

Order Writing and Invoicing Inventory Accounting and Management Accounts Receivable Sales Analysis

APPLICATION PROGRAMMING SERVICE: This IBM service, introduced in September 1971, enables System/3 Model 6 and Model 10 users to have their basic business application programs designed, generated, tested, and documented by IBM Systems Engineers at fixed prices. The service currently covers four applications: Order Writing and Invoicing, Accounts Receivable, Inventory Accounting and Management, and Sales Analysis.

The Application Programming Service consists of four main steps. First, the user and an IBM representative fill out questionnaires defining the application and the formats of the required reports. Second, IBM processes the information at its Application Customizing Center to generate the required programs. Third, IBM tests the programs to make sure they produce the agreed-upon results, using test data and machine time provided by the user. Fourth, IBM turns over the tested application programs and associated documentation to the user.

APPLICATION PROGRAMS: In addition to the two services described above, IBM offers a limited number of packaged programs for specific applications. The current Application Program Products, which receive centralized IBM support, are listed in the price list at the end of this report. Also available are a variety of Field Developed Programs (FDP's) and Installed User Program (IUP's). Support for the FDP's and IUP's is limited to pertinent error-correction information during the first six months after initial availability of each program.

Other sources of programs, technical information, and education are the System/3 user groups. Two IBM-affiliated user groups, COMMON and Guidance International, are open to System/3 users. Moreover, at least two independent organizations, Group 3 and the National Association of IBM System/3 Users, have been formed specifically to aid System/3 users.

PRICING

POLICY: IBM offers the System/3 on a purchase, monthto-month rental, or lease basis. The standard IBM LRA (lease/rental) contract includes equipment maintenance and entitles the customer to up to 176 hours of billable time per month. Time used in excess of that amount is billed, for most System/3 components, at an extra-use rate of 10% of the basic hourly rate, (i.e., 10% of 1/176 of the monthly rental for each hour of extra use).

The LRA agreement provides users with a single contract on which they can specify mixtures of rental and leased equipment, each with various terms. CPU's rented under the plan can be terminated or downgraded on 90 days' notice, and all other rented equipment can be terminated or downgraded on 30 days' notice. Base terms and extension terms are specified for each piece of equipment obtained through a leasing agreement.

Generally, the base term and extension terms for the System/ 3 processor models are a three-year basic term followed by one-year extension terms. Accruals toward purchase of up to 50 percent of the purchase price are permitted during the first base term (36 months) of a lease contract. The agreement includes upper-limit price protection for both lease and purchase contracts. Specified maximum second-year and third-year lease and purchase prices correspond to annual increases of about 5 percent.

SOFTWARE: System/3 users receive the basic System Control Programs at no additional cost. All other IBM soft-

ware, including compilers and utility routines, is priced separately. Prices of the current IBM Program Products are listed at the end of this report.

Rates for programming service/programming assistance are \$81 per hour during regular hours and \$93 per hour during nonregular hours.

EDUCATION: Two-day introductory courses are offered at no charge. Various other System/3 courses are available at separate charges.

MAINTENANCE: The IBM System/3 is leased to the user under rental plan A, which entitles the user to maintenance for 24 hours per day, 7 days per week.

For purchased systems, the IBM System/3 is under maintenance group D. The minimum period of maintenance service is 9 consecutive hours between 7:00 a.m. and 6:00 p.m., Monday through Friday. Charges for maintenance coverage outside this period are based upon the following percentages of the minimum monthly maintenance charge (MMC) added to the MMC:

	Consecutive hours						
	<u>9</u> *	<u>12</u>	<u>16</u>	<u>20</u>	<u>24</u>		
Monday-Friday (until 8:00 a.m. Saturday)	10	12	14	16	18		
Saturday (until 8:00 a.m. Sunday)	4	5	7	8	9		
Sunday (until 8:00 a.m. Monday)	5	7	9	11	12		

*Outside of the hours 7:00 a.m. to 6:00 p.m.

For users without a maintenance contract, the System/3 is maintained under per-call class 2. Under this class the per-call charge during regular hours is \$67.00 per hour, and during off hours the charge is \$78.00 per hour. The hourly rate for systems engineering service is \$52.00.

EQUIPMENT: The following typical purchase prices include controllers and adapters.

System/3 Model 4

MINIMUM SYSTEM: Consists of 64K 5404 Processing Unit, one 5447 Disk Storage Drive and Control, one 5213 Model 3 Printer, one 3277 Model 1 Display Station, and one 78-key operator console keyboard. Purchase price, \$33,867.

