of this report, many of the remote computing companies now offer programs to handle accounts payable, accounts receivable, general ledger, payroll, inventory control, and other common business functions. Moreover, most of the suppliers offer programming services to tailor their "packaged" programs to the specific needs of each user.

Second, small businessmen tend to be quite conservative and set in their ways. Very few of them are anxious to plunge into the use of a new and unperfected technology. They tend to be understandably apprehensive about storing their vital, confidential files in a computer system that is located miles away and shared by many other simultaneous users. The remote computing suppliers are gradually learning how to answer the questions and dispel the doubts of these prospective customers, but their penetration of the huge business data processing market continues to be relatively slow.

Third, the previously discussed reliability problems have caused many companies to reject the use of remote computing for applications in which undetected errors and missed deadlines cannot be tolerated. Outright rejec-

tion of remote computing on these grounds alone probably represents an unduly harsh judgement. In designing a remote computing application —as in any business data processing function — the systems analysts and programmers should attempt to anticipate every possible source of error and then incorporate appropriate controls and checks to detect and overcome these errors. When this is done, present commercial remote computing systems should be able to satisfy all reasonable requirements for reliability and security in data processing applications.

Fourth, the 10-character-per-second Teletypewriter input/output speeds of the early commercial time-sharing services made them unsuitable for any data processing function that involved large volumes of input and/or output data. In order to qualify for a broader range of business applications, many of the remote computing companies are now offering both faster typewriter-style terminals, with speeds in the 30-character-per-second range, and high-speed batch-mode terminals capable of reading cards and printing reports at 120 to 600 characters per second.

Thus, definite progress is being made toward overcoming the main obstacles against widespread use of commercial remote computing systems for business applications. Three other recent trends seem destined to help accelerate the swing toward remote computing for business data processing:

- The establishment of dedicated systems designed to satisfy the data processing requirements of specific types of businesses.
- The development of nationwide networks that enable users in many different locations to access a central data base. (The most impressive current examples are GE's international network, which is available by local telephone in over 400 cities in the U.S. and Canada and over 25 cities in Western Europe, and Tymshare's TYMNET, which uses more than 60 special communications processors and over 50,000 miles of leased Bell System lines.)
- The availability of a wide range of applications program from sources other than the remote computing companies themselves. A slow-starting but promising concept called "piggy-backing" involves the development of application programs by independent software firms and the marketing of these programs for operation on specific remote computing systems.

What's Ahead in Remote Computing

The obvious advantages of remote access to large systems without the burdens of ownership or leasing will continue to attract new users, and current users will increase their spending as new applications are added. These factors will combine to product the dramatic increase in usage expected over the next several years.



- On the basis of current trends and projections, it seems likely that the remote computing industry of the future will shape up this way:
 - There will be several large, nationwide suppliers of remote computing services. These will be true "information utilities," offering a broad range of computational, information retrieval, and communications services to users throughout the country (and perhaps the world).
 - The smaller remote computing companies that survive will generally do so by offering highly specialized services to specific types of business firms. Companies attempting to market plain "computing power" are finding it increasingly difficult to stay alive.
 - Many current users of commercial remote computing services will install their own in-house computer systems. Some companies will install small computers (such as the IBM System/32, the IBM 5100, or the proliferating minicomputers from dozens of vendors) to replace individual time-sharing or remote batch terminals, while others will install full-barreled in-house time-sharing systems of their own. To make up for these lost customers and maintain their growth, the remote computing suppliers will have to keep on attracting new customers, primarily from the huge ranks of small business firms.
 - Remote computing users will have an ever-growing variety of "packaged" application programs to choose from. These will be developed by both the remote computing companies and independent software firms. "Piggy-backing" of specialized services on existing remote computing networks will continue to increase.
 - Finally, both suppliers and users will begin to take advantage of the fact that the nationwide remote computing networks can be used effectively for a broad range of communications functions, as well as for computation and information retrieval. The same remote computing system that satisfies a company's computational needs and holds its data files will also be able to handle its message transmission, data collection, report distribution, and other communications requirements.

When the remote computing companies offer this broad spectrum of services, and when a large number of business firms accept and use them on a daily basis, the age of the "information utility" will have arrived at long last. At the present time, however, remote computing users have to settle for less. The guidelines and comparison charts that follow will help prospective users to assess what's available today and how it can aid in solving their information processing problems.

Surveying the Users

To evaluate the current level of user satisfaction with specific vendors of remote computing services and with remote computing techniques in general, Datapro Research Corporation, in conjunction with the Association of Time-Sharing Users, Inc. (ATSU), designed and conducted an extensive user survey. Reader survey forms on Remote Computing Services were mailed to our subscribers with the February 1976 supplement to DATAPRO 70, and were also included in ATSU's February Newsletter to its members and associates. (For more details on ATSU, please address all inquiries to the association's headquarters address: 210 Fifth Avenue, New York, NY 10010.)

Qualified responses were received from 475 users of remote computing services in the United States and Canada. Many users commented upon their experiences with two or more vendors and services. The average number of companies mentioned was 1.56, reflecting a slight downward trend in the use of multiple vendors' services relative to last year's reported average of 1.74.

It should be noted that the DATAPRO 70 subscribers and ATSU members who responded to our survey may not necessarily constitute a completely representative sample of "typical" remote computing users. Furthermore, the small sample sizes for some of the listed companies may make it unwise to draw firm conclusions about relative company performance from the indicated ratings. However, Datapro believes the survey results that follow can be of considerable value to users, prospective users, and vendors of the commercial remote computing services, provided the preceding caveats are kept in mind.

Responding users were asked to rate each remote computing service they had used or were using by assigning a rating of Excellent, Good, Fair, or Poor to overall satisfaction, cost effectiveness, quality and availability of technical support, quality of sales personnel, training effectiveness, ease of use, manuals and documentation, applications packages, languages and compilers, reliability, and response time.

The individual user ratings earned by the 25 remote computing companies that were rated by 5 or more users are summarized in the accompanying Users' Ratings tables.

A "Weighted Average of All Ratings" was calculated for each company by assigning a value of 4 to each user rating of Excellent, 3 to Good, 2 to Fair, and 1 to Poor. Among the 15 companies whose services were rated by 10 or more users, the highest average ratings were earned by:

Company	Overall Rating No. of Users							
Scientific Time Sharing Corp.	3.33	17						
On-Line Systems	3.21	12						
The Service Bureau Co.	3.07	80						
Cyphernetics	3.05	31						

Highly regarded companies with fewer than 10 user responses included:

USERS' RATINGS OF REMOTE COMPUTING SERVICES

														Use	ers'	Rat	ings [†]	**											
Company*	No. of User Replies	Weighted Average of All Ratings**		Over isfa		n	,	Co fec ne	tive)- -	1	Tin	ons ne uac		Re	liak	ility	1	lne er	se o Use expe nceo sers	ri-	1	U		-	n T	fect ess rain Aid	of iing	
			Е	G	F	Р	E	G	F	Р	Ε	G	F	Р	E	G	F P	E	G	F	P	E	G	F		E	G I	F 8	<u>, </u>
APL Services, Inc.	7 19	2.73 2.75	1	2	4	0	1	4	2 10	0	2	4 11	1	0	1 4	2	2 1 4 2			3 :	2 0					0	2	2	1 3
Boeing Computer Services, Inc. Compu-Serv Network, Inc.	24	3.04		14	5	0		11		2		15		0		13	2 0		5 1		2				1	ò		10	1
Computer Sciences Corp.	40	3.04	13		4	1		24		1			2 7	2		19	8 1		1			22				2	- 1 '	8	2
Comshare, Inc.	23	2.85		16	5	ó			11	1		16	3	ó		13			1 1		4					2		5	2
Control Data Corp.	21	2.92		13	4	0		10		3		12		0		11	3 0				3 4		11			2	9	4	1
Cyphernetics	31	3.05		19	6	0			13	7		16	3	0		15	0 0	1	3 1							5	15	7	2
Data Resources, Inc.	5	2.60	0	4	1	0	이	1	1 1	0	0		1 1	0	0		2 1			3 :	2 O		1 -			0		0	0
First Data Corp.	6	3,18	3	3	0	0	4	2		0		4	0	0	2		0 0			2 :	2 0					0	0		0
General Electric Co.	134	3.00	28	78	21	6	13	66	44	8	55	63	11	2	58	57	13 2	22	2 8	0 2:	2 5	64	54	8	۱ [19	71 2	26	4
Honeywell Information Systems	7	3.13	3	3	1	0	2	4	0	0	4	2		0	2	4	1 0				1 2		, -	1 0		0	3	1	0
Interactive Data Corp.	6	2.75	0	4	2	0	1	2		0	3	2	0	1	2				-1		3 2	2	3			1	2	2	1
Interactive Sciences Corp.	5	3.36	3	2	0	0	3	2		0	4	1		0	3		0 0		1		2 0					0	4	1	0
McDonnell Douglas Automation Co.	13	2.88		10	3	0	2 8	5		2	3	6	3	1	6		2 0				1			00	- 1	1	4	4	2
National CSS, Inc.	36	2.92	10	15	10	1	8	8	15	5	10	15	8	3	9	14	8 4	1	7	9 1:	5	5	17	0	7	4	17	8	2
On-Line Systems	12	3.21	8	1	2	1	3	5		1	9	2	1	0	9	3	00				3 0					2	5	2	3
Rapidata, Inc.	15	2.70	1	7	6	1	1	6		3		8	1	2		10	1 1				3 1					1	4	5	2
Remote Computing Corp.	5	2.83	1	1	2	0	1	0		1		2		0	2		1 0				0					0	0		0
Scientific Time Sharing Corp.	17	3.33	7	8	1	0	7	6		0	11	6	0	0	10		0 0				1 2					-1	10	0	0
The Service Bureau Co.	80	3.07	16	49	13	1	7	41	25	6	37	38	4	1	36	35	7 2	118	4	4 19	5 2	36	34	3 0	: ر	22	17	9	2
Standard Information Systems	6	3.25	3		o	0	2	3		0	o			1	2		20				2 0					2	3	1	0
Time Sharing Resources, Inc.	5	3.16	1		0	0	1	1	2	2	2			0	0		0 0				0 0					0		0	1
Tymshare, Inc.	46	2.96		30	6	2	5		14	9		23		4		17	7 4		3 1				23			- 1		6	2
United Computing Systems, Inc.	23	3.01	5	15	3	0	10	7	6	0		15		1		14	3 0		1 1		2 2					1	7	8	3
University Computing Co.	9	3.30	5	3	1	0	2	5	1	0	3	5	0	0	3	4	1 0	1	3	4 () 1	2	4	1 0	0	2	4	1	0
All others	131	2.85	31	66	23	11	40	4 5	31	14	48	57	16	11	36	6 5	22 8	20	9	8 4:	3 13	55	56	15	2	11	10 3	38 2	23

^{*} Only the remote computing companies mentioned by five or more users are listed individually. The 57 companies rated by fewer than five users are combined in the "All others" entry.

^{**}Users' ratings are expressed in terms of number of user responses; the legend is E for Excellent, G for Good, F for Fair, and P for Poor. The "Weighted Average of All Ratings" was calculated by assigning a value of 4 to each Excellent rating, 3 to Good, 2 to Fair, and 1 to Poor.

Company	Overall Rating	No. of Users
Interactive Sciences Corp	3.36	5
University Computing Co	3.30	9
Standard Information Sy	stems 3.25	6
First Data Corp.	3.18	6

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The ratings assigned by all of the responding users can be combined to form the following overall picture of user satisfaction with the current remote computing services:

	Excellent	Good	Fair	Poor
Overall satisfaction	26%	56%	17%	3%
Cost-effectiveness	18%	41%	29%	11%
Technical support quality	31%	45%	20%	4%
Technical support availability	26%	41%	25%	7%
Sales personnel quality	26%	48%	19%	7%
Training effectiveness	14%	50%	27%	9%
Ease of use for experienced	45%	46%	8%	1%
DP people				
Ease of use for inexperienced	18%	46%	28%	8%
or non-DP people				

	Excellent	Good	Fair F	<u>oor</u>
Manuals and documentation	23%	50%	22%	5%
Application packages	23%	48%	22%	5%
Language and compilers	34%	53%	11%	1%
Reliability	36%	47%	13%	4%
Response time adequacy	35%	48%	13%	1%

As you can see, the users made it quite clear that they were generally well pleased with the current services in terms of overall satisfaction, ease of use (for experienced or DP-oriented people), languages and compilers, reliability, and response time. At the same time, the users' overall ratings show plenty of room for improvement in the areas of cost-effectiveness, technical support, training, documentation, application packages, and ease of use for inexperienced users.

Determining the most popular communications terminals from the survey proved to be rather cumbersome due to the proliferation of terminals being used and the frequent use of more than one commercial service. Consequently, avoid bias in the results, Datapro categorized the communications terminal population by function only, resulting in the following data:

USERS' RATINGS OF REMOTE COMPUTING SERVICES (Continued)

				Users' Ratings**																						
Company*	No. of User Replies	Weighted Average of All Ratings**		and	iage: d oiler:				catio ages	on		Man ar Occu tat	ıd		T	o ech	bilit f nica ort			Qua C Tecl Sup	f nnic			Qua o Sal erso	f	ı
			E	G	F	Р	E	G	F	Р	E	G	F	Р	Ε	G	F	Р	E	G	F	Р	E	G	F	Р
APL Series, Inc.	7	2.73	3	3	1	0	1	1	4	0	0	4	2	0	1	2	3	1	3	3	1	0	2	3	2	0
Boeing Computer Services, Inc.	19	2.75	9	5	3	1	4	7	5	1	2	12	5	0	5	9	4	1	1	9	5	0	3	12	4	o
Compu-Serv Network, Inc.	24	3.04	8	14	2	0	4	13	4	0	4	14	5	0	8	11	2	1	10	8	5	0	4		3	1
Computer Sciences Corp.	40	3.02	16	21	3	0	8	19	8	1	10	14	15	1	9	18	12	1	13	19	7	1	8	24	7	1
Comshare, Inc.	23	2.85	4	15	2	0	3	11	5	1	7	12	3	1	4	10	4	5	4	12	5	2	4	14	4	0
Control Data Corp.	21	2.92	7	11	1	0	6	9	2	1	3	14	4	0	2	6	12	1	3	13	5	0	4	14	1	2
Cyphernetics	31	3.05	5	19	5	0	8	14	8	0	14	12	5	0	12	11	8	0	11	13	7	0	9	22	0	0
Data Resources, Inc.	5	2.55	0	2	3	0	0	4	1	0	0	2	3	0	0	3	1	1	2	2	0	1	2	2	0	1
First Data	6	3.18	2	3	0	0	2	1	3	0	0	2	3	0	3	2	1	0	2	3	0	1	2	4	0	0
General Electric Co.	134	3.00	51	65	8	0	20	73	29	2	35	71	21	5	32	53	34	8	27	60	37	5	21		33	17
Honeywell Information Systems	7	3.13	4	2	1	o	2	2	3	0	1	3	2	1	4	2	0	0	4	2	o	0	2	2	0	1
Interactive Data Corp.	6	2.75	1	3	2	0	1	2	1	1	0	2	4	0	1	3	2	0	3	1	2	0	3	0	2	1
Interactive Sciences Corp.	5	3.36	3	2	0		1	3	0	0	0	4	1	0	2	3	0	0	4	1	0	0	0	5	0	0
McDonnell Douglas Automation Co.	13	2.88	7	3	2	0	4	5	2	1	5	3	4	1	2	5	3	3	2	7	3	1	5	2	4	2
National CSS, Inc.	36	2.92	14	16	1	3	12	15	6	1	11	17	7	0	8	13	13	2	12	18	5	1	7	21	4	4
On-Line Systems	12	3.21	7	3	2	o	6	4	2	0	4	4	3	1	4	5	3	0	6	4	2	0	5	4	2	1
Rapidata, Inc.	15	2.70	1	10	1	0	3	10	2	0	2	8	5	0	3	7	3	2	4	5	2 5	1	1	5	7	2
Remote Computing Corp.	5	2.83	2	1	0	0	0	2	2	0	0	1	1	2	0	2	1	1	2	1	1	0	2	0	2	0
Scientific Time Sharing Corp.	17	3.33	11	5	0	0		9	4	1		12	3	0	9	6	2	0	12	4	1	0	11	5	1	0
The Service Bureau Co.	80	3.07	17	45	11	3	19	37	17	2	27	38	9	6	22	36	16	5	24	38	14	4	29	30	15	6
Standard Information Systems	6	3.25	3	3	0	0		3	0	0	2	2	2	0	4	2	0	0		3	0	0	4	2	0	0
Time Sharing Resources, Inc.	5	3.16	3	1	1	0		3	1	0	1	3	1	0	4	0	1	0		0	0	0	0		0	1
Tymshare, Inc.	46	2.96	10	29	5			23	7		16	19	11	1	17	18	6	4	14	20	8	3	15		7	1
United Computing Systems, Inc.	23	3.01	8	10	4	0	6	10	5	0	4	14	3	2	8	8	5	2	10	8	4	1	4	12	5	1
University Computing Co.	9	3.30	3	2	1	0	5	4	0	0	4	4	0	0	2	6	0	0	5	3	0	0	4	2	1	1
All others	131	2.85	37	65	17	1	28	45	32	16	16	66	32	15	22	53	40	15	30	61	29	10	32	55	30	10

^{*} Only the remote computing companies mentioned by five or more users are listed individually. The 57 companies rated by fewer than five users are combined in the "All others" entry.

^{**}Users' ratings are expressed in terms of user responses; the legend is E for Excellent, G for Good, F for Fair, and P for Poor. The "Weighted Average of All Ratings" was calculated by assigning a value of 4 to each Excellent rating, 3 to Good, 2 to Fair, and 1 to Poor.

\triangleright	Terminal Type	No. of Terminals	% of Total
	Interactive	1137	88
	Remote batch	159	12

Thus, the survey results clearly demonstrate that interactive terminals are still far more widely used than remote batch terminals for remote computing applications. The Teletype Model 33 continues to be the most popular terminal for remote computing use. However, other terminal manufacturers such as GE, Texas Instruments, and Univac are winning a significant market share.

The programming languages used by the survey respondents were as follows:

Language	No. of Users	% of Total
FORTRAN	354	75
BASIC	216	45

Language	No. of Users	% of Total
COBOL	98	21
APL	41	9
Assembler	17	4
PL/1	15	3
MACRO	5	1
RPG	1	_

Thus, FORTRAN remains the clear leader in popularity, with BASIC and COBOL also boasting widespread acceptance among remote computing users. The survey respondents were using an average of 2.16 different programming languages each.

The remote computing applications reported by the survey respondents spanned virtually the entire spectrum of business and scientific applications. The leading applications cited included the following:

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All About Time-Sharing and Remote Computing Services

Application	No. of Users	% of Total
Accounts payable	48	10
Accounts receivable	48	10
Banking	16	3
Billing	8	2
Communications	4	1
Data base management	60	13
Educational	11	2
Engineering	78	16
Financial	167	35
General ledger	21	4
Hospital administration	3	1
Information retreival	16	3
Insurance	17	4
Inventory control	34	7
Modeling	68	14
Numerical control	2 3	_
Operation research	3	1
Payroll	21	4
Personnel	10	2
Production	20	4
Project control	7	1
Sales analysis	4	1
Scheduling	7	1
Scientific	27	6
Simulation	28	6
Statistical	83	17
Text editing	6	1

In addition to the information previously requested, this year's survey was expanded to cover other questions of possible interest to the industry. This data covers areas such as amounts spent monthly, changes in 1975-1976 usage, length of use, user categories, and proportional use of time-sharing/remote batch services. The results are summarized in the following tables.

Average Monthly Bill for Remote Computing Services	No. of Responses	% of Total
Below \$500	199	28
\$500 to \$2,000	239	34
\$2,000 to \$5,000	123	17
Over \$5,000	148	21
Changes in Use of		
Services During 1975	No. of Responses	% of Total
Increased	430	58
No change	161	22
Decreased	116	16
Stopped	27	4
Expected Changes in Use of Services during 1976	No. of Responses	% of Total
Increase likely	236	37
No change likely	218	34
Decrease likely	135	21
Will likely stop	49	8

Type of Service Usage	No. of Respon	ses % of Total
100% conversational time-sharing	371	51
Over 50% conversational time-sharing	221	31
Over 50% remote batch	96	13
100% remote batch	37	5
Length of Use	No. of Respon	ses % of Total
Under 6 months	61	8
Under 2 years	215	30
2 to 5 years	288	39
Over 5 years	164	23
Extent of Communication	ons	
Network Required	No. of Respon	ses % of Total
Local only	416	58
500-mile radius	66	9
Nationwide	177	24
International	68	9
international	00	9
Categories of users	No. of Users	% of Total
Management	1,435	15
Programmers	2,478	25
Other data processing	2,117	22
personnel	۷,11/	44

Selecting a Vendor

In most metropolitan areas of the United States and Canada, prospective remote computing users can choose from literally dozens of suppliers. Selecting the company that will provide you with the most effective service at the lowest overall cost isn't easy, but it can be done. What's needed is a straightforward, logical selection process that will guide you around the numerous pitfalls which await the unwary. The following procedure, if judiciously applied, will virtually assure the satisfaction of your remote computing requirements in a reliable, economical manner.

1. Get all the help you can. Remote computing is a complex, fast-changing field. Though the ultimate goal is to make life easier for computer users, selection of the most suitable commercial remote computing service requires consideration of complex and interrelated hardware, software, communications, and economic factors. Therefore, it's wise to learn as much as you can before making your choice. This report and other related material in DATAPRO 70 will help a lot. So will reading other articles and books, attending remote computing seminars, talking with various sales representatives, and studying their technical documentation. The services of an independent consulting firm with broad remote computing experience can also be well worth their cost.

- ≥ 2. Define your requirements. Before shopping for remote computing services, it's essential to know what you want them to do for you. Try to list all the reasonable applications for remote computing in your organization. Then rank these applications according to their relative importance and urgency. For each of the key applications, define the required computer functions – usually in terms of the inputs to be supplied, the calculations to be performed, the outputs to be produced, and their associated volumes. Specify the exact manner in which all computer inputs and outputs must interface with your existing procedures, forms, and/or data files, as well as any turn-around time requirements that must be met. Finally, determine the present overall cost of processing each application, so that you'll be in a position to know whether or not remote computing can really save you money.
 - 3. Survey the available remote computing services. The first step in narrowing down the field is to find out which remote computing companies are actively marketing their services in your locality and collect the basic information about their capabilities, specialties, and pricing. The comparison charts in this report can help a lot. So can the Yellow Pages of your local telephone directory, the advertisements of the remote computing companies, and the experience of any acquaintances who are using remote computing. The salesmen for the various remote computing companies will usually be more than pleased to give you brief presentations describing their firms' capabilities and to present you with brochures, price schedules, and sample contract forms.
 - 4. Choose the most likely candidates. Now it's time to reduce the list of contenders to the three to six that seem best able to meet your requirements. This can usually be accomplished by a selective "weeding out" process. You simply eliminate from consideration those suppliers that fail to measure up to one or more critical questions such as these:
 - Are the company's services available in your area at a competitive cost (including all communication and terminal costs)?
 - Does the company offer the programming and technical support services you need?
 - Does the company offer the specific programming languages and/or application programs you need?
 - Does the company support the type of terminal equipment you need (or already own)?

- Can the company satisfy the requirements, if any, for compatibility with your existing programs and/or data files?
- Does the company appear to be able to meet your requirements for operational reliability and data security?
- Are you satisfied that the company is soundly financed and in the business to stay?
- 5. Learn all you can about each remaining candidate. Now it's time to call in the sales representatives of each of the remaining contenders for in-depth discussions about their capabilities, services, and pricing. By now you'll have a good idea what questions to ask them - and what answers you're looking for. Be sure to find out exactly what each company offers in the way of equipment configuration, program library, programming services, training, documentation, security measures, contract terms, etc. Get the details of each company's pricing structure, including possible "extra" charges for programming, training, manuals, application programs, and other products and services you'll need. Be sure to ask for reference lists of current users. Contact these users, and learn all you can about what their experiences have been; it's likely to be a remarkably informative exercise. Also, check the results of the Datapro user survey on the preceding pages.
- 6. Conduct benchmark tests. This is probably the most important - and yet the most frequently ignored or misguided - phase of any remote computing selection project. The essence of benchmark testing is the actual preparation and execution of one or more problems which are representative of the user's planned computer workload. The purpose is three-
 - To find out exactly what's involved in using each supplier's services.
 - To determine the service availability, response time, and anticipated throughput that each supplier can deliver at both peak hours (usually around 10 to 11 a.m. and 3 to 4 p.m.) and off-peak times.
 - To determine the cost factors for each service on the types of problems you'll be running regularly.

If you'll be writing your own programs, go ahead and prepare one or moze of them, in the language of your choice. Then ask each of the prospective suppliers to loan you an appropriate terminal plus the computer time required to compile, test, and execute your programs. If you'll be using a readymade application program supplied by the vendor. \triangleright

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- prepare some representative test data, borrow the necessary terminal, and give the program a real tryout. In either case, be sure to: (1) control all test conditions as carefully as you can; (2) make the benchmark programs and data as representative of your actual workload as time permits; (3) run each test at both peak and off-peak hours (and at the same times of day for all prospective suppliers); and (4) keep detailed records of all pertinent timing and cost data, as well as your impressions about the comparative ease or difficulty of using each service.
- 7. Make your selection. By now, you've amassed a great deal of pertinent information. Now it's time to "put it all together." From the results of your benchmark tests, calculate the estimated overall costs of satisfying all your remote computing needs with each supplier's services. Compare these costs with your present costs, and (if appropriate) with the estimated costs of alternative approaches such as a computer of your own or a conventional service bureau. In many cases, one of the remote computing suppliers will now stand out as a clear-cut choice. In others, it may be practical to contract with two or more suppliers and use the one whose offerings turn out to be the most economical for each of your applications.

If neither of the above solutions is appropriate, you may want to turn to some type of weighted point scoring system, in which each supplier is awarded an appropriate number of points for every desirable characteristic (such as availability, response time, languages, terminals, application programs, costs, etc.). But frankly, if it still looks like a really close race, we'd recommend giving preference to the company that made the best showing on your benchmark tests; there's no more convincing evidence than impressive performance on your own problems.

8. Negotiate a suitable contract. At this point, virtually every remote computing company will ask you to sign its standard contract form. But that's not necessarily your best move. There's a good chance the supplier will offer considerably more favorable contract terms if that's what it takes to land your account. So read the contract carefully. Make sure it clearly defines the company's pricing structure, charges for all additional products and services, hours of service availability, length of commitment, termination provisions, etc. If the supplier writes any programs for you, make sure it's clear whose property they will be. If you're not completely satisfied with the standard contract terms, ask the supplier to amend them.

You'll notice that most of the standard contracts disclaim any liability for damages arising either from the use of the suppliers' services or their failure to provide the agreed-upon services. If you feel you

- need more protection, such as guaranteed file security, it certainly can't hurt to ask for it. Discussions with other customers of the service may be especially helpful in this area. And the advice of your company's lawyer is likely to be well worth having to help ensure that you'll get the services and the protection you need.
- 9. Make periodic re-evaluations. Once you've selected the most suitable remote computing service for your needs, it's unwise to assume that it will continue to represent your best choice. As a remote computing network becomes more heavily loaded, its performance tends to degrade. As the network's saturation point is approached, the response times to each user's requests are likely to become unbearably long. In addition to user frustration, this condition leads to longer connect times and higher costs. Therefore, it's wise to rerun your benchmark problems every month or two under the original test conditions. This will enable you to spot any deterioration in the service and present your supplier with documentary evidence of the fact. If the supplier cannot satisfy you that the original quality of service will soon be restored, remember that numerous other suppliers are anxious for your business. And, if you've written your own programs and used one of the common programming languages, it should be relatively easy to make the switch.

The Comparison Charts

The principal characteristics of 104 commercially available services offered by 100 remote computing companies are presented in the accompanying comparison charts. Except where otherwise indicated, all information in the charts was furnished by the suppliers between November 1975 and March 1976; their responsiveness and cooperation with the Datapro Research staff is greatly appreciated.

Datapro sent repeated requests for information to approximately 140 companies known or believed to be in the remote computing business. The 100 usable responses summarized in our charts represent a comprehensive cross-section of the currently available commercial remote computing services in the U.S. and Canada. The absence of any specific company from our charts means that the company either failed to respond to our repeated informaton requests or was unknown to us.

The comparison chart entries and their significance to potential remote computing users are explained in the following paragraphs, together with additional useful guidelines for selecting the remote computing service that will most effectively meet your needs.

General Information

Name of service. The name under which a company's commercial remote computing services are marketed may



or may not be the same as the corporate name. Where they differ, this entry indicates the name of the remote computing service. Some suppliers offer several different levels of service with different names and capabilities, and in these cases the chart entries differentiate between the various levels to the extent that space permits.

Date operational. This entry tells when each company's remote computing services first became available for regular commercial use. Most remote computing networks require lengthy shakedown periods before settling down to normal operations, so the length of time a service has been operational may serve as a reasonable indication of its reliability - as well as its financial stability. But it is also important to note that few remote computing networks remain really stable for long periods of time; disruptions can occur at any time through addition or consolidation of computer centers, changes in systems software, communications breakdowns, etc.

Areas currently served. Each remote computing company was asked to state the geographical areas it can service effectively, and their answers are reported in the charts. Where specific cities are named, the companies generally offer toll-free service in those cities through local computer centers, communications multiplexers, or foreign exchange facilities.

Where a company professes to serve a large region (such as "Eastern Seaboard and Mid-West"), the implication is that the company either offers INWATS (Inward Wide Area Telephone Service) or maintains computer centers, multiplexers, or other toll-free entry points in strategic cities throughout the area. Unfortunately, this is not true in all cases. It's wise to contact all the companies whose services appear to meet your needs, and find out exactly what communications and computational facilities they offer in your area.

Equipment

Computers. This entry describes the number and type of central processors that each company currently employs in its remote computing network. The cities in which the computers are located are also indicated in most cases. The smaller supporting computers which are frequently used as communications processors or remote multiplexers are not listed here because of space limitations.

Space limitations have also precluded the reporting of configuration details such as main storage capacity, type and capacity of mass storage units, number and speed of central-site peripheral devices, etc. These configuration details may or may not be significant, depending upon your applications. Conventional scientific applications are typically coded in FORTRAN or BASIC, require little or no permanent file storage, and can be run without difficulty on most of the commercial remote computing systems. Conversely, many business data processing applications impose special requirements for mass storage



Compudial is one of the many small time-sharing companies whose services are geared toward helping small businesses to perform such routine chores as order entry, invoicing, inventory control, and sales reporting on an immediate and efficient basis. Shown here is the GE TermiNet 300 split-platen teleprinter which serves as the principal access unit to the Compudial system.

units, central-site peripheral equipment, and compatibility with existing programs and data files. In these cases, it will be necessary to contact the remote computing vendors for details about their equipment configurations and capabilities.

Number of simultaneous users. This entry indicates the maximum number of users at remote terminals that each remote computing company claims to be able to serve simultaneously. This figure can serve as a useful - though far from precise - indication of the power of a remote computing system. The response time to each user's requests will naturally tend to increase as the number of simultaneous users gets larger, and in many cases an attempt to serve the indicated number of simultaneous users will lead to response times which are far too long for effective conversational-mode use.

Conversational terminals supported. The specific remote terminals that each remote computing system can accommodate for interactive, conversational-mode operations are listed in this entry. The abbreviation "TTY 33/35" stands for the Teletype Model 33 and Model 35 Teletypewriters, which are still by far the most widely used >

time-sharing terminals. These units have conventional typewriter-style keyboards and transmit an 11-unit ASCII code, usually at 110 bits per second. The Model 33 terminals are designed for "standard-duty" usage (up to about four hours a day) and are priced at about \$450 to \$1,300, depending on whether or not an integrated paper tape reader and punch and various options are included. The Model 35 terminals are functionally similar but are beefed up for heavy-duty usage, offer a broader range of options, and cost about three times as much as their Model 33 counterparts.

To capitalize upon the widespread acceptance of the Teletype Model 33 and 35 terminals, numerous peripheral equipment makers have introduced "Teletypecompatible" printers, display units, and other terminals which have the same interface characteristics and can utilize the same software support as the Teletype units. These Teletype-compatible terminals are described in the Peripherals section of DATAPRO 70. Examples include the GE TermiNet 300 and 1200, Memorex 1200 Series, NCR 260, Texas Instruments Silent 700 Series, and UNIVAC DCT 500 terminals, plus CRT display terminals such as the Hazeltine Model 1000 and 2000 and the ITT 3501 Asciscope. In general, any Teletype-compatible terminal can be connected to any remote computing network that supports the Teletype Model 33 or 35 Teletypewriters – but it will generally not be possible to take advantage of the replacement terminal's higher speed and/or improved functional capabilities unless the remote computing company makes suitable modifications in its equipment and supporting software.

The IBM 2741 is another widely supported conversational-mode terminal. Built around an IBM Selectric Typewriter, it provides keyboard input and typed output in both upper and lower case. Its rated transmission speed is 134.5 bits (14.8 characters) per second. The 2741, however, cannot be equipped with paper tape I/O or any other medium for local storage of programs or data.

Typewriter-style terminals that are compatible with the IBM 2741 are marketed by Anderson Jacobson, Computer Devices, Harris, Memorex, Texas Instruments, and several other companies. All are described in the Peripherals section of DATAPRO 70. In addition to these and other typewriter terminals, many remote computing companies also support the use of CRT display units, digital plotters, and/or portable terminals.

Although many of the remote computing companies offer to supply and maintain the terminals which their systems support, you'll retain more flexibility if you obtain your terminals from the manufacturer or some other independent source. The Teletype terminals, for example, can be leased from the various telephone companies or from sources such as the RCA Service Company and Western Union Data Services.

Batch terminals supported. In addition to the low-speed, conversational-mode terminals which are usually

associated with time-sharing, many of the remote computing networks now support faster terminals designed for batch-mode transmission and reception of comparatively large volumes of data. Batch terminals greatly extend the spectrum of practical applications for remote computing systems by permitting the entry of previously recorded data and the printing of results at comparatively high speeds.

The most widely supported batch terminal has long been the IBM 2780 Data Transmission Terminal. Four models of the 2780 provide different combinations of card reading, card punching, and/or line printing capabilities, at transmission speeds ranging from 1200 to 4800 bits (150 to 600 characters) per second. Data is transmitted under IBM's Binary Synchronous Communications (BSC) line discipline technique in one of three codes: ASCII, EBCDIC, or Six-Bit Transcode. Rental prices for the 2780 range from about \$700 to \$1,300 per month, so its installation must be carefully justified by virtue of a real need for the faster input/output speeds it provides.

As in the case of the Teletype terminals, the widespread acceptance of the IBM 2780 has led to the introduction of competitive terminals which offer functional compatibility with the 2780, usually at lower prices. Numerous "intelligent" (programmable) terminals, such as those produced by Control Data, Data 100, Harris, and Mohawk, can emulate the functions of the IBM 2780 and other popular batch terminals. And IBM itself has largely superseded the 2780 in favor of a pair of newer terminals, the 2922 and 3780, which perform the same functions as the 2780 at substantially higher speeds. Multifunction remote batch terminals (RBT's), from companies such as Digital Equipment and Data General, offer 2780 emulation plus the capability to perform a multitude of other applications and functions, some simultaneoulsy.

Many of the remote computing companies also support the use of small digital computers, such as the Honeywell (nee GE) 105, IBM 1130, IBM System/360 Model 20, and UNIVAC 9200, as remote batch terminals. These independently programmed computers can serve as "intelligent terminals," processing some data locally and providing great flexibility in their communications functions. Their costs, as might be expected, are comparatively high.

All the terminals mentioned above are described in detail in the Peripherals or Computers section of DATAPRO 70; please refer to the Index, beginning on page 70A-100-01a. Minicomputers are covered in the DATAPRO 70 feature report All About Minicomputers, 70C-010-020.

Software

Conversational programming languages. This entry lists the programming languages offered by each company for interactive use by customers at remote terminals. The term "conversational" implies a high degree of interaction between the programmer and the computer system throughout the program entry and debugging process.

In most cases, each statement of the source-language program is checked for proper syntax as the user enters it, and any necessary corrections can be made immediately. After the whole program has been entered and checked, one of two basic techniques is usually followed to get it into operation: the program may either be compiled into a machine-language object program and then executed in conventional fashion, or it may be executed immediately in an interpretive mode. Interpretive execution saves compilation time and facilitates program changes, but it also requires that each source-language statement be translated into the appropriate machine instructions every time it is executed - an inherently inefficient process.

FORTRAN and BASIC are by far the most popular conversational programming languages for remote computing use. Between the two, experienced computer users tend to favor FORTRAN because of its greater power and flexibility, while first-time users often choose BASIC because it is generally considered easier to learn and use.

FORTRAN has been most widely used scientific programming language for more than a decade. It uses symbols and expressions similar to those of algebra to express the procedures for performing computational and logical processes. Though it was designed strictly for scientific applications, FORTRAN has been successfully used for a wide range of business data processing functions as well. There are many different versions of the FORTRAN language, but conversions of FORTRAN programs from one version to another can usually be made with comparatively little difficulty. Thus, programs which are prepared and debugged in conversational mode can later be converted into efficient production programs through recompilation by a batch-mode compiler.

BASIC (Beginners' All-purpose Symbolic Instruction Code) was developed at Dartmouth College to provide nonprogrammers with the capability to write programs in an easy-to-use language that resembles standard mathematical notation. BASIC is well suited for use in conversational-mode programming and debugging, and has rapidly gained wide acceptance among suppliers and users of remote computing services. Like FORTRAN, BASIC was designed for scientific and mathematical programming but has also been successfully used for business data processing. Many of the remote computing companies offer extended "supersets" of the BASIC language which considerably increase its capabilities. (Note, however, that the use of these extended language facilities in your programs may effectively cause you to become "locked in" to the particular company that offers them.) Most of the existing BASIC compilers emphasize rapid compilation and ease of use rather than efficiency of objectprogram execution; efficient batch-mode compilers for the BASIC language are rare.

APL is a comparatively recent and noteworthy arrival on the remote computing language scene. Conceived in the early 1960's by Dr. Kenneth E. Iverson of IBM, APL was designed to permit clear, concise expression of computational algorithms. APL's proponents claim (with some justification) that it is "more powerful than FORTRAN and easier to learn than BASIC." APL uses a much larger set of symbols and operators and a considerably different syntax than either FORTRAN or BASIC. Its facilities for handling vectors and arrays are especially powerful, yet simple to use. Some of the commercial implementations of APL include file-handling and formatting facilities that make them quite effective for business as well as scientific applications. The conciseness of the language, however, is a mixed blessing in that it often makes APL programs hard to read and comprehend. Moreover, most of the current implementations of APL are interpreters, which means that the efficiency of object-program execution is likely to be comparatively low.

Though COBOL is by far the most widely used programming language for business applications, comparatively few companies offer a true conversational-mode COBOL compiler. Nonetheless, COBOL's dominance in batch-mode business data processing made it the third most widely used language in Datapro's latest survey of remote computing users.

Other general-purpose languages offered in conversational implementations include ALGOL, CAL, JOVIAL, and PL/1, together with a variety of symbolic assembly languages. In addition, many of the remote computing companies offer special-purpose languages designed for specialized functions such as list processing (e.g., LISP and SNOBOL), text editing, and program debugging.

Batch-mode programming languages. The languages offered by each remote computing company for batchmode (i.e., non-interactive) compilation are listed in this entry. In general, the batch-mode language processors place a considerably greater emphasis upon the generation of efficient object programs than do their conversationalmode counterparts. Therefore, their use can lead to substantial savings in computer time for "production" programs which are run on a regular basis. Batch-mode compilers for virtually every programming language currently in use are offered by one or more of the remote computing companies. By far the most popular languages for batch-mode use are FORTRAN for scientific applications and COBOL for business data processing.

Principal applications. For most remote computing users, the range and capabilities of the available application programs rank among the most important factors in choosing a particular supplier. Thousands of dollars worth of programming efforts can often be saved through the use of suitable ready-made programs, and many of the offer a broad remote computing companies now spectrum of programs to choose from.

Because of space limitations, the main comparison charts show only the principal application areas supported by each company - and the entry "business & scientific" is used for the many suppliers that offer hardware and >



software designed to support both commercial and scientific applications. The special chart on the last two pages of this report shows which of 25 important classes of application programs are available from each of the remote computing companies.

Charges

One of the most complex and confusing aspects of the current remote computing scene is the pricing of the services. There has been no general agreement to date as to the best technique for accounting and charging for the system resources used by each customer. As a result, prospective users are confronted by a bewildering array of rate schedules. The diverse pricing policies make cost comparisons very difficult and accentuate the desirability of benchmark testing.

Some remote computing companies impose no minimum monthly charge, while a few charge only a single, all-inclusive monthly service fee, and a number of companies offering specialized services bill their customers on a per-transaction or per-item basis. Most companies bill the user for each second of central processor time, while others include the processor time as part of the terminal connect charge. Some companies provide each user with a certain amount of "free" mass storage space, while others do not. Some companies impose a one-time charge for initiation of service, and some have special pricing schedules for certain application programs. In addition, there are usually separate charges for the use of centralsite peripheral devices (such as card readers and printers), for punched cards and printer forms, and for extra programming manuals and training courses.