System/3 Model 8

MINIMUM SYSTEM: Consists of 16K 5408 Processing Unit, 5444 Model A1 Disk Storage Drive, 5203-1 Printer, and 5471 Printer-Keyboard. Purchase price, \$43,520.

MINIMUM DATA STATION SYSTEM: Consists of 16K 5408 Processing Unit, 5444 Model A1 Disk Storage Drive, 5203-2 Printer, and a directly attached 3741 Data Station. Purchase price, \$53,785.

System/3 Model 10

TYPICAL DISK SYSTEM: Consists of 12K 5410 Processing Unit, 5424 Model A2 MFCU, 5203 Model 2 Printer (with 120 print positions), 5471 Printer-Keyboard, and one 5444 Model 2 Disk Storage Drive (4.90 million bytes). Purchase price, \$63,655.

System/3 Model 12

MINIMUM SYSTEM: Consists of 32K 5412 Processing Unit, 5424 Model A2 MFCU, 5203 Model 1 Printer, and 3340 Model C2 DASF. Purchase price, \$95,026.

System / 3 Model 15

MINIMUM SYSTEM: The basic configuration required to utilize the Model 15 processing support consists of a 5415 Model A17 Processing Unit (48K bytes), 3277 Model 1 Display Station, 1403 Model 5 Printer, 5424 Model A1 MFCU, and one 5444 Model A2 Disk Storage Drive, plus all necessary attachments and control units. Purchase price, \$110,901. EXPANDED SYSTEM: A typical large Model 15 disk system consists of a 5415 Model A20 Processing Unit (128K bytes), 3277 Model 1 Display Station, 1403 Model N1 Printer, 2560 Model A1 MFCM, 2501 Model A2 Card Reader, one 5444 Model A2 Disk Storage Drive, and four 5445 Disk Storage Drives, plus all necessary attachments and control units. Purchase price, \$228,995.■

EQUIPMENT PRICES

Monthly Charges 3-Year 2-Year 1-Year Monthly Purchase Price Maint. **Rental*** Lease* Lease* Lease* PROCESSORS AND MAIN STORAGE Processing Unit (for Model 4 systems): Model A18; 65,536 bytes 5404 \$176.00 \$ 13,790 \$ \$725 \$ \$659 Processing Unit (for Model 6 systems): Model B2; 8,192 bytes Model B3; 12,288 bytes Model B4; 16,384 bytes 5406 20,190 130.00 816 742 23,140 23,490 136.00 136.00 ____ 978 889 _____ ____ 1,133 1.030 Command Keys (9-16) 0.50 1550 689 25 22 _ ____ Processing Unit (for Model 8 systems): Model A14; 16,384 bytes Model A16; 32,768 bytes Model A17; 49,152 bytes 5408 19,540 100.00 779 708 20,715 21,890 105.00 846 769 _ ____ 913 830 ____ ____ Model A18; 65,536 bytes 23,065 980 891 115.00 Processing Unit (for Model 10 non-disk systems): Model A2; 8,192 bytes Model A3; 