The principal pricing elements for each remote computing company, in both the interactive and remote batch modes, are summarized in the comparison chart entries under the "Charges" heading. The indicated rates are for prime-time use. Many suppliers offer lower rates during non-prime hours, and discounts for volume usage are common. Remember that in addition to the charges listed in the charts, users must bear the cost of their terminals, modems, and communications facilities.

Minimum monthly charge. This is the minimum charge, if any, that is imposed for each month of remote computing service. (The companies that impose no minimum charge will naturally be of particular interest to users who plan to deal simultaneously with several different suppliers.)

Terminal connect time. This entry shows the charge for each hour of time during which an interactive or remote batch terminal is "on-line" (i.e., connected to the central computer).

Central processor time. Most remote computing companies impose a specific charge for each minute (or second) of time during which the central processor is working on the user's program. In some cases, this charge varies with the amount of main memory occupied by the

program. Other companies allocate their central processor charges on the basis of more complex units with names like "Core Unit" or "Computer Resource Unit." Typically, such units are functions of the amount of processor time, main memory space, and input/output activity required by each program.

Mass storage. Virtually every remote computing company has large-capacity disk or drum units at its computer site. Users can rent as much of this mass storage space as they need for on-line storage of programs and files, at the rates indicated in this entry. The storage space is usually rented in units of one track or sector, whose capacity depends upon the physical format of the available mass storage device. Storage charges may be computed on the basis of either the average or maximum amount of storage used during each month; it's important to find out which basis your prospective suppliers use. Discounts are frequently granted for large-volume storage requirements.

Comments

This final entry on the comparison charts is used to explain or amplify the preceding entries and/or to provide other pertinent information about each company's services.

Remote Computing Suppliers

Listed below, for your convenience in obtaining additional information, are the headquarters addresses and telephone numbers of the 100 remote computing companies whose services are described in the comparison charts.

ACTS Computing Corporation, 29200 Southfield Road, Southfield, Michigan 48076. Telephone (313) 557-6800.

Aeronutronic Ford (formerly Philco-Ford Corp.), Computer Services Network, Union Meeting Road, Blue Bell, Pennsylvania 19422. Telephone (215) CH 8-2334.

APL Services, Inc., 684 Whitehead Road, Trenton, New Jersey 08638. Telephone (609) 883-0050.

Applied Computer Timesharing, Box 10188, Denver, Colorado 80210. Telephone (303) 771-0476.

Applied Logic Corporation, 900 State Road, Princeton, New Jersey 08540. Telephone (609) 924-7800.

Aquila BST (1974) Ltee/Ltd., C.P. 10 Tour de la Bourse, Montreal, Quebec H4Z 1A4. Telephone (541) 866-5841.

Beloit Computer Center, Inc., 423 State Street, Beloit, Wisconsin 53511. Telephone (608) 365-2206.

Boeing Computer Services, Inc., Eastern District, 7598 Colshire Drive, McLean, Virginia 22101. Telephone (703) 356-6900.

Bowne Time Sharing, Inc., 345 Hudson Street, New York, New York 10014. Telephone (212) 741-4700.

Chi Corporation, 11000 Cedar Avenue, Cleveland, Ohio 44106. Telephone (216) 229-6400.

Community Computer Corporation, 185 West Schoolhouse Lane, Philadelphia, Pennsylvania 19144. Telephone (215) 849-1200.

Compudial, Inc., 21 Olney Avenue, Cherry Hill, New Jersey 08005. Telephone (609) 424-4700.

Compu-Serv Network, Inc., (Ilex Corporate Group), 5000 Arlington Centre Boulevard, Columbus, Ohio 43220. Telephone (614) 457-8600.

Computel Systems Limited, 1200 St. Lawrence Boulevard, Ottawa, Ontario K1K 3B8. Telephone (613) 746-4353.

The Computer Company, Inc., 1905 Westmoreland Street, Richmond, Virginia 23230. Telephone (804) 358-2171.

Computer Innovations, 70 West Hubbard Street, Chicago, Illinois 60610. Telephone (312) 329-1561.

Computer Network Corporation (Comnet), 5185 MacArthur Boulevard, Washington, D.C. 20016. Telephone (202) 244-1900.

Computer Research Company, 200 North Michigan Avenue, Chicago, Illinois 60601. Telephone (312) 346-1331.

Computer Resource Services, Inc., 1600 West Camelback Road, Suite 1F, Phoenix, Arizona 85015. Telephone (602) 242-9121.

Computer Sciences Canada, Ltd. (Infonet), Room 367, Place du Canada, Montreal 101, Quebec. Telephone (514) 878-9811.

Computer Sciences Corporation, 650 North Sepulveda, El Segundo, California 90245. Telephone (213) 678-0311.

Computer Sharing Services, Inc., 2498 West Second Avenue, Denver, Colorado 80223. Telephone (303) 934-2381.

Computility Division, Call Data Systems, Inc., 31 Tremont Street, Boston, Massachusetts 02111. Telephone (617) 423-6780.

Computone Systems, Inc., 361 East Paces Ferry Road N.E., Atlanta, Georgia 30305. Telephone (404) 261-0070.

Comshare, Incorporated, P.O. Box 1588, Ann Arbor, Michigan 48106. Telephone (313) 994-4800.

Comshare Limited, 41 Voyager Court North, Rexdale, Ontario. Telephone (416) 678-1363.

Control Data Corporation, Cybernet Services, P.O. Box 0, Minneapolis, Minnesota 55440. Telephone (612) 853-8100.

Cybershare Ltd., 550 Berry Street, Winnipeg, Manitoba R3H 0R9. Telephone (204) 786-5831.

Cyphernetics Division (ADP Network Services, Inc.), 175 Jackson Plaza, Ann Arbor, Michigan 48106. Telephone (313) 769-6800.

Data Resources Inc., 29 Hartwell Avenue, Lexington, Massachusetts 02173. Telephone (617) 369-7853.

Data-Tek Corporation, 1211 Chestnut Street, Philadelphia, Pennsylvania 19106. Telephone (215) 564-4133.

Datacrown Limited, 650 McNicoll Avenue, Willowdale, Ontario. Telephone (416) 499-1012.

Dataline Systems Limited, 175 Bedford Road, Toronto, Ontario. Telephone (416) 964-9515.

Datalogics, Inc., 11001 Cedar Avenue, Cleveland, Ohio 44106. Telephone (216) 721-9035.

Dialcom, Inc., 1104 Spring Street, Silver Spring, Maryland 20910. Telephone (301) 588-1572.

Distronics, Inc. (Western Union Information Systems Division), 1060 Kings Highway, Cherry Hill, New Jersey 08002. Telephone (609) 667-6233.

Financial Data Systems, Inc., 6680 Chippewa, St. Louis, Missouri 63109. Telephone (314) 832-4150.

First Data Corporation, 400 Totten Pond Road, Waltham, Massachusetts 02154. Telephone (617) 890-6701.

Fulton National Bank, 55 Marietta Street, Atlanta, Georgia 30302. Telephone (404) 577-3500.

General Electric Company, Information Services Business Division, 7735 Old Georgetown Road, Bethesda, Maryland 20014. Telephone (301) 340-4000.

Genesee Computer Center, Inc., 20 University Avenue, Rochester, New York 14605. Telephone (716) 232-7050.

Grumman Data Systems, 20 Crossways Park North, Woodbury, New York 11797. Telephone (516) 575-3284.

GTE Data Services Incorporated, First Financial Tower, P.O. Box 1548, Tampa, Florida 33601. Telephone (813) 224-3559.

HDR Systems, Inc., 8404 Indian Hills Drive, Omaha, Nebraska 68114. Telephone (402) 399-1400.

Honeywell Information Systems, Inc., 2701 Fourth Avenue South, Minneapolis, Minnesota 55408. Telephone (612) 870-5200.

Information Systems Design, Inc., 3205 Coronado Drive, Santa Clara, California 95051. Telephone (408) 249-8100.

Interactive Data Corporation, 486 Totten Pond Road, Waltham, Massachusetts 02154. Telephone (617) 890-1234.

Interactive Sciences Corporation, 60 Brooks Drive, Braintree, Massachusetts 02184. Telephone (617) 848-2660.

International Timesharing Corporation, ITS Building, Jonathon Industrex, Chaska, Minnesota 55318. Telephone (612) 448-3061.

Itel Corporation, 3 Corporation Park Drive, White Plains New York 10604. Telephone (914) 694-8800.

Kaman Aerospace Corporation, Old Windsor Road, Bloomfield, Connecticut 06002. Telephone (203) 242-4461.

Keydata Canada, 74 Victoria Street, Toronto, Ontario. Telephone (416) 443-6800.

Keydata Corporation, 108 Water Street, Watertown, Massachusetts 02172. Telephone (617) 924-1200.

Leasco Response Incorporated, 20030 Century Boulevard, Germantown, Maryland 20767. Telephone (301) 428-0500.

Management Systems Corporation, 125 North State Street, Salt Lake City, Utah 84103. Telephone (801) 531-1122.

Manufacturing Data Systems, Inc., 320 North Main Street, Ann Arbor, Michigan 48104. Telephone (313) 761-7750.

Mark/Ops, Division of Northeastern Systems Associates, Inc., 475 Commonwealth Avenue, Boston, Massachusetts 02215. Telephone (617) 266-1930.

Martin Marietta Data Systems, 300 East Joppa Road, Towson, Maryland 21204. Telephone (301) 823-1600.

McDonnell Douglas Automation Company, P.O. Box 516, St. Louis, Missouri 63166. Telephone (314) 232-4640.



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Mellonics Information Center, Litton Systems, Inc., 6701 Variel Avenue, Canoga Park, California 91303. Telephone (213) 887-5100.

Metridata Computing, Inc., P.O. Box 21099, Louisville, Kentucky 40221. Telephone (502) 361-7161.

Multiple Access Limited, 885 Don Mills Road, Don Mills, Ontario. Telephone (416) 443-3900.

National CSS, Inc., 300 Westport Avenue, Norwalk, Connecticut 06581. Telephone (203) 853-7200.

Newfoundland and Labrador Computer Service, P.O. Box 9308, St. John's, Newfoundland.

NLT Computer Services Corporation, Distributor Services Division, 1777 Walton Road, Blue Bell, Pennsylvania 19422. Telephone (215) 542-8300.

Ohio Valley Data Control, Inc., 2505 Washington Boulevard, Belpre, Ohio 45714. Telephone (614) 423-9501.

On-Line Business Systems, Inc., One Embarcadero Center, San Francisco, California 94111. Telephone (415) 391-9555.

On-Line Systems, Inc., 115 Evergreen Heights Drive, Pittsburgh, Pennsylvania 15229. Telephone (415) 931-7600.

Pacific Applied Systems Division, System Development Corporation, 4835 Van Nuys Boulevard, Suite 108, Sherman Oaks, California 91403. Telephone (213) 829-7511.

Paden Data Systems, Inc., 5838 Live Oak, Dallas, Texas 75214. Telephone (214) 823-3773.

Polycom Systems Limited, 133 Wynford Drive, Don Mills, Ontario. Telephone (416) 449-3400.

PRC Computer Center, Inc., 7670 Old Springhouse Road, McLean, Virginia 22101. Telephone (703) 893-4880.

Programs & Analysis, Inc., 21 Ray Avenue, Burlington, Massachusetts 01803. Telephone (617) 272-7723.

Proprietary Computer Systems, Inc., 16625 Saticoy Street, Van Nuys, California 91406. Telephone (213) 781-8221.

Pryor Corporation, 400 North Michigan Avenue, Chicago, Illinois 60611. Telephone (312) 644-5650.

Rapidata, Inc., 20 New Dutch Lane, Fairfield, New Jersey 07006. Telephone (201) 227-0035.

Remote Computing Corporation, 1076 East Meadow Circle, Palo Alto, California 94303. Telephone (415) 328-5230.

Scientific Process & Research, Inc., 24 North Third Avenue, Highland Park, New Jersey 08904. Telephone (201) 846-3477.

Scientific Time Sharing Corporation, 7316 Wisconsin Avenue, Bethesda, Maryland 20014. Telephone (301) 657-8220.

The Service Bureau Company, 500 West Putnam Avenue, Greenwich, Connecticut 06830. Telephone (203) 622-2000.

Shared Medical Systems, Inc. (SMS), 650 Park Avenue, King of Prussia, Pennsylvania 19406. Telephone (215) 265-7600.

I.P. Sharp Associates Limited, Suite 1400, 145 King Street West, Toronto, Ontario. Telephone (416) 364-5361.

A.O. Smith Corporation, 16363 Ryerson Road, New Berlin, Wisconsin 53151. Telephone (414) 447-4472.

Standard Information Systems, Inc., 36 Washington Street, Wellesley Hills, Massachusetts 02181. Telephone (617) 237-2910.

Statistical Tabulating Corporation, 2 North Riverside Plaza, Chicago, Illinois 60606. Telephone (312) 346-7300.

Structural Dynamics Research Corporation, 5729 Dragon Way, Cincinnati, Ohio 45227. Telephone (513) 272-1100.

Systems Dimensions Limited, 770 Brookfield Road, Ottawa, Ontario K1V 6J5. Telephone (613) 731-6910.

Technical Advisors, Inc., 4455 Fletcher Street, Wayne, Michigan 48184. Telephone (313) 722-5010.

Technology for Information Management, Inc., 1654 Central Avenue, Albany, New York 12205. Telephone (518) 869-0928.

Tel-A-Data, Inc., 1500 Northwest 167th Street, Miami, Florida 33169. Telephone (305) 625-8266.

Telstat Systems, Inc., 150 East 58th Street, New York, New York 10022. Telephone (212) 826-0640.

Time Sharing Resources, Inc., 777 Northern Boulevard, Great Neck, New York 11022. Telephone (516) 487-0101.

Tymshare, Inc., 10340 Bubb Road, Cupertino, California 95014. Telephone (408) 257-6550.

Uni-Coll, 3401 Science Center, Philadelphia, Pennsylvania 19104. Telephone (215) EV 7-3890.

United Computing Systems, Inc., 2525 Washington, Kansas City, Missouri 64108. Telephone (816) 221-9700.

University Computing Company, 7720 Stemmons Freeway, P.O. Box 47911, Dallas, Texas 75247. Telephone (214) 637-5010.

USS Engineers and Consultants, Inc., 600 Grant Street, Pittsburgh, Pennsylvania 15230. Telephone (412) 433-6515.

Wang Computer Services, Division of Wang Laboratories, Inc., 836 North Street, Tewksbury, Massachusetts 01876. Telephone (617) 837-4111.

Westinghouse Tele-Computer Systems Corporation, 2040 Ardmore Boulevard, Pittsburgh, Pennsylvania 15221. Telephone (412) 256-7799.

Xerox Computer Services, 5310 Beethoven Street, Los Angeles, California 90066. Telephone (213) 390-3461. \Box

COMPANY	ACTS Computing Corporation	Aeronutronic Ford Computer Services Network	APL Services, Inc.	Applied Computer Timesharing	Applied Data Processing, Inc.
GENERAL					
Name of service	ACTS RJE and Timesharing	Computer Services Network (CSN)	Action/APL.SV	_	Resource/100
Date operational	Feb. 1969	Dec. 1968	July 1970	Dec. 1967	Aug. 1974
Areas currently served	Michigan, Ohio, Illinois & Midwest New York, L.A., Oklahoma, Florida, Georgia & Southeast	Middle Atlantic States, Detroit, Los Angeles	U.S., Canada, France, Belgium, Switzerland	Nationwide access through United Com- puting Systems net- work	Connecticut, New York, Massachusetts, Rhode Island
EQUIPMENT Computers	Honeywell 440 (2) in Detroit; Honeywell 430 (2) and 440 in Daytona; IBM 370/ 155 (2) in Grand Rapids	Burroughs B 6700	IBM 370/155	See United Computing Systems entry	IBM 360/50 in North Haven, Conn.
No. of simultaneous users	240 total on Honeywell systems	96	140	Not specified	3 processing & 12 spooling
Conversational ter- minals supported	Any 10, 15, 30, or 120 cps terminal using ASCII, BCD, EBCDIC, or Corres- pondence Code	ASCII terminals up to 1200 bps	All 10, 15, and 30 cps; ASCII, BCD, and Correspondence codes	TTY & compatible terminals at 10, 30, or 120 cps	_
Batch terminals supported	IBM 2770, 2780, 2922, 3780, 360/20, System/3; Data 100 Models 70, 74, 78	Burroughs DC 1000 and B 700; IBM 2780 and compatible units	IBM 2780 and compatible emulated units	Data 100, IBM 2770	Four-Phase IV-40 Intelligent Remote Batch Terminal
SOFTWARE Conversational pro- gramming languages	FORTRAN, BASIC, PDP-8 Assembler	COBOL, FORTRAN, ALGOL, BASIC	APL	_	-
Batch-mode program- ming languages	FORTRAN, COBOL, PL/1, RPG	COBOL, FORTRAN, ALGOL, BASIC	SPSS service through APL-interactive/RJE	_	COBOL
Principal applications	Business & scientific	Business & scientific	Business & scientific	Contract construction industry	Business
CHARGES Min. monthly charge: Interactive Remote batch Terminal connect time:	\$100 \$250	None None	\$100 —	None 	_ \$500
Interactive Remote batch	\$10-15/hr. None	\$9/hr. (to 300 bps) \$25/hr. (over 300 bps)	\$10-15/hr. —	See Comments	_ \$8.64/hr.
Central processor time: Interactive Remote batch	\$0.06/CPU Unit \$250/hr.	\$0.24/sec. \$0.24/sec.	\$24/min. —	See Comments	_ \$4.41/min.
Mass storage: Interactive Remote batch	\$1.00/1000 chars./ month \$0.50/cylinder/ month	\$0.50/1000 char (1 MB) \$0.25/1000 char (1-5) \$0.10/1000 char. (> 5 MB)	\$10/million bytes/ day —	\$0.40/1000 chars./ month —	+0.06/1000 chars./
COMMENTS	Subsidiary of Lear Siegler, Inc.; reduced rates for non-prime time; remote Job Entry service uses HASP Multileaving	Bulk storage and dedicated lines are available at large discounts; formerly Philco-Ford Corp.	Offers shared files and data base appli- cations, specialized data bases, RJE; a subsidiary of The Computer Company	Offers application programs for the contract construction industry only; charges are based upon transactions	Offers "intelligent" remote batch processing of business applications; a subsidiary of Computer Databanks

Corporation	Aquila BST Limited	Computer Center, Inc.	Computer Services, Inc.	Computer Services, Inc.
AL/COM	HASP RJE	AXSIM and BCC/ RJE	Mainstream-CTS	Mainstream-TSO
1967	Sept. 1972	Nov. 1969	May 1970	Feb. 1973
Toll-free access in 19 states in the East and Mid-West; service centers in 4 cities	Canada	Wisconsin, Illinois, Tennessee, Minnesota, Connecticut, New York, Washington DC, Maryland	Continental U.S. and Canada via nation- wide data network and communication system; also Great Britain	Continental U.S. and Canada via nation- wide data network and communication system; also Great Britain
DEC PDP-10 (6) in Princeton, N.J.	Honeywell 2050, 1015, & 200 in Montreal; also RCA 45 & 46	IBM 360/65 in Beloit, Wisc.	IBM 370/168 in McLean, Va.	IBM 370/168 in McLean, Va.
150	6 (H 2050)	64	150	80
Any ASCII terminal at 10 or 30 cps	_	Any ASCII or Correspondence terminal at 15 or 30 cps	TTY 33/35 and compatible units at 10 or 30 cps; IBM 2741 and compatible units at 14.8 cps	TTY 33/35 and compatible units at 10 or 30 cps; IBM 2741 and compatible units at 14.8 cps
IBM 2780 & compatible units	IBM 1130, 2780, 3780, & S/360 HASP Multileaving terminals	Any HASP workstation	IBM 2780, 3780, 360/20, 1130, or any other HASP RJE terminal	IBM 2780, 3780, 360/20, 1130, or any other HASP RJE terminal
BASIC/APG, FORTRAN, BASIC, COBOL, SNOBOL, LISP, Macro-10, AID, ALGOL	_	AXSIM	FORTRAN, ALGOL, COBOL, PL/1, APL, Assembler, BASIC	FORTRAN, COBOL PL/1, APL, Assembl
BASIC/APG, FORTRAN, BASIC, COBOL, SNOBOL, LISP, Macro-10, AID, ALGOL	Extracto, Tabulo, Infoval	FORTRAN, COBOL, PL/1, Assembler	FORTRAN, APL, COBOL, PL/1, BASIC	FORTRAN, COBOL PL/1, APL, Assembl
Business & scientific	Business & data base management	Business, scientific, & text processing	Business & scientific	Business & scientific
			!	
\$100 (after 2 mo.)	 As contracted	\$50 None	None None	None None
\$10/hr.	_	\$2.75/hr.	\$6.00-11.00/hr.	\$8.00-14.00/hr.
-	None	\$15/hr.	\$12.00-24.00/hr.	\$16.00-40.00/hr.
\$0.10 /Core Unit —	_ \$4.00/min.	\$0.01/Proc. unit \$10 to \$15 minimum	\$0.32-0.71/sec. \$0.32/sec.	\$2.00/CCU \$2.00/CCU
\$3.75/5120	_	\$0.13/1000	\$0.0031-0.0057/	\$0.015-0.050/track/
chars./month —	As contracted	\$0.065/1000 chars./month	1000 chars./day Same	day Same
Offers deferred unattended execu- tion at reduced rates; volume discounts of 40 to 70% on mass storage. Offers auto- matic COBOL pro- gram generator (BASIC/APG)	Additional charges for printing, reading, punching, and tape mounting; Canadian subsidiary of System Development Corp.	Features text editing, typesetting, & mailing list processing	Interactive time- sharing service	Offers remote job entry at a range of service times (10 minutes to overnigh
	AL/COM 1967 Toll-free access in 19 states in the East and Mid-West; service centers in 4 cities DEC PDP-10 (6) in Princeton, N.J. 150 Any ASCII terminal at 10 or 30 cps IBM 2780 & compatible units BASIC/APG, FORTRAN, BASIC, COBOL, SNOBOL, LISP, Macro-10, AID, ALGOL BASIC/APG, FORTRAN, BASIC, COBOL, SNOBOL, LISP, Macro-10, AID, ALGOL Business & scientific \$100 (after 2 mo.) \$10/hr. \$0.10/Core Unit \$3.75/5120 chars./month Offers deferred unattended execution at reduced rates; volume discounts of 40 to 70% on mass storage. Offers automatic COBOL program generator	AL/COM HASP RJE 1967 Toll-free access in 19 states in the East and Mid-West; service centers in 4 cities DEC PDP-10 (6) in Princeton, N.J. DEC PDP-10 (6) in Princeton, N.J. DEC PDP-10 (6) in Princeton, N.J. IBM 2780 & compatible units BASIC/APG, FORTRAN, BASIC, COBOL, SNOBOL, LISP, Macro-10, AID, ALGOL BASIC/APG, FORTRAN, BASIC, COBOL, SNOBOL, LISP, Macro-10, AID, ALGOL Business & scientific Business & scientific Business & scientific Business & data base management \$100 (after 2 mo.) As contracted \$10/hr. None \$0.10/Core Unit \$4.00/min. \$3.75/5120 chars./month As contracted Additional charges for printing, reading, punching, and tape mounting; Canadian subsidiary of System Development Corp.	AL/COM HASP RJE AXSIM and BCC/ RJE 1967 Toll-free access in 19 states in the East and Mid-West; service centers in 4 cities DEC PDP-10 (6) in Princeton, N.J. DEC PDP-10 (6) in Princeton, N.J. DEC PDP-10 (6) in Princeton, N.J. ANY ASCII terminal at 10 or 30 cps IBM 2780 & compatible units BASIC/APG, FORTRAN, BASIC, COBOL, SNOBOL, LISP, Macro-10, AID, ALGOL BASIC/APG, FORTRAN, BASIC, COBOL, SNOBOL, LISP, Macro-10, AID, ALGOL BUSINESS & scientific Business & scientific Business & data base management AS CONTRACTOR COMPANIES & CO	AL/COM AL/COM HASP RJE AXSIM and BCC/ RJE Mainstream-CTS May 1970 May 1970 May 1970 May 1970 Toll-free access in 19 states in the East and click-West, section 1, 10 states in the East and click-West, section 1, 10 states in the East and click-West, section 1, 10 states in the East and click-West, section 1, 10 states in the East and click-West, section 1, 10 states in the East and click-West, section 1, 10 states in the East and click-West, section 1, 10 states in the East and click-West, section 2, 10 states in the East and click-West, section 3, 10 states in the East and click-West, section 3, 10 states in the East and click-West, section 4, 10 click-West, section 6, 10 clic

COMPANY	Boeing Computer Services, Inc.	Bowne Time Sharing, Inc.	Bowne Time Sharing, Inc.	Bowne Time Sharing, Inc.	Chi Corporation
GENERAL					
Name of service	Mainstream EKS	COMSPEC	MAILPAC	Word/One	Chi Time-Sharing, Chi Remote Batch
Date operational	Jan. 1975	Dec. 1970	Sept. 1974	Nov. 1969	May 1968
Areas currently served	Continental U.S. and Canada via nation-wide data network and communication system; also Great Britain	Atlanta, Boston, Conn., Chicago, Houston, L.A., New York, New Jersey, Phila., San Francisco, & Washington, D.C. areas	Atlanta, Boston, Conn., Chicago, Houston, L.A., New York, New Jersey, Phila., San Francisco, & Washington, D.C. areas	Atlanta, Boston, Conn., Chicago, Houston, L.A., New York, New Jersey, Phila., San Francisco, & Washington, D.C. areas	Ohio, Pennsylvania Michigan, New York
EQUIPMENT Computers	CDC 6600, Cyber 74	IBM 370/155 in New York City	IBM 370/155 in New York City	IBM 370/155 in New York City	UNIVAC 1108 & Honeywell 430 (2) in Cleveland
No. of simultaneous users	256	200	200	200	60 on 430's; 32 on 1108
Conversational ter- minals supported	TTY 33/35 and compatible units at 10 or 30 cps; IBM 2741 and compatible units at 14.8 cps	IBM 2741, TTY, and compatible units at 10, 14.8, 15, or 30 cps	IBM 2741, TTY, and compatible units at 10, 14.8, 15, or 30 cps	IBM 2741, TTY, and compatible units at 10, 14.8, 15, or 30 cps	TTY 33/35/38, Data- point 3300, GE TermiNet 300, AJ 630, DCT 500, etc., at 10, 30, or 120 cps
Batch terminals supported	COPE, HASP, CDC CDC 200 UT	_	_	_	UNIVAC 1004, 9200 9200; IBM 2780, 1130, 360/20; Data 100, etc.
SOFTWARE Conversational pro- gramming languages	FORTRAN, COBOL, APL, Compass, Simscript	COMSPEC; specification preparation	MAILPAC I & II letters, lists, & labels system	Word/One (text editing)	BASIC, FORTRAN, EDIT, SAM
Batch-mode program- ming languages	FORTRAN, COBOL, APL, Compass, Simscript	_	_	_	FORTRAN, BASIC, ALGOL, COBOL, RPG, etc.
Principal applications	Business & scientific	Construction specification preparation	List maintenance, letters, & labels	Text editing & type- setting	Business, scientific, & phototypesetting
CHARGES Min. monthly charge: Interactive Remote batch	None None	\$150 -	\$150 —	\$150 (after 3 mo.)	None None
Terminal connect time: Interactive Remote batch Central processor time:	\$10.00-14.00/hr. \$11.00-18.00/hr.	\$2.95-5.3 0 /hr. —	\$2.95-5.30/hr. —	\$2.95-5.3 0 /hr. —	\$7.00/hr. \$7.00-10.00/hr.
Interactive Remote batch Mass storage:	\$2.00/CCU \$0.60-1.25/CCU	\$0.01/Proc. Unit -	\$0.01/Proc. Unit 	\$0.01/Proc. Unit -	\$4.20/min. \$18.00/min.
Interactive Remote batch	\$0.0055/640 char./day Same	\$0.28/1550 chars./month 	\$0.28/1550 chars./month —	\$0.28/1550 chars./month —	\$0.35/1000 chars./month \$0.20/2772 chars./month
COMMENTS	Offers both interac- tive time-sharing and remote job entry in multi-mainframe environment	Several master and automated specifica- tion text data bases are available	System can be used to send Western Union Mailgrams	Specializes in text editing, typesetting, information retrieval, and address file maintenance; volume discounts available	Offers both time- sharing and remote batch services; sub- stantial volume dis- counts; lower rates for non-prime time

COMPANY	Community Computer Corporation	⁺Compudial, Inc.	Compu-Serv Network, Inc.	Computel Systems Limited	The Computer Company
GENERAL Name of service	_	Compudial	_	Time Shared Pro-	Action/APL
Date operational	Jan. 1969	1967	May 1970	Jan. 1968	Oct. 1969
Areas currently served	Delaware Valley	Mid-Atlantic States	Local access in over 30 U.S. cities	Canada from offices in Victoria, Van- couver, Edmonton, Calgary, Winnipeg, Ottawa, Toronto, Montreal, Quebec, Sudbury, & Halifax	U.S., Canada, France Belgium, Switzerland
EQUIPMENT Computers	HP 2116B (2) in Philadelphia	NCR 201	DEC PDP-10 (9) in Columbus, Ohio	IBM 370/168, IBM 360/65, & UNIVAC 1108 in Ottawa	IBM 370/155
No. of simultaneous users	32	250	405	Not specified	140
Conversational ter- minals supported	TTY and other ASCII-coded ter- minals at 10 or 30 cps	GE TermiNet 300 (split platen) at 10, 30, and 120 cps; Centronics 301	All ASCII at 10, 15, and 30 cps, GE TermiNet at 120 cps, IBM 2741 Corresp., CALL-360 & BCD	IBM 2741 and equivalents and ASCII terminals	All 10, 15, and 30 cps; ASCII, BCD, and Corresp.
Batch terminals supported		_	-	All IBM batch terminals and equivalents; UNIVAC 1004 and equivalents	IBM 2780 and com- patible or emulated units
SOFTWARE Conversational programming languages	BASIC	NEAT 3, COBOL	FORTRAN, BASIC, COBOL, MACRO-10, others	Demand Processing, TSO, ROSCOE, APL	APL
Batch-mode program- ming languages	FORTRAN, ALGOL	_	FORTRAN, BASIC, COBOL, MACRO-10, others	FORTRAN, COBOL, PL/1, ALGOL, RPG, Assembler, Mark IV	SPSS service through APL—interactive/RJI
Principal applications	Business & scientific	Business	Business & scientific	Business & scientific	Business & scientific
CHARGES Min. monthly charge: Interactive Remote batch	None –	\$300/month	\$100/period 	\$100 \$100	\$100
Terminal connect time: Interactive Remote batch	\$1 0.00 -	None	\$10.00-14.50/hr. No charge	\$5.00-10.00/hr. None	\$10.00-15.00/hr. -
Central processor time: Interactive Remote batch	None 	See Comments	\$0.02/SRU \$0.02-0.012/SRU	See Comments See Comments	\$24.00/min. \$265/hour
Mass storage: Interactive Remote batch	\$0.20/160 chars./month —	See Comments	\$0.055/3200 char./day \$0.055/3200 char./day	\$0.03/track/day \$0.03/track/day	\$10.00/million bytes/day
COMMENTS	Storage beyond 80,000 characters is priced at \$0.05/ 160 chars./month	Costs are on a per- transaction basis	High-speed plotting with CalComp 745 flatbed available at \$60/hr.; member of llex Corporate Group	Prices vary with com- puter and software system used; volume and commitment discounts are avail- able	Offers shared files and data base appli- cations; specialized data bases, & RJE

COMPANY	Computer Innovations	Computer Network Corp. (Comnet)	Computer Research Company	Computer Resource Services, Inc.	Computer Sciences Canada, Ltd.
GENERAL Name of service	Advanced APL, Enhanced ATS	Alpha	Open Job Shop	Response	Infonet
Date operational	June 1969	Dec. 1967	Sept. 1971	1969	July 1967
Areas currently served	Illinois, Indiana, Michigan, Minnesota, Wisconsin; 8 cities in the East; 9 cities in the West	Continental U.S. via national network access; local dial-up access in the New York, Washington, & Pittsburgh areas	Midwestern U.S.	Phoenix and Las Vegas areas	Calgary, Edmonton, Montreal, Ottawa, Quebec, Toronto, Vancouver, Winnipe
EQUIPMENT Computers	IBM 360/65 in Van Nuys, Calif.	IBM 360/65 (2) in Washington, D.C.	IBM 370/158 in Chicago	HP 2000 (2) in Phoenix, Ariz.	UNIVAC 1108 (2); 1 in Toronto and 1 in Calgary
No. of simultaneous users	120	75	30	32	180 total
Conversational ter- minals supported	Selectric/ASCII type terminals at 10, 15, or 30 cps	IBM 2741, TTY 33/35, and com- patible units at 10 to 120 cps	TTY 33/35, IBM 2741, IBM 3270, and equivalents	Any ASCII or Correspondence Code terminal at 10 to 30 cps	TTY 33/35 and compatible units at 10, 15, 30, or 120 cps; IBM 2741 or equivalent
Batch terminals supported	IBM 2780, etc.	IBM 2780, 1130, 360/20, and com- patible units at 2000 to 9600 bps	IBM 2770, 2780, 3780, 360/20, 1130, System/3, and equi- valents	-	IBM 2780 & 1130, UNIVAC 9200, 1004, & DCT 2000, Honeywell Series 2000, etc.
SOFTWARE Conversational programming languages	APL	All OS/360 languages	FORTRAN, COBOL, PL/1, Assembler	BASIC	FORTRAN, BASIC COBOL, Assembler
Batch-mode program- ming languages	All OS/360 languages	All OS/360 languages	FORTRAN, COBOL, PL/1, Assembler, RPG	_	FORTRAN, BASIC COBOL, Assembler
Principal applications	Business, scientific, & text editing	Business & scientific	Business, scientific, & text editing	Business & scientific	Business & scientific
CHARGES Min. monthly charge: Interactive Remote batch	None 	None None	None None	\$25 -	\$50 \$50
Terminal connect time: Interactive Remote batch	\$12.50-15.50/hr. —	\$12/hr. (10-120 cps) \$0.50/1000 cards,	\$3.75-7.50/hr. \$5.00-10.00/hr.	\$10/hr. —	\$11.00-15.00/hr. \$8.00/hr.
Central processor time: Interactive Remote batch	\$24.00/min. —	\$0.50/1000 lines \$0.20/CUU \$0.20/CUU	\$14.40/min. \$9.60/min.	None -	\$0.25/SRU \$0.07-0.16/SRU
Mass storage: Interactive Remote batch	\$12.50/million bytes/day -	\$2.00/13,030 chars./month \$2.00/13,030 chars./month	\$0.024/1000 chars./month \$0.024/1000 chars./month	\$0.60/1024 chars./month —	\$0.031/2040 chars./day \$0.031/2040 chars./day
COMMENTS	Affiliated with Proprietary Computer Systems, Inc.; offers high-speed RJE and RJE via APL & ATS	Offers "OS-com- patible time-sharing services" and remote job entry at a wide range of service times, terminal speeds, and charges	Runs under OS/VS2 and includes TSO, HASP/RJE, and ATS; CPU charges shown are for 100K bytes of main mem- ory	\$50 initiation fee	CPU charges for re- mote job entry vary with priority; dis- counts for high- volume usage; lowe rates for non-prime time

COMPANY	Computer Sciences Corporation	Computer Sharing Services, Inc.	Computility Div., Call Data Systems, Inc.	Computone Systems, Inc.	Comshare, Incorporated
GENERAL Name of service	Infonet/CSTS	DTSS	Comp/Utility	_	Commander I & Commander II
Date operational	Jan. 1970	Nov. 1967	1970	1966	1967
	Local access in 23	Local access in 26	Local access in 25	Entire U.S. via	Continental U.S.; 6
Areas currently served	metropolitan areas throughout contin- ental U.S.	metropolitan areas throughout contin- ental U.S.	metropolitan areas	national INWATS service	cities in Canada; 6 in the U.K., The Hague; Brussels, Osaka, and Tokyo
EQUIPMENT Computers	UNIVAC 1108 (9) in El Segundo CA and Oak Brook IL	Honeywell 6060 in Denver	DECsystem-1 0 (3)	IBM 360/55 in Atlanta	Xerox 940 (10) and Sigma 9 in Ann Arbor, Mich.; Sigma 9's also in London and Tokyo
No. of simultaneous users	1080 to 1170 total	200	200 total	48	42 per 940, 64 per Sigma 9
Conversational ter- minals supported	TTY 33/35 and com- patible units at 10, 15, 30, or 120 cps; 2741 or equivalent; Telex	TTY 33/35, IBM 2741, and com- patible units at 10, 14.8, 15, 30, or 120 cps	Any ASCII terminal at 10, 15, 30, or 120 cps	TTY, TI, Memorex 120 cps; Keypact portable insurance terminal (made by Computone)	TTY 33/35 and any compatible unit at 10, 30, 60, or 120 cps
Batch terminals supported	IBM 2780 & 1130, Data 100, DEC PDP- 11, Sycor, Qantel, M&M, etc.	IBM 2780 and compatible units	IBM 2780 and compatible units	=	IBM 2780 & 3780, Remcom 2780 & 4780, Data 100 Model 70, Mohawk 2400, etc.
SOFTWARE Conversational programming languages	FORTRAN, BASIC, COBOL, Assembler	FORTRAN, BASIC, COBOL, ALGOL, APL, LISP, SNOBOL, QED, GMAP	FORTRAN, BASIC, COBOL, ALGOL, AID, LISP, Macro 10	-	FORTRAN, COBOL, BASIC, APL, Assembler
Batch-mode program- ming languages	FORTRAN, BASIC, COBOL, Assembler	All conversational languages can be used in background or batch mode	FORTRAN, BASIC, COBOL, ALGOL, SNOBOL, LISP, Macro 10	-	FORTRAN, APL, COBOL, BASIC, Assembler
Principal applications	Business & scientific	Business & scientific	Business & scientific	See Comments	Business & scientific
CHARGES Min. monthly charge:					`
Interactive Remote batch	\$150 \$150	\$100 \$100	None None	See Comments -	None None
Terminal connect time: Interactive Remote batch	\$5.50-15.00/hr. \$4.00-20.00/hr. plus	\$3.00-20.00/hr. \$3.00-20.00/hr.	\$5.00-8.00/hr. \$5.00-8.00/hr.		\$7.20-19.80/hr. \$8.40-24.00/hr.
Central processor time: Interactive Remote batch	\$0.15/100 records \$0.21-0.26/SRU \$0.052-0.26/SRU	\$0.04-0.38/Unit \$0.04-0.38/Unit	\$0.03/CPU sec \$0.03/CPU sec		\$0.03-0.07/CCU \$0.03-0.07/CCU
Mass storage: Interactive Remote batch	\$0.026/2048 chars./day (on-line) \$0.026/2048 chars./day (on-line)	\$1.50-2.65/4096 chars./month \$1.50-2.65/16,384 chars./month	\$0.50/1280 chars./ month (on-line) \$0.50/1280 chars./ month (on-line)	_	\$0.30/2048 bytes/month \$0.30/2048 bytes/month
COMMENTS	CPU charges for remote batch use vary with priority; discounts for high-volume usage; lower rates for non-prime time; dedicated systems are available	Offers numerous pricing options; first commercial installation of Dartmouth Time-Sharing System; also offers voice response (Votrax) time-sharing	Offers facilities man- agement services; discount plans avail- able	Dedicated system for life insurance sales, feed and meat formu- lation, and turnkey market information; prices upon request	Offers both interactive and remote batc services through TELEGRID communications network; specializes in accouning, data base management, human resource mgmt., telephone systems mgmmechanical and structural design