12,288 bytes Model A4; 16,384 bytes Model A5; 24,576 bytes Model A6; 32,768 bytes Model A7; 49,152 bytes 5410 43.00 47.50 47.50 11,310 14,260 452 411 597 543 ____ 14,610 768 698 ____ _ 63.50 63.50 23,360 23,710 1,106 1.055 1,430 1,300 ____ _ 32 810 88.00 1.865 1.695 Processing Unit (for Model 10 disk systems): Model A12; 8,192 bytes Model A13; 12,288 bytes Model A14; 16,384 bytes Model A15; 24,576 bytes Model A16; 32,768 bytes Model A17; 49,152 bytes 5410 580 15 850 94.50 99.00 638 ____ ____ 18,800 781 710 863 19,150 27,900 99.00 115.00 949 1,282 1,165 28,250 115.00 1,606 1,460 _ -----140.00 37 350 2 035 1.850 _ _ Processing Unit (for Model 12 systems): Model B16; 32,768 bytes Model B17; 49,152 bytes Model B18; 65,536 bytes Model C19; 81,920 bytes 5412 36,680 223.00 1,529 1,390 _ 1,451 1,512 1,716 37,885 39.030 228.00 233.00 1,596 ---____ ____ 243.00 1,888 ____ 45,855 1,935 1.777 Model C20: 98.304 bytes 47 030 248 00 _ ____ Processing Unit (for Model 15 systems without 3340): Model A17; 49,152 bytes Model A18; 65,536 bytes Model A19; 98,304 bytes Model A20; 131,072 bytes 5415 56.020 204.00 1.947 1,770 57,195 61,245 63,595 209.00 2,014 _ ____ 2,214 2,348 214 00 2,013 223.00 2.135 ____ ____ Processing Unit (for Model 15 systems with 3340): Model B17; 49,152 bytes Model B18; 65,536 bytes Model B19; 98,304 bytes Model C21; 163,840 bytes Model C22; 196,608 bytes Model C23; 229,376 bytes Model C24; 262,144 bytes Model C24; 262,144 bytes Model D19; 98,304 bytes Model D21; 183,840 bytes Model D21; 163,840 bytes 5415 2.761 2.510 81,800 ____ 2,828 3,028 3,162 2,571 2,753 2,875 216.00 221.00 _ 82,975 87,025 230.00 234.00 239.00 243.00 89,375 95,890 _ 3,515 3,649 3,783 3,195 3 317 98,240 -3,439 100.590 ____ 252.00 239.00 3,917 3,316 3,561 3,015 102,940 ----94,760 97,110 ____ 3,450 3,137 248.00 Model D20; 131,072 bytes Model D21; 163,840 bytes Model D22; 196,608 bytes Model D23; 229,376 bytes Model D24; 262,144 bytes Model D25; 393,216 bytes 3,319 3,441 3,563 252.00 257.00 3,650 3,784 ____ 101,160 _ 103,510 261.00 270.00 349.00 _ 105,860 3,918 3,685 4,190 108,210 120,810 4.052 ____ 4,608 Model D26; 524,288 bytes 130,210 5.144 4,678 389.00 PROCESSOR OPTIONS AND ATTACHMENTS For Model 4: 2,700 25.50 3960 5203 Printer Base Attachment: for 115-cps printing 163 149 7081 Serial I/O Channel 4,380 6.00 204 185