COMPANY	Comshare Limited	Control Data Corporation	Cybershare Limited	Cyphernetics Division, ADP Network Services, Inc.	Data Resources Inc.
GENERAL					
Name of service	Commander 18, Commander 11, COM-SYS 2.0	Cybernet Services	KRONOS	Cyphernet System	_
Date operational	1969	1966	July 1972	1969	1969
Areas currently served	vice to Montreal, Ot- tawa, Hamilton, Lon- don, and Vancouver; local dial-up service in Toronto, access via Comshare, Inc. &	Entire U.S., Canada, Mexico, S. Africa, Europe; Brazil, & Australia	Alberta, Manitoba, Ontario, Saskatche- wan, British Colum- bia	Full service offices in 26 cities throughout the U.S., plus Lon- don, Brussels, The Hague, Cologne, & Frankfurt	All major U.S. cities plus Montreal, Ottawa, Toronto, & Central Europe, all via local-call access
EQUIPMENT Computers	Comshare UK networks Xerox Sigma 9 (2) Toronto	25 large-scale Control Data computers in 76 worldwide centers	CDC 6500 and CDC 1700 in Winnipeg	DECsystem-10 (8) in Ann Arbor, Mich.	Burroughs B 7700 (duplex system) in Lexington, Mass.
No. of simultaneous users	64 per Sigma 9	Several thousand	512 timesharing, 46 remote batch	450 total	Over 180 total
Conversational ter- minals supported	Any ASCII terminal up to 120 cps; also graphic terminals	Any ASCII terminal at 10 or 30 cps; Correspondence ter- minals at 14 cps	TTY 33/35 and compatible units	All 10, 14.8, 30, and 120 cps terminals; Tektronix and other graphic terminals	TTY-compatible units at speeds to 120 cps; IBM 2741, AJ 841, and Computer Devices at 14.8 cps
Batch terminals supported	IBM 2780 and compatible units	Various Control Data terminals at 2000 to 40,800 bps; COPE, Data 100, & Mohawk	CDC 200, 731, & 734; IBM 360/20, Comterm, Mohawk, Remcom, Data 100	IBM 2780, Data 100, and compatible units	IBM 2780, Burroughs DC 1100, or equiva- lent units
SOFTWARE Conversational pro- gramming languages	FORTRAN, BASIC, COBOL, APL, SNOBOL, QED, Metasymbol	FORTRAN, BASIC, COBOL, APL, SIMULA, SIMSCRIPT	FORTRAN, BASIC, APL, Text Editor	FORTRAN, BASIC, COBOL, Macro 10	FORTRAN, BASIC, COBOL, APL, PL/1, EPL, AID, MODSIM
Batch-mode program- ming languages	FORTRAN, BASIC, COBOL, APL, SNOBOL, QED, Metasymbol	FORTRAN, BASIC, COBOL, ALGOL, COMPASS, SIMULA, SIMSCRIPT	FORTRAN, COBOL, Compass, Spectre	FORTRAN, BASIC, COBOL, Macro 10	FORTRAN, BASIC, COBOL
Principal applications	Business & scientific	Business, engineering, & scientific	Business & scientific	Business & scientific	Business & scientific
CHARGES Min. monthly charge: Interactive Remote batch	None None	\$100 None	None None	None None	\$125 \$125
Terminal connect time: Interactive Remote batch	\$8.00-12.00/hr. \$8.00-12.00/hr.	\$9.00-20.00/hr. \$10.00-25.00/hr.	\$8/hr. \$12 . 00-15.00/hr.	\$10.00-15.00/hr.	\$10.00/hr. \$20.00/hr.
Central processor time: Interactive Remote batch Mass storage:	\$0.08-0.12/CCU \$0.08-0.12/CCU	\$0.30/sec. \$0.21-0.65/sec.	\$13.20/min. \$6.00-13.20/min.	\$0.02/CRU \$0.01-0.02/CRU	\$0.17-1.25/sec. \$0.17-1.25/sec.
Interactive Remote batch	\$0.20-0.60/2048 bytes/month \$0.20-0.60/2048 bytes/month	\$0.016/1280 chars./day \$0.013/1280 chars./day	\$0.30/1280 chars./month \$0.30/1280 chars./month	\$0.06-1.00/1000 chars./month \$0.06-1.00/1000 chars./month	\$0.20-0.80/1000 chars./month \$0.20-0.80/1000 chars./month
COMMENTS	Offers service in most major Canadian cities via Dataline 2 and Dataroute; an affiliate of Comshare, Inc. with international data communications to U.S. and U.K.	Also see The Service Bureau Company, which is now a division of Control Data Corporation	Formerly called Phoenix Data Limited	International data communications network can link any client to any system; charges de- pend upon volume and type of contract; offers remote facili- ties management	Specializes in electronic planning and analysis; offers Economic Information System at charge of \$1,500 per year and up

COMPANY	Data-Tek Corporation	Datacrown Limited	Dataline Systems Limited	Datalogics, Inc.	Dialcom, Inc.
GENERAL Name of service	_	Shared Processing	Dataline Time Sharing Network	DL/OS	_
Date operational	Dec. 1971	June 1972	1969	1969	1970
Areas currently served	Mid-Atlantic States	All of Canada and United States	All of Canada (Van- couver to Halifax via Dataroute Dataline II services)	Ohio, Illinois, New York and Pennsyl- vania	Local dial-up service in over 20 cities across the U.S. via nationwide network
EQUIPMENT Computers	Xerox Sigma 7	IBM 370/168 (3) in Willowdale, Ont.	DECsystem-10/70 (4) in Toronto	Xerox Sigma 7 in Cleveland	Honeywell 1648A: 2 in Silver Spring, Md. 1 in Minneapolis
No. of simultaneous users	86	Over 150	275	Approx. 100	192
Conversational ter- minals supported	TTY-compatible units at 10, 15, or 30 cps	IBM 2741, 3270; Vucom II; TTY and compatible units at 10 or 30 cps	All ASCII terminals at 10 or 30 cps; IBM 2741; Diablo; graphics (e.g., Tek- tronix)	TTY and other ASCII terminals at 10, 30, or 120 cps; IBM 2741	TTY and other ASCII terminals at 10 or 30 cps; Corres- pondence units at 14.8 cps
Batch terminals supported	IBM 2780/3780, DCT 2000, COPE 1200, CDC 200, etc.	IBM, Data 100, Remcom, Sycor, Mohawk, Singer, Comterm, etc.	COPE .45, Honey- well G-115, IBM 2780 and equivalent units	IBM 2780 and com- patible units using HASP protocol	_
SOFTWARE Conversational pro- gramming languages	FORTRAN, BASIC, COBOL, APL, SNOBOL, Meta- symbol	TSO Command Language, FORTRAN, COBOL, Assembler	FORTRAN, BASIC, COBOL, APL, AID, LISP, SNOBOL	FORTRAN, BASIC, COBOL, APL, Text, Proforma	FORTRAN, BASIC COBOL, TEACH, SOLVE, DAP, Text Editor
Batch-mode program- ming languages	FORTRAN, BASIC, COBOL, APL, SNOBOL, Meta- symbol	FORTRAN, COBOL, PL/1, RPG, Assembler	FORTRAN, COBOL, LISP, SNOBOL	FORTRAN, APL, BASIC, COBOL, RPG, Metasymbol, Manage	_
Principal applications	Business, health, & scientific	Business & scientific	Business & scientific	Business & scientific	Business & scientific
Remote batch	\$10 \$10	None None	\$10 None	None None	\$25 —
Terminal connect time: Interactive Remote batch	\$10.00/hr. \$10.00/hr.	\$3.00-6.00/hr. \$9.00-12.00/hr.	\$10.00-12.00/hr. None	\$10.00-18.00/hr. Variable	\$6.00/hr. -
Central processor time: Interactive Remote batch	\$0.15-0.30/sec. \$0.12-0.25/sec.	\$28.00/min. \$17.00/min.	See Comments See Comments	\$0.08/CRU \$0.04-0.16/CRU	None U
Mass storage: Interactive Remote batch	\$0.50/1000 chars./month \$0.50/1000 chars./month	\$0.016/track/ day (IBM 3330) \$0.016/track/ day (IBM 3330)	\$0.30/640 chars./month \$0.30/640 chars./month	\$0.80/2048 chars./month \$0.80/2048 chars./month	\$0.50/512 chars./month —
	Offers municipal bonds program; port rates available; offers special programs re- lated to health care: HMO organizations and Methadone treat- ment centers	Offers discounts for volume usage and non-prime time; dedicated high-speed access ports available; DB/DC services and COM available	CPU charges vary with amount of main storage used; rates are much lower during non-prime hours; FPS and RAFTS available (financial planning system and remote access financial transaction system)	"Virtual port" and bulk usage contracts available; offers dis- counts for volume usage and non-prime time; "private funds" also available; Muni- cipality Administra- tion package offered	Offers special rates for large data bases and dedicated ports; offers tax return preparation service and common busines applications

COMPANY	Distronics, Inc.	Financial Data	First Data Corporation	Fulton National Bank	General Electric Company
GENERAL					
Name of service	Electronic Accounting System for Distribu-	Autom	First Data Service; "Clockwork" in	Fulton Data	Mark III
	tors		N.Y.		
Date operational	-	Oct. 1970	1970	1966	1965
Areas currently served	Nationwide via 2 service centers	Continental U.S.	New England, Mid- West, and Middle Atlantic States via multiplexers, WATS, FX, Telenet, & Data-Dial	Southeastern U.S. via multiplexers in major cities and INWATS service	Local-call service to more than 400 cities in North America, and (via satellite) Western Europe, Australia, and Japan
EQUIPMENT Computers	IBM 360/40 & 360/50	IBM 360/50 & 360/65 in St. Loius; IBM 360/50 in New York (2)	DECsystem-10 (8) in Waltham, Mass.	Honeywell 6080 (2) in Atlanta	More than 100 computers, including Honeywell 6000 and IBM 370/158, in two "supercenters" in Cleveland & Md.
No. of simultaneous users	350	_	Over 250	125 total	Up to 100 per computer
Conversational ter- minals supported	IBM 2740-II type; Novar 540-2, Diablo, DMC	IBM 1050, 1060, 2740, 2980, Burr. TC 700, TU 700; BR 2001; FDS1; NCR 270	"All American-made interactive terminals"	TTY and all com- patible units at 10 to 30 cps	ASCII, EBCDIC, or Correspondence terminals at 10, 15, 30, or 120 cps
Batch terminals supported	_	_	FDC-73, all DEC batch terminals, IBM 2780, Data 100, etc.	"All"	IBM 2780, Data 100, Remcom 2780, MDS 2400, Honeywell G-115, RPS III, etc.
SOFTWARE Conversational pro- gramming languages	_	_	FORTRAN, BASIC, COBOL, ALGOL, LISP, SNOBOL, etc.	FORTRAN, BASIC	FORTRAN, BASIC, ALGOL, Editors, DATOOL
Batch-mode program- ming languages	_	_	FORTRAN, BASIC, COBOL, ALGOL, LISP, SNOBOL, etc.	COBOL, ALGOL, JOVIAL, Simscript, Databasic	FORTRAN, COBOL, Assembly, simulators
Principal applications	Business	Banking (thrift industry)	Business & scientific	Business & scientific	Business & scientific
CHARGES					
Min. monthly charge: Interactive	See Comments	See Comments	None	None	\$100/catalog
Remote batch	_	_	None	None	\$100/catalog
Terminal connect time: Interactive	_	_	\$0.00-10.00/min.	\$7/hour. (300 bps)	\$7.00-30.00/hr.
Remote batch	_	_	\$7.50/hr.	\$15.00/hr. (2000 bps)	\$8.00-16.00/hr.
Central processor time:			\$0.00-18.00/min.	\$0.0 3/unit	\$0.10-0.40/CRU
Interactive Remote batch	_	_	\$0.00-18.00/min.	\$8.33/min.	\$215-280/NBU
Mass storage:				44.00/4000	40.40.0 75/000
Interactive	_	-	\$0.10-0.50/1000 chars./month	\$1.00/1280 chars./month	\$0.10-0.75/320 36-bit words/month
Remote batch	_	_	\$0.10-0.50/1000 chars./month	\$1.00/1280 chars./month	\$0.09/320 36-bit words/month
COMMENTS	Specializes in plumb- ing, air conditioning, electrical, & industrial supplies distributors; charges are based on percentage of net sales volume, as con- tractually negotiated	Serves savings & loan associations and mutual savings banks; monthly charges are based on number of accounts handled	CPU charges vary with amount of main stor- age used; offers stock market data base, financial modeling, and data management systems		Offers extensive data management facilities CPU & NBU charges depend on resources required and other factors; discount for deferred processing; offers COM services

COMPANY	Genesee Computer Center, Inc.	Grumman Data Systems Network Services	GTE Data Services Incorporated	HDR Systems, Inc.	Honeywell Information Systems, Inc.
GENERAL					
Name of service	Genesee Services	Call Data	GTEDS Time-Sharing Service	HDR Systems KRONOS	Datanetwork
Date operational	Aug. 1968	Feb. 1970	Nov. 1971	Oct. 1972	July 1972
Areas currently served	Continental U.S. and Toronto via multi- plexers and INWATS service	Middle Atlantic and New England; INWATS service to Conn., Del., Mass., N.H., N.J., Pa., R.I., & Vt.; also see Comments	Continental U.S. plus Hawaii	Omaha and surround- ing areas	Entire U.S.; local service in most large cities plus INWATS service
EQUIPMENT Computers	CDC 6600, 7600, and Cyber 72 belonging to Control Data (Cyber- net) and Multiple Access Ltd.		CDC 6500, CDC 6600, and CDC Cyber 73-28 (2); Honeywell 66/20	CDC 6400 in Omaha, Neb.	Honeywell 6080 (2) in Minneapolis
No. of simultaneous users	Not specified	Over 300	1000 total	150	130
Conversational ter- minals supported	TTY and all compatible units at 10 or 30 cps	ASCII, EBCD, or Correspondence ter- minals at 10, 14.8, 15, 30, or 120 cps	TTY & compatible terminals at 10, 15, or 30 cps	TTY 33/35, CDC 713, Execuport, etc.; IBM 2741	TTY and compatible units at 10, 15, or 30 cps; Honeywell VIP displays; IBM 2741
Batch terminals supported	CDC 200, DEC PDP-11, IBM 1130, UNIVAC 9200/9300, Data 100, etc.	IBM 2780, 1130, 360/20, and com- patible units	CDC 200 User Terminal and all compatible units at 2000 to 9600 bps	CDC 200 & 731, Data 100, M&M 500, Mohawk 2400, etc.	Most Honeywell com- puters; Data 100, Mohawk 2400, etc.
SOFTWARE Conversational pre- gramming languages	FORTRAN, COBOL, Compass	BASIC, BRUIN, APL, SNOBOL, SCRIPT, EDIT, FORTRAN, COBOL, PL/1, RPG	FORTRAN, BASIC, Text Editor	FORTRAN, APLUM, BASIC, COBOL, Text Editor	FORTRAN, COBOL, BASIC, Text Editor
Batch-mode program- ming languages	FORTRAN, COBOL Compass	FORTRAN, APL, COBOL, PL/1, Assembler, RPG,	FORTRAN, BASIC, COBOL, Simscript, Compass	FORTRAN, COBOL, Compass	FORTRAN, COBOL, ALGOL, JOVIAL, GMAP, COBOL/IDS
Principal applications	Engineering & scientific	Business, engineering, & scientific	Business & scientific	Business & scientific	Business & scientific
CHARGES					
Min. monthly charge: Interactive Remote batch	None None	None None	\$1:00 \$100	\$100 \$100	\$200 \$200
Terminal connect time			·	·	
Interactive Remote batch Central processor time:	\$9.00/hr. \$10.00/hr.	\$8.25-13.75/hr. No charge	\$10.50-22.00/hr. \$10.00-30.00/hr.	\$5.00/hr. (10-30 cps) \$10.00/hr. (2000 bps)	\$11.00/hr. \$33.00/hr.
Interactive Remote batch	\$0.30/sec. \$0.21-0.65/sec.	\$0.39/virtual sec. \$6.50-13.00/min.	\$1.50-30.00/min. \$9.60-33.60/min.	\$0.20/sec. \$0.20/sec.	\$0.10/TSU \$0.10/RBU
Mass storage: Interactive	\$0.01/1000 chars./day	\$8.00-20.00/3330	\$0.40-0.50/1280	\$0.20/640	\$0.08-0.65/320
Remote batch	\$0.01/1000 chars./day	cylinder/month \$8.00-20.00/3330 cylinder/month	chars./month \$0.40-0.50/1280 chars./month	chars./month \$0.20/640 chars./month	36-bit words/month \$0.08-0.65/320 36-bit words/mo.
COMMENTS	Provides specialized technical services, and resells Control Data or Multiple Access computer services, at the supplier's rates, in the process	Also operates Call Data DTSS Cyber 73 and DECsystem-10 serving Contintental U.S.	Offers general time- sharing services plus large library of appli- cations programs for telephone companies	Offers powerful text editing system and professional consulting services	Offers 160 hours/ week nationwide access to GCOS mul- tidimensional com- puting, plus 24-hour customer service hotline

COMPANY	Information Systems Design	Interactive Data Corporation	Interactive Sciences Corporation	International Timesharing Corporation	Itel Corporation
GENERAL Name of service	ISD	CS/ES	_	3300, 1640, and 360 Networks	Itel's On-Line Service
Date operational	May 1968	1968	May 1969	May 1968 (3300)	1968
Areas currently served	Entire U.S. via INWATS for batch, Tymnet for demand	All of continental U.S. except Alaska; London, England	Mid-Atlantic and New England States; multiplexers in Detroit, and Schenectady	Atlanta, Boston, Chicago, Denver, Detroit, L.A., N.Y., Minneapolis, St. Paul, San Francisco, & 5 other cities	Nationwide
EQUIPMENT Computers	UNIVAC 1108 (3) in Santa Clara, Cal.	IBM 3701/168 in Waltham, Mass.	DECsystem-10 (2) in Braintree, Mass.	CDC 3300 (2) & Honeywell 1648A (4) in Chaska, Minn.; IBM 360/65 in Palo Alto, Cal.	IBM 370/155 (2) in White Plains, N.Y.
No. of simultaneous users	109	150	128 total	130	575
Conversational ter- minals supported	IBM 2741, TTY, compatible ASCII units at 10, 30, or 120 cps; Tektronix graphics terminals	10, 30, & 120 cps EBCD (IBM 2741 compatible)	Nearly all ASCII units to 300 bps; also IBM & other BCD, Selectric, & Correspondence units	TTY, IBM 2741, & compatible units at 10, 15, or 30 cps	IBM 2741 & 3767, Memorex 1240, at 15 and 30 cps
Batch terminals supported	Cope Series, Data 100, DEC PDP-8, IBM 1130 & 2780, M&M, MDS, UNIVAC 1004, etc.	IBM 2780/3780/ 3741 and compatible units at 2000, 2400, & 4800 bps, EBCDIC	IBM 2780, 2968, & 2701/3704; MDS 2400 & 6403; UNIVAC 1004 & DCT 2000; etc.	IBM 2780, Cope 1200, Data 100, MDS 2400, Rem- com 4780 (on 360 Network)	_
SOFTWARE Conversational programming languages	FORTRAN, BASIC, COBOL, ALGOL, APL, Editor	FORTRAN, BASIC, COBOL, PL/1, Assembler, XSIM, XDMS	FORTRAN, BASIC, COBOL, Macro, LISP, AID	FORTRAN, BASIC, COBOL, PL/1, Assembler, BPL, RUSH, etc.	Itel User Language
Batch-mode program- ming languages	FORTRAN, BASIC, COBOL, ALGOL, APL, Assembler, Editor	FORTRAN, BASIC, COBOL, PL/1, Assembler, XSIM	FORTRAN, COBOL, RPG	FORTRAN, BASIC, COBOL, PL/1, Assembly, BPL, RUSH, etc.	_
Principal applications	Engineering & scientific	Business & scientific	Business & scientific	Business & scientific	Business
CHARGES Min. monthly charge: Interactive Remote batch	\$50 \$50	None None	None None	\$200 —	See Comments
Terminal connect time Interactive Remote batch	\$5.00/hr.* None if dedicated	\$10-20/hr.(10-120 cps None) \$6.00-9.00/hr. None	\$11.00/hr. —	_ _
Central processor time Interactive Remote batch	\$0.135-0.30/sec. \$0.135-0.30/sec.	\$0.16/charge unit \$0.08/charge unit	\$0.01/CRU \$1.33/min.	\$0.14 /CRU -	
Mass storage: Interactive	\$0.05/10,752 chars./day	\$0.08-0.16/1000 chars./month	\$0.01/640 chars./day	\$0.15-0.60/640 chars./month	-
Remote batch	\$0.05/10,752 chars./day	\$0.08-0.16/1000 chars./month	_	-	_
COMMENTS	Applications include graphics, structural engineering, circuit analysis, nuclear engineering, simulation, S-2000, etc.	Offers portfolio management, banking, insurance, finance, brokerage, math-statistics, plotter-graphics, modeling, econometric data, management science, data base management, text processing	Offers financial modeling programs; lower rates for non- prime CPU time	Charges shown are for 3300 Network; 360 Network was acquired from Allen- Babcock in 11/73; 1640 Network was acquired from Honeywell in 4/73	Charges are based of transaction volume; also offers legal fee billing

1969 Acticut Major Canadian metropolitan areas current subscriber in Toronto, Montr Winnipeg, and Var couver UNIVAC 494 (3) Foxboro, Mass. 1,000 TTY Model 28, Gill Canada Vucom, ADDS, DECwriter Tally, Datapoint a 30 or 120 cps Keydata On-Line Processing Langua (KOP III)	in DECsystem-10 (1 UNIVAC 494 (3) Foxboro, Mass. 1,000 TTY Model 28, G TermiNet, ADDS, DECwriter, Tally, Datapoint 30 or 1 cps - Keydata On-Line	Provo, and Ogden, Utah; Eastern Idaho IBM 370/168 in Salt Lake City 55 time-sharing, 6 RJE Trendata 1000, Trendata 1500, IBM 2741, GTE 5741; 15 & 30 cps IBM 2780 & S/3, Mohawk APL, ATS, TSO	Parts Programming March 1969 All of U.S. and Canada, United
Major Canadian metropolitan areas current subscriber in Toronto, Montr Winnipeg, and Varcouver UNIVAC 494 (3) Foxboro, Mass. 1,000 TTY Model 28, Gineral Canada Vucom, ADDS, DECwriter Tally, Datapoint a 30 or 120 cps Keydata On-Line Processing Langua	Continental U.S. Canada; more tha 40 concentrators DECsystem-10 (1 UNIVAC 494 (3) Foxboro, Mass. 1,000 TTY Model 28, G TermiNet, ADDS, DECwriter, Tally, Datapoint 30 or 1 cps - Keydata On-Line Processing Language	& Salt Lake City, Provo, and Ogden, Utah; Eastern Idaho IBM 370/168 in Salt Lake City 55 time-sharing, 6 RJE Trendata 1000, Trendata 1500, IBM 2741, GTE 5741; 15 & 30 cps IBM 2780 & S/3, Mohawk APL, ATS, TSO	All of U.S. and Canada, United Kingdom, France, West Germany, Japan Xerox 940 systems in Ann Arbor (Com-Share) and Palo Alto (Tymshare) Not specified TTY ASR 33, Western Union DT300, GE Termi Ne
metropolitan areas current subscriber in Toronto, Montr Winnipeg, and Var couver UNIVAC 494 (3) Foxboro, Mass. 1,000 TTY Model 28, Gi TermiNet, Bell Canada Vucom, ADDS, DECwriter Tally, Datapoint a 30 or 120 cps Keydata On-Line Processing Langua	canada; more tha 40 concentrators in DECsystem-10 (1 UNIVAC 494 (3) Foxboro, Mass. 1,000 TTY Model 28, G TermiNet, ADDS, DECwriter, Tally, Datapoint 30 or 1 cps - Keydata On-Line Processing Language	Provo, and Ogden, Utah; Eastern Idaho IBM 370/168 in Salt Lake City 55 time-sharing, 6 RJE Trendata 1000, Trendata 1500, IBM 2741, GTE 5741; 15 & 30 cps IBM 2780 & S/3, Mohawk APL, ATS, TSO	Canada, United Kingdom, France, West Germany, Japan Xerox 940 systems in Ann Arbor (Com- Share) and Palo Alto (Tymshare) Not specified TTY ASR 33, Western Union DT300, GE Termi No
TTY Model 28, Gi O cps TermiNet, Bell Canada Vucom, ADDS, DECwriter Tally, Datapoint a 30 or 120 cps Keydata On-Line Processing Langua	UNIVAC 494 (3) Foxboro, Mass. 1,000 E TTY Model 28, G TermiNet, ADDS, DECwriter, Tally, Datapoint 30 or 1 cps - Keydata On-Line Processing Langua	55 time-sharing, 6 RJE Trendata 1000, Trendata 1500, IBM 2741, GTE 5741; 15 & 30 cps IBM 2780 & S/3, Mohawk APL, ATS, TSO	in Ann Arbor (Com- Share) and Palo Alto (Tymshare) Not specified TTY ASR 33, Western Union DT300, GE TermiNe
TTY Model 28, Gi TermiNet, Bell Canada Vucom, ADDS, DECwriter Tally, Datapoint a 30 or 120 cps Keydata On-Line Processing Langua	E TTY Model 28, G TermiNet, ADDS, DECwriter, Tally, Datapoint 30 or 1 cps - Keydata On-Line Processing Langua	6 RJE Trendata 1000, Trendata 1500, IBM 2741, GTE 5741; 15 & 30 cps IBM 2780 & S/3, Mohawk APL, ATS, TSO	TTY ASR 33, Western Union DT300, GE TermiNe
TermiNet, Bell Canada Vucom, ADDS, DECwriter Tally, Datapoint a 30 or 120 cps - Keydata On-Line Processing Langua	TermiNet, ADDS, DECwriter, Tally, Datapoint 30 or 1 cps - Keydata On-Line Processing Language	Trendata 1500, IBM 2741, GTE 5741; 15 & 30 cps IBM 2780 & S/3, Mohawk APL, ATS, TSO	Western Union DT300, GE TermiNe
Keydata On-Line Processing Langua	Keydata On-Line ge Processing Langua	Mohawk APL, ATS, TSO	Compact II
Processing Langua	ge Processing Langua		Compact II
1	ļ		1
_	_	FORTRAN, COBOI PL/1, RPG, Assembler, Easytrie	
entific Business	Business	Business & scientific	c Numerical control
\$800 —	\$800 -	None On request	\$50 —
See Comments	See Comments	\$3.00-3.75/hr. None	\$10.00-14.00/hr.
See Comments -	See Comments -	\$1.05/sec. \$0.75/sec.	\$35/min. -
See Comments -	See Comments	\$0.04/6440 chars./day On request	\$1.00/1000 chars./month —
d ac- local on number of tran actions processed;	on number of trar actions processed; for dedicated system interactive busines data processing ap	ing system (ATS) to facilitate preparation for of publications, pro- posals	control parts pro- cessing system, using
t	ed port ac- (local r *\$25 dedicated system interactive business data processing ap	See Comments	See Comments See Comments See Comments See Comments See Comments See Comments Solutionaria./day On request All charges are based on number of transactions processed; dedicated system for interactive business data processing appliance. See Comments Solutionaria./day On request Offers text processing system (ATS) to facilitate preparation of publications, proposals

COMPANY	Mark/Ops	Martin Marietta Data Systems	McDonnell Douglas Automation Co.	Mellonics Information Center	Metridata Computing, Inc.
GENERAL Name of service	Mark/Ops	Computing Power through an RJE	мсаито		Metrinet
Date operational	March 1967	terminal 1969	1967 (remote batch) 1968 (Time-sharing)	1968	Jan. 1969
Areas currently served	New England, New York, Washington, D.C., Chicago	U.S., Canada, Europe	Continental U.S. and Canada	California and various user sites across the U.S.	Multiplexers in Chicago, Cincinnati, Dayton, Detroit, and Indianapolis; foreign exchange in Colum- bus, O.
EQUIPMENT Computers	DEC PDP-10 (KI) & DEC PDP-11/45	IBM 370/168 (2), 370/158 (2), 370/ 155, 370/145, 360/ 50; CDC 6500, etc.	IBM 360/195, IBM 370/168 (4), & Xerox Sigma 9 (2) in St. Louis; IBM 370/168 (3), 370/158 (2) &	IBM 370/168 & 370/158	Honeywell 430 (2) & 440 (2);—IBM 360/65
No. of simultaneous users	64 & 20	300	CDC Cyber 74 in Cal. 25-64 per system	80 TSO, 38 RJE	80 total
Conversational ter- minals supported	Any 10, 15, or 30 cps ASCII unit	IBM 2741, IBM 3270, TTY, or any com- patible unit	All ASCII units at 10 or 30 cps; IBM 2741, 3270, and compatible units; Computek & Tektronix graphics	All ASCII units at 10 or 30 cps; IBM 2741 & 3270	Any ASCII terminal at 10 or 30 cps
Batch terminals supported	Any 1200 bps ASCII unit	IBM 2780/3780 or any compatible unit	IBM 2770, 2780, 3780, 1130, 360/20, Sys/3; IBM 360/370 DOS & OS systems	Any HASP-com- patible RJE terminal	_
SOFTWARE Conversational programming languages	FORTRAN, BASIC, COBOL, Macro 10	FORTRAN, PL/1, BASIC, COBOL	FORTRAN, APL, BASIC, COBOL, PL/1 WATFIV, Assembler, WATBOL, IMS/DL-1	FORTRAN, PL/1, COBOL, BASIC, Assembler under TSO	FORTRAN, BASIC
Batch-mode program- ming languages	FORTRAN, BASIC, COBOL, Macro 10	FORTRAN, PL/1, BASIC, COBOL, RPG, Assembler, SNOBOL	FORTRAN, WATFIV, BASIC, COBOL, PL/1, RPG, Assembler, WATBOL, IMS/DL-1	FORTRAN, COBOL, PL/1, Assembler	COBOL
Principal applications	Business & scientific	Business & scientific	Business, scientific, & data base	Business & scientific	Business & scientific
CHARGES		See Comments			
Min. monthly charge: Interactive Remote batch	None None	-	None or \$10/ID None	None None	None —
Terminal connect time: Interactive Remote batch	\$8.00/hr. or \$7.50/hr. \$12.00/hr.	_ _	None or \$10/hr. None	\$7.50/hr. \$12.00/hr.	\$10.00/hr. -
Central processor time: Interactive Remote batch	\$0.10/sec. (4K) \$0.05/sec. (4K)	_	\$0.22-7.10/MRU \$4.50-6.10/MRU	\$0.0 96/min. (158) \$0.2 3/min. (168)	\$0.04/CPU unit
Mass storage: Interactive	\$0.01/640 chars./day	_	\$0.10/1024 char/wk. \$0.04/track/day	\$0.10/13,000 chars./week	\$0.75-1.75/1000 chars./month
Remote batch	\$0.01/640 chars./day		\$0.50/track/month (IBM 3330)	\$0.10/13,000 week	_
COMMENTS	Division of North- eastern Systems Associates; special- izes in large systems for specific custo- mers; lower rates for non-prime time and large data bases; dif- ferent rates apply for PDP-11/45 system	Price lists available on request; charges only for resources used related to response and volume; specializes in remote batch processing	Offers remote batch service and IMS processing (on-line and batch); also time-sharing on Sigma 9's (DAC) and 370/168's (TSO); Sigma 9's can access the other major processors, both IBM and CDC	Private line port is available for \$85 per week	Piggybacking on Tymshare's TYMNET
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Oct. 1969 All of Canada & U.S. CDC 6600 & Cyber 73, IBM 370/168 (3) in Toronto; UNIVAC	VP/CSS Dec. 1968 East Coast, Midwest, West Coast, Arizona, Houston, Canada, London, Paris, Bonn IBM 370/158 (3) & 370/168 in Stamford, Conn.; IBM 360/67	1970 Eastern Canada	Distributor Services 1970 East of the Mississippi	Mister Cash and Bank-A-Term 1972 Ohio, West Virginia, & Pennsylvania
All of Canada & U.S. CDC 6600 & Cyber 73, IBM 370/168 (3) in Toronto; UNIVAC	East Coast, Midwest, West Coast, Arizona, Houston, Canada, London, Paris, Bonn IBM 370/158 (3) & 370/168 in Stamford,	Eastern Canada		Ohio, West Virginia,
CDC 6600 & Cyber 73, IBM 370/168 (3) in Toronto; UNIVAC	West Coast, Arizona, Houston, Canada, London, Paris, Bonn IBM 370/158 (3) & 370/168 in Stamford,		East of the Mississippi	
73, IBM 370/168 (3) in Toronto; UNIVAC	370/168 in Stamford,	IBM 370/155 in St.		
	(3) in Sunnyvale, Calif.	John's, Nfld.	Burroughs B 4700 & B 3700	Burroughs B 3700 (dual processors) in Belpre, Ohio
32 on CDC 6600, 128 on Cyber 73	725	30	150	Hundreds
TTY and all com- patible ASCII units at 10 or 30 cps	TTY and all com- patible units at 10, 15, 30, 60, or 120 cps	IBM 2740, 2741, 3270, TTY, or equi- valent	Burroughs TC 500, TC 3500, TC 3600, TD 700; DCC mini- computers	Burroughs B 342, 345, TD 700, TC 500, TU 500, TP 102
IBM 360/20 & 1130, UNIVAC 9200/9300, CDC 200, Data 100, Comterm 2100, DEC PDP-8 & -11, etc.	Dial-up units at 1200 to 4800 bps leased-line units at 2400 to 9600 bps	IBM HASP and equivalent units	_	Burroughs B 342, B 345, TC 500, B 1700 Honeywell 2020
FORTRAN, BASIC, COBOL, Compass	FORTRAN, APL, BASIC, COBOL, PL/1, Assembler	FORTRAN, BASIC, COBOL, PL/1, Assembler	Datafile user's language	FORTRAN, COBOL
FORTRAN, BASIC, COBOL, ALGOL, RPG, PL/1, Assembler, Compass, etc.	FORTRAN, APL, BASIC, COBOL, PL/1, Assembler	FORTRAN, COBOL, PL/1, ALGOL, RPG, Assembler, etc.	_	FORTRAN, COBOL
Business & scientific	Business & scientific	Business & scientific	Business	Business, banking, cash dispensing
None None	None None	Not specified Not specified	See Comments	\$500 \$1500
\$5.00-13.00/hr. \$20.00/hr.	\$10.00-20.00/hr. None	Not specified Not specified		\$12.00/hr. \$25.00/hr.
\$0.40/sec. (Cyber) \$0.25-0.65/sec.	\$0.20/VPU \$0.08-0.12/VPU	Not specified Not specified		
\$0.18/640 chars./month \$0.016/track/day	\$10-22/120,000 bytes/month \$10-22/120,000	Not specified Not specified	_	\$20/100,000 bytes/month \$20/100,000 bytes/month
High-speed links between processors give all users on-line access to the com- puter systems net- work; also offers Keydata on-line commercial pro- cessing services	Offers data bases and data base man- agement systems	Provides EDP services for provincial govern- ment, university, and crown corporations	Charges are based on transactions; mini- mum monthly charge is \$1200; specializes in serving hard goods distributors	Specializes in bank- ing services; offers time-sharing, remote batch processing, and on-line cash dispensing service
	IZ8 on Cyber 73 ITY and all compatible ASCII units at 10 or 30 cps IBM 360/20 & 1130, UNIVAC 9200/9300, CDC 200, Data 100, CDC 200, Data 100, COMBERT 2100, DEC PDP-8 & -11, etc. FORTRAN, BASIC, COBOL, Compass FORTRAN, BASIC, COBOL, ALGOL, RPG, PL/1, Assembler, Compass, etc. Business & scientific None None \$5.00-13.00/hr. \$20.00/hr. \$0.40/sec. (Cyber) \$0.25-0.65/sec. \$0.18/640 chars./month \$0.016/track/day (IBM) High-speed links between processors give all users on-line access to the computer systems network; also offers Keydata on-line commercial pro-	TTY and all compatible ASCII units at 10 or 30 cps IBM 360/20 & 1130, UNIVAC 9200/9300, CDC 200, Data 100, Comterm 2100, DEC PDP-8 & -11, etc. FORTRAN, BASIC, COBOL, Compass FORTRAN, BASIC, COBOL, ALGOL, RPG, PL/1, Assembler FORTRAN, BASIC, COBOL, ALGOL, RPG, PL/1, Assembler Business & scientific None None \$5.00-13.00/hr. \$0.40/sec. (Cyber) \$0.25-0.65/sec. \$0.18/640 chars./month \$0.016/track/day (IBM) High-speed links between processors give all users on-line access to the computer systems network; also offers Keydata on-line commercial pro-	TTY and all compatible ASCII units at 10, 15, 30, 60, or 120 cps IBM 360/20 & 1130, UNIVAC 9200/9300, CDC 200, Data 100, Comterm 2100, DEC PDP-8 & -11, etc. FORTRAN, BASIC, COBOL, COBOL, ALGOL, RPG, PL/1, Assembler FORTRAN, BASIC, COBOL, PL/1, Assembler Business & scientific None S5.00-13.00/hr. \$20.00/hr. \$20.0	TTY and all compatible ASCII units at 10, 15, 30, 60, or 120 cps IBM 360/20 & 1130, UNIVAC 9200/9300, CDC 200, Data 100, DCC 700, DEC 700

COMPANY	On-Line Business Systems, Inc.	On-Line Systems, Inc.			Polycom Systems Limited
GENERAL Name of service		- TASC system of test automation		-	_
Date operational	July 1971	Dec. 1967	1971	1969	1969
Areas currently served	California and the West Coast	Entire U.S., Canada, and the U.K., toll- free access from 18 cities in U.S.	Continental U.S., Europe, and the Orient	Dallas-Fort Worth metropolitan area	Toronto, Southern Ontario, Montreal, Ottawa
EQUIPMENT Computers	IBM 370/158 in San Francisco	DEC PDP-10 (11) in Pittsburgh, DEC PDP- 11 in U.K. for remote concentration	UNIVAC 1108, TI 960, IBM 370/145, 370/158 in California	Burroughs B 2700 in Dallas	Honeywell 440 & 6060 in Toronto
No. of simultaneous users	100	64 per system	300	15	250
Conversational ter- minals supported	All IBM-compatible terminals (e.g., 2260, 2740, 3270)	ASCII, EBCD, BCD, and Correspondence units at 10, 15, 30, or 120 cps	TTY-compatible units at 110 to 9600 bps	Burroughs TC 500 and TD 700	IBM 2741, GE TermiNet, Tektronix, etc.; any ASCII ter- minal at up to 120 cp
Batch terminals supported	All IBM-compatible terminals	Data 100, etc.	UNIVAC 1004, IBM 2780, COPE, etc.	_	_
SOFTWARE Conversational programming languages	WYLBUR	FORTRAN, BASIC, COBOL, APL, Telcomp	TASC Test Oriented Language, FORTRAN	COBOL	FORTRAN, BASIC, COBOL, ALGOL, AP
Batch-mode program- ming languages	FORTRAN, COBOL, PL/1, Assembler	FORTRAN, BASIC, COBOL, APL, Telcomp	TASC Test Oriented Language, FORTRAN	COBOL, Assembler	FORTRAN, BASIC, COBOL, ALGOL, APL
Principal applications CHARGES	Specialized business systems	Business & scientific	ATE program developments, electric circuit simulation	Business	Business & scientific
Min. monthly charge: Interactive Remote batch Terminal connect time:	None None	\$5.00/user no. \$5.00/user no.	_ \$3,600 (2-year lease)	\$400	\$100 -
Interactive Remote batch	See Comments \$10.00/hr.	\$10.00/hr. None	– Not applicable	See Comments	\$12.00/hr. \$12.00/hr.
Central processor time: Interactive Remote batch	Not applicable \$7.00/min.	\$0.05/CP unit \$0.05/CP unit	– Not applicable	See Comments	\$0.25/CPU \$0.25/CPU
Mass storage: Interactive Remote batch	\$0.06/1000 bytes/month \$0.03/1000 bytes/month	\$0.05/3200 chars./day \$0.05/3200 chars./day	– Not applicable	\$15/million chars./week —	\$0.05-0.15/500 chars./month \$50.00/million chars./day
COMMENTS	Limited to applications such as reservations, order entry, POS, inventory, data base retrieval, etc.; billing is on a transaction basis	Service available 24 hours/day, 7 days/ week; offers on-line data management, financial modeling, & resource management systems	Dedicated system tests simulation models for program development for automatic test equipment (ATE) & generates configuration control package; division of System Development Corporation	Offers integrated business data processing service; charges are based on transaction volume, plus telephone line costs	Reduced rates for non-prime time; dedicated ports avail- able

COMPANY	PRC Computer Center, Inc.	Programs & Analysis, Inc.	Proprietary Computer Systems, Inc.	Pryor Corporation	Rapidata, Inc.
GENERAL Name of service	Conserve	Thrift Line Service	PCS/Computernet; PCS/Text & RJE	_	Rapidnet
Date operational	1970	1969	Oct. 1968	June 1969	Jan. 1969
Areas currently served	Continental U.S.	New England, New York, Southeast, and Midwest	Continental U.S. plus Hawaii, with offices in major cities, and Europe	Illinois, East and Midwest via network	Continental U.S. via INWATS and foreign exchanges; multiplexers in Atlanta, Boston, Chicago, L.A., N.Y., S.F. & other cities
EQUIPMENT Computers	IBM 370/155, DEC PDP-11/40 in McLean, Va.	Honeywell 6050 in Burlington, Mass.	IBM 360/65 (2) in Van Nuys, Calif.	Honeywell 440 in Louisville, Ky.	Honeywell 437 (13), DECsystem-1070 (2), DECsystem-1080, and IBM 370/158
No. of simultaneous users	96	64 total	120	50	500
Conversational ter- minals supported	TTY, IBM 2741, and compatible ASCII and EBCD units at 10, 15, or 30 cps	ASCII at 10 to 30 cps; IBM 2741 and compatible units	ASCII terminals at 10 to 30 cps; IBM 2741 and compatible units, including CRT displays	ASCII terminals at 10 or 30 cps	"Almost any" 10 to 120 cps unit
Batch terminals supported	IBM 2780 & 360/20, Data 100, Singer, Cope, etc.	Data 100, Harris COPE, Mohawk	IBM 2780, 3780, and compatible units	_	"Almost any" unit up to 4800 bps
SOFTWARE Conversational pro- gramming languages	BASIC	FORTRAN, BASIC, ALGOL	APL.SV, PCS/Text	FORTRAN, BASIC	FORTRAN, BASIC, COBOL, RIPS, DBMS
Batch-mode program- ming languages	FORTRAN, BASIC, COBOL, ALGOL, PL/1, RPG, Assembler	FORTRAN, COBOL, Assembly	FORTRAN, COBOL, PL/1, etc.	_	FORTRAN, COBOL, PL/1, Assembler
Principal applications	Business & scientific	Business & scientific	Business, finance, scientific, word pro- cessing	Business & scientific	Business & scientific
CHARGES Min. monthly charge: Interactive Remote batch Terminal connect time:	None None	See Comments	None None	\$50 \$500	\$10 \$10
Interactive Remote batch Central processor time:	\$8.00/hr. None	See Comments	\$2.50-12.00/hr. \$11.00/hr.	\$10.00/hr. —	\$5.00-25.00/hr. \$30.00/hr.
Interactive Remote batch Mass storage:	Not specified Not specified	See Comments -	\$0.55/sec. \$3.83-12.46/min.	Not specified —	\$0.024-0.06/CPU \$0.024-0.06/CPU
Interactive Remote batch	Not specified Not specified	See Comments	\$0.01/1000 chars./day \$0.01/track/day	\$0.75/1 000 —	\$0.20-0.60/1000 chars./month \$0.20-0.60/1000
COMMENTS	Offers local and remote batch processing, TSO time-sharing, and ATS text editing, plus various other computer and professional services	Offers dedicated business, engineering, and scientific data processing services; each application is charged on a unit transaction basis	Computernet can mix interactive and batch processing, & mix APL and Text; PCS/ Text is an improved version of IBM's ATMS; different rates apply to PCS/ Text	Specializes in remote processing of billing, accounts receivable, sales analysis, payroll, inventory control, and accounts payable	chars./month Several data bases available for market statistics, stock markets, finance, economics, banking, international trade data, etc.; also offers voice response and graphic plotting