*Prices include equipment maintenance.

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EQUIPMENT PRICES

					Monthly Cl	narges	
		Purchase Price	Monthly Maint.	Rental*	3-Year Lease*	2-Year Lease*	1-Year Lease*
PROCE	SSOR OPTIONS AND ATTACHMENTS (Continued)						
For Mode	əl 6:						
1550 3210 3901 3902 3903 3960 5732	Command Keys 9 through 16 5496 Data Recorder Attachment Printer Attachment for 5213 Model 1 For Model 2 For Model 3 5203 Printer Base Attachment; for 115-cps printing Processing Unit Expansion A; required for any combination of 7081 Serial I/O Channel, 2074 BSCA, 4765 LCA, or 3741 Attachment (8220)	689 1,375 2,410 2,410 2,410 2,700 972	0.50 2.00 19.50 19.50 19.50 22.00 6.50	25 52 92 92 92 163 42	23 48 84 84 84 149 38		
6378 7081 7951 7952 7960 8220	Second Disk Attachment for 5444 Model 3 or second Model 2 Serial I/O Channel Printer Attachment for 2222 Model 1 For Model 2 Display Station Attachment 3741 Display Station/Programmable Work Station Attachment	1,420 4,380 2,410 2,410 2,580 4,525	5.00 5.00 19.50 19.50 1.50 16.00	58 204 92 92 102 244	53 185 84 93 222		
For Mode							
3480 3500 3960 3970 3972 4040 4110 4701 5732	Dual Feed Carriage Control; for 5203 Printer Dual Programming Feature 5203 Printer Base Attachment 5203 Printer Speed Attachment; for Model 1 or 2 For Model 3 5448 Disk File Attachment 5741 Printer Keyboard Attachment Magnetic Tape Base Attachment Processing Unit Expansion A; required for 7081 Serial I/O Channel	727 3,220 1,290 554 1,400 2,590 1,670 1,105 972	$\begin{array}{c} 1.00\\ 1.00\\ 7.50\\ 3.00\\ 6.50\\ 24.00\\ 5.00\\ 2.50\\ 6.50\end{array}$	32 151 51 70 136 67 60 42	30 137 47 18 64 124 61 55 38		
5733 6378 7081 7960 8220	or 2074 BSCA Processing Unit Expansion B; requires 5732 Second Disk Attachment; for 5444 Model 3 or second Model 2 Serial I/O Channel 3411 Magnetic Tape Attachment 3741 Display Station/Programmable Work Station Attachment	451 1,970 4,380 2,740 4,525	0.50 6.00 5.00 7.50 15.50	24 82 204 156 244	22 75 185 142 222		
For Mode	el 10:						
3480 3500 3901 3902 3970 3971 3972 4040 4100 4100 4101 4110 4120 4130 4140 4150 4501 4501 5501 5732	Dual Feed Carriage Control; for 5203 Printer Dual Programming Feature First 5445 Attachment Second 5445 Attachment; requires 3901 5203 Printer Attachment; requires 3901 5203 Printer Attachment for Model 1 For Model 2 For Model 3 5448 Disk File Attachment 5424 MFCU Attachment for Model A1 For Model A2; requires 4100 5741 Printer Keyboard Attachment Data Entry Keyboard Attachment 1442 Card Reader/Punch Attachment; for Models 6 and 7 1403 Printer Attachment for Model 2 For Model 1 Higher Performance First Disk Attachment Second Disk Attachment Power Supply Expansion; provides additional 6-volt power Processing Unit Expansion A; required for any combination of RPQ 1442, 5445, 3411, or 3741 attachments	$\begin{array}{r} 727\\ 3,220\\ 14,060\\ 422\\ 1,845\\ 1,845\\ 2,690\\ 2,590\\ 3,125\\ 3,758\\ 1,670\\ 1,875\\ 4,890\\ 2,900\\ 3,175\\ 554\\ 554\\ 554\\ 1,580\\ 1,285\\ 451\end{array}$	$\begin{array}{c} 1.00\\ 1.00\\ 32.00\\ 1.00\\ 10.50\\ 10.50\\ 14.00\\ 24.00\\ 13.50\\ 15.50\\ 5.00\\ 1.00\\ 14.50\\ 20.50\\ 20.50\\ 20.50\\ 1.00\\ 1.00\\ 1.00\\ 3.00\\ .50\end{array}$	32 151 646 17 71 136 107 125 67 60 244 150 221 25 63 46 24	30 137 588 15 66 67 111 124 97 114 61 55 222 137 201 23 22 57 42 22		
5734 5735 6378 7081 7951 8220 8642	Processing Unit Expansion C Processing Unit Expansion D Second Disk Attachment; for 5444 Model 3 or second Model 2 Serial I/O Channel 3411 Magnetic Tape Attachment 3741 Display Station/Programmable Work Station Attachment Universal Character Set Control; for 6639 on 5203 Printer	1,550 451 1,420 4,380 3,370 4,525 269	1.00 1.00 5.00 5.50 9.50 15.50 1.00	69 24 58 204 205 244 16	63 22 53 185 186 222 15		
For Mode	el 12:						
3480 3500 3960 3970 4100 4101 4110 4130 4135 4140 4150 4160 4701 *Prices i	Dual Feed Carriage Control Dual Programming Feature 5203 Printer Base Attachment 5203 Printer Attachment for Model 1 and 2; requires 3960 For Model 3; requires 3960 5424 MFCU Attachment for Model A1 For Model A2; requires 4100 5741 Printer Keyboard Attachment 1442 Card Reader/Punch Attachment; for Models 6 and 7 1403 Printer Attachment for Model 5 For Model 2 For Model N1 1403 Printer Base Attachment Magnetic Tape Base Attachment	727 3,220 1,290 554 1,400 3,125 6,33 1,670 4,890 1,59 414 693 2,485 1,105	$\begin{array}{c} 1.00\\ 1.00\\ 7.50\\ 3.00\\ 6.50\\ 13.50\\ 2.00\\ 5.00\\ 14.50\\ 1.5$	32 151 51 70 107 18 67 244 7 18 89 132 60	30 137 47 18 64 97 17 61 222 7 7 17 81 120 55		

*Prices include equipment maintenance.