COMPANY	Remote Computing Corporation	Scientific Process & Research, Inc.	Scientific Time Sharing Corporation	The Service Bureau Company	Shared Medical Systems, Inc.
GENERAL					
Name of service	R-NET	SPR Timesharing Network	APL*Plus	CALL/370 Manage- ment Time Sharing	Unifile, Action
Date operational	Oct. 1968	1969	Aug. 1969	1968 (CALL/360)	1969
Areas currently served	Continental U.S. via local dialing	Continental U.S.	Local access in over 60 cities in the U.S. plus Toronto, Canada	Local access in 106 U.S. & 11 interna- tional locations, in- cluding Canada, France, U.K., Belgium, Holland, Germany, & Sweden	Nationwide network in U.S.
EQUIPMENT Computers	Burroughs B 7700, B 6700, and B 5700	DEC PDP-10 (2) in Princeton, N.J.	IBM 370/155 (2) in Bethesda, Md.	IBM 370/158 (7) in Cleveland	IBM 370/168 (2)
No. of simultaneous users	200 on B 7700, 110 on B 6700, 32 on B 5700	60	100/system	Over 150/system	Over 300
Conversational ter- minals supported	Most ASCII units at 10 to 120 cps, Cor- respondence/EBCD units at 14.8 to 120 cps	TTY 33/35 and other ASCII termi- nals at 10 or 30 cps; IBM 2741	IBM 2741 & 3767, AJ 630 & 840, CDI 1030, DECwriter, Teleray, Tektronix 4013, etc., up to	IBM 2741, TTY 33/35, and ASCII terminals at 10, 30, or 120 cps	IBM 1050
Batch terminals supported	Data 100, IBM 2780 and emulators, Singer M&M, Bur- roughs DC 1000	_	120 cps IBM 2780, 3780, & System/3; Data 100, Cope, Sycor, Four-Phase, etc.	IBM 2780/3780 or equivalent; IBM S/360 & S/370 pro- cessors	IBM 2770, 2780, 3770, & 3780; Four- Phase
SOFTWARE Conversational pro- gramming langauges	FORTRAN, PL/1, BASIC, COBOL, ALGOL	FORTRAN, ALGOL, BASIC, COBOL, Macro-10, etc.	APL	FORTRAN, BASIC, PL/1, Data Manage- ment	Not applicable
Batch-mode program- ming languages	FORTRAN, PL/1, BASIC, COBOL, ALGOL, Work Flow (WFL)	_	All System/370	FORTRAN, BASIC, PL/1, Data Manage- ment	Not applicable
Principal applications	Business; thrift, securities & commo- dities, data bases	Engineering, scientific and business	Business	Business & scientific	Hospital information & accounting
CHARGES Min. monthly charge: Interactive Remote batch Terminal connect time:	\$100 \$100	None -	None -	\$100 —	Contact vendor - -
Interactive Remote batch Central processor time:	\$11.00/hr. \$10.00/hr.	\$6.00-10.00/hr. -	\$12.00/hr. (15 cps) \$75.00/hr.	\$11.00-16.00+/hr. \$37.50/hr. (250 cps)	_ _
Interactive Remote batch	\$0.30/RCU \$0.15-0.30/RCU	\$0.006-0.01/RAM -	\$39.00/min. \$39.00/min.	\$0.16/PU \$0.06-0.12/PU	 - -
Mass storage: Interactive	\$3.20/million chars./day	\$0.015/1000 chars./day less 10%	\$0.30/1000 chars./month	\$0.012-0.02/1000 bytes/day	_
Remote batch	\$3.20/million chars./day	connect charge	-	\$0.006-0.015/1000 bytes/day	_
COMMENTS	Charges shown are for B 7700/6700 systems; discounts for non- prime time	Offers simulators for plastics processing and optimization package: extruding, blow molding, injection molding; also information retrieval	APL*Plus File Sub- system facilitates processing of large shared files and data bases; consulting and programming of customized applica- tions	Subsidiary of Control Data Corp. since January 1973; also offers TSO, RJE, On Call/Plus, OS/HASP, remote computing service	An integrated infor- mation system for hospitals in the areas of communica- tions, patient care, and financial process- ing

COMPANY	I.P. Sharp Associates Limited	A.O. Smith Corperation	Standard Information Systems, Inc.	Statistical Tabulating Corporation	Structural Dynamics Research Corp.
GENERAL					
Name of service	Sharp APL	Time-Sharing and RJE Service	SIS—Computer Services	STAT-TAB	SDRC Computer Operations
Date operational	1969	1969	1967	Spring 1972	Jan. 1969
Areas currently served	Continental U.S., Canada, United King- dom, and The Netherlands	Continental U.S.	Atlanta, Boston, Chicago, Minnea- polis, L.A., New York, Phila., San Francisco, & Wash- ington, D.C. areas	Continental U.S.; dial-up access at 10, 14.8, 30, 120, & 200 cps; leased lines available	Nationwide access
EQUIPMENT Computers	IBM 370/145 (2) and Burroughs B 6700 in Toronto	IBM 370/165 in Milwaukee	CDC 3600's (3) in Waltham and Quincy, Mass., plus Honeywell 265	IBM 370/158 in Chicago	See Comments
No. of simultaneous users	240 total	Varies	230	99	See Comments
Conversational ter- minals supported	Asynchronous units up to 30 cps, includ- ing IBM 2741, AJ 841, GTE, Harris, Tektronix, etc.	TTY 33/35, Tek- tronix CRT's, Sycor 250, IBM 3270 & 2741, and com- patible units	ASCII units at 10 or 30 cps; IBM 2741, Correspondence or EBCD and compatible units	All IBM-compatible low-speed hard-copy & CRT terminals; TTY 33/35 & com- patible units	TTY 33/35 and other ASCII terminals at 10 or 30 cps
Batch terminals supported	IBM 2780 or equivalent	All IBM, Data 100, Harris COPE, Sycor, Mohawk, Datapoint, & compatible units	IBM 2780 and compatible units	All IBM-compatible medium-speed units	CDC 200 & 1700, IBM 1130, Data 100, Mohawk 2400, UNIVAC 9200, GA SPC-16, etc.
SOFTWARE Conversational programming languages	APL	PL/1 & Speakeasy under TSO	FORTRAN, BASIC, INFORM (DBMS/ retrieval), CONFORM (financial planning/ reporting)	CMS-supported languages, Hyper- faster	FORTRAN, BASIC
Batch-mode program- ming languages	System/370 & 6700 languages	FORTRAN, COBOL, PL/1, Assembler, RPG, Speakeasy	FORTRAN, BASIC, INFORM, CON- FORM	FORTRAN, COBOL, PL/1, RPG, ADPAC, Assembler	FORTRAN, BASIC COBOL, ALGOL, Assembly
Principal applications	Business & scientific	Business, scientific, & text editing	Business & scientific	Business & scientific	Mechanical design, structural analysis
CHARGES Min. monthly charge:			405	A1	Naza
Interactive Remote batch	None -	None None	\$25 _	None None	None None
Terminal connect time: Interactive Remote batch	\$8.00/hr. -	\$8.00/hr. None	\$10.00/hr. \$22.50/hr.	\$3.50-10.00/hr. \$10.00/hr.	\$9.50-13.00/yr. Varies with system
Central processor time: Interactive Remote batch	\$21.00/min. 	\$0.30/sec. \$0.30/sec.	\$0.03/CRU \$375/hr.	\$0.10-0.20/sec. \$0.10-0.80/sec.	\$1.80-24.00/min. Varies with system
Mass storage: Interactive Remote batch	\$0.165-0.30/1000 by tes/month	\$0.017/1000 chars./month	\$0.60/1000 chars./month \$0.60/1000	\$0.25/7294 bytes/week \$0.25/7294	\$0.10-1.75/1000 chars./month Varies with system
Homote Daten		1.10110	chars./month	bytes/week	- 3.100 W. a. 0,000m
COMMENTS	Company also provides systems consulting, makes CRT terminals, and produces special systems for real-time and process control applications	Runs under OS/MVT and offers TSO and HASP/RJE	Formerly Call-A-Computer, Inc.; offers greatly reduced rates for high-volume or non-prime usage; rates shown are for CDC 3600		Sells time on U.S. Steel, CDC, ACTS, GE, Com-Share, & Metridata systems; features mechanical design and struc- tural analysis pro- grams



COMPANY	Systems Dimensions Limited	Technical Advisors, Inc.	Technology for Information Management, Inc.	Tel-A-Data, Inc.	Telstat Systems, Inc.
GENERAL Name of service	SDL Computer Services	TECH-MAC	TIM-Sharing	Tel-A-Data	TELAC/70
Date operational	June 1969	June 1967	Sept. 1968	Dec. 1966	Jan. 1971
Areas currently served	All major Canadian cities plus Eastern U.S.; multiplexers in Boston & New York; RJE terminals in Boston, N.Y. & Washington	Continental U.S. except Alaska (toll- free except in Michigan)	New York State	State of Florida	New York City metropolitan area
EQUIPMENT Computers	IBM 370/168 (2) & IBM 360/85 in Ottawa	Varian 622i (2); 1 in Wayne, Mich., and 1 in Phoenix, Ariz.	Honeywell 440 in Orlando, Fla.	Burroughs B 500	Xerox Sigma 9
No. of simultaneous users	80	20 in Wayne, 5 in Phoenix	50	64	64
Conversational ter- minals supported	IBM 2741 and com- patible units; TTY and compatible ASCII terminals	TTY 33/35 & other ASCII terminals at 10 or 30 cps	TTY 33/35 & other ASCII terminals at 10 cps	TTY 33/35, GE TermiNet 300, Burroughs TC 500, Incoterm 10/20	TTY 33/35, IBM 2741, GE TermiNet 300, Datapoint 3300, Execuport, etc.
Batch terminals supported	IBM BSC terminals and equivalents	_	_	_	XDS 7670, IBM 2780 1130, UNIVAC DCT 2000, etc.
SOFTWARE Conversational pro- gramming languages	SDL/Wylbur; all batch languages in fast batch mode	-	FORTRAN, BASIC	Assembler, COBOL	FORTRAN, BASIC Symbol, ASSIST
Batch-mode program- ming languages	FORTRAN, SPSS, COBOL, PL/1, RPG, Mark IV, Assembler, RAMIS, WATFIV, Culprit	_	_	. <u>-</u>	FORTRAN, COBOL, BASIC, Symbol, Metasymbol
Principal applications	Business & scientific	Civil engineering & surveying	Business & scientific	Business	Financial services
CHARGES Min. monthly charge: Interactive Remote batch Terminal connect time:	None \$60	None —	\$25 —	\$800 	None Not specified
Interactive Remote batch Central processor time:	\$12.00/hr. -	\$10-28/hr. (10 cps) \$15-36/hr. (30 cps)	\$10.00/hr. -	No extra charge —	\$10.00/hr. Not specified
Interactive Remote batch Mass storage:	\$30.00/min. \$20.00/min.	None -	\$3.00/min. —	No extra charge —	\$9.00/min. Not specified
Interactive Remote batch	\$2.00/million bytes/day \$2.00/million bytes/day	\$10.00/2000 chars./month —	\$0.75/1000 chars./month —	\$0.30/330 digits/month _	\$0.01/1000 chars./day Not specified
COMMENTS	Offers on-line and batch services based upon OS/360-370 & HASP, plus an interactive file editor (SDL/Wylbur) and data retrieval system (SDL/Info)	Offers specialized service for civil engi- neers and surveyors only; plotter avail- able for \$45/hour	Offers services on ACTS system. \$50 initiation fee. Re- duced rates for non- prime hours and volume usage	Main emphasis is on invoicing, accounts receivable, statistical reports, and inventory control; monthly charge includes CP and connect time	Provides access to TELPRICE/70, an extensive financial data base, at a cost of \$350/month

COMPANY	Time-Sharing Resources, Inc.	Tymshare, Inc.	Uni-Coll	United Computing Systems, Inc.	University Computing Company
GENERAL					
Name of service	Total-APL	TYMCOM IX, X, & 370	TSO and APL at Uni- Coll	ucs	1108/FASBAC services
Date operational	July 1970	1966	July 1970	Jan. 1968	May 1969
Areas currently served	Northeast and Southeast states, plus Texas, Arkansas, Oklahoma, & Calif- ornia	Local access in all major U.S. metro- politan areas, plus INWATS; local access in London, Paris, & Brussels	Delaware Valley	Major metropolitan areas nationwide thru network of multiplexers; national INWATS for remote batch; expanding to major	Entire U.S. (thru WATS and multi- plexers), plus England, Western Europe and Aus- tralia
EQUIPMENT Computers	IBM 360/75 in Great Neck, N.Y.	Xerox 940 (26), DEC PDP-10 (6), & IBM 370/158 (1); in Cuper- tino, CA & other lo- cations	IBM 370/168 & DECsystem-10 (KI) in Philadelphia	Canadian cities CDC Cyber 70 (3), CDC 6600, & CDC 6500 in Kansas City, Mo.	UNIVAC 1108's in Dallas (4), East Bruns- wick, N.J. (2), London (2), and Sydney
No. of simultaneous user	95	1500 total	110 total	Proprietary	FASBAC: 25 per system
Conversational ter- minals supported	IBM 2741 & equiva- lant units; all ASCII terminals	Any ASCII, EBCDIC, or Correspondence unit at 10, 15, or 30 cps, in full or half duplex mode	Any ASCII unit at 10, 30, or 120 cps; IBM 2741 & com- patible units at 14.8 cps	Virtually all 10 to 30 cps terminals (120 cps in 1975)	ASCII, EBCDIC, & Correspondence units at 10, 15, or 30 cps
Batch terminals supported	IBM 2780, Data 100	IBM 2780 and compatible units	Any HASP-compatible RJE terminal	Data 100, DEC PDP- 11, Mohawk 2400, Remcom, UNIVAC 1004, etc.	Any unit capable of operating in UNIVAC 1004 or COPE mode
SOFTWARE Conversational pro- gramming languages	APL	FORTRAN, BASIC, COBOL, PL/1, Assembler, Editor	APL & TSO on IBM 370/168, FORTRAN, BASIC, COBOL, ALGOL, APL on DECsystem-10	FORTRAN, BASIC, Editor	CASH, CALC, SHOBOL, Fastext
Batch-mode program- ming languages	FORTRAN, COBOL BASIC, APL, PL/1, Assembler	-	FORTRAN, COBOL, PL/1, RPG, Assem- bler on IBM 370/168	FORTRAN, BASIC, COBOL, ALGOL, Compass, Simscript	FORTRAN, COBOL, ALGOL, Assembly
Principal applications	Business & scientific	Business & scientific	Academic, scientific, administrative	Business & scientific	Business & scientific
CHARGES Min. monthly charge: Interactive Remote batch	None None	\$80 	None None	\$100 \$100	None None
Terminal connect time: Interactive Remote batch	\$11.00-19.00/hr. \$120 <i>:</i> 00/hr.	\$16.00/hr. —	\$3.60/hr. (168) None	\$10.50-37.50/hr. \$10.00-30.00/hr.	\$8.50-11.00/hr. \$3.00/hr.
Central processor time: Interactive Remote batch	\$31.20/min.	\$0.05/sec. —	\$45.00/min. (168) \$27.00-58.50/min.	\$1.50-36.00/min. \$9.60-33.60/min.	\$1.10/1000 CRU's Not specified
Mass storage: Interactive Remote batch	\$10.00/million bytes per day —	\$0.50-1.00/1000 chars./month 	\$0.02/13,000 chars./day \$0.02/13,000 chars./day	\$0.50/1280 chars./month \$50.00/204,800 chars./month	\$1.00/2048 chars./month \$0.14/7K 36-bit words/day
COMMENTS	Total-APL File Sub- system facilitates processing of large shared files and data bases; also offers financial modeling system and stock data base system called Impact	Charges shown are for Type A service on Xerox 940; other service plans are available; operates an extensive international network called TYMNET; over 1250 employees	Offers System/370 RJE, TSO, & APL services and DEC- system-10 time- sharing services to educational and com- mercial customers	Offers variety of pricing options and 4 levels of service: time-sharing, remote batch, RJE (batch job entry from TS environment), and local batch	Principal emphasis is on remote batch processing; FASBAC is an interactive batch system, offered at a maximum hourly rate of \$17/hr.

COMPANY	USS Engineers and Consultants, Inc.	Wang Computer Services	Westinghouse Tele-Computer Systems Corp.	Xerox Computer Services
GENERAL				
Name of service	UEC	HASP-RJE, WYLBUR, SPARK	Remote Input Terminal System	Interactive Accounting System
Date operational	May 1970	Nov. 1968	Nov. 1968	1970
Areas currently served	Pittsburgh, Phila., New York, Houston, Chicago, Detroit, & 5 other cities in the Midwest	HASP-RJE; New England; WYLBUR & CICS: Northeast; SPARK: all of U.S. via remote multi- plexers	Middle Atlantic & New England States plus Illinois, Ohio, & Michigan	Los Angeles, San Francisco, San Diego, and New York metropolitan area
EQUIPMENT Computers	CDC 6500 (dual central processors), Honeywell 6800 in Pittsburgh	IBM 370/158 & 360/65 in Arlington, Mass.	IBM 370/165, CDC 6600	Xerox Sigma 7 & 9 (7 systems) in Los Angeles
No. of simultaneous users	Not specified	Over 150 per system	32/system	Not specified
Conversational ter- minals supported	TTY 33/35, GE Termi- Net 300, Datapoint 3300, Syner-Data, Incoterm	TTY; CRT displays; IBM 2741, 3741, S/360 & S/370 computers; Wang 2200	Various terminals at 10, 15, or 30 cps	TTY 35, IBM 2741, Datel Execuport, Olivetti
Batch terminals supported	CDC 1700, CDC 200, IBM 1130, Incoterm	Data 100; IBM 2780, 3780, S/360 & S/370 computers (to 9600 bps)	IBM 360 & 370 computers, IBM 2770 & 2780, CDC 200, etc.	_
SOFTWARE Conversational pro- gramming languages	FORTRAN, COBOL, BASIC, ALGOL	FORTRAN, BASIC, Assembler	_	Proprietary "Plain English" language acti- vates standard Xerox programs
Batch-mode program- ming languages	FORTRAN, COBOL, BASIC, ALGOL	FORTRAN, BASIC, COBOL, PL/1, RPG, Assembler	FORTRAN, COBOL, PL/1, APT	_
Principal applications	Business & scientific	Business & scientific	Business & scientific	Business
CHARGES				
Min. monthly charge:	NI	Nasa		¢1 000
Interactive Remote batch	None None	None None	None	\$1,000 -
Terminal connect time: Interactive	None	\$6.00/hr.	_	See Comments
Remote batch	None	None	None	-
Central processor time: Interactive	\$24.00/min.	\$4.00-34.50/min.		See Comments
Remote batch	Rates on request	\$4.00-34.50/min.	See Comments	-
Mass storage: Interactive	\$1.00/10,000	\$12/cylinder/month	_	\$1.40/1000
	chars./month			chars./month
Remote batch	Rates on request	\$12/cylinder/month	\$0.02/5760 chars./day	
COMMENTS	Subsidiary of U.S. Steel Corp.; lower rates for batch mode and volume usage; surcharges for certain software	CPU charges vary with storage region size (2K to 600K bytes) and priority; surcharges for certain software	Emphasizes remote batch processing; prices depend upon system, type of port, and monthly volume	Offers integrated on-line accounting system; charges are based upon transactions entered, storage used, and lines printed; all programming is done by Xerox