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EQUIPMENT PRICES

					Monthly C	harges	
		Purchase Price	Monthly Maint.	Rental*	3-Year Lease*	2-Year Lease*	1-Year Lease*
PROCES	SOR OPTIONS AND ATTACHMENTS (Continued)						
5501 5502 5732	Power Supply Expansion; provides 6-volt power Provides 24-volt power Processing Unit Expansion A; required for any combination of 3411, 8220, card reader, or 7801	1,580 635 1,285	1.00 1.00 3.00	63 21 46	57 19 42		
5733 5734 5735 7081 7960 8220 8642	Processing Unit Expansion B Processing Unit Expansion C Processing Unit Expansion C Serial I/O Channel 3411 Magnetic Tape Attachment 3741 Display Station/Programmable Work Station Attachment Universal Character Set Control; for 6639 on 5203 Printer	451 1,550 451 4,380 2,740 4,525 269	.50 1.00 5.50 7.50 15.50 1.00	24 69 24 204 150 244 16	22 63 22 185 142 222 15		
For Model	15:						
1580 1601 3901 3903 4100 4135 4140 4135 4140 4150 4160 5501 5502 5733 5734 5735 5813/14 6378 7081 7901 7951 8090 8100 8220	Card Print Control for 2560 Channel Terminator First 5445 Attachment Second 5445 Attachment 5424 MFCU Attachment for Model A1 For Model A2; requires 4100 1442 Card Reader/Punch Attachment; for Models 6 and 7 1403 Printer Attachment for Model 5 For Model 2 For Model N1 1403 Printer Base Attachment Power Supply Expansion; provides 6-volt power Provides 24-volt power Processing Unit Expansion 1 Processing Unit Expansion 2 Processing Unit Expansion 3 DDS Adapter Second Disk Attachment; for 5444 Model 3 or second Model 2 Serial I/O Channel 3284/3287 Printer Attachment 3411 Magnetic Tape Attachment 2560 MFCM Attachment 3741 Display Station/Programmable Work Station Attachment	$\begin{array}{c} 1.165\\ 2.185\\ 14.060\\ 2.700\\ 3.125\\ 633\\ 4.890\\ 159\\ 414\\ 693\\ 2.485\\ 1.580\\ 635\\ 451\\ 1.550\\ 451\\ 756\\ 1.970\\ 4.380\\ 1.050\\ 3.370\\ 6.270\\ 5.890\\ 4.525\end{array}$	$\begin{array}{c} 3.00\\ 1.00\\ 32.00\\ 1.00\\ 13.50\\ 2.00\\ 14.50\\ 1.50\\ 1.50\\ 1.50\\ 1.9.00\\ 1.00\\ 1.00\\ 1.00\\ 1.00\\ 4.50\\ 6.00\\ 6.00\\ 3.00\\ 9.50\\ 7.00\\ 15.50\\ 15.50\\ 15.50\\ \end{array}$	31 56 646 96 107 17 244 7 18 89 132 63 21 24 69 24 26 82 204 31 205 194 244	29 51 588 88 97 16 222 7 17 17 81 120 57 19 22 63 22 24 75 185 29 186 176 222		
CONSO	LE						
3277 4632	Display Station, Model 1 (required in Model 15 systems) 78-key Operator Console Keyboard (required on 3277)	2,470 1,010	9.00 14.00	74 33		\$ 63 28	_
3277 4630/ 31/34 4633/35	CRT display (for 5404): Model 1; 480-character display Model 2; 1920-character display Keyboard for either model; 66 keys; EBCDIC typewriter/EBCDIC Data Entry/ASCII typewriter Keyboard for either model; 78 keys; EBCDIC typewriter/ASCII typewriter	2,470 3,200 520 869	9.00 19.50 5.00 8.50	74 108 13 29	 	63 92 11 25	
MASS S	STORAGE						
3340 3348	Direct Access Storage Facility: Model A-2 (2-drives plus control) Model B-1 (additional drive) Model B-2 (2 additional drives) Model C-2 (2 drives plus control) Data Module (for 3340 drives): Model 70; 41.04 million bytes plus 9.83 million bytes exclusively for program support	36,000 19,800 25,200 27,580 2,200	92.00 49.00 79.00 82.50 Time & Mat'l.	1,154 645 814 892 82	-	982 549 693 759 70	
3344	Direct Access Storage Facility (for use with 3340 DASF on Model 15D only)	49,500	150.00	1,351	_	1,150	
5444 5540	Disk Storage Drive: Model A1; 2.46 million bytes Model A3; 2.46 million bytes Model A3; 2.46 million bytes Model 1; 2.46 million bytes Model 2; 4.92 million bytes Model 3; 2.46 million bytes Disk Cartridge (for 5444 drives)	5,935 7,030 5,935 5,700 6,765 5,700 175	71.50 71.50 71.50 51.50 51.50 51.50 Time &	239 359 239 196 323 196 Purch.			
5540 5422	Disk Enclosure (required for attachment of 5444 Disk Storage Drives when 5424 MFCU is not used)	3,605	Mat'l. 11.50	only 136		_	
5445	Disk Storage Drive: Model 1; first 5445 on 5415; 20.48 million bytes Model 2; second 5445 on 5410; 20.48 million bytes Model 3; dual-pack 5445, 40.76 million bytes	10,410 9,965 20,430	128.00 121.00 251.00	421 401 822	=		=

*Prices include equipment maintenance.

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EQUIPMENT PRICES

				Monthly Charges			
		Purchase Price	Monthly Maint.	Rental*	3-Year Lease*	2-Year Lease*	1-Year Lease*
MASS	STORAGE (Continued)						
5447 A1 5447 A2		8,730 12,065	93.00 144.00	469 647		399 551	
5448	9.8-megabyte disk drive (for 5408 and 5410)	7,060	100.00	325		277	_
MAGNI	ETIC TAPE EQUIPMENT						
3410	Magnetic Tape Unit: Model 1; 20 KB	5,655	61.50	216		101	100
	Model 2; 40/20 KB Model 3; 80/40 KB	7,560 9,360	68.00 75.00	287 358		181 241 301	199 264 329
3411	Magnetic Tape Unit and Control: Model 1; 20 KB	12,460	95.00	476		400	438
	Model 2: 40/20 KB Model 3: 80/40 KB	15,770 19,220	102.00 109.00	606 736		509 618	558 677
3211 3221	Single Density Feature (for 3410 and 3411, Models 2 and 3 only) Dual Density Feature (for 3410 and 3411, Models 2 and 3 only)	1,835 2,645	9.50 36.50	62 92		52 77	57 85
7003 3741	System/3 Attachment (required on 3411) Data Station:	2,315	3.50	86	—	72	79
	Model 1 Model 2	4,680 5,655	46.00 59.00	209 256		178 218	
3741	Programmable Work Station: Model 3	6,705	69.50	333		284	
		7,680	77.00	382		325	
5424	Multi-Function Card Unit: Model A1; reads 250 cpm, punches and prints 60 cpm Model A2; reads 500 cpm, punches and prints 120 cpm	7,810 10,340	212.00 305.00	394 593			_
1442	Card Read Punch: Model 6; reads 300 cpm, punches 80 cols/sec.	11,110	119.00	359			_
3950	Model 7; reads 400 cpm, punches 160 cols/sec. 5410/5415 Coupling (required on 1442)	11,970 1,160	140.00 1.50	522 36		_	_
2501	Card Reader (for Model 15 only):						
	Model A1; 600 cpm Model A2; 1,000 cpm	12,330 12,550	62.00 88.50	262 346			
3630	1501 Coupling (required on 2501)	168	NC	5			
2560	Multi-Function Card Machine (for Model 15 only): Model A1; reads 500 cpm, punches 160 cols/sec. Model A2; reads 310 cpm, punches 120 cols/sec.	21,230 15,590	209.00 209.00	838 652		_	_
Card Prin	t Feature for 2560 Model A1:						
1575 1576 1577	First Two Lines (requires 1580 on 5415) Second Two Lines Third Two Lines	4,625 4,625 4,625	24.50 24.50 24.50	172 172 172			
5486	Card Sorter: Model 1; 1,000 cpm	3,115	46.00	121		_	
	Model 2; 1,500 cpm	3,560	69.50	165			
5496 7501	Data Recorder (96-column) System/3 Attachment (required on 5496)	4,005 1,160	68.00 11.50	213 55			_
129	Card Data Recorder (80-column): Model 1; Punch-Verifier (non-print)	3,650	58.00	169		-	
	Model 2; Printing Punch (non-verifier) Model 3; Printing Punch Verifier	4,090 4,380	63.00 64.50	187 202	_		
7503 3610	Card I/O Attachment (required on 129) Expansion Feature (required on 129)	1,560 292	13.50 NC	96 10			
2265	Display Station	4,700	32.00	192	-		
5471	Printer-Keyboard	3,300	63.00	145	_		
5475	Data Entry Keyboard	1,855	8.50	54	-	_	
PRINTE	ERS						
3284	Matrix printer; 40 cps (for 5404): Model 1; 480-character buffer	4,255	51.50	148		126	_
3286	Model 2; 1920-character buffer Matrix printer; 66 cps (for 5404):	4,775	51.50	157		134	
5200	Model 1; 480-character buffer Model 2; 1920-character buffer	5,690 6,305	54.00 54.00	177 187	·	151 159	
3287	Matrix printer: Model 1; 80 cps	5,680	49.00	175	·	149	_
	Model 2; 120 cps	6,055	60.50	213		181	

*Prices include equipment maintenance.