AVAILABILITY OF APPLICATION PROGRAMS

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APPLICATION	Accounts payable Accounts receivable Banking Billing Data base management	Educational Engineering General ledger Hospital administration	Insurance Inventory control Numerical control Operations research Payroll	Personnel Project control Sales analysis Scheduling	Scientific Simulation Statistical Text editing Typesetting
COMPANY	Account Account Banking Billing Data bas	Educ Engir Gene Hospi	Insurance Inventory Numerical Operation Payroll	Personnel Project co Sales anal Schedulin School ad	Scientific Simulation Statistical Text editi
ACTS Computing Corporation Aeronutronic Ford CSN APL Services, Inc. Applied Computer Timesharing Applied Data Processing, Inc.					•
Applied Logic Corporation Aquila BST Limited Beloit Computer Center, Inc. Boeing Computer Services, Inc. Bowne Time Sharing, Inc.			•	• • •	
Chi Corporation Community Computer Corporation Compudial, Inc. Compu-Serv Network, Inc. Computel Systems Limited					
The Computer Company, Inc. Computer Innovations Computer Network Corporation Computer Research Company Computer Resource Services, Inc.				• • • •	
Computer Sciences Canada, Ltd. Computer Sciences Corporation Computer Sharing Services, Inc. Computer Spectrum Computility Division, Call Data Systems			• • • • •		
Computone Systems, Inc. Comshare, Incorporated Comshare Limited Control Data Corporation Cybershare Limited					• • • •
Cyphernetics Division, ADP, Inc. Data Resources Inc. Data-Tek Corporation Datacrown Limited Dataline Systems Limited					
Datalogics, Inc. Dialcom, Inc. Distronics, Inc. (Western Union) Financial Data Systems First Data Corporation				•	
Fulton National Bank General Electric Company Genesee Computer Center, Inc. Grumman Data Systems GTE Data Services Incorporated	• • • •				
HDR Systems, Inc. Honeywell Information Systems, Inc. Information Systems Design Interactive Data Corporation Interactive Sciences Corporation					

AVAILABILITY OF APPLICATION PROGRAMS (Continued)

APPLICATION	Accounts payable Accounts receivable Banking Billing Data base management	Educational Engineering General ledger Hospital administration	Insurance Inventory control Numerical control Operations research Payroll	Personnel Project control Sales analysis Scheduling School administration	fic tion cal liting tting
COMPANY	Accounts Accounts Banking Billing Data base	Educational Engineering General ledg Hospital adn	Insurance Inventory Numerica Operation Payroll	Personnel Project contro Sales analysis Scheduling School admin	Scientific Simulation Statistical Text editing Typesetting
International Timesharing Corporation Itel Corporation Data Services Kaman Aerospace Corporation Keydata Canada Keydata Corporation					• • •
Management Systems Corporation Manufacturing Data Systems, Inc. Mark/Ops Martin Marietta Data Systems McDonnell Douglass Automation Co.					
Mellonics Information Center (Litton) Metridata Computing, Inc. Multiple Access Limited National CSS, Inc. Newfoundland & Labrator Computer Svc.				• • • •	
NLT Computer Services Corp. Ohio Valley Data Control, Inc. On-Line Business Systems, Inc. On-Line Systems Inc. Pacific Applied Systems, Inc.				•	• • • • •
Paden Data Systems, Inc. Polycom Systems Limited PRC Computer Center, Inc. Programs & Analysis Inc. Proprietary Computer Systems, Inc.					• • • •
Pryor Corporation Rapidata, Inc. Remote Computing Corporation Scientific Process & Research, Inc. Scientific Time Sharing Corp.		•		• • • •	
The Service Bureau Company Shared Medical Systems, Inc. I.P. Sharp Associates Limited Standard Information Systems, Inc. Statistical Tabulating Corporation					• • • •
Structural Dynamics Research Corp. Systems Dimensions Limited Technical Advisors, Inc. Technology for Information Management Tel-A-Data, Inc.	• • • •	• • • • •	• • • •	• • •	••••
Telstat Systems, Inc. Time Sharing Resources, Inc. Tymshare, Inc. Uni-Coll United Computing Systems, Inc.					• • • •
University Computing Company USS Engineers and Consultants, Inc. Wang Computer Services Westinghouse Tele-Computer Systems Xerox Computer Services	•	•			• • • •

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COMPANY	Distronics, Inc.	Financial Data	First Data Corporation	Fulton National Bank	General Electric Company
GENERAL Name of service	Electronic Accounting		First Data Service;	Fulton Data	Mark III
Date operational	System for Distribu- tors	Oct. 1970	"Clockwork" in N.Y. 1970	1966	1965
Date Operational	-	Oct. 1970	1570	1300	1903
Areas currently served	Nationwide via 2 service centers	Continental U.S.	New England, Mid- West, and Middle Atlantic States via multiplexers, WATS, FX, Telenet, & Data-Dial	Southeastern U.S. via multiplexers in major cities and INWATS service	Local-call service to more than 500 cities in North America, and (via satellite) Western Europe, Australia, and Japan
EQUIPMENT Computers	IBM 360/40 & 360/50	IBM 360/50 & 360/65 in St. Loius; IBM 360/50 in New York (2)	DECsystem-10 (8) in Waltham, Mass.	Honeywell 6080 (2) in Atlanta	Over 100 Honeywell 6088 and IBM 370/ 158 computers in two supercenters in Ohio and Maryland
No. of simultaneous users	350	****	Over 250	125 total	200 per computer
Conversational ter- minals supported	IBM 2740-II type; Novar 540-2, Diablo, DMC	IBM 1050, 1060, 2740, 2980, Burr. TC 700, TU 700; BR 2001; FDSI; NCR 270	"All American-made interactive terminals"	TTY and all compatible units at 10 to 30 cps	ASCII, EBCDIC, or Correspondence Code terminals at 10, 14.8, 15, 30, and 120 cps; Touch- Tone
Batch terminals supported	-	_	FDC-73, all DEC batch terminals, IBM 2780, Data 100, etc.	"All"	IBM 2780, 3780, Data 100, MDS 2400 RCP 702, Honeywell G-115, etc., at 2000-4800 bps
SOFTWARE Conversational programming languages	_	_	FORTRAN, BASIC, COBOL, ALGOL, LISP, SNOBOL, etc.	FORTRAN, BASIC	FORTRAN, BASIC, ALGOL, editors, data management, financial manage- ment
Batch-mode program- ming languages			FORTRAN, BASIC, COBOL, ALGOL, LISP, SNOBOL, etc.	COBOL, ALGOL, JOVIAL, Simscript, Databasic	FORTRAN, COBOL PL/1, assembly, simulators
Principal applications	Business	Banking (thrift industry)	Business & scientific	Business & scientific	Business & scientific
CHARGES		*			
Min. monthly charge: Interactive	See Comments	See Comments	None	None	\$100/catalog
Remote batch	_	_	None	None	\$100/catalog
Terminal connect time:			·		A= 00 (400 \) !!
Interactive Remote batch	<u>-</u>	-	\$0.00-10.00/min. \$7.50/hr.	\$7/hour (300 bps) \$15.00/hr. (2000 bps)	\$7-30 (120 cps)/hr. \$10/hr.
Central processor time: Interactive	_	_	\$0.00-18.00/min.	\$0.03 /unit	\$0.04-0.10/CRU
Remote batch	_	-	\$0.00-10.00/min.	\$8.33/min.	\$184-1,200/CRU
Mass storage: Interactive		****	\$0.10-0.50/1000	\$1.00/1280	\$0.10-0.75/320 36-
Remote batch	_	_	chars./month \$0.10-0.50/1000 chars./month	chars./month \$1.00/1280 chars./month	bit words/month \$0.10/320 36-bit words/month
COMMENTS	Specializes in plumb- ing, air conditioning, electrical, & industrial supplies distributors; charges are based on percentage of net sales volume, as con- tractually negotiated	Serves savings & Ioan associations and mutual savings banks; monthly charges are based on number of accounts handled	CPU charges vary with amount of main stor- age used; offers stock market data base, financial modeling, and data management systems		Batch only offered on IBM computers; CPU costs depend or priority, time of day, and resources used; continuous access pricing available; COM service available; extensive data management facilities are

COMPANY	Genesee Computer Center, Inc.	Grumman Data Systems Network Services	GTE Data Services Incorporated	HDR Systems, Inc.	Honeywell Information Systems, Inc.
GENERAL					
Name of service	Genesee Services	Call Data	GTEDS Time-Sharing Service	HDR Systems KRONOS	Datanetwork
Date operational	Aug. 1968	Feb. 1970	Nov. 1971	Oct. 1972	July 1972
Areas currently served	Continental U.S. and Toronto via multi- plexers and INWATS service	Middle Atlantic and New England; INWATS service to Conn., Del., Mass., N. H., N.J., Pa., R.I., & Vt.; also see Comments	Continental U.S. plus Hawaii	Omaha and surround- ing areas	Entire U.S.; local service in most large cities plus INWATS service
EQUIPMENT Computers	CDC 6600, 7600, and Cyber 72 belonging to Control Data (Cyber- net) and Multiple Access Ltd.	IBM 370/155, IBM 370/168, CDC Cyber 73, DECsystem-10, Honeywell 635	CDC 6500, CDC 6600, and CDC Cyber 73-28 (2); Honeywell 66/20	CDC 6400 in Omaha, Neb.	Honeywell 6080 (2) in Minneapolis
No. of simultaneous users	Not specified	Over 300	1000 total	150	130
Conversational ter- minals supported	TTY and all compatible units at 10 or 30 cps	ASCII, EBCD, or Correspondence ter- minals at 10, 14.8, 15, 30, or 120 cps	TTY & compatible terminals at 10, 15, or 30 cps	TTY 33/35, CDC 713, Execuport, etc.; IBM 2741	TTY and compatible units at 10, 15, or 30 cps; Honeywell VIP displays; IBM 2741
Batch terminals supported	CDC 200, DEC PDP-11, IBM 1130, UNIVAC 9200/9300, Data 100, etc.	IBM 2780, 1130, 360/20, and com- patible units	CDC 200 User Terminal and all compatible units at 2000 to 9600 bps	CDC 200 & 731, Data 100, M&M 500, Mohawk 2400, etc.	Most Honeywell com- puters; Data 100, Mohawk 2400, etc.
SOFTWARE Conversational pre- gramming languages	FORTRAN, COBOL, Compass	BASIC, BRUIN, APL, SNOBOL, SCRIPT, EDIT, FORTRAN, COBOL, PL/1, RPG	FORTRAN, BASIC, Text Editor	FORTRAN, APLUM, BASIC, COBOL, Text Editor	FORTRAN, COBOL, BASIC, Text Editor
Batch-mode program- ming languages	FORTRAN, COBOL Compass	FORTRAN, APL, COBOL, PL/1, Assembler, RPG,	FORTRAN, BASIC, COBOL, Simscript, Compass	FORTRAN, COBOL, Compass	FORTRAN, COBOL, ALGOL, JOVIAL, GMAP, COBOL/IDS
Principal applications	Engineering & scientific	Business, engineering, & scientific	Business & scientific	Business & scientific	Business & scientific
CHARGES Min. monthly charge: Interactive Remote batch Terminal connect time:	None None	None None	\$1 00 \$100	\$100 \$100	\$200 \$200
Interactive Remote batch	\$9.00/hr. \$10.00/hr.	\$8.25-13.75/hr. No charge	\$10.50-22.00/hr. \$10.00-30.00/hr.	\$5.00/hr. (10-30 cps) \$10.00/hr. (2000 bps)	\$11.00/hr. \$33.00/hr.
Central processor time: Interactive Remote batch	\$0.30/sec. \$0.21-0.65/sec.	\$0.39/virtual sec. \$6.50-13.00/min.	\$1.50-30.00/min. \$9.60-33.60/min.	\$0.20/sec. \$0.20/sec.	\$0.10/TSU \$0.10/RBU
Mass storage: Interactive Remote batch	\$0.01/1000 chars./day \$0.01/1000 chars./day	\$8.00-20.00/3330 cylinder/month \$8.00-20.00/3330 cylinder/month	\$0.40-0.50/1280 chars./month \$0.40-0.50/1280 chars./month	\$0.20/640 chars./month \$0.20/640 chars./month	\$0.08-0.65/320 36-bit words/month \$0.08-0.65/320 36-bit words/mo.
COMMENTS	Provides specialized technical services, and resells Control Data or Multiple Access computer services, at the supplier's rates, in the process	Also operates Call Data DTSS Cyber 73 and DECsystem-10 serving Contintental U.S.	Offers general time- sharing services plus large library of appli- cations programs for telephone companies	Offers powerful text editing system and professional consult- ing services	Offers 160 hours/ week nationwide access to GCOS mul- tidimensional com- puting, plus 24-hour customer service hotline

COMPANY	Systems Dimensions Limited	Technical Advisors, Inc.	Technology for Information Management, Inc.	Tel-A-Data, Inc.	Telstat Systems, Inc.
GENERAL Name of service	SDL Computer Ser- vices	TECH-MAC	TIM-Sharing	Tel-A-Data	TELAC/70
Date operational	June 1969	June 1967	Sept. 1968	Dec. 1966	Jan. 1971
Areas currently served	All major Canadian cities plus Eastern U.S.; multiplexers in Boston & New York; RJE terminals in Boston, N.Y. & Washington	Continental U.S. except Alaska (toll- free except in Michigan)	New York State	State of Florida	New York City metropolitan area
EQUIPMENT Computers	IBM 370/168 (2) & IBM 360/85 in Ottawa	Varian 622i (2); 1 in Wayne, Mich., and 1 in Phoenix, Ariz.	Honeywell 440 in Orlando, Fla.	Burroughs B 500	Xerox Sigma 9
No. of simultaneous users	80	20 in Wayne, 5 in Phoenix	50	64	64
Conversational ter- minals supported	IBM 2741 and compatible units; TTY and compatible ASCII terminals	TTY 33/35 & other ASCII terminals at 10 or 30 cps	TTY 33/35 & other ASCII terminals at 10 cps	TTY 33/35, GE TermiNet 300, Burroughs TC 500, Incoterm 10/20	TTY 33/35, IBM 2741, GE TermiNet 300, Datapoint 3300, Execuport, etc.
Batch terminals supported	IBM BSC terminals and equivalents	-	_	_	XDS 7670, IBM 2780, 1130,UNIVAC DCT 2000, etc.
SOFTWARE Conversational pro- gramming languages	SDL/Wylbur; all batch languages in fast batch mode	-	FORTRAN, BASIC	Assembler, COBOL	FORTRAN, BASIC Symbol, ASSIST
Batch-mode program- ming languages	FORTRAN, SPSS, COBOL, PL/1, RPG, Mark IV, Assembler, RAMIS, WATFIV, Culprit	_	_	-	FORTRAN, COBOL, BASIC, Symbol, Metasymbol
Principal applications	Business & scientific	Civil engineering & surveying	Business & scientific	Business	Financial services
CHARGES Min. monthly charge: Interactive Remote batch Terminal connect time:	None \$60	None 	\$25 -	\$800 	None Not specified
Interactive Remote batch	\$12.00/hr. -	\$10-28/hr. (10 cps) \$15-36/hr. (30 cps)	\$10.00/hr. -	No extra charge —	\$10.00/hr. Not specified
Central processor time: Interactive Remote batch	\$30.00/min. \$20.00/min.	None -	\$3.00/min. -	No extra charge —	\$9.00/min. Not specified
Mass storage: Interactive Remote batch	\$2.00/million bytes/day \$2.00/million bytes/day	\$10.00/2000 chars./month —	\$0.75/1000 chars./month —	\$0.30/330 digits/month —	\$0.01/1000 chars./day Not specified
COMMENTS	Offers on-line and batch services based upon OS/360-370 & HASP, plus an interactive file editor (SDL/Wylbur) and data retrieval system (SDL/Info)	Offers specialized service for civil engineers and survey ors only; plotter available for \$45/hour	Offers services on ACTS system. \$50 initiation fee. Re- duced rates for non- prime hours and volume usage	Main emphasis is on invoicing, accounts receivable, statistical reports, and inventory control; monthly charge includes CP and connect time	Provides access to TELPRICE/70, an extensive financial data base, at a cost of \$350/month

COMPANY	Time Sharing Resources, Inc.	Tymshare, Inc.	Uni-Coll	United Computing Systems, Inc.	University Computing Company
GENERAL					
Name of service	Total-APL	TYMCOM IX, X, & 370	TSO and APL at Uni- Coll	ucs	1108/FASBAC services; UCC 6000 services
Date operational	July 1970	1966	July 1970	Jan. 1968	May 1969 (1108); May 1975 (6600)
Areas currently served	Northeast and Southeast states, plus Texas, Arkansas, Oklahoma, & Calif- ornia	Local access in all major U.S. metro- politan areas, plus INWATS; local access in London, Paris, & Brussels	Delaware Valley	Major metropolitan areas nationwide thru network of multiplexers; national INWATS for remote batch; expanding to major	Entire U.S. (thru WATS and multi- plexers), plus Canada, England, Western Europe and Aus- tralia (1108); U.S. and Canada (6600)
EQUIPMENT Computers	IBM 360/75 in Great Neck, N.Y.	Xerox 940 (26), DEC PDP-10 (6), & IBM 370/158 (1); in Cuper- tino, CA & other lo- cations	IBM 370/168 & DECsystem-10 (KI) in Philadelphia	Canadian cities CDC Cyber 70 (3), CDC 6600, & CDC 6500 in Kansas City, Mo.	UNIVAC 1108's in Dallas (5), U.K. (4), and Sydney (1); CDC 6600 (1) in Dallas
No. of simultaneous users	95	15 00 total	110 total	Proprietary	150 conversational plus 150 RJE (1108);
Conversational ter- minals supported	IBM 2741 & equiva- lent units; all ASCII terminals	Any ASCII, EBCDIC, or Correspondence unit at 10, 15, or 30 cps, in full or half duplex mode	Any ASCII unit at 10, 30, or 120 cps; IBM 2741 & com- patible units at 14.8 cps	Virtually all 10 to 30 cps terminals (120 cps in 1975)	40 (6600) ASCII, EBCDIC, & Correspondence units at 10, 15, or 30 cps (1108 only)
Batch terminals supported	IBM 2780, Data 100	IBM 2780 and compatible units	Any HASP-compatible RJE terminal	Data 100, DEC PDP- 11, Mohawk 2400, Remcom, UNIVAC 1004, etc.	UCC Cope plus UNIVAC 1004 and IBM 2780 and Hasp (1108) or CDC UT 200 (6600)
SOFTWARE Conversational pro- gramming languages	APL	FORTRAN, BASIC, COBOL, PL/1, Assembler, Editor	APL & TSO on IBM 370/168, FORTRAN, BASIC, COBOL, ALGOL, APL on DECsystem-10	FORTRAN, BASIC, Editor	CASH, CALC, CASCMP, Fastext (1108 only)
Batch-mode program- ming languages	FORTRAN, COBOL, BASIC, APL, PL/1, Assembler	_	FORTRAN, COBOL, PL/1, RPG, Assem- bler on IBM 370/168	FORTRAN, BASIC, COBOL, ALGOL, Compass, Simscript	FORTRAN, COBOL (1108 and 6600); ALGOL and assembly (1108 only)
Principal applications	Business & scientific	Business & scientific	Academic, scientific, administrative	Business & scientific	Scientific and engineering (both) plus business (1108)
CHARGES Min. monthly charge: Interactive	None	\$80	None	\$100	None
Remote batch Terminal connect time: Interactive	None \$11.00-19.00/hr.	 \$16. 00 /hr.	None \$3.60/hr. (168)	\$100 \$10.50-37.50/hr.	None \$9.35-12.00/hr.(1108
Remote batch Central processor time: Interactive Remote batch	\$120.00/hr. \$31.20/min. —	\$0.05/sec.		\$10.00-30.00/hr. \$1.50-36.00/min. \$9.60-33.60/min.	\$300/mo.(dedicated) \$20/hr. (1108) \$1.20/1000 CRU's \$0.36/sec.(1108);\$0.16
Mass storage: Interactive Remote batch	\$10.00/million bytes per day	\$0.50-1.00/1000 chars./month	\$0.02/13,000 chars./day \$0.02/13,000 chars./day	\$0.50/1280 chars./month \$50.00/204,800 chars./month	0.55 sys. sec. (6600) \$1.10/2K char./mo.(110/ \$0.16/7K 36-bit wds. day (1108); \$0.012/ 1280 6-bit char/day
COMMENTS	Total-APL File Sub- system facilitates processing of large shared files and data bases; also offers financial modeling system and stock data base system called Impact	Charges shown are for Type A service on Xerox 940; other service plans are available; operates an extensive international network called TYMNET; over 1250 employees	services and DEC- system-10 time- sharing services to	Offers variety of pricing options and 4 levels of service: time-sharing, remote batch, RJE (batch job entry from TS environment), and local batch	(6600) Principal emphasis is on remote batch; FASBAC is RJE with conversational set-up. 6600 CPU time includes I/O time; system seconds are based or portion of main memory used; mass storage discounts available