EQUIPMENT PRICES

				Monthly Charges			
		Purchase Price	Monthly Maint.	Rental*	3-Year Lease*	2-Year Lease*	1-Year Lease*
PRINT	ERS (Continued)						
8330 8700	3271/3272 Attachment Variable-Width Forms Tractor	910 160	3.50 0.50	32 6	_	27 5	
3288	Line Printer; 120 lpm (for 5404)	10,625	91.00	403		343	_
5213	Printer: Model 1; pin-feed platen (for Model 6 only) Model 2; vertical forms control (for Model 6 only) Model 3; vertical forms control, bidirectional printing (for Model 4 or Model 6 only)	4,115 5,310 5,440	66.00 90.00 103.00	187 235 294			
2222	Printer (with ledger card device; for Model 6 only): Model 1; unidirectional printing Model 2; bidirectional printing	10,930 11,070	144.00 157.00	411 453			_
5203 3475 4730 4740 5558 5559 5560 8639 1403	Printer (for Model 8, Model 10, and Model 12 only): Model 1; 100 lpm, 96 positions Model 2; 200 lpm, 96 positions Dual-Feed Carriage (for 5203) Additional Chain Cartridge (for 5203 Model 1 and 2) Additional Chain Cartridge (for 5203 Model 3) 24 Additional Print Positions (for 5203) 12 Additional Print Positions (for 5203) 36 Additional Print Positions (for 5203) Universal Character Set Attachment (for 5203) Printer (requires 5421): Model 2; 600 lpm, 132 positions Model N1; 1100 lpm, 132 positions	7,005 7,805 10,880 2,865 2,865 2,145 1,180 587 1,750 236 22,000 21,070 38,140	84.00 94.50 158.00 24.00 1.50 40.50 2.50 1.50 339.00 244.00 392.00	285 347 512 92 129 61 30 92 10 970 750 1,135		 815 630 953	
1416 1376 4740 8640 8641 5421	Interchangeable Train Cartridge (for 1403 Model N1) Auxiliary Ribbon Feeding (for 1403 Model 2 or 5) Interchangeable Chain Cartridge Adapter (for 1403 Model 2 or 5) Universal Character Set Feature (for 1403 Model N1) Universal Character Set Feature (for 1403 Model 2) Printer Control Unit (required for 1403 Model 2, 5, or N1)	2,665 2,000 2,030 426 299 7,685	Time & Mat'l 29.50 2.50 2.50 34.00	106 92 92 11 11 326			85 85 10 10
MICR/	OCR EQUIPMENT						
1255 3215 4380 4520 6303 7060	Magnetic Character Reader (requires #7081): Model 1; 500 dpm, 6 stackers Model 2; 750 dpm, 6 stackers Model 3; 750 dpm, 12 stackers Dash Symbol Transmission (for 1255) 51-column Card Sorting (for 1255) High-Order Zero and Blank Selection (for 1255 Model 3 only) System/3 Adapter (required on 1255) Self-Checking Numbers (for 1255)	35,460 40,590 55,260 35 661 1,315 5,335 2,135	288.00 460.00 606.00 	949 1,155 1,520 56 16 33 141 56			
3881 1471 3450 3550 3801 6451	Optical Mark Reader (requires #7081): Model 1; for on-line use Model 2; for off-line use Model 3; for off-line use BCD Read (for 3881) Document Counters (for 3881) Dual Density (for 3881 Model 2 only) Expanded Storage (for 3881) Serial Numbering (for 3881)	51,390 46,800 59,940 2,150 853 5,410 2,150 6,325	158.00 125.00 150.00 1.50 2.00 0.50 0.50 25.00	1,575 1,434 1,739 63 22 163 63 192		1,340 1,220 1,480 54 19 139 54 163	
COMM	UNICATIONS EQUIPMENT						
2074 1315 3601 4703 4781 5201	Binary Synchronous Communications Adapter; for Models 4, 8, 10, 12, 15 Auto Call Feature; for all models EIA Local Attachment; for Models 8, 10, 12, 15 Internal Clock Feature; for all models 1200 bps Integrated Modern (requires #4703 and #5201); for Models 8, 10, 12, 15 Modelm Base (for mounting #4781); for Models 8, 10, 12, 15	6,895 1,170 563 734 387	78.50 1.00 1.00 1.00 3.50	361 52 31 32 16 36	328 48 29 30 15 33		
7477 7850	Station Selection Feature; for all models Text Transparency Feature; for all models	937 580 580	2.50 1.00 1.00	25 25	23 23 23		
2084 2094	Binary Synchronous Communications Adapter, Second (#2074 is a prerequisite); for Models 10, 12, 15 Second Binary Synchronous Communications Adapter (for Model 15D only)	6,895 9,205	63.00 30.00	361 413	328 375		
1325 3602 4723 4782	Auto Call Feature; for Models 10, 12, 15 EIA Local Attachment; for Models 10, 12, 15 Internal Clock; for Models 10, 12, 15 1200 bps Integrated Modem (requires #4723 and #5202); for Models 8, 10, 12, 15	1,170 563 734 516	1.00 1.00 1.00 5.00	52 31 32 24	48 29 30 22		

*Prices include equipment maintenance.

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Manshels, Ohannas

IBM System/3

EQUIPMENT PRICES

					Monthly Charges					
		Purchase Price	Monthly Maint.	Rental*	3-Year Lease*	2-Year Lease*	1-Year Lease*			
COMM	UNICATIONS EQUIPMENT (Continued)									
5202 7487 7851	Modem Base (for mounting #4782); for Models 10, 12, 15 Station Selection Feature; for Models 10, 12, 15 Text Transparency Feature; for Models 10, 12, 15	937 580 580	2.50 1.00 1.00	36 25 25	33 23 23					
4645 4801	Integrated Communications Adapter; for Models 8 and 12 8000 bps Local Interface (for local attachment of an IBM binary synchronous 3275 Display; modems not required); for Models 8 and 12	4,415 760	17.00 1.00	165 28	151 26	_				
4802	and 12 2400 bps Local Interface (for local attachment of an IBM binary synchronous terminal; modems not required); for Models 8 and 12	760	1.00	28	26		_			
6202	Synchronous Line, Medium Speed (up to 7200 bps); for Models 8 and 12	2,300	2.50	87	79	_	_			
4702	Local Display Adapter; for 5408, 5412, or 5415; for local attachment of up to three 3277-1 and/or 3284/3286-1/3287 printers	4,495	23.50	186	170	_				
4704	Display Increment (for three additional displays and/or printers); for Models 4, 8, 12	1,050	1.00	42	38	_				
4705	Model 2 Attachment (for Model 2 displays or printers); for Models 4, 8, 12	599	3.50	24	22	—	— ,			
4765	Local Communications Adapter; for local attachment of a 3741 Model 2, a 3271 Control Unit, or a 3275 Display; for Model 6	4,570	28.50	1 94	176	·				
	For Models 10 and 15	4,570	27.00	194	176	—	_			
4601	Display Adapter; for Model 15	9,340	27.00	312	284		·			
4602	Device Interface; for Model 15	1,310	1.00	42	38					
4891	First Line Base	999	5.00	43	39	_				
4892	Second Line Base	999	5.00	43	39	—	_			

*Prices include equipment maintenance.

SOFTWARE PRICES

			Monthly Lic	ense Fees		
	Model 4	Model 6	Model 8	Model 10	Model 12	Model 15
PROGRAM PRODUCTS—SYSTEMS		-				
BASIC		\$127	_	_		
Basic Assembler			\$ 90	\$ 90	\$ 89	\$106
COBOL, subset ANS with library	—		94	94	89 ·	106
FORTRAN IV, disk-based	-	120	110	110	118	141
Sort, CCP, disk-based	\$15				_	17
Sort, disk-based	10	10	10	10	47	56
5445 & 5448 feature	-		69	69		Incl.
Sort, tape-based			76	76/76*	81	97
RPG II, card-based			_	37*		_
Braille feature						
BSCA feature		_		37*		
Tape feature			_	32*		
RPG II, disk-based	40	40	54	54	89	106
Auto Report feature	17	17	17	17	Incl.	Incl.
BSCA feature	46	46	46 39	46	Incl.	incl.
Tape feature	_	_	39	39	Incl.	Incl.
3270 Display Control feature	25	_	25	25	22	22
5445 & 5448 feature	_	_	39	39	_	Incl.
Utilities, Card			_	10*	_	17
Utilities, Conversational	16	16		-	_	_
Utilities, Disk Based Card	_		10	10	16	16
Utility, 1255		87	75	75	72	

*Model 10 card-only system.

SOFTWARE PRICES

	Monthly License Fees					
	Model 4	Model 6	Model 8	Model 10	Model 12	Model 15
PROGRAM PRODUCTS						
Apparel Business Control** Appropriation Accounting System** Bill of Material Processor** Business Analysis/BASIC** Card Bill of Material & Requirements Planning** Citation Processing**	\$ 61	\$ 61 	\$ 61	\$ 82* 132* 61 71* 132*		
Data Collection Support for System/3 DATA/3 EPIC—Socrates EPIC—Fast EPIC—Budget Finance EPIC—Student		 	149 	149 	\$ 38 142 192 104 121 87	\$149 — — — —
Health Welfare & Pension Fund** Health Welfare & Pension Fund Disk** Inventory & Requirements Planning Job Analysis System (JAS/3) Law Enforcement System** Math/BASIC	232 	232 54	198 94 86	198 94 86 87*		
Optimum Blending** Order Point Technique for Inventory Mgmt.** Shop Loading & Control Stat/BASIC Unit Inventory Techniques** Utility Billing System**	 46	46	163 	98* 55* 163 		
*Model 10 card-only system. **Installation License applies